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# THE TIMES

INTERNATIONAL EDITION

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45p

## Farewell to war in Sarajevo: the children go, the fathers stay behind



A father weeps, a child waves, as 300 women and children are evacuated under UN armed guard from Sarajevo. Soldiers with rifles used force to ensure order in the desperate scramble for places

### TODAY IN THE TIMES

#### Children die on ferry

The Irish government has ordered an investigation after the deaths of a 15-year-old girl and her brother, 12, aboard the *Celtic Pride* ferry, that operates between Swansea and Cork. The bodies of Katherine and James Tomlinson were found in their cabin by their mother. They had apparently died of asphyxiation. Page 3

#### Bingham appointed

Lord Justice Bingham, an appeal court judge who spoke out in favour of government's plans to reform the legal profession, is to be the next Master of the Rolls. He will take up his post as the head of the civil courts and the second-most senior judge in England and Wales next month when Lord Donaldson of Lynton retires. Page 2

#### Audit chief

Andrew Foster, the NHS deputy chief executive, is to become the new controller of the Audit Commission. Mr Foster is a key member of the team preparing for community care reforms and his decision to leave before the reforms come into effect will embarrass the government. Page 3

#### Sinister day

Left-handed people are so upset by the lack of sympathy for their hellish life in a discriminatory right-handed world that they have declared today International Left-handers Day. Page 4

#### Kabul attacked

Kabul came under renewed attack yesterday in a battle between rival Mujahidin factions. Four months after marching triumphantly into the Afghan capital, the rebels have turned victory into disaster. Page 9

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## Mothers plead for places on convoy to safety

By MICHAEL BINYON, DIPLOMATIC EDITOR

A CONVOY of buses carrying 300 children and mothers left Sarajevo yesterday for a perilous journey to safety over the mountains and through numerous Serbian checkpoints.

Accompanied by two United Nations armoured personnel carriers in front and behind, the convoy set off from a car park at about 4.30, delayed by scenes of chaos and tragedy as women whose children were not accepted tried to force their way on to the vehicles. Anxious soldiers with rifles had to use force to ensure order.

Many were in tears. Fathers in uniform wept as they embraced their young

sons and daughters, not knowing if they would see them again. Anguish racked the faces of mothers who were torn between staying in their homes and getting their children to safety. A sense of danger and tragedy hung over the departure, the first since the ill-fated attempt last week to evacuate children without UN protection.

The protection force escorted the convoy for four miles, past the snipers and out of range of mortar fire, until the last Serbian checkpoint in the southwestern suburb of Ildiza. The buses were heading for the Croatian port of Split from where the children will go on to safety elsewhere in Europe.

Organised by the local

Children's Embassy charity, the evacuation was made possible after negotiations with Serb and Bosnian forces. Many children were orphans, their mothers killed by shelling and their fathers missing in the fighting. They were given priority in the long list of names from which the first evacuees were drawn. A second evacuation of non-combatants, this time mostly Serbs, is expected soon.

Conditions for prisoners in Serb-controlled camps elsewhere in Bosnia have begun to ease after the outcry. ITN returned to the camp where only last week starving and frightened detainees had pressed against the barbed wire, and yesterday broadcast film of the changes that have been made.

Penny Marshall, the reporter, said that prisoners were less fearful in talking about conditions. The camp doctor was clearly relieved at the world attention. There were long queues for meagre rations, but the prisoners were receiving food and shelter. The emaciated young television repair man, whose skeletal frame pressed against the wire had so shocked the world last week, was still too weak to walk unsupported. But he appeared to be in better spirits. The barbed-wire fence has been torn down.

However, the ITN report found widespread evidence of atrocities in the countryside. Refugees, including a deser-

Continued on page 14, col 2

## Bush hails 'historic' free trade agreement

FROM MARTIN FLETCHER IN WASHINGTON

THE United States has concluded negotiations with Canada and Mexico on the establishment of the world's largest and wealthiest trading bloc.

The agreement has yet to be ratified by the legislatures of the three countries but when it is finalised the North American Free Trade Agreement (Nafta) will abolish, over 15 years, almost all tariffs and trade barriers from the Yukon to Yucatan. It will create a single unified market that with 360 million consumers and a \$6,000 billion (£3,125 billion) gross domes-

tic product will outrank even the European Community. The agreement was quickly hailed by corporate America, which claimed it would promote growth, and condemned by trade unions, who believe that 500,000 American jobs will be lost as companies rush to move to low-wage Mexico. President Bush said the "historic trade agreement" would create jobs and generate economic growth by boosting US exports to Mexico.

White House hopes, page 8  
Leading article, page 11

## Britain eases rules on refugees

By ROBIN OAKLEY, POLITICAL EDITOR

BRITAIN is relaxing its asylum rules for people fleeing the former Yugoslavia, after being criticised for deporting 36 people who had sought refuge here.

The Home Office, which announced yesterday that more than 2,000 refugees from Yugoslav war zones had sought asylum in Britain, has promised the United Nations High Commission for Refugees that it will adopt a "flexible approach" to those who want to come to this country.

Frank Krenz, London representative of the UNHCR, appealed last month for Britain to relax its asylum rules in a spirit of international burden sharing. Now Charles Wardle, parliamentary under secretary responsible for immigration affairs, has written to Mr Krenz saying that Britain is aware of the special circumstances and will be flexible about its application of the Dublin convention, which allows EC countries to send back would-be refugees to the country in which they first sought refuge.

The disclosure that Britain

Continued on page 14, col 6

## Police hope arms find will halt IRA attacks

By STEWART TENDLER, CRIME CORRESPONDENT

THREE men were being held by Scotland Yard's anti-terrorist squad last night after an operation aimed at smashing a suspected IRA supply network. Senior officers believe that armed police raids across London may have halted plans to attack important targets. Other suspects are still at large.

Scotland Yard refused to confirm or deny a report that the finds included a 300lb car bomb, bigger than any previous IRA bomb found in London. The bomb was said to be hidden in a van and intended to be used in the West End in a similar attack to the one in St Mary Axe in the City in April that killed three people.

Police also refused to comment on the suggestion that another vehicle that may be holding a bomb had vanished. It is understood that detectives are still looking for at least two more suspects.

The operation was launched after undercover detectives found evidence suggesting that a terrorist network had been built up over several years, with members living in mainland Britain for some time as "sleepers", holding down regular jobs and living apparently ordinary lives. Police hope that yesterday's seizures of arms, explosives and bomb-making equipment could be a breakthrough in curbing a mainland campaign that has been running for four years.

The operation, planned by Scotland Yard and the weekend, had initiated last week after intelligence reports, observations and other details suggested the existence of a terrorist network. Police stepped up their watch on suspects and addresses and then decided to act.

In the past, police have discovered several supply chains and quartermaster operations in which explosives,

bomb mechanisms and weapons are stored and supplied to active service units infiltrated into Britain. The chains provide false identifications, cars and other help to carry out bomb attacks.

Two of the men being held last night were arrested in a raid at Hanwell, west London. The other man is reported to have been arrested on Tuesday night before more than 50 police raided a council home in Cheshunt, Hertfordshire.

Maria Felstead, a neighbour, said that the flat was occupied by an Irish couple and their three young children. "I was just coming home and I saw armed policemen with guns running up the landing from the bottom set of stairs. My husband heard

them banging down the door. They broke the locks. I heard the dogs barking outside and there were lots of people swarming from everywhere."

Mrs Felstead, 25, added that the woman took the children back to their family in Ireland at the beginning of the school holidays but the man stayed in England. "They were very nice people. The children were lovely."

Another neighbour, Yvonne Ireland, said that police seized a Kalashnikov assault rifle, other weapons and bomb-making equipment. "There were loads and loads of police everywhere with guns and dogs - about 50 or 60 of them."

Ulster shootout, page 14  
Insurers' bomb loss, page 15

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## School report good on science, lacks creativity

By MATTHEW D'ANCONA, EDUCATION CORRESPONDENT

"COULD do better," was the message sent by Baroness Blatch, the education minister, yesterday to the teachers responsible for churning out annual reports on their pupils. The remarks carried out under the parent's charter showed much promise, she said, but better presentation of school reports was required all round - plus a clear sense of timing.

Barely drawing breath after Tuesday's announcement on spelling and punctuation in the classroom, Lady Blatch tackled the school report - an educational institution as venerable and loathed as the school dinner. Under the new arrangements unveiled in yesterday's consultative document, information on national curriculum tests will appear in a simplified form, with national comparisons for all examination

results. Reports will also be provided to school leavers and to the headteacher of any school to which a pupil is moving. All will be smooth and streamlined. But, with its high-tech analyses and national benchmarks, the new "parent-friendly" report may not match the less scientific efforts of the past for sheer entertainment.

Take this headteacher's report on millionaire entrepreneur Richard Branson: "I get the feeling that he is still trying to run before he can walk. He must see that sheer hard work at the chores are necessary to bring him success before he goes on to higher things."

Teachers spotted that Michael Winner was "abominably rude" and "movie mad" decades before his first violent vigilante film, while Jeremy Beadle was said to "lack the self-discipline and humility to use his talents".

In 1939, Geoffrey Howe's parents were warned that "there are still gaps in

his knowledge, particularly in Latin and maths", but could take comfort from the fact that "his health and conduct have been excellent". The 13-year-old David Steel, at school in Nairobi, was accused of "being over-casual". Linda Lusardi's teachers said there was "little good to be found" in the future model's 1974 report, and warned her parents that she would "regret this wasted opportunity".

"If Glensy maintains her enthusiasm, she should do well," the parents of the future Mrs Kinnoch were told, while teachers at Lewis School, Penge, South Wales, remarked of Neil Kinnoch that he was "a charming, friendly lad", who "always knew where he was going" and was "very determined".

Teachers will have to show equal determination. Much of their paperwork will now take place in the summer holidays, since schools will issue reports on pupils only when all relevant test results have been received.



Glensy Kinnoch "should do well" teachers said

## NEWS IN BRIEF

## Stab-death victim reached GP clinic

A murder enquiry was launched yesterday after two blood-stained men staggered into a doctor's surgery in Reading, Berkshire, in front of shocked staff and patients. One of the men was certified dead upon arrival at the Royal Berkshire Hospital, in the town, where the other underwent surgery. The two had received serious knife wounds. Doctors at the surgery are believed to have administered first aid while they waited for an ambulance. Police have yet to establish how the men came to be stabbed, but a spokesman said that several other men were thought to be involved. The two men arrived at the surgery in a Ford Cortina with a young woman and two children, witnesses said. The men staggered to the surgery while she helped the two hysterical children from the car. A road-worker said: "The girl pulled up in the Cortina and almost immediately the ambulance and police arrived."

## Christie beats soaps

The gold medal victory by Linford Christie in the Olympic 100-metre final was watched by just over 13 million people, beating viewing figures for episodes of *Sons and Daughters* and the film *Beverly Hills Cop* and making it the fourth most popular programme for the week ending August 2. The women's 100-metre final had an audience of 10.77 million, the women's 3000 metres 10.61 million and Sunday's *Olympic Grandstand* 9.37 million viewers, according to figures released yesterday by the Independent Broadcasters Audience Research Board. The much maligned BBC soap *Eldorado* has again failed to make the top 30 programmes while *Coronation Street*, with 16.42 million for the Monday night episode, was the most watched programme.

## Man accused of rape

A man was remanded in custody by magistrates at Liverpool yesterday charged with the rape of a 19-year-old girl in the city last year. Simon Murrell, 26, a photographic student of East Albert Road, Sefton Park, is accused of raping the girl at her home in Toxteth on August 22 last year. During a 90-minute hearing Mr Murrell's solicitor, Robert Broudie, applied for bail, which was opposed by Norman Larkin, for the Crown Prosecution Service. Liverpool stipendiary magistrate Norman Wootton refused bail and remanded Mr Murrell in custody for seven days to appear again before the court on August 19. Mr Broudie said that he expected to make another application for bail before the case is committed to the crown court in six weeks.

## Sex charges dropped

A man accused of unlawful sex with a girl aged 15 is to marry her after being freed by a judge at the Old Bailey. The man, 27, from Acton, west London, who cannot be named, was told by Judge Richardson, QC: "Beyond wishing you a happy married life, I do not wish to say any more." He agreed that charges against the man be dropped. Aftab Jafferjee, for the prosecution, said that all parties concerned, including the girl's parents, were happy that legal proceedings should go no further. "There is nothing to be gained in getting a conviction," he said. The court was told that the girl, now six months pregnant, had gone to the police and had her lover arrested for having sex with her.

## Appeal to save pit bull

The television comedy writer Carla Lane launched an appeal to save a pit bull terrier due to be put down after its muzzle was removed in public to let it vomit. The RSPCA said it hoped the appeal would show that last year's Dangerous Dogs Act was leading to the deaths of innocent dogs. Charles Wardle, junior Home Office minister, said: "It would be irresponsible of the government to lessen the protection this legislation has given. Those who choose to ignore the law rightly face tough penalties."

## Lord Justice Bingham brings 'good judgment and capable pair of hands' to job

## Reformer to head civil courts

The next Master of the Rolls has an open-minded approach, and a reputation for innovation, Richard Ford writes

LORD Justice Bingham, an appeal court judge who spoke out in favour of the government's plans to reform the legal profession, is to be the next Master of the Rolls.

He will take up his post as the head of the civil courts and the second most senior judge in England and Wales at the end of next month, when Lord Donaldson of Lynton, the present Master of the Rolls, retires.

In legal circles he had been widely tipped for the appointment, which gives him a key role in resolving the contentious issue of opening up rights of audience to employed barristers and solicitors. As someone who believes many solicitors are competent to present cases in higher courts, the Law Society as well as the Crown Prosecution Service will hope that he can assist in pushing through change.

Mark Sheldon, president of the Law Society, said the future Master of the Rolls came to the post with a reputation for innovation and an open-minded approach to reform. Like the new Lord Chief Justice, Lord Taylor of Gosford, the next Master of the Rolls is expected to present a more "user friendly" image of the judiciary. Having handled two of the most sensitive government enquiries of the last 20 years, he becomes Master of the Rolls with good knowledge of how the worlds of Westminster and Whitehall operate.

One legal source said yesterday: "He is seen as someone who combines administrative ability with great sensitivity as is shown by the way in which he handled two difficult government enquiries. The Lord Chancellor regards him as somebody with good sound judgment and with a capable pair of hands."

Lord Justice Bingham, 58, already had a deserved reputation as a high-flyer when David Owen, then foreign secretary, appointed him in 1977 to head the politically charged enquiry into allegations of Rhodesian sanctions-busting by oil companies.

Fourteen years later he was again called on to head another enquiry with the potential to produce a damag-

ing political and financial fallout — the collapse of the Bank of Credit and Commerce International (BCCI). The final draft of his report has been passed to the Treasury and Bank of England, and publication is expected next month.

He is, however, remembered best in the legal world for being the first senior judge to speak out in favour of the proposed plans by the Lord Chancellor, Lord Mackay of Clashfern, to reform the legal profession. As other judges and the Bar united in almost total opposition to the proposals, he broke ranks to criticise both the content and tone of their reaction.

Lord Justice Bingham accused the Bar of delivering a message of "doom, decline and decay" and said that the proposals weakened none of the four pillars on which the justice system rests.

"The greatest threat to the Bar lies not in the green paper but in the Bar's reaction to it," he said. "Let us not launch a hue and cry against phantoms which do not exist."

With some members of the Bar and the judiciary issuing ever more extravagant denunciations of Lord Mackay's proposals, he showed a more streetwise understanding of the public's perception of the legal profession.

"We delude ourselves if we suppose there is not a large body of responsible, middle of the road opinion that regards the legal profession as riddled with anachronistic conventions and privileges," he said.

He was not shooting from the hip as Lord Justice Bingham's comments are invariably based on pure reason and a careful analysis. His experience in international arbitration led him to accept that many solicitors are competent to present cases in court.

Neither is he particularly bothered about the attire worn by the judiciary and would happily set aside his own wig. "If the Supreme Court of the United States can survive with nothing but a gown, and the House of Lords with nothing at all, I don't see why we shouldn't."



A fresh look: Lord Justice Bingham backed reforms of the legal profession

The son of two doctors from Reigate in Surrey, he was educated at Sedburgh School, in Cumbria and Balliol College, Oxford, where he took a First in Modern History.

He served in the Royal Ulster Rifles and the London Irish Rifles. In 1959 he passed out top in the Bar exams and in 1972, at the relatively young, for then, age

of 38, he was made a QC. He became a crown court recorder in 1975 and a High Court judge 12 years ago.

His style is vintage old-fashioned courtesy, and although he prefers to avoid the limelight, he has expressed some irritation at the public's perception of judges as being patrician and removed from the ordinary incidents of life

as experienced by many people. In reality, he says, they live perfectly ordinary, though naturally middle-class, lives.

Married with three grown-up children, he is happiest off duty at a cottage in the Welsh marches, where his pastimes include planting trees, mending fences and "keeping out sheep".

## Lilley considers benefits cuts for unmarried mothers

By JILL SHERMAN, POLITICAL CORRESPONDENT

PETER Lilley, the social security secretary, will review benefits for single parents to ensure that there are no financial incentives for young women to become unmarried mothers.

Mr Lilley is said to be concerned about rising numbers of unmarried mothers. Last year they cost the state £3.4 billion. He intends to reopen the debate about the dependency culture raised by John Moore in 1988, when he was social services secretary, and by Margaret Thatcher as prime minister.

It is said that Mr Lilley will make the issue one of his key contributions at the department and is likely to raise it in his speech to the Conservative party conference in October. Initial soundings are said to have had a good response from Downing Street policy advisers.

The proportion of lone parents who have never married and are not cohabiting rose from 23 per cent in 1985 to

35 per cent in 1989. Half are under 25.

Britain has the highest proportion of single parents among European Community countries. One in five parents lives without a partner. In 1990 there were 1.5 million lone parents, two thirds of whom claimed income support, with 1.9 million children.

Mr Lilley is particularly worried that pregnant un-

married women get preferential treatment for council housing and can jump to the top of a housing queue. This, it is said, provides an incentive for teenagers wanting to move away from home to become pregnant.

Mr Lilley is said to be avoiding moralising about single parenthood but to be concerned about the practical issues of a single parent bringing up a child, and the possible effects on crime rates, unemployment and sickness, resulting in more dependency on the state.

But single parent organisations say there is little evidence to suggest that single parenting, rather than poverty, leads to higher crime rates or greater dependency. A study carried out by Jonathan Bradshaw and Jane Millar, social policy researchers, in 1990 also showed that only 8 per cent of single parents who were teenagers at the time of their first child planned their pregnancy.



Lilley: reviving debate on dependency culture

## Schools chief opts out of 'flawed' reforms

By CRAIG SETON

BIRMINGHAM'S chief education officer is to quit. He said the government's "fatally flawed" education white paper played an important part in his decision.

The announcement by David Hammond, 51, that he is to retire early in March, came only two weeks after John Patten, the education secretary, described the Labour-controlled Birmingham education authority as the worst in the country.

Mr Hammond said the decreasing and minimal role for local education authorities and chief education officers envisaged in the white paper would lead to a period of conflict and disruption in which he had decided he did not want to take part. He said Mr Hammond, who has been with authority, the country's largest, for ten years, said his retirement would enable him to carry out an impartial review of education in Birmingham, including the implications of the white paper, before he departed.

He said he was concerned that one wave of change in education was being followed by another, and while many government reforms had been good, education needed a period of stability.

Mr Hammond said the aim of the white paper was to take local government out of the education service, but it lacked absolute clarity about the means of achieving that and he was worried about the democratic process being removed. "What is the vision? There is an uncertain process of evolution, but our schools are crying out for some certainty, vision and leadership," he said.

"I would wish to be part of something I can subscribe to 100 per cent. I do not want to be part of something in the role of a carping critic."

Mr Hammond, a member of the General Synod of the Church of England, said Birmingham and the education secretary had been at daggers drawn for some time and he had taken it personally when Mr Patten singled out the education authority for criticism during a press conference to launch the white paper.

On a recent visit to Birmingham, where a number of comprehensive schools have opted out, Mr Patten said that the city council had used more than £50 million intended for the education service for other purposes.

Mr Hammond said the education secretary's political attacks were unfair to those running the service in the city.

Sir Richard Knowles, the Labour leader of the city council, said yesterday that great pressure had been put on all educationists by government changes and in a few years education would be run by Whitehall.

The education department said that Mr Patten was on holiday and it had no comment to make on Mr Hammond's decision.

## Mr Tony Watts

Mr Tony Watts, a solicitor employed by National Westminster Bank, wishes to make it clear that he is not the Tony Watts, a solicitor formerly employed by Camden Council, who was mentioned in our article (August 11) about Andrew Arden QC's report on Camden Council and a £24 million loan.

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HALIFAX

13th August 1992

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## Two children die after fumes fill ferry cabin

BY BILL FROST

IRISH police yesterday launched an investigation after the deaths of a young brother and sister in a fume-filled cabin on a passenger ferry.

The bodies of Katherine Tomlins, 15, and her brother James, 12, were discovered by their mother, Maeva, who had been sleeping next door. First indications were that the children had died of asphyxiation. The family, who are British but live in Ireland, were returning to Cork after a holiday in Wales.

The vessel, *Celtic Pride*, operated by the Swansea-Cork Ferry Company, is now docked at her home port where tests are being carried out by the Irish department of marine. Passengers have spoken of smelling "strong fumes" on the deck where the children died. However, the children's cabin was said to be well away from the engine room.

Unable to rouse the boy and girl by knocking on the cabin door after the overnight crossing, their parents smashed down the door. One child was already dead and the other died later at a Cork hospital.

Gary Tomlins, the children's father, said he noticed a strong "sewage-type" smell on the ferry but had not thought it would cause any harm.

Mr Tomlins also said the couple's youngest daughter, aged four, was in the ferry cabin with her brother and sister for a time during the crossing. "But she could not sleep, so my wife and I brought her into our cabin next door," he said.

"We found the other two this morning. They had been suffocated by fumes. There has got to be an investigation into this. Two fine young people have lost their lives, and it must never happen again. I am just numb."

A police spokeswoman said: "There was a strong smell in the cabin of fumes and other passengers aboard the ferry complained of feeling ill. It is a terrible tragedy and a full investigation will be held."

One passenger, John

Keane, of Newmarket, co Cork, described the smell he detected shortly before the discovery of the bodies. "At around six o'clock I got up to go to the toilet and noticed this very strong, striking smell. The sort of smell that would make you sick, like raw sewage."

"Later, all the shouting began in the corridor outside my cabin. A woman and a man were obviously very upset."

Mr Keane said he also heard the voice of a man with a foreign accent "saying something about gas and that we should get out of our cabins".

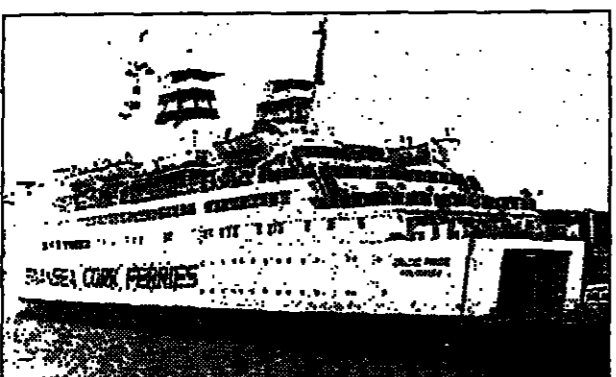
Mr Tomlins works for a computer firm in Youghal, co Cork. The Tomlins family was in two cabins on C deck near the reception area of the ferry, which sails six times a week. There were 518 passengers on board. Two others were admitted to hospital yesterday morning apparently suffering from the effects of inhaling fumes on the same deck.

Helen Malani, a spokeswoman for the ferry company, said: "This was nowhere near the engine room and we have no idea as yet what could have caused the tragedy. We are co-operating fully with the police and the marine investigation department enquiry into the deaths. The ferry will not sail again until we have been given the all-clear."

Denis Reading, another ferry company spokesman, added: "There was no obvious technical fault. At about half past eight this morning the two children were in a cabin on C deck, midway in the ship. Their mother went to wake them but could not gain access."

"She discovered their cabin door was locked on the inside. Once the door was opened, an attempt was made by a doctor to revive the child who still appeared to be alive, but that failed."

The bodies of the two children were taken to the regional hospital where post-mortem examinations will be carried out. The parents were last night being comforted by relatives.



The Celtic Pride docked at Cork yesterday



Making music: composer Lionel Bart, left, at the show's launch yesterday with stars Liz King and James Barriscale

## Maggie May enjoys encore

BY SIMON TAIT  
ARTS CORRESPONDENT

MAGGIE May, the 1964 musical by Lionel Bart and Alun Owen which was to be the British answer to *West Side Story*, is to be revived in the West End by the National Youth Theatre thanks to a £50,000 sponsorship by National Power.

The £140,000 production, launched yesterday by Edward Wilson, artistic director of the NYT, opens at the Royal Theatre on September 1 for three weeks.

Lionel Bart said: "I ran for three years at the Adelphi and then I had discussions with a Broadway producer who wanted to change the setting from Liverpool and base it on the Marlon Brando film, *On The Waterfront*. We never came to an agreement."

Mr Bart said the story was based loosely on the Jesus Christ and Mary Magdalene relationship. "I took Maggie May, the Liverpool dockside prostitute of the folk song, and had her fall in love with Casey, a strike leader."

He and Alun Owen, a pioneer of television drama, wrote it in the Liverpool flat of Brian Epstein, manager of The Beatles. "I had a call there from John Lennon who said he wanted to borrow my writer for a job, and I lost Alun for two months while he went off to write *A Hard Day's Night*, so it took longer than I intended."

The lead parts, played in the original by Rachel Roberts and Kenneth Haigh, are being taken by Liz King and James Barriscale, who gave a sequence yesterday at the central London headquarters of Imagination, which has produced the special effects.

## Nurse 'threw baby at mother'

A NURSERY nurse hurled an eight-week-old baby at his mother, shouting "Keep your damned baby", the Old Bailey was told yesterday.

The boy's mother, Anita Langcroft, said: "He flew through the air. I caught him instinctively."

The incident, at her home in Chelsea Square, southwest London, last December, was the culmination of several disagreements with Sheila Beeson, 29, Mrs Langcroft said. Ms Beeson had twice lost her temper and frequently made sarcastic remarks, the court was told.

On the day of the incident, Mrs Langcroft, a solicitor, said that she had taken her baby, James, and her two other children, aged two and ten, to the doctor. When they returned, Ms Beeson and the children's nanny started taking off James's outdoor clothes. Mrs Langcroft asked one of them to watch the two-year-old, saying that it did not take two people to remove the baby's clothes.

"Sheila got very angry and spoke to me very crossly, saying words to the effect that I didn't know what I was talking about," Mrs Langcroft said. The nurse swept past her up the stairs. "When she got to the third or fourth step, she went absolutely scarlet and turned and said: 'Well, you can keep your damned baby. I have had it,' and threw him to me without warning. The baby was not injured. Mrs Langcroft's husband, James, ordered Ms Beeson out of the house."

Ms Beeson, of Thornhill, Southampton, denies cruelty to a child by treating it in a manner likely to cause unnecessary suffering. The trial was adjourned until today.

## Community care chief in switch to health watchdog

BY JEREMY LAURANCE, HEALTH SERVICES CORRESPONDENT

A KEY member of the government team responsible for implementing changes to community care is resigning three months before they take effect to become controller of the Audit Commission.

Andrew Foster's move to the independent body monitoring the performance of local authorities and the national health service will embarrass the government, which has been accused of failing to plan for the community care reforms, due to take effect in April. The reforms give councils the chief role in caring for the elderly, but budgets have not been set and many authorities have made few preparations.

Mr Foster, as the health service's deputy chief executive, was to have led the "support force" of health and local authority managers set up to help councils to implement the reforms. He will now lead the group for only three months, until Christ-

mas, and then take over at the Audit Commission.

Friends believe that he is leaving just in time. One said that the reforms were "a poisoned chalice" and that he was "well out of it".

The Association of Directors of Social Services said that Mr Foster, a former director of social services in Yorkshire, was leaving the health service "at a crucial time". Bob Lewis, the association secretary, said: "He will be missed. He had drive and vision and a background in social services which meant he understood the issues."

The Audit Commission, which is thought to have approached Mr Foster and is expected to announce his appointment today, is planning studies into the working of the community care reforms next year. The commission's 1986 report *Making a Reality of Community Care* found the government's policies "in disarray" and accused it of

muddling through, which led to the enquiry by Sir Roy Griffiths whose recommendations triggered the reforms.

Mr Foster rose rapidly in the health service after joining as Yorkshire regional general manager in 1987, and became deputy head of the NHS management executive in 1991. A man of strong liberal convictions, he had been tipped to succeed Duncan Nichol, the chief executive, but his star faded. The offer of the Audit Commission's top post, giving him greater freedom to express his views, was "irresistible", according to a friend.

The commission's first controller was Sir John Banham, later director general of the CBI. His outspoken style established the commission as an engine of change in public sector finance. His successor, Howard Davies, now head of the CBI, consolidated his work by emphasising quality of service as well as value.

## Equality council accused of race bias

BY PAUL WILKINSON

A RACE relations group sacked its recently appointed director because he is white, an industrial tribunal was told yesterday. John Onyett was accused of racially discriminating against a black colleague after complaining about her work.

Patrick Canavan, his solicitor, said that Mr Onyett was dismissed in January from his post with North Yorkshire Racial Equality Council, in York, eight months after he was appointed. It was the council that was guilty of racial discrimination, Mr Canavan told the hearing in Leeds.

Mr Onyett had complained about the work of Malar Ware, one of two part-time administrators who worked for him. Mr Onyett, 54, said that rumours about his appointment began circulating soon after he joined the council. One suggested that he had been given his post only because he had a friend on the Commission for Racial Equality, which funds the council. "One person even said he was disappointed I'd got the job because I wasn't black."

A month after he started, he told the council's executive committee that Mrs Ware's work was below par and she needed additional training. "It was from that point that Malar Ware started to produce a series of complaints against me and my relationship with the chair, Erica Wheeler, started to deteriorate," he said. "Malar Ware and the chairman were friends."

Mrs Ware wrote several letters to the committee without telling him. She made seven complaints alleging that he gave the best jobs to her co-administrator, Ian Vaughan, who is white. One committee member asked him: "Are you thinking of getting another job?" The council denies his allegations.

Mr Onyett said that he had worked with ethnic minorities for 25 years. He is the only white person working with Afro-Caribbeans in Chappeltown, Leeds.

The hearing was adjourned until October 15.

## An inglorious twelfth on moor and menu

### On wing and futile prayer

BY KERRY GILL

SHOOTING got off to a leisurely start yesterday, the first day of the grouse season. Those optimists who were up with the dawn were greeted by sheets of rain and pea-soup visibility in many parts of Scotland. The day did not promise a "Glorious Twelfth".

It was well into the morning by the time the clouds reluctantly parted over the hills west of Stirling and the first grouse were spotted winging across acres of sodden heather. After weeks of almost incessant rain it appeared as if the water table was a couple of inches above ground.

A distant shout was followed by the report of several guns and, through field glasses, the small dark shapes could be seen suddenly halted and tumbling back to earth. One such bird could have been destined for the plate of hopeful diners such as Alan Hamilton of *The Times*, whose efforts to celebrate the opening of the season are described on the right.

Further north, on the Logiealmond moor, owned by the Earl of Mansfield, Roddy McIntosh, the head keeper, warned his party of nine that 1992 was unlikely to produce a large "bag". Jamie Farquhar, the factor,

said that disease had affected the moor: not only were there fewer grouse than usual, those that had survived were smaller.

The shooting party was offered best whites by Lord Mansfield as it set off from Logiealmond Lodge for the heart of the moor. Even the weather was better further north: sunshine, a stiff southwesterly to chase the mist, and the odd, inevitable, August shower. By 10.15am the 25 beaters were in full cry, but the results were disappointing. Only 15 brace of grouse had been bagged by lunchtime.

Mr McIntosh had anticipated a bad year despite "crossing my fingers and toes" the night before. An optimist, like all keepers, over lunch he told his party of experienced shots and regular visitors that a poor first morning to the season was not always a reliable indicator.

Reports from other areas, however, told the same story. Ticks are blamed, or foxes. Or a proliferation of rabbits, or winter moths. Whatever the reason, some of the large estates on the eastern Cairngorms, including Mar Lodge and Glen Tanar, did not bother yesterday. Their first day of the season will be Monday.

### Late birds fail to make lunch

BY ALAN HAMILTON

GROUSE stuffed with foie gras had been faithfully promised as a feature of yesterday's lunch menu at the brasserie in the Park Lane Hilton.

In the event, the only specimen of *Lagopus lagopus scoticus* they could offer was stuffed with sawdust and appeared to be a long-deceased and thoroughly taxidermised promotional display item for a brand of whisky.

The maître d'hôtel was desolate. "Jones regrets, monsieur, they've not arrived." Scattered reports eventually arrived from other tables of the town that the morning's cull had made it in the nick of time to be served fresh at one o'clock. The Hilton brasserie's loss was our gain: fresh grouse is widely regarded as one of the tougher and more tasteful features of the national culinary heritage.

At the back door of the Savoy yesterday afternoon, they were hovering anxiously in wait for their delivery, destined for the dinner menu at £38.50 per portion, with game chips and breadcrumbs. The Dorchester's evening menu confidently included grouse, foie gras and game chips at £27. "It's always dearer on the first day," a spokeswoman

said. "It comes down to £24 tomorrow." At the Ritz, they declared snuffily that they would have no part in any such vulgar race, and would serve grouse when they were good and ready.

According to the Game Conservancy, which has recently published the most extensive re-evaluation of the fluctuating grouse population since 1911, this year is by no means the worst on record, but is still below average. Disease and predators take their toll of the British red grouse population was 3 million; today it is estimated at one million. Serving red grouse on August 12 when it would be much the better for a decent hanging is the game equivalent of the *Beaujolais nouveau* race, mild fun but essentially pointless.

There is no such race to grace the lunch tables of London with, for example, ptarmigan, which may also be killed from yesterday. Nor is there much competition to serve the first black grouse, whose life is endangered from August 20, nor capercaillie, open for slaughter from October 1 but currently protected by a voluntary moratorium on shooting.

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# Left-handers of the world share day of sinister pride


**Sinister selection:** Leonardo, top left. Einstein and Prince William are among famous left-handers

**Weather details, page 14**

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## Butterfly that went bananas heralds a warmer world

BRITISH insects, from butterflies to spiders, are showing new behaviour patterns which some scientists think are indicators of the beginning of global climate change.

Evidence is accumulating of several species extending their range northwards or higher up hills, becoming more abundant, hatching or flying earlier in spring and possibly having more broods.

Insects, the experts agree, are likely to show the most sensitive responses to climate change of all organisms. Paul Harding, who heads the Biological Records Centre, the vast archive of data on British wildlife, based at the Institute of Terrestrial Ecology at Monks Wood near Huntingdon, said: "They have a short life cycle and are mobile; they are turning over generations very rapidly; they are able to increase or disperse in short, sharp bursts. If weather conditions are more favourable, they will respond within a short period."

There is strong evidence



Some scientists believe that Britain's burgeoning population of moths, butterflies, aphids and mayflies may be giving the most prominent signs yet of climatic changes, reports Michael McCarthy in the second of a series

affected by local temperature, said that the expansion of six species in a decade was "a bit much to be a coincidence".

Moths are showing similar changes. The brown-tailed moth has spread from the extreme southeast coast over the past few years as far as north London. The pine beauty moth and the antler moth have shown big population expansions, especially in Scotland, where they are becoming agricultural pests.

The rush moth has been specifically pointed out by the Natural Environment Research Council as providing evidence of climate change. At Moor House national nature reserve in Co. Durham the limit of its habitat by 1991 was more than 600ft higher than it was in the 1950s and 1960s. According to the research council, "this rise is equivalent to an increase in annual temperature of about 1°C".

Other insects are showing a different kind of change, in their phenology: their times of hatching, first flight of the season, and length of life. Aphids, the most destructive of agricultural pests, whose flying date is known to be governed by the mean temperature in January and February, are flying into crops earlier than recorded before.

According to the national insect survey, run by the Agriculture and Food Research Council at Rothamsted Park, in Harpenden, Hertfordshire, which has data on aphids going back nearly 25 years, the peach potato aphid showed its earliest recorded flying date, April 2, in 1989. Its next earliest date, April 11, was recorded this year. Four of the six earliest years have been since 1988, and all can be related to temperature. Four out of the five most prolific years have also occurred in the same period.

The mayfly, the favourite insect of trout fishermen on the chalk streams of southern England, similarly appears to be hatching earlier. Brian Clarke, angling corres-



CHANGING HABITAT OF THE GATEKEEPER BUTTERFLY

from the fossil record that when the world warmed up after ice ages, insects, particularly beetles, moved extremely rapidly, Mr Harding said. "The evidence suggests they moved northwards and westwards faster than plants."

Several species of butterfly are known to be extending their ranges northwards, most noticeably the gatekeeper, or hedge brown, which has moved up from a sagging line between Grimsby and Chester in 1970 to a similar line between Middlesbrough and the Lake District by 1988, during which time its hatching date has become earlier and its flight period has become significantly longer. "It is possible that this is weather-related," Tina Yates, who runs the butterfly monitoring scheme at Monks Wood, said. The comma butterfly has shown a similar distinct move north.

Professor John Turner, professor of evolutionary genetics at Leeds University, has recently mapped the expansion up the Vale of York of six species: the gatekeeper, the holly blue, the ringlet, the speckled wood, the comma and the marbled white. The holly blue in particular has shown an "explosive" expansion, he said. "Until three years ago it was somewhere down in the south of Yorkshire, with an isolated colony up near Pateley Bridge. Now it has gone bananas: it is all over Wakefield, Leeds, the Vale of York and the Yorkshire Wolds, and nobody knows how far north it's gone."

Professor Turner, who is researching how the variety of species in a given place may be

## Villagers attack Alton Towers

By CRAIG SETON

VILLAGERS want noise restrictions imposed on Alton Towers, Britain's biggest theme park. They say amplified sound is making their lives miserable.

People from three villages close to the 500-acre site near Uttoxeter, in north Staffordshire, have organised a petition with 330 names, and say that amplified noise is a regular feature of such entertainments as discos and ice shows. Stephen Roper, one of the protest leaders, said the petition represented 85 per cent of the households in Alton, Farley, and Ramsbottom whose plight had been worsened by deafening music and other nuisance from a recent pop concert at the park.

Mr Roper, whose family live at Farley House, half a mile from the park, said the concert caused chaos. "There were youths walking around the village abusing elderly people, urinating in gardens and dragged up to the eyeballs."

The protesters say they want Staffordshire Moorlands council to impose restrictions and ban pop concerts because of noise, traffic, crime and litter.

Mr Roper accused Alton Towers' management of in-

sensitivity. "The council has got to act in the way that industry would be treated over noise levels."

Alton Towers attracts two million visitors a year, employs hundreds of people in full-time and casual jobs and boosts the local economy. The management denies that Mr Roper's "personal actions" represented residents' views.

In a statement it said: "For many years Alton Towers management have had a close working relationship with the local community, district and parish councils and local environmental health officers." Alton Towers had been in constant touch with the local community on a wide variety of issues. "The company has always adopted a responsible attitude to local affairs."

Tony Law, chief executive of Staffordshire Moorlands council, said some complaints had been received about the pop concert and a liaison committee would decide whether licences would be granted for such events in future. Although there had been differences with the theme park management in the past, there was a "sound working relationship with the company."



Post marks: David Hockney, the artist, has designed a stamp to mark the start of the single European market. A Royal Mail proposal prompted the 11 other European Community countries to issue a stamp to celebrate the single

market, which comes into effect on January 1 next year. The 24p British stamp, on sale from October 13, shows a yellow star on an ultramarine background. The design is a reference to the European Community flag,

which has a ring of 12 stars against a blue background. It is Hockney's first commission for the Royal Mail. His cover design for the 1989 telephone directory for Bradford, his home town, made it a sought-after item.

## 'Suicide' link to murder

By BILL FROST

THE Japanese businessman who had been engaged to Asha Bostan, the model whose remains were found last week, 14 years after her disappearance, may have committed suicide, Avon and Somerset police said yesterday.

Murder squad detectives have received reports from Tokyo suggesting that Yasuo Soma died in 1985 after jumping from a balcony. They have asked Japanese police for confirmation.

Mr Soma fled Britain after the disappearance of Ms Bostan in May 1978. The couple were reported to have argued after she had been out to dinner with another man.

A family out hillwalking found Ms Bostan's remains eight days ago in a shallow grave on remote farmland near Chewton Mendip, Somerset.

Detectives said last Monday that they planned to visit Japan to interview Mr Soma. Det Supt Barry Stone, heading the murder enquiry, said yesterday that the hunt for Ms Bostan's killer would not be scaled down in spite of reports of her fiancé's suicide.

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## Enquiry criticises doctors

## Casualty department 'neglected patients'

BY ALISON ROBERTS

THE casualty department of a London hospital where two pensioners died after being left for hours on trolleys was condemned yesterday by a government enquiry.

Health managers and doctors at King's College Hospital, south London, gave priority to specialist medicine at the expense of the accident and emergency service for local people, the enquiry said. Overworked junior medical staff manned a casualty department which had been allowed to deteriorate.

The enquiry was ordered in February by William Waldegrave, the former health secretary, after the deaths of two pensioners who were left for hours unseen by doctors. Its report singles out poor management of beds as causing unacceptably long delays in admitting patients to wards, and calls for maximum waiting times.

The enquiry was chaired by Peter Higgins, vice-chairman of South-East Thames Regional Health Authority. Its condemnation of the concentration on specialist facilities echoes the criticism of all London hospitals made by the King's Fund independent think-tank earlier this year.

The enquiry's report says: "The collective leadership of King's College Hospital has,

in practice, been ambivalent in its corporate commitment to its role as a general hospital, central to which is the provision of a high quality accident and emergency service to local people."

It adds: "The physical environment is quite unsuitable for the provision of modern high quality care to the numbers of people who pass through it." Urgent priority should be given to refurbishing the department, two more consultants should be appointed and a bed management office opened.

Sir Derek Boorman, chairman of Camberwell Health Authority, said that difficulty in admitting emergency patients to the hospital was a "major concern". He said: "The health authority recognises that it has a prime responsibility to provide emergency hospital care for local people and recent times have seen a dramatic improvement in our ability to admit patients quickly. This improvement, and the maintenance of emergency services over many years in wholly inadequate facilities, has been due to the dedication of staff at the accident and emergency department."

A hospital spokesman said that £3.5 million had been allocated to redevelop the department and two more

consultants were to be appointed. Virginia Bottomley, the health secretary, welcomed the action taken and described King's College Hospital as "a major hospital whose main role is to serve its community as an effective general hospital".

The deaths of Frederick Seymour and Jim Arnfield in December prompted the enquiry. Mr Seymour, 84, sat in a wheelchair five feet from the reception desk from 6.35pm until midnight, when a medical student put him on a trolley. He was examined three hours later and died at 7.30am, still on the trolley. At the inquest, Sir Montague Levine, the Southwark coroner, called for an urgent enquiry into "an appalling catalogue of a lack of communication between medical, nursing and reception staff". He added: "There is something wrong with the system when people have to lie on a trolley for eight hours."

Less than two weeks later, Mr Arnfield, 75, died after a similar wait to be seen. He had fallen from a makeshift bed. Ian McCartney, Labour health spokesman, said that the report revealed "the tip of a major iceberg of under-staffing and under-resourcing of accident and emergency units".



Liquid asset: Tony Rowlands samples the iron-rich water that bubbles from a spa well in North Wales which, when packaged, is probably the most expensive water in Britain (Ronald Faux writes). The stream springing to the surface at the Cave of Wells at the village of Treiriv in the

Conwy valley has provided a tonic since Roman times. Marketed as Spatone Plus, it costs £6 a litre to anyone with aching joints, spots or who feels generally under par.

Mr Rowlands, formerly a commercial driver and paramedic, bought the three spa wells five years ago, develop-

ing two as a tourist attraction and the third to serve a machine producing sterile sachets of the liquid. Mr Rowlands said: "There was a lot of anecdotal evidence about the beneficial properties of spa water which we have proved a scientific fact. The German health authority

has tested and approved the water as medicine and Boots the chemists are to stock it in 1,020 outlets."

Britain, he believes, lags behind the Continent in appreciating spa water, which is available on the German health service.

Mr Rowlands admits that his water tastes rather like sucking an old penny but he does not believe that the product, sold in 10ml sachets, is overpriced. He points out that sachets of tomato sauce could cost the equivalent of £24 a litre in some cafes — and they will not improve your health.

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### Boy, 12, accused of torture attacks

BY PETER VICTOR

A BOY of 12 tortured a mentally handicapped man for four days. Teesside juvenile court was told yesterday. Michael Cummings, 32, who lived alone, was forced to eat excrement with a spoon and to drink urine. He was burned with cigarettes and molten plastic, plunged into a freezing bath and kicked, punched and headbutted, suffering a broken nose.

The court was told that some of the attacks lasted for two hours because nobody heard Mr Cummings's screams. Nick Woodhouse, the boy's solicitor, told the court that under the 1933 Children and Young Persons Act he could not be jailed because he was under 14 and had not killed anyone.

Mr Cummings told detectives that the youngster and a 14-year-old boy were responsible. He said: "I did absolutely nothing to make either of them attack me and I was absolutely terrified of them." His ordeal ended when his half-brother visited him at home and was shown his injuries.

The boy pleaded guilty to three charges of inflicting grievous bodily harm and one of actual bodily harm between May 16 and 19 at Mr Cummings's flat in Hemlington, Cleveland. Mr Woodhouse told the court that a psychiatrist who reported on the 12-year-old found nothing wrong with him.

The two boys were bailed until next month and the case was adjourned for social enquiry reports.

Letters, page 11

### Manager on secrets charges

Michael John Smith, 43, a former quality systems audit manager with the defence company GEC Marconi, was yesterday remanded in custody for a week facing two charges of breaching the Official Secrets Act.

It is alleged that he obtained plans and made notes and sketches that were prejudicial to the safety or interests of the state or that could be useful to an enemy.

Mr Smith, of Kingston upon Thames, southwest London, appeared at Marylebone magistrates' court, central London, where Sir Bryan Roberts, the stipendiary magistrate, remanded him to Bow Street magistrates' court.

## Fatal flight

A light aircraft that hit trees in a jungle in Peru, killing a Gloucestershire travel agent and its three other occupants was being flown by an inexperienced pilot at 85 to 100ft instead of 500 to 1,000ft, a Tewkesbury inquest was told. A verdict of accidental death was recorded on Alexander Robertson, 26, of Abington.

## In a fix

Two lorries and a police Range Rover became stuck on the M1 after heavy rain turned overnight re-surfacing work sticky. Part of the north-bound carriageway near Northampton was closed while a chemical was applied.

## Holiday cover

Free condoms were handed out yesterday to holidaymakers flying from Luton International Airport by South Bedfordshire health authority.

### Salmon brace marks a cleaner Thames

BY JOHN YOUNG

A PRINT worker from west London has earned a place in the record books by catching a brace of salmon from the Thames near East Molesey, Surrey, for the second time.

According to the magazine *Angling Times*, the feat has been reported only three times in 150 years. The previous double by John Keating, 48, of Isleworth, was in 1986.

The latest catch is seen as an indication of a welcome, if modest, return of salmon to the Thames. The fish were taken close to a trap used by the Thames Salmon Trust to count the number of fish making their way upriver. This year's count to date is 161; last year the total was 58.

From early Victorian times until only a few years ago the river was too polluted to support any salmon.

It was not until 1978, when the former Thames Water Authority started an ambitious clean-up, that the return of the salmon became feasible.

But between the tidal Thames and the potential fresh water spawning grounds in the upper reaches of the river were more than 40 weirs. At least half needed fish passes, and the trust was set up five years ago to raise the £1 million needed to build them and renew dams. So far 12 have been completed, and another, at Romney, near Windsor, will be officially opened next month.

A £60 bounty is being offered to anyone who catches a giant pike, estimated to weigh more than 30lb, which has eaten a goose and several ducks on the lake at Alexandra Park, north London.

# Human rights group presses for tribunal on Bosnian war crimes

HELSINKI Watch, the human rights group, has called for the creation of an international tribunal on war crimes in Bosnia-Herzegovina and named nine Serb leaders, including Slobodan Milosevic, the Serbian president, and Radovan Karadzic, the Bosnian Serb leader, who should be investigated for their role in atrocities.

The report came as 300 women and children besieged for months in Sarajevo began a journey to safety in Split, and as United Nations officials at Topusko, in Bosnia, were trying to prevent one of the most dramatic examples of Serbian "ethnic cleansing" so far — the expulsion of more than 20,000 Muslims to Karlovac in Croatia.

In its first direct response to "ethnic cleansing", the UN Security Council will today condemn the practice as a war crime when it votes to authorise military intervention to protect aid convoys to Bosnia.

Austria and Hungary have persuaded other council members to incorporate an explicit

The presence at the London peace conference of Serbs named as war criminals could prove embarrassing, James Bone writes from New York

reference to "ethnic cleansing" in one of the two resolutions that will be adopted, authorising the use of force and demanding an end to war crimes and immediate inspection of alleged concentration camps. The resolution will make clear that "ethnic cleansing" is a war crime and underline the individual responsibility under international law of those who commit grave breaches of the Geneva Convention.

Framed under the "enforcement provisions" of Chapter VII of the UN Charter, the text also warns of "further action", which could include the use of force, if the security council's demands for an end to war crimes are not heeded.

In a report cataloguing the mass killing, deportation and herding into "ghetto villages" of non-Serbs in Serb-held

areas of the former Yugoslav republic, Helsinki Watch said there is "at the very least prima facie evidence that genocide is taking place". The group called on the security council to exercise its authority under the 1951 Genocide Convention to intervene in Bosnia.

"Serbian forces are guilty of summarily executing people, individually and in massacres," Jeri Laber, the group's executive director, told a press conference in New York. "The Serbian forces are guilty of rounding up people and holding them in detention camps where they are beaten, tortured and killed; of expelling people from their homes and their villages; of transporting them to the border in sealed boxcars; of seizing their homes and property, killing them in indiscriminate artillery attacks and targeting medical and



relief workers. This is being done in a systematic plan of 'ethnic cleansing' and that imbues it with particular horror," she said. "People are being deliberately targeted because of their religious beliefs or ethnic identity and solely for that reason. Hundreds of thousands have been affected."

The presence of Mr Milosevic and Mr Karadzic on a list of suspected war criminals will arouse controversy about their expected visit to London later this month for the international peace conference on Yugoslavia.

The other men named were Ratko Mladic, the commander of Serb forces in Bosnia;

Blagoje Adzic, a former Yugoslav army chief of staff; Zivota Panic, a former Yugoslav defence minister; and Zeljko Raznjajevic, Vojislav Seselj, Dragoslav Bokan and Mirko Jovic, all Serbian paramilitary leaders.

"By naming these names we hope to stigmatise these individuals and make them aware that they will eventually be punished," said Ms Laber. The group also called for the trial of those responsible for a mass killing of at least 23 Serbs by Croatian forces in Gospić in late 1991, but did not name individuals.

Helsinki Watch said it had only just begun to investigate reports of Serb-run "death camps" in Bosnia-Herzegovina, but already had "prima facie evidence that Serbian-operated camps in northern Bosnia are being used to detain, torture and possibly execute non-Serbs".

The group spoke to one 18-year-old man who had been captured as he tried to flee his village of Kozarac and spent 80 days in the Omarska camp before being moved to

Trnopolje. "I was badly beaten when I was caught," he said. "I was kneeling with my hands against the wall and they were hitting me from behind for two hours. After that first day, I was beaten at random. People were dying of internal injuries they received from the beatings. I carried out bodies. Then trucks came and took them away."

Helsinki Watch also presented evidence of the mass killing by Serb paramilitaries of at least 83 Muslims, including 11 children and 16 elderly people, in the village of Zaldopaca on May 16.

The group also chronicled eye-witness accounts of a Serb attack on 29 houses in the village of Skelani on May 7, during which many of the male residents were killed. On May 15, at least 15 disabled combatants were tortured and summarily executed near the town of Travnik, probably by members of the Yugoslav army's military police, the group added.

Helsinki Watch's report described the creation of "ghetto villages" for non-Serbs

throughout Serb-controlled areas of Bosnia. The report cited testimony from two men who escaped from one such ghetto, the village of Brezovo Polje, where about 1,500 people were being held.

"We were taken to the home of one of the local villagers in Brezovo Polje and we had to report to the military authorities every two hours," one of the men said. "We were allowed to move about the village but could not leave. Paramilitaries and Yugoslav army recruits patrolled the village."

"We were not mistreated although four to five people were taken from the village every day and never returned," he said. "Most of those who were taken away were men under the age of 40. I spent 24 days in Brezovo Polje and every day at least four men were taken away, that means that at least 96 men disappeared and were probably killed or taken to a camp."

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## West inflates troop needs to stave off intervention

BY MICHAEL EVANS, DEFENCE CORRESPONDENT

EUROPEAN governments and their military advisers, frightened by the prospect of becoming embroiled in the civil war in Bosnia-Herzegovina, are deliberately encouraging the fatalistic predictions that at least 100,000 troops will be needed to protect the humanitarian land convoys. The aim is twofold: to force the Serbs to back off and to persuade the Western public, increasingly eager for action, that a large-scale military mission is out of the question.

In reality, the military planners, on the advice of their political masters, are considering only the minimum force levels. As *The Times* disclosed on Tuesday, the Western European Union has been working on contingency plans that would involve a maximum of 10,000 troops.

Other national defence planners have considered force levels of only 5,000. This would provide pickets of 30 men every six to eight miles along the 150-mile route from Split to Sarajevo, as well as convoy guards in armoured personnel carriers and a helicopter-borne quick reaction force to be held in reserve. If there are Nato or WEU

planners seriously considering sending 100,000 troops to protect the land convoy routes, where do they think these soldiers will come from? Certainly not from the nine members of the WEU, where only France has shown any enthusiasm for supplying more than a token number of troops. The only Nato members not represented in the WEU who are capable of supplying troops in large numbers are the United States and Canada. But America has ruled out ground forces, and Canada has already played its part in supplying troops for the UN protection force in Sarajevo.

The 100,000 troops proposal is part of the present hype which is symptomatic of Europe's failure to come to grips with the conflict that has spread from Croatia and Slovenia to Bosnia. There were similar reports when the fighting first broke out in Croatia, with some experts urging a Western force of peacekeepers with heavy armour to keep the Serbs and Croats apart.

The deployment of 100,000 troops to create a land corridor might safeguard supplies through to Sarajevo and other towns under siege, but the Serbs might see it as provocation. A minimal force of between 5,000 and 10,000 troops supported by helicopters, whose role would be clearly limited to providing protection to the convoys and nothing else, is less likely to incite the Serbs to turn their guns on the Western troops.

● Brussels: British customs experts will leave for Romania on Sunday where they will join colleagues from the European Commission to study ways of stopping goods, including weapons, crossing the Danube into Serbia (Tom Walker writes).

The move follows a call by Abel Matutes, the European commissioner for the Mediterranean basin, for armed customs officers to patrol the river. Yesterday the Commission produced new rules which it hoped would stop goods destined for Kosovo and Macedonia being hauled off lorries while in transit through Bosnia, Montenegro or Serbia.



Helping hand: an inmate of the Manjaca camp in northern Bosnia, where Muslims and Croats are held, gives water to other detainees. Yesterday Milan Panic, the Yugoslav prime minister, on a visit to the Turkish capital, announced the

willingness of Serbia and Montenegro to recognise Slovenia and, in the near future, Croatia (Andrew Finkel writes from Istanbul). Mr Panic told Suleyman Demirel, his Turkish counterpart, that he was trying to end the war in Bosnia-

Herzegovina. He suggested that Turkey command a UN peacekeeping force when Serb irregulars lay down their arms. Turkey's Anatolian news agency said. In a joint declaration the prime ministers expressed their desire for peace.

Mr Panic will have been aware, however, of Turkey's suspicion that Serbia has been supplying fighters in Bosnia. Turkey advocates UN-sanctioned air strikes against Serbian targets and the forcing open of a relief corridor to Sarajevo. Mr

Panic said the fighting would not spread to areas of Kosovo where Albanian Muslims form the majority. In apparent recognition of Turkey's influence in the Islamic world, he said he wanted the country to be part of the solution.

## Georgian minister abducted

Moscow: Eduard Shevardnadze, the Georgian leader, yesterday dashed hopes of reconciliation with rebels who kidnapped his interior minister. It was time to fight the "forces of evil", he said.

Armed men broke into peace talks in the rebel city of Zugdidi and snatched Roman Zventsadze, the interior minister. Mr Shevardnadze's national security aide, and five other officials, as well as the head of the Zugdidi administration, Mr Shevardnadze told a meeting of the ruling State Council that the kidnappings were "terrorist banditism". Western Georgia backs Zviad Gamsakhurdia, the ousted president. (Reuters)

## Power rationed

Moscow: Russian electricity will be rationed from October and power cuts are expected as consumption is being reduced by 25 per cent. Production of oil and coal are down compared with 1991.

## Spying first

Berlin: A Russian military intelligence officer in court charged with spying, is first such case in the united Germany. Prosecutors said Colonel Viktor S had operated abroad since 1980 for the former Soviet GRU. (Reuters)

## War on crime

Warsaw: A cash shortage has forced Poland's police to wear bandages in place of worn-out uniforms, recalling the days of martial law in 1981. "The police can't go on the streets looking like tramps," a spokesman said. (Reuters)

## Black students riot in Moscow

FROM MARY DEJEVSKY IN MOSCOW

RUSSIAN police and black students have been involved in violent disturbances in a suburb of Moscow after the killing of a student from Zimbabwe.

The student, Gideon Chirumwa, 23, was shot on Monday night by a policeman on the campus of the Patrice Lumumba university. Police, who do not deny that he was shot by one of their number, say he was dead on arrival at hospital; fellow students say that he was shot at point-blank range and died at once.

Immediately after the killing, several hundred black students from the university, went on the rampage, smashing shop windows, overturning cars and demolishing the

free-market kiosks which sell mainly alcohol and cigarettes. The riot police were called in to restore order and patrolled the campus through the night, alongside the regular police.

Yesterday afternoon a protest march organised by the students down the main thoroughfare past the scene of the killing was broken up violently by the Omon, who beat the marchers with truncheons and fists and chased them back onto the campus. A Western eye-witness said that the Omon commander was "beaming from ear to ear" as he ordered his men out of the bushes on either side of the road in what was effectively an ambush.

After the students had dispersed, a group of about 60 attended an open meeting with the acting rector of the university, Nikolai Trofimov, who spent nearly three hours listening to shouted complaints about police violence, maladministration by the university authorities and widespread discrimination against blacks in Moscow. The meeting threatened several times to run out of control. The Lumumba University, in a featureless suburb of dilapidated high-rise blocks, has long been the focus of ethnic tension in Moscow, with Russians resentful of the foreigners' access to dollars, and many expressing open prejudice against blacks.

## ITALIAN NOTEBOOK by Philip Willan

### A Mussolini causes a storm in a coffee cup

Alessandra Mussolini, the granddaughter of the Italian wartime dictator, says she will not be dissuaded from attending a fringe meeting at the British Conservative party conference in October by the threat of protests from the Campaign Against Fascism in Europe (Cafe), a left-wing pressure group.

Signora Mussolini, who was elected to parliament in April as a member of the neo-Fascist Italian Social Movement (MSI), has been invited to attend a meeting hosted by the right-wing Western Objectives group. In a letter to the *London Evening Standard*, Cafe said that it would repeat the demonstration

which, it claimed, dissuaded Jean-Marie Le Pen, the French National Front leader, and Pat Buchanan, the right-wing American politician, from visiting Britain.

"I don't know these so-called anti-Fascists of Cafe who want to prevent me from coming to London, and I don't know the English organisation that has invited me and about which I am seeking information," said Signora Mussolini. "If they are serious people, then I will be at the meeting."

The former actress said that she had received numerous letters from British congratulating her on her election and expressing admiration for her grandfather.



"At a time when it is so important to speak about Europe to all of Europe, I will not be frightened off by Cafe [Italian for coffee]. If anything, I will drink one after the conference."

Capri is being threatened by a mass of rotting tomatoes and poisonous residues from the tomato canning industry which were illegally dumped in the River Sarno, on the Italian mainland. A slimy red stain covers about two square miles off Sorrento and is expected to arrive off Capri in less than a week.

Francesco de Lorenzo, the health minister, who regularly spends holidays on the island, is furious. "The River Sarno is an open sewer and the contamination of the sea around Capri may be just the beginning," he said. "If we don't do something quickly, we will be accomplices in an ecological catastrophe."

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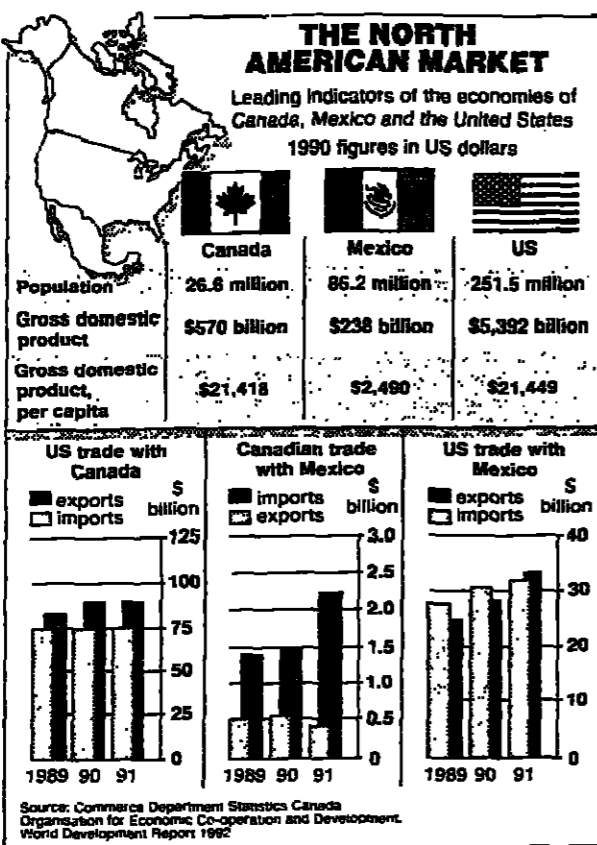
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# White House hopes agreement will bring in jobs and votes



PRESIDENT Bush announced the completion yesterday of 14 months of negotiations with Mexico and Canada to establish the world's largest and richest trading bloc.

If ratified by the three countries' legislatures, the North American free trade agreement (Nafta) will over 15 years abolish almost all tariffs and trade barriers from the Yukon to the Yucatan, creating a single unified market that with 360 million consumers and a \$6,000 billion (£3,000 billion) gross domestic product will outrank even the European Community.

The agreement was quickly hailed by corporate America, which claimed it would promote growth and expansion, and condemned by trade unions, who asserted that half a million American jobs would be lost as companies rapidly moved to low-wage Mexico.

But the White House clearly believes that the accord will be a big boost for the president in this election year. Mr Bush said: "It's a good day for America and a good day for

## UNITED STATES

The fears of environmentalists and trade unions put Bill Clinton in a dilemma, writes Martin Fletcher in Washington

North America."

Mr Bush said the "historic trade agreement" would create jobs and generate economic growth by boosting United States exports to Mexico. It would also enable United States exporters to take advantage of Mexican labour rates to enhance their competitiveness worldwide.

The accord, which US negotiators had hastened to complete before next week's Republican convention, will enable the president to counter charges that he has no plan for reviving the domestic economy and to claim that his command of foreign policy directly benefits ordinary Americans. "Trade is part of my long-term economic growth plan to create more opportunities for all Americans," he said.

The accord is likely to prove

a vote-winner in key electoral states, such as Texas and California, which border Mexico and stand to gain most from the lowering of barriers. However, it could count against him in heavily industrialised "rust-belt" states, including Michigan and Ohio.

The accord also places Bill Clinton, Mr Bush's Democratic challenger, in a tricky position. Mr Clinton, the governor of Arkansas, portrays himself as a new generation, pro-market Democrat who will not pander to trade unions, environmentalists and other constituencies who vigorously oppose the accord but provide so much of his party's funding and organisations. He has hitherto sought to placate both businessmen and union leaders by supporting the trade agreement in principle while emphasising that it must address environmental and labour concerns, but the Bush campaign will seize any chance to portray him as protectionist and isolationist.

Nafta's effect on US workers and the environment will be central to what is expected to be a bitter congressional debate on the accord, but approval next year is still considered likely. There is expected to be no problem about ratification in Mexico, which is likely to be the single biggest beneficiary, but there is substantial opposition in Canada, whose 1989 free-trade agreement with the US alone has indeed cost jobs and not proved popular.

The accord will eventually enhance the competitiveness of US exports to Europe, and there have been fears that the world could conceivably divide into three giant and competing trading blocs were the Gatt talks on liberalising world trade to break down. However, Carla Hills, the US trade representative, insisted yesterday that Nafta was "not a protectionist agreement".

Mr Bush claimed yesterday

that he was "meeting or beating" all the promises he had given Congress on the accord's environmental and labour protection provisions. His opponents said the veracity of that claim was impossible to judge until the text of the accord was released. The accord will open markets only gradually in areas where one country's domestic industries are likely to be swamped by another's, but Mr Bush made no mention of compensating or retraining workers who lose their jobs.

The expectation is that America will lose blue-collar jobs, but gain white-collar ones. Estimates of the net effect on US jobs have fluctuated wildly from a loss of 900,000 to an overall gain of 300,000 by 1995, but no one really knows, as three economies from the first and third worlds have never before been opened to each other in this manner.

Opponents point out that Mexican wages are a tenth of America's. Mr Bush argued that Mexico was America's fastest-growing market, soon to overtake second-placed Ja-

pan, with projected US exports of \$44 billion this year. Since President Salinas de Gortari of Mexico requested a free trade agreement with the United States in 1990, many other Latin American countries have begun opening their markets. There is talk of eventually creating a free-trade area encompassing the hemisphere.

● Tokyo: Japan welcomed the North American free trade agreement, the foreign ministry said yesterday. A statement said Japan agreed with the agreement in principle, but added that it should be put up for review under the General Agreement on Tariffs and Trade (GATT).

However, there was some concern over details of the agreement, and only after "carefully examining the detailed contents" would Japan "decide its final stance", the ministry said. Officials from Japan's ministry of international trade and industry said the ministry would ask GATT to set up a working group to check that its rules were adhered to in the treaty. (AFP)

Leading article, page 11

## Salinas gambles on a huge influx of investment funds

By DAVID ADAMS

### MEXICO

PRESIDENT Salinas de Gortari of Mexico is taking the biggest political gamble of his career by forging ahead with the North American free trade agreement. The president and his team of technocrats are betting that, by ending half a century of devout economic nationalism, a free-trading Mexico bordering on the world's largest market will divert the river of money and technology that is flowing into Eastern Europe and Asia.

President Salinas said the agreement concluded in Washington yesterday would mean more work and better jobs for Mexicans. In a speech broadcast by radio and television, the president said the oil industry would remain in

Mexican hands. Señor Salinas gave a warning that the agreement did not mean a "total opening" of the North American markets, noting that some sectors would be opened immediately to competition while barriers protecting others would be phased out gradually.

The overall reaction in Mexico's heavily government-influenced press has been highly positive towards future free trade. But some sectors fear being overrun by unfair competition from high-tech American and Canadian corporate giants. And there is still concern in the Mexican government over the American

election later this year. Those fears have died down recently with the departure of Ross Perot, who strongly opposed the trade agreement. But Mexican officials, who have staked so much on the agreement in the last three years, will not be happy until it has been signed and ratified by the US Congress.

United States exports to Mexico have soared in the last three years from \$20 billion (£10.4 billion) to \$33 billion. Economists are concerned by Mexico's fast-growing trade deficit, which reached \$10 billion in the first half of this year.

The free trade pact will push two historically uneasy and often distant neighbours into a permanent embrace. It is hard to imagine Mexicans ever spreading peanut butter on their tortillas or Americans putting salsa on their fried eggs, but the two cultures are already beginning to blend, thanks to the large Latin emigration to the United States in recent years and the insatiable desire in Mexico for American consumer goods.

The agreement holds the potential for historic social, economic and political change in Mexico. Above all, the government hopes that it holds the answer to Mexico's Third World underdevelopment. According to a study by the Institute of International Economics in Washington, as a result of the agreement Mexico would gain 600,000 new jobs by 1995. President Salinas has said he hopes to attract \$25 billion in new foreign investment before he leaves office in 1994.

Turning Mexico into a kind of Asian tiger on the US border may be far fetched, but access to the North American market is already attracting investment. Señor Salinas' team says the country's large workforce is changing with rising literacy and overall performance levels. Combining high productivity with low wages is obviously likely to attract further investment.

complete an accord before the Republican national convention. "The government is trying to help the Bush re-election campaign," he said. Critics denounced the tripartite agreement in advance on the ground that it will inevitably result in a loss of Canadian jobs as industries relocate in Mexico to take

### CANADA

advantage of the lower wage rates there.

The trade agreement, which still needs to be ratified in all three countries, is sure to be a big issue in the Canadian federal election expected early next year. The Canada-US bilateral accord was an important issue in the 1988 election, which the Conservatives won after a bitter fight. Recent opinion polls have suggested that most Canadians are opposed to a continental deal.

FROM JOHN BEST IN OTTAWA

THE trade agreement quickly became an explosive political issue yesterday in Ottawa. Bob White, president of the powerful Canadian Labour Congress, with 2.3 million members, cited the accord as evidence that the Conservative government shows "nothing but contempt" for the Canadian people. He vowed that organised labour would fight the agreement with all its resources.

Other critics denounced the tripartite accord as "midnight madness"—a reference to the marathon bargaining sessions in Washington that produced it—and as a sell out to the Americans and Mexicans. Herb Gray, trade spokesman for the official Liberal opposition demanded that the deal should not be implemented before the next general election.

Mr Gray also accused the Conservatives of following President Bush's political agenda by going all out to

## Clash of Asian dynasties moves to Aspen court

IT WAS a typically chic and exclusive get-together last January at the Primavera restaurant in Aspen, the chosen winter venue of America's super-rich.

The host, Austrian Prince Heinrich Harnau-Schaumburg, was happy with his party until the champagne glass of one glamorous Asian woman, Dewi Sukarno, former First Lady of Indonesia, was smashed into the face of another glamorous Asian woman, Minnie Osmena, granddaughter of a former president of the Philippines, necessitating 37 stitches and one of the most heavily gossiped-about trials held in America.

An Aspen court yesterday began selecting a jury to deliberate whether Dewi Sukarno, the fifth and favoured wife of Indonesia's former dictator President Sukarno, is guilty of second-degree assault and should go to prison for up to 16 years.

Madame Sukarno has employed Barry Slotnik, the lawyer who defended Manuel Noriega and John Gotti, and is counter-suing Minnie Osmena for "slander, assault and outrageous conduct" to the tune of \$10 million (£5.2 million).

Many details remain hazy: who, for example, called whom "a whore" or a "geisha girl" or possibly "a minuscule little snail from nowhere"? And in what language? Just how much blood ended up on Minnie Osmena's milk? Was Barbara Streisand actually there at the time? The row, it seems, ignited exactly a year ago on a yacht belonging to the Marquis de Campoflorido, moored off Ibiza. The subject of the dispute: another volatile Asian "grande dame", Imelda Marcos.

Minnie Osmena apparently opined that Mrs Marcos would be killed if she returned to the Philippines. Madame Sukarno disagreed. Dewi Sukarno met her future husband in 1959: he had been the dictator of Indonesia for ten years and she was a 19-year-old Japanese nightclub singer named Naoko Nemoto at the Copacabana club in Tokyo. As Indonesia's First Lady Madame Sukarno became



Beautiful people: sworn enemies, Minnie Osmena, left, granddaughter of a former Philippine president, and Dewi Sukarno, former First Lady of Indonesia, whose feud began after a row over Imelda Marcos



the darling of the jet set. The Parisian press called her the "Pearl of the Orient"; she topped them all by deciding to call herself Ratna Sari Dewi, which means Goddess of the Essence of Jewels.

Minnie Osmena, on the other hand, was born into one of the most powerful political dynasties in the Philippines. Her grandfather was president, her father ran

against Ferdinand Marcos in 1969 and she herself claims partial responsibility for the election of Corason Aquino. Ms Osmena has donned a wedding dress once to steel her Joselito Jacinto, once to marry her Jess Cabarrus and most recently to the condensed milk heir Dwight Stuart, whom she divorced last year taking with her an estimated \$19 million from

Stuart's Carnation-milk fortune.

The prosecution is said to have six witnesses (including the nephew of a former Colombian president and the odd German prince) who will testify in Minnie Osmena's favour. Madame Sukarno is expected to put up a spirited defence and has proclaimed her innocence through the best lawyers money can buy.

## Bush's abortion acceptance strains party

FROM MARTIN FLETCHER IN WASHINGTON

PRESIDENT Bush has fuelled the abortion controversy which is threatening to disrupt next week's Republican convention by saying he would stand by a granddaughter who chose to terminate a pregnancy.

His comments came just hours after the Republican manifesto committee had overwhelmingly reaffirmed the party's commitment to making abortion illegal under any circumstances, and pro-choice advocates accused him and his party of hypocrisy. "President Bush has compassion for his [grand]daughter but not for the women of

America," said Kate Michelman, head of the National Abortion Rights Action League.

Mr Bush, who reversed his early support for legalised abortion when he became Ronald Reagan's vice-president, told a television interviewer that he would seek to discourage his granddaughter, but if she persisted "of course, I'd stand by my child". The abortion issue poses a serious threat to the harmony of the Houston convention at a time when Mr Bush badly needs a strong display of unity. One commentator called it the Republicans' "San Andreas fault line".

The conservative-controlled platform committee rejected all attempts to soften the party's position, and any presidential backtracking would be regarded as the ultimate betrayal by many right-wing Republicans. But an increasingly vocal group of moderate Republicans believe that headline position is tantamount to electoral suicide. Pro-choice Republicans claim to have enough support to force a floor debate on the convention's opening day. A Washington Post poll yesterday showed 55 per cent of the convention delegates oppose the party's call for a constitutional ban on abortion and only 28 per cent support it.

Further underscoring the tension between Mr Bush and Republican conservatives, the platform committee has succumbed to White House pressure and excised from the manifesto an admission that Mr Bush's 1990 tax increases were a "mistake". Prominent conservatives want to revive the aggressive tax-cutting stance of the 1980s. The White House fears that cuts would exacerbate a record budget deficit. The new phrasing describes the tax rises as "recessionary", but calls only for their "ultimate" repeal.

## Rabin puts loan case to Congress

FROM ASSOCIATED PRESS IN WASHINGTON

YITZHAK Rabin, Israel's prime minister, took his case for \$10 billion (£5.2 billion) in American loan guarantees to Congress yesterday, assuring lawmakers that his country was slowing down settlement building on land it captured from the Arabs.

"He expressed what Israelis have decided they will do on settlements, that they will shift their spending priorities towards assimilating new immigrants from the former Soviet Union," said Richard Lugar, a Republican senator, after a meeting on Capitol Hill between Mr Rabin and congressional leaders. Other participants said Mr Rabin spoke about his country's security problems and the drag on its economy posed by a 30 per cent unemployment rate among the newcomers.

Thomas Foley, the Speaker, said on Tuesday he thought the "likelihood of approval of loan guarantees is very high," despite the unpopularity of foreign aid in this election year. The plan to underwrite \$10 billion in new loans to help Israel absorb the immigrants was receiving a generally warm welcome on Capitol Hill. But there has been no detailed public discussion of conditions for the guarantees, and there was some grumbling about US taxpayers having to foot part of the loan's administrative costs.

## Dream Machines



This Saturday in The Times find out how Britain is beating the Italians at designing the fastest cars in the world. Plus Susan Sontag's new romance, Craig Brown on walks in Jamaica, Jonathan Meades in Sussex and Liz Smith on the British twinset.

THE TIMES

## Thousands pay tribute to Cardinal Tomasek

Václav Havel, the former Czechoslovak president, yesterday joined leading statesmen from neighbouring countries and thousands of his countrymen to pay his last respects to the late Czechoslovak Roman Catholic primate, Cardinal Frantisek Tomasek, at Prague's Gothic St Vitus cathedral.

Cardinal Tomasek, 93, who died on August 4 after a long illness, championed religious and civil liberties despite 40 years of harassment by Czechoslovak Communist authorities who suppressed the Roman Catholic Church. The funeral Mass was said by Cardinal Angelo Sodano,

Vatican Secretary of State, who came as a personal envoy of the Pope.

The Philippines plans to give the body of Ferdinand Marcos, the dictator it hounded into exile in 1986, full military honours and a 21-gun salute when it is brought to his northern home province of Ilocos Norte for burial next month.

The Zimbabwean army strongman, General Solomon Mujuru — linked to the 1982-1987 suppression of dissent in Matabeleland — received

glowing praise at a gala retirement party in Harare from President Mugabe for his "dedication and integrity".

The Colombian government was reported to be offering a \$1.4 million (£730,000) reward for the arrest of the fugitive drug lord, Pablo Escobar.

Nelson Mandela, the ANC president, said that he has modelled his new holiday home in Umata, South Africa, on a villa he was confined to in the last year of his imprisonment at the Victor

Verster prison, near Cape Town, the South African Press Association reported.

The Chinese dissident, Wang Jintao, jailed for 13 years as an alleged "black hand" behind the 1989 Tiananmen Square pro-democracy protests, has started a hunger strike in prison, his wife, Hou Xiaofan, said in Peking.

Anglican church leaders in southern Africa began a regional synod in Swaziland with calls by South Africa's Archbishop Desmond Tutu for the ordination of women.

Japan 1.50



# The package pilgrimage

Bryan Appleyard on the arcane rituals of Britain's annual escape to the sun

First define your terms. A holiday, for statisticians and market researchers, is a period of four or more nights spent away from home "considered by the respondent to be a holiday".

Right. Well that last subjective get-out clause cancels out fortnight of hell endured in Sardinia — a kidnapping would have been light, relatively low-anxiety relief — and, probably, several thousand weeks in Sunny Beach, Bulgaria, or Gumbet, Turkey, both of which are classed by the Consumers' Association among the nine nastiest resorts in the world. But the first half of the definition is solid, summarising the primary holiday attributes of duration and exile.

Britain, as part of its slow, psychological transformation into a Euro-state, has begun to embrace the full holiday concept. This is not a quantitative change, it is qualitative. Yes, the figures suggest we take twice as many holidays as we did in 1951, but then most statistics grow uninterestingly.

What counts about holidays is that now, like the French, we do them as if we mean it.

The true modern Euro-holiday is no longer a thanks-a-million-guy luxury, it is a right and a rite. It is a right because it is now considered hygienically necessary. Everybody talks about "needing" a holiday, with the implication that to do without would constitute a threat to mental and physical health. Taxi-drivers and hairdressers, stuck for conversation, invariably ask where, not if, one is "going away this year". The well intended remark "you look well" — bitterly offensive to anyone over 35 — almost invariably means "you have a tan that could only have been acquired abroad".

The holiday is a rite because of its places in the calendar — August and, increasingly, midwinter — and because of the almost universally shared ceremonies of getting to the airport, loathing the airport, and discovering oil from the QE2 on the beach.

For the British specifically, it is a rite also because it involves a cleansing act of liberation from a grey, inhibited life to the polychromatic, usually Mediterranean indulgence of "abroad". Our apparent distaste of a certain soap opera based permanently in the holidayland of southern Spain is probably because it blurs this essential realistic contrast between home and abroad.

But the prepositions are the key. One can go on holiday *to*, or take a holiday *from*. The first implies a certain consciousness, some way above the banal, hygienic demands of needing a holiday, any holiday. To go to somewhere is to take a traveller's delectation in the place itself. The great American physicist Richard Feynman spent the last years of his life planning an almost impossible trip to Tuva in what was then the Soviet Union. He wanted to go because it was there on the

maps. The fact that he never did so is unimportant.

To take a holiday from is to make a judgment on one's daily life — either that it is unspeakably awful, or that it is so virtuously hardworking that you must get away, the better to pursue your vocation on your return.

We just about allow politicians the luxury of this last category, but we don't really approve. Douglas Hurd can have his Tuscan villa in the middle of war in Yugoslavia because during the last two Augusts he must have been handling the Moscow coup and the invasion of Kuwait. Tuscany for Norman Lamont, however, is a national scandal, and Kenneth Clarke should certainly not have flown off to his secret destination, if only because he left behind, masquerading as "Home Office minister", an individual with a suspiciously early tan called Lord Ferrers.

For the British, however Europeanised, the Protestant tang of sin will probably always hang over the act of going on holiday. For leaving these island shores smacks of betrayal. W.H. Auden, Christopher Isherwood and P.G. Wodehouse all acquired notorious reputations for not being in Blighty during the Blitz, and Graham Greene and Anthony

The holiday is a rite because of the shared ceremonies of getting to the airport, delays and oil on the beach

Burgess both endured a certain frosty mistrust for choosing to live in the south of, for God's sake, France.

Perhaps, holidaywise, we have now gone as far as we dare. The native anxiety, the mistrust, the doubt is returning to haunt us. Abroad has already begun to take on some of its old, anxious overtones. We no longer worry about the water — it is usually better — but sun gives you cancer and the New World Order is proving to be more unpredictable and violent than the old. At least communism meant you did not need a flak jacket on Yugoslavian beaches.

In any case, most of abroad is beginning to look distinctly tacky. Go to Florence or Bangkok and you find yourself amid tourists and locals making a living out of tourists. Indeed, both those destinations can now only really be spoken of as holidays from, they simply do not represent holidays to.

Nor have we properly mastered the vacationing Parisian middle class can be awkward. They make a point of not talking about their work, a habit that made me for one realise that I couldn't really talk about anything else, and obliged me to resort to a lame explanation of the laws of cricket. Pointless, futile, dull.

The message is clear: don't move, stay at home, relax with your priceless Persian miniatures, your Japanese erotica, your incense burner. Apart from anything else, I'm going to lie on alien sand and I don't want you messing it up.

Justice is not served if courts are kept in the dark about previous convictions, argues J.R. Spencer

## Jurors' right to know

Is it in our system we try to judge a person's guilt without considering his character.

The Italians recently abolished their heavily inquisitorial system of criminal procedure in favour of one based on the Anglo-American model, but this was one of our rules they could not bring themselves to copy. In Italy, even under the new Code, the court is informed about the criminal record of the accused. And so it is in all the other continental countries — whether they consist of judges sitting on their own or involve laymen as in Britain.

My view, as a legal heretic, is that our continental brethren have got it right. The rule against evidence of bad character is irrational and ought to be abolished.

One argument against supplying evidence of the defendant's criminal record is that it is irrelevant. But

this is clearly not the case. First, the criminal statistics make it plain that, in general, people who have criminal records are considerably more likely to offend than people who do not. Secondly, we also know that those with a previous record of certain kinds of crimes — such as sexual offences — are enormously more likely to repeat such behaviour than those with no such record.

Thirdly, some cases cannot be presented in anything but a misleading light without revealing that the accused has a track record of such behaviour. The case of Colin James Evans, for example, involved a compulsive child molester who set up in business as a provider of free childminding for problem families. When he was tried for assaulting children in his charge, the suppression of his past naturally made him look like a charitable man framed

for other people's dirty deeds. He was acquitted, and later murdered one of his subsequent victims.

The main argument for excluding this evidence, is that we believe it to be more prejudicial than it is probative. That is to say, we fear that it may generate more heat than light. The court — and particularly a jury of lay people — is considered likely to give it excessive weight, so leading to miscarriages of justice.

But this argument seems to show a pitiful lack of confidence in the capabilities of our jurors. Defenders of the legal status quo surely cannot have the argument both ways. If jurors are, as Lord Devlin put it, "the lamp by which we know that freedom lives" and the great gift of the common law to the civilised world, they should be capable of giving every piece of evidence its appropriate weight. They should,

therefore, be given all the relevant evidence, and where its relevance is slight, be trusted not to give it excessive weight.

It is insulting to jurors to hedge them around with restrictive rules as though they are a bunch of bigots, morons and rednecks who will assume that the accused must be guilty or would not have been prosecuted, and who will invariably convict if the prosecution is not forced to fight with one hand tied behind its back.

If the jury really is considered incapable of correctly weighing each piece of evidence — including the evidence that the accused has a criminal record — then it cannot be trusted to determine whether a person is guilty or innocent. Either our jurors are capable of approaching all the evidence in a rational way or they are not. If they are, they should be presented with all relevant evidence. If not, we badly need to change the jury system.

The author is reader in common law at Cambridge and a fellow of Selwyn College.

## Burying the communist past

Mary Dejevsky on the coup that is fast being forgotten

Moscow is about to relive a momentous week: the Monday when Boris Yeltsin challenged the tanks and called Russia to defiance, the Tuesday when Russians stood through the night in soaking rain to guard the Russian parliament, the Wednesday when the tanks sped from the city and Mikhail Gorbachev returned to resume his crippled presidency, the Thursday when the Soviet leader recounted his ordeals and Dzerzhinsky's statue fell, the Friday when Mr Gorbachev was humbled before the Russian parliament, and the Saturday when all Moscow turned out to bury its martyrs and Mr Gorbachev swore the Communist party. Then Sunday — the blessed day of rest.

For those who took part, or merely watched, the failed August coup is thought of not by dates, but nearly framed within a week. It had a beginning, a middle and an end, and the end was a victory for state power and the rule of law.

Now, however, the events of that week are fading from memory, and this first anniversary of what Russians call "the putsch" may well be the last time it is formally remembered, except by a single public holiday for Russia's "liberation". For all its drama, the coup has been consigned swiftly to the footnotes.

Why has it proved so ephemeral? The answer may be that the August coup, however self-contained it appeared at the time, was but the beginning of the end, and is now eclipsed by what followed. This was no less than the disintegration of the Soviet Union, the power and the ideology that dominated the Eurasian land mass for the best part of the century. Spectacular as it was, the coup was no more than the catalyst of a decline already well advanced.

The coup made Mikhail Gorbachev look vulnerable, and left him incomparably weaker than before. Try as he might after he returned to Moscow — and he tried desperately hard — he could not recover the authority he had previously enjoyed. His coalition of powerbases had dissolved. The top brass of the army, the security services, the police, the defence industries, the government and possibly the Soviet

parliament had all defected. Senior officials of these groups who had remained loyal to the president had been able to express that loyalty only by transferring their allegiance to Boris Yeltsin and the Russian leadership.

Not only was Mr Gorbachev isolated, he was fatally out of touch, having missed an experience which had united his fellow countrymen around Mr Yeltsin. It was often said at the time that he left one Moscow and returned to quite another. When he realised this, the

Soviet president tried to make up for lost time, but he was always one move behind history.

Attempting to become a participant, he spoke at the mass funeral of the three coup victims in Moscow. Attempting to cleanse himself of association with the plotters, he publicly left the Communist party and denounced its treacherous leaders. In so doing, however, he demolished another pillar of his political support. Then he set out to court the republics, offering them much of the autonomy they had demanded before if only they

would save the Union; and he wooed the West by freeing the Baltic states. But the republics remained unimpressed, and the Baltic states had already freed themselves.

After the three Slav leaders met on December 8 and pronounced the Union dead, Mr Gorbachev made one last concession. He summoned as much conviction as he could to embrace the idea of a confederation, but his offer did not ring true. It smacked of the need to cling to power, although in truth he was probably motivated less by lust

for power than by fear of the alternative. By December 25, however, there was no alternative. Mr Gorbachev resigned, the red flag was lowered over the Kremlin and the Soviet Union was no more.

The people of the former Soviet Union are now bogged down in the unravelling of an economy that wove 15 republics artificially into one, the small wars that plague an ill-defined periphery when the centre cannot hold, the reconstitution of states which had lost all experience of statehood, and the establishment of new states that were never states before.

In the confused haste of disintegration and rebuilding, however, there is one piece of unfinished business that may yet bring the coup under the spotlight. No one has yet been called to account for the period now written off as the lost years, the years of communism. Given the scale of the suffering, the popular indifference towards that past defies belief. Many of the old order's chief symbols — the Lenin monuments — are still in place. No one even vandalises them any more. As soon as the red flag came down, they became irrelevant.

The chance the Russians had to pursue the communists through the Constitutional Court is fizzling out after only two months. Despite rhetorical fireworks in the courtroom and daily revelations about communist misdeeds, the case is now adjourned without a date for resumption. Even interest in the imprisoned coup plotters has cooled. Once they might have risked lynching. Now if they were released there would probably be no public outcry. Their continued detention, for allegedly trying to overthrow a state that no longer exists, must be questionable.

Of all the countries that liberated themselves from communism, Russia alone has skipped the stage of retribution. Are people simply in such shock that they decline to pursue the communists? Are they confused about their own possible complicity? If a time comes for vengeance, the coup which demolished the state it set out to preserve will be picked over for every detail, and the hue and cry will begin. "On August 19, 1991, whose side were you on?"



Drawings by Peter Brookes are on show in "The Cutting Edge" at the Barbican until October 18

...and moreover

CRAIG BROWN

You may have noticed that the words "so-and-so is on holiday" have been cropping up under regular opinion columns recently.

So where do all the opinion columnists go? Few people realise that the term "is on holiday" is actually a euphemism, inserted by editors to avoid embarrassing readers and columnists alike.

For the truth is that all opinionators go to the same hostel every August for a month's heavy-duty Opinion Reinforcement Programme. There they catch up on the very latest national and international opinions, are taught new ways of changing opinions when old ones have become exhausted, and swap news of forthcoming opinions with one another. They are a self-help group, huddling together for the good of their opinions.

"It was after what happened to old Frank Tork that we decided to form the group," veteran columnist Stafford Beedy told me when I joined him on the Opinion Reinforcement Programme early this week.

"Do you remember Frank? Marvellous bloke, absolute top of his trade. The voice of common sense" they billed him. Old Frank could give you an outspoken opinion on everything. The ozone layer, Mark Thatcher, the ERM, AIDS, rap music, the films of Luis Buñuel, the domestic economy of New Zealand, the Queen Mum, Andrew Lloyd Webber, postmodernism, Marco Pierre White, the importance of manners, the future of the Labour party, animal rights or the death of the

corner shop: whatever you cared to name, he could give you a two hundred word opinion in thirty seconds flat.

"And then suddenly he lost it. Overnight, he found he hadn't got an opinion on anything any more. I'll never forget the day. He came into the office at the usual time. From the start, he looked a trifle peevy. 'So what do you think of that Norman Fowler?' I asked him, to get him going.

"He didn't say anything, so I said, 'I see old Fergie's up to her tricks again! Still no reply. And then his ashtray face looked round at me, great big tears forming in his eyes.

"I've lost it, Stafford," he said. "I woke up this morning, and I didn't have a single opinion. Fergie, Fowler, the ecu, date rape, Clinton, Madonna, Keith Floyd, a bill of rights, nouvelle cuisine, Lloyd's, the future of Radio 3: they're all much of a muddle! I'm ruined, Stafford, ruined!"

Frank Tork has been on Intensive Reopinionation Course ever since. He's doing fine, just fine. After six months, he already has reasonably strong opinions on Jeffrey Archer and David Mellor, and he's even half way to forming a view on Britain's role within the ERM.

Another example of someone who tragically lost her opinions overnight is Joy Rider, whose outspoken "It Gets On My Wick" column ran every week in the national press for a full ten years. One day she woke up to find it gone. She could still write all the opinions, but she simply had no idea whom to direct them against.

Her editor first realised something was wrong when she delivered the following article: "Eat your heart out, x. They say a week is a long time in politics, but x is already past his sell-by date. Who was it that said that in future everyone would be famous for fifteen minutes? Well, x, your time is up. Would the real x please stand up? He's somewhere to the right of Attila the Hun, but he writes like an angel. If x didn't exist, somebody would have to invent him. Plus ça change."

The editor was flummoxed. "You can still turn a beautiful phrase, Joy," he exclaimed. "But who on earth is x?"

"I can't decide," choked Joy. "They suddenly all seem much the same," she replied. "I thought perhaps you could insert someone."

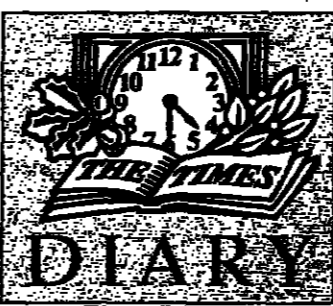
## Poignant return to the Balkans

SOME 50 years after parachuting into the heart of Nazi-occupied Yugoslavia as a young SAS officer, Sir Fitzroy Maclean is about to return to his adopted homeland with another relief convoy. Last year Sir Fitzroy and his wife Veronica received a distressed fax from the mayor of Korcula where Maclean is an honorary citizen and where they have a home. This led to the redoubtable Lady Maclean taking to the wheel of a seven-ton lorry to bring supplies to their Balkan friends.

Next month the octogenarian couple are off again with another mercy mission under the banner of the Fitzroy Maclean Korcula Appeal. "We have to keep trying to get help through," says Maclean. "We will not be deterred. There is important work to be done." His son has just returned from a trip to deliver radio transmission equipment to a Torula.

As a Tory MP, Maclean persuaded Winston Churchill to support his friend Tito. Recently he has been had talks with Lord Carrington, a fellow member of the 1953 Churchill government. Maclean reluctantly supports the draft UN proposal advocating military intervention to protect relief supplies.

"These are very sad days for me," he says. "The country was on the verge of becoming prosperous and successful. The prospect of the fighting spreading fills me with deep sorrow. War could go on and on. They are doughty fighters." General Sir John Hackett, an old friend of Maclean's, shares his dismay. Hackett, who acted as chaperone to the courting Macleans at the Savoy on Victory in Japan night, says: "War is endemic now. I have thought long



and hard about what should be done in the Balkans and I have reached no conclusion. I cannot recall the last time I felt such a sense of helplessness despair."

Hugh Montefiore is not alone in his criticism of the Spitting Image tableau depicting Baroness Thatcher as Christ, which takes pride of place at "The Cutting Edge", the exhibition of satirical art which opens at the Barbican tomorrow. Roger Law, one of the founders of Spitting Image is equally upset. "I left a message with the art department before I went to Norfolk saying I wanted a tableau of Mrs Thatcher's last cuppa," he says. "I got back to find they had done the Last Supper. It just shows what happens when you go on holiday."

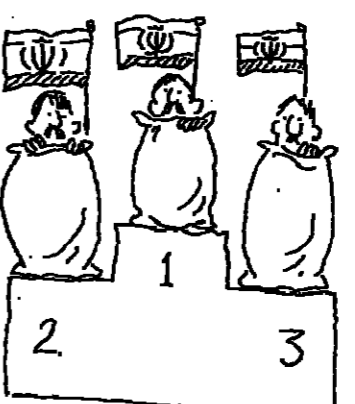
## Striker light

GARY LINEKER, who has long been revered on the football terraces, is about to be declared a saint, complete with his own shrine designed by sculptor Hannah Tofts. It has been commissioned by the Duchess Theatre in the West End of London, which is host to an Evening with Gary Lineker. In the middle of electric candles, fairy lights, photographs, fan mail and miniatures of England's lethal striker is a seven foot image of Lineker, who now plays in Japan.

Father Daniel O'Leary, a Roman Catholic priest and fanatical football fan, will bless the shrine in the theatre foyer. O'Leary, anticipating controversy says: "His elevation to sainthood is entirely justified. You must remember that God moves in mysterious ways." The Duchess hopes that the shrine will encourage converts to cross over from the stands to the stalls.

## Short shrift

DESPITE Iran winning three medals in the free-style wrestling coverage of the Barcelona Olympics caused a few headaches at Seema, the Iranian television sta-



tion. The censors declared a ban on pictures of women competitors and male athletes in shorts could only be viewed from a distance. Iranian couch potatoes were therefore looking forward to the spectacular closing ceremony until Seema realised it would mean filming King Juan Carlos, "Shahs" are banned on Iranian TV.

band, alas, was stuck in Iran, ironing out domestic problems.

## Prints from the blue

RARE and valuable photographs of the Boer war are popping up all over the place. Last month a surprise discovery of a thousand photographs taken by Lieutenant Malcolm Riall, some of which were featured in *The Times*, caused a storm of excitement among military historians of the era. John Golley, who is publishing a book of the photos, has now received a letter from Derek Andrews. "I immediately recognised the two pictures shown in *The Times*," Mr Andrews writes. "The same prints appear in an album which my uncle, Colonel George Crossman CMC DSO, kept. In it are over 200 prints, briefly annotated, from his times in South Africa as a Lieutenant in the West Yorkshires."

Crossman's collection includes rare pictures of Malcolm Riall, and one of the whole regiment drawn up on parade after the relief of Ladysmith annotated with the officers' names. "It came right out of the blue," says an excited Golley. "What is more there is even a possibility that Mr Andrews can lay his hands on his uncle's original three guinea camera."

Having been the scourge of telephone sex lines for years, Terry Lewis, Labour MP for Worsley, has received an obscene telephone call of his own. Or at least he thought he had. Lewis discovered a message on his pager urging him to ring "panthers". Incensed, he decided to give the caller a piece of his mind. To his embarrassment he found he had rung the Radio 4 studio of Panthers, the programme made by listeners, which wanted to interview him for an item on telephone sex lines. Lewis is still waiting for the inevitable heavy breather.

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## ETHNIC CLEANSING

The overseas development minister, Baroness Chalker, yesterday declared her "utter repugnance" at news that Bosnian Serbs were intending to expel 25,000 Bosnian Muslims from their homes. Britain would do its utmost to help "the unfortunate victims of the monstrous policy of ethnic cleansing", she pledged.

Quite so. And were this from a novel by Jeffrey Archer, the next line in the story would surely record applause by party and country at such plain speaking. Sadly, fact is shabbier than fiction. In real life yesterday, unrepentant officials at the Home Office were explaining their decision to expel 36 refugees from former Yugoslavia who had sought political asylum in Britain.

The Home Office does not suggest these 36 applicants had entered Britain illegally, or were "bogus" — to use the fashionable pre-election expression — because they lacked the well-founded fear of persecution which is the international definition of a political refugee. The mistake they made was not to fly into Britain direct from former Yugoslav territory. It is no excuse that from embattled Bosnia at least there are no direct flights. So they have been sent back to Germany or Belgium or wherever they came from.

There are thought to be as many as 20,000 citizens of former Yugoslavia currently staying in Britain. Though they are officially classed as visitors and holidaymakers, many must legally qualify under the definition as refugees. Many of these, reading daily of the mounting tragedy in the homeland, must have been considering applying for refugee status, at least temporarily.

Despite the baroness's comforting words, they should lie low a little longer. The Home Office is still preoccupied by the possibility of Britain being swamped by "bogus" refugees rather than by the need to be humane to real refugees. The tides of public opinion are fickle, easily pushed one way by headlines on the peril of "bogus" refugees, the other way by sensational television footage from the Bosnian detention camps. The recent change of mood has caught the government clumsily on the wrong foot.

Britain has been tightening up its refugee policy despite a sharp fall this year, for reasons unknown, in the number of applicants for asylum. The decline has happened even though a new and restrictive asylum bill was shelved until after the election. Without waiting for the bill, as part of clamping down, the government decided to deny itself discretion in interpreting the rules. Henceforth all applicants for refugee status would have to pass the "Dublin" test. The international agreement on refugees known as the Dublin Convention says that a government is allowed to return an applicant for refugee status to the first safe country he or she entered.

Britain's insistence on the Dublin test was in the face of an appeal from the United Nations High Commissioner for Refugees to refrain, at least in the case of refugees from former Yugoslavia, from the practice of "third country removals". The plea was repeated yesterday and the British government should now heed it, and announce that it has done so.

The expelled 36, the 1,000-plus citizens of former Yugoslavia who have been given refugee status in Britain under the Dublin rules, even the estimated 20,000 visitors lawfully here, are a drop in the refugee bucket. There may be as many as two million ex-Yugoslav refugees in Europe — upwards of a third of a million in Croatia alone, where there have been appalling scenes as bus convoys or train loads of hungry refugees have been turned back at borders. Germany has taken in more than 200,000 refugees from former Yugoslavia. Austria, Italy, even Sweden, have been almost as generous. And there is no end in sight.

The British public has been moved by what it has seen and heard. It demands not harshness but compassion. Yugoslav refugees are not about to arrive in Britain by the tens of thousands. Those that do should be offered protection, not unceremoniously expelled. Unfortunately for the Home Office it is still working from a pre-election script about "getting tough" to stop bogus refugees entering Britain. It should turn the page.

## YUKON TO YUKATAN

Against the political timetable and in the teeth of intense lobbying by opponents in the United States, President Bush yesterday announced success in concluding the North America Free Trade agreement between Canada, Mexico and the United States. It creates the world's largest free trade zone: a market of 360 million people from Yukon to the Yukatan with a turnover of \$6 trillion.

Nafta gives North America greater strength to negotiate with the European Community. It gives a welcome flip to the Bush administration's dogged attempt to maintain free trade in the face of growing domestic protectionism. And it makes the impressive economic reforms in Mexico of the past seven years irreversible.

The three countries have been negotiating for 14 months. The obstacles were almost entirely on the American side. Union leaders argued that cheaper labour costs in Mexico, the surge in imports of textiles and consumer goods, and the flight of capital investment south of the Rio Grande, would cost up to a million jobs. Environmentalists, protectionists of a different kind, feared the agreement would lead to the rapid industrialisation of Mexico with consequent increases in pollution, especially along the frontier with America. The Democrats, while proclaiming their support for free trade, have tried to have their cake and eat it by pandering to the fears of the car workers in Detroit. The Bush administration set out to stop Japan exploiting Mexico as a back door to the American market.

For Mexico the attraction of the agreement is that it encourages outside investment, especially from Europe, precisely because of access to the American market. President Salinas has shown remarkable courage in dismantling state monopolies, challenging vested interests, forcing through privatisation and competition and sweeping

away the corrupt bureaucracy engendered by 63 years of rule by the Institutional Revolutionary Party. He badly needed the agreement to convince investors that Mexico's economic future is secure.

Mexico is now well placed to leave behind the Third World associations brought on by its debt crisis, and so to move into the top league of developed industrial democracies. More important in the long run is the psychological bonus of binding Mexico's future more closely with that of its giant neighbour. A more equal partnership should now replace the prickly relationship based on a burning Mexican sense of being slighted by condescending American administrations.

There are still dangers. The agreement has not been ratified, and in America there may still be a fierce debate in Congress after the election, especially if the Democrats capture the White House. America's other neighbours in the Western hemisphere, especially in the Caribbean, are worried that Nafta could prosper at their expense. It may indeed run against the spirit of Gatt. And it could be seen by many in Washington, fed up with the bickering over the Uruguay Round, even as a substitute for Gatt. Certainly Gatt now loses something of its urgency for US business. And there is still lingering opposition in Canada, where domination by America has long been the chief worry. In Mexico recent US court rulings on the legality of kidnapping suspects abroad have raised old fears about sovereignty.

Nafta must not raise expectations too quickly, especially in Mexico, that it will be the talisman bringing instant prosperity. Like the Treaty of Rome, there will be growing pains, skirmishes and an inevitable controversy if Nafta moves on from being a trade agreement to something more political and integrationist. But a star has been made. Yesterday a new political star was born.

## NOT BUILT IN A DAY

"Society needs a good image of itself. That is the job of the architect." So said Walter Gropius, the doyen of American teachers of architecture. Yet since the last war British architects have too often failed at this vital task. They have not created a good image of British society.

The Prince of Wales thinks this is because they are not taught how to do so. He has set up his own Institute of Architecture to instil the classical principles of design into budding architects and to encourage them to think in a more spiritual way. More prosaically, the government is arguing with the profession about the length of publicly funded training needed to produce a registered architect. A steering group set up by the Royal Institute of British Architects has published its report on architectural education which concludes — not surprisingly — that the academic portion of the course, paid for by the taxpayer, should continue to be five years.

More important should be the views of the two consumers of the products of architectural education: architects' practices, who hire the graduates, and the general public, who have to look at, live in and work in the buildings they design. A survey of architectural education in Britain conducted by Loughborough University last year showed that of more than 2,000 practices interviewed, three-quarters were dissatisfied with the training offered by architectural schools. They said the system was too academic and failed to prepare students for the harsh realities of being a working architect. The public, meanwhile, hold architects in low

esteem — though whether that is because they spend too much or too little time being trained is not clear.

Architecture is a long and complicated course. The normal pattern is a three-year, full-time degree (part I), a year working in an architect's office, a two-year, postgraduate diploma (part II) and a further year in an office followed by professional exams on legal and ethical matters (part III). Only then can the student legally be called an architect. For the five years of academic study, the students are entitled to grants and loans and their tuition fees are paid by the government.

The RIBA report argues that architecture is such a complex discipline that it needs a full five years of college attendance. Design skills take time to hone. The steering group concludes that "the risk of reducing the period of publicly funded education [is] too great". If the risk is of the nation producing worse architects, most members of the public would agree. But is the quality of architects directly correlated to the length of time spent in study?

Judging by the Loughborough survey, students could benefit from spending less time in college and more time at the job. The profession should be thinking about far more flexible methods of learning. Once the basic principles of design, engineering, economics and management have been taught at the blackboard (which need not take five years), the most effective training is to sit at the feet of a good architect for a few years. In this most practical of professions, learning by doing should be the keystone of a good architectural education.

## Women's role in the Muslim world

From Mrs Saba Risaluddin

Sir, Matthew Parris ("Still the world's outcasts", August 10) rightly identifies an important human rights issue: the oppression of Muslim women by Muslim men, in some societies and to varying degrees. However, he may like to know that the debate concerning women and Islam has already begun.

Muslim women in the academic world, such as Lella Ahmed and Rifat Hassan in the US, Fatma Mernissi in Morocco, and Rana Kabbani in the UK, are bringing their formidable intellects and knowledge of Islam to bear on the way in which a male-mediated theology has been used to justify restrictions on women's freedom of action.

Novelists such as Nawal el Saadawi make no claims to theological learning but are approaching the issue from a secular perspective. And there are many more strands to this debate, some even initiated or supported by Muslim men.

Yours faithfully,  
SABA RISALUDDIN (Trustee),  
The Calamus Foundation,  
18j Eaton Square, SW1.  
August 10.

From Mr Michael Rice

Sir, Such customs as Matthew Parris, in some cases most appropriately, castigates cannot be attributed wholesale to Islam. Let Mr Parris dilate upon the oppression of females in Islam to an audience of Egyptian women and see what happens to him. Poor Colonel Gaddafi was reputed to have been fortunate to have escaped intact when he addressed such a meeting in Cairo in the 1970s and urged a stricter adherence to what he chose to see as Islamic principles on his audience.

But times change. The Bahrain-British Foundation, established initially by the governments of Bahrain and the United Kingdom and supported by the private and public sectors in both countries to promote exchanges of young people in their post-graduate, pre-employment year, has just announced its first awards, one Bahraini, one British; both are women.

Bahrain, of course, Mr Parris might say, is different for it has had full-scale education for women for 70 years. But Bahrain is certainly no less Islamic than the other countries which Mr Parris lists.

Throughout the Gulf, women are taking their rightful place in public life and have been doing so for years.

## Balkan conflict

From Mr Julian Brazier, MP for Canterbury (Conservative)

Sir, The Bishop of London and others (letter, August 10) are right to call attention to the concerns of religious minorities, including British Muslims, over the Balkan conflict. Surely, however, the failure of the West to take any effective interest in the desperate plight of many Christian peoples in the Islamic world is a factor in the Serbian struggle in Bosnia.

A people with a memory of centuries of often bloody Islamic rule, the Serbs must look with horror at the fate of Christians in many Middle Eastern countries such as Syria and Iran, where much worse massacres have gone largely unreported.

None of this justifies the repulsive and brutal methods of the Serbian irregulars but it should serve as a reminder to the swelling chorus of those calling for military intervention that the Serbs believe they have a

past. The rate of change may be slower in more traditional societies but many of your readers, Sir, will know of many women, even from the more austere countries, who have been educated to the highest levels of international attainment.

The forces of reaction of course exist but their protagonists are finding it increasingly difficult to withstand a process which all enlightened men, Muslims included, see as inevitable as it is desirable.

I am, Sir, yours faithfully,  
MICHAEL RICE  
(Honorary Secretary),  
The Bahrain-British Foundation,  
The Glassmill,  
1 Banersea Bridge Road, SW11.  
August 11.

From Mr Ibrahim B. Hewitt

Sir, Reading Matthew Parris's article, I was reminded of a society wherein women are free and safe to walk the streets at any time of the day or night where they do not have to sell their bodies in order to put food on the table where they do not have to dress and behave like men in order to "prove" their equality; where they do not have to pose naked in public to satisfy the desires of men, nor dress — and undress — according to the whims of male-dominated "fashion", and where women are valued as women, not as pseudo-men.

Such is the society Islam envisages. That is why more and more women are actually embracing Islam in the West, of their own free will.

Yours faithfully,  
IBRAHIM B. HEWITT  
(Assistant Director),  
The Muslim Educational Trust,  
130 Strand Green Road, N4.  
August 10.

From Miss Nurgun Cinar

Sir, As a Turkish woman living temporarily in Britain, I have been enraged by the picture of Turkey given here in newspapers and on television. Matthew Parris implies that the position of women in Turkey is the same as that in fanatical Muslim countries such as Iran.

While Turkey is not yet developed like most European countries, I am free there to vote, to drive, to do my job as an executive secretary and enjoy the same freedom expected by young women in Europe, as are most women in my country.

Yours faithfully,  
NURGUN CINAR,  
18 St John's Square,  
Wakefield, West Yorkshire.  
August 11.

cause. They would fight for it and would do so on their own terrain and from among the civilian population. Our government is right to weigh very carefully the cost in British lives and increase in civilian casualties which would be likely to result from direct military intervention.

Yours faithfully,  
JULIAN BRAZIER,  
House of Commons.  
August 10.

From Ms Svenja Geissmar

Sir, Mark Almond ("Echoes of the Holocaust", August 8) is not the first to lay "inherited guilt" at the feet of modern Germans.

As a modern German myself, it is with compassion, not "inherited guilt", that I look upon the terrible atrocities committed in the Holocaust, and those we are seeing being committed today in Bosnia.

Yours sincerely,  
SVENJA GEISSMAR,  
As from 39 Middleway, NW11.  
August 10.

## Deafness project

From Lord Ashley of Stoke, CH

Sir, Your report (August 11) that deafened guinea pigs recovering their hearing give hope to deaf people. So they do, but only if £150,000 can be found to save this remarkable Keele University project from collapse.

The Hearing Research Trust, the charity working to expand research into deafness, is appealing for funds to sustain the project and retain the highly skilled team.

It is the passionate wish of all totally deaf people to regain some hearing, however limited. It would be tragic to lose this project with its potential to benefit deaf people all over the world — thanks to the guinea pig.

Yours faithfully,  
JACK ASHLEY,  
House of Lords.  
August 11.

eminent scientists as well as laymen. With a poet like Blake you cannot slap a single "meaning" on his work like a snuffer on a candle. This image embodies both sides of the case and it is your correspondent Mr Wilmont, I believe, who is guilty of "single vision".

Yours faithfully,  
C. A. ST. J. WILSON  
(Architect of the British Library),  
Colin St John Wilson & Partners,  
Highbury Crescent Rooms,  
70 Ronalds Road, N5.

From the Chairman of the British Library Board

Sir, While the "Newton figure" commissioned for the forecourt of

Letters to the editor should carry a daytime telephone number. They may be sent to a fax number — 071-782 5046.

## Violent children and torture images

From the Director of Nacro

Sir, Your report (August 5) criticism by Judge Laughtland of his inability to pass a custodial sentence on a 13-year-old convicted of violent offences. He had wished to pass a sentence of three months' detention in a young offender institution.

I cannot agree with this reasoning. So short a sentence would do little to protect the public and, as three-quarters of juveniles leaving custody are reconvicted within two years, it could increase rather than reduce the likelihood of further offences.

Such sentences are served in institutions such as Feltham, which suffer from restricted regimes, intimidation and criminal contamination of younger people by older teenagers, and a high rate of suicide attempts. The intensive supervised activity programme which Judge Laughtland imposed is much more likely to prevent re-offending than a short period in custody.

It is, however, important to dispel the notion that there are no powers to detain genuinely dangerous young people under 14. Through civil care proceedings, those who are beyond control can be taken into care and, if necessary, held in secure local authority units: care orders last until the child is 18. This is a more suitable response in appropriate cases than a custodial sentence.

Yours faithfully,  
VIVIEN STERN (Director),  
National Association for the Care and Resettlement of Offenders,  
169 Clapham Road, SW9.  
August 5.

From Mrs Mary Whitehouse

Sir, "Judge forced to free boy torturer aged 13" ran your headline over the truly shocking story of the 13-year-old who, along with two older boys, had kidnapped a 14-year-old, whipped, burnt and beaten him unconscious.

Of course it is an appalling story but I find my thoughts move not only to the suffering victim but also to the young torturers and I ask myself who is responsible and what role have we all played in creating the kind of climate in which such things can happen. It is not only of the suffering

## Judges' pay

From His Honour Judge Patrick Medd, QC

Sir, May I add a note to what was said by Judge Timothy Lawrence ("Part-timers who must be paid more", Law Times, August 4). The problem to which he refers is not only a question of paying the part-timers more.

The problem arises partly because full-time chairmen of tribunals (who, despite their title, often sit alone) are paid less than circuit judges (who are in effect the chairmen of the crown and county courts) and part-time chairmen are paid less than recorders (who are the equivalent of part-time chairmen for the crown and county courts).

I saw this problem at first hand when, until recently, I was President of VAT Tribunals and the Presiding Special Commissioner of Income Tax. Both these tribunals are required to deal with appeals in tax cases which frequently involve very complicated and complex facts and, with astonishing regularity, raise difficult questions of law. They are often concerned with very large sums of money, of a size with which even High Court judges do not often have to deal.

## Popular history

From Mr Gerard T. Bithell

Sir, Philip Howard is right to highlight the historical hotpot which goes into modern books and films (Saturday Review, August 8). Why, I wonder, is it necessary to distort and embellish what are essentially exciting and factual accounts of daring deeds?

A fine example of a true national hero who is as compelling as any Robin Hood or King Arthur is Owen Glyndwr. The story of the first Prince of Wales to unify his country and come within a whisker of defeating the English is full of all the ingredients necessary for a Hollywood epic. Yet it remains one of the greatest romantic episodes of British history never to be popularised outside Wales.

Yours faithfully,  
GERARD T. BITHELL,  
1 Red House Drive,  
Sonning Common,  
Reading, Berkshire.  
August 10.

our new building at St Pancras echoes the themes of Blake's painting of Newton surveying the universe, it is of course an entirely new work by a major contemporary artist. Where Blake's figure is impotent and exposed to the elements, Palozzi's is immensely strong and powerful.

It is entirely appropriate that Britain's biggest civil building project of this century should be dominated by such an important work which so aptly symbolises the bringing together for the first time of the British Library's incomparable collections in the humanities and sciences.

Yours faithfully,  
MICHAEL SAUNDERS  
WATSON,  
Chairman, British Library Board,  
96 Euston Road, NW1.  
August 11.

boy and his family one thinks but the innocent victims of terrible violence whose stories appear almost daily in the national press.

One accepts that there cannot be a single cause for such decadent ferocity but it surely does reflect our society's obsession with violence. And when one has the situation which now exists when film, video and television all set out to entertain with cruelty and wickedness, often of a most tortured kind, how can we stand on one side and point the finger of horror and shame at lads who have grown up in a world in which sadism is good box office?

What am I talking about? Well, how about BBC2's *Q — The Winged Serpent* on July 19 which showed (for example) the body of a totally flayed man lying on a bed, a man skinning another man's face with a large knife, another seen slitting a man's chest with a knife and digging out his heart. I could go on. Certainly shown late at night, but nice relaxing stuff after a night out — doing what?

Yours sincerely,  
MARY WHITEHOUSE,  
President, National Viewers' and Listeners' Association,  
Ardleigh, Colchester, Essex.  
August 5.

From Mr R. T. Oerton

Sir, Having imposed a sentence of three months' detention on a 13-year-old, and found that he had no power to do so, Judge Laughtland revoked the sentence, saying: "The responsibility for what might occur by letting such dangerous children at liberty is the responsibility of Parliament."

Did the judge really believe that the only consideration relevant to the sentence is the need to curtail the boy's liberty for the protection of the public, or that protection which can last for only three months is worth having anyway?

Parliament is right. Children of this age who behave in such a way need to be treated more constructively, both in their own interests and in the long-term interests of the public.

Yours faithfully,  
R. T. OERTON,  
84 Burchley Road, NWS.

Some, at least, of the men and women who are required to man these two specialist tribunals should be drawn from the practitioners at the Bar who are used to handling such matters. They are mostly to be found at the commercial, tax and chancery Bars, and may, as things are, be appointed recorders and may, if they wish to move to a judicial career, fairly hope that they will be considered for the High Court or circuit bench.

There is, therefore, a positive disincentive to such people applying to become part-time or full-time chairmen of these tribunals. The result has been, over the last few years, that they cannot be persuaded to do the judicial job for which their experience and practice best suits them.

I believe that the problem could be overcome if part-time chairmen of the more specialised tribunals were paid at the same rate as assistant recorders and, after a period to gain experience, as recorders. Likewise, permanent chairmen of certain tribunals should be paid at the same rate as circuit judges.

Yours etc.,  
PATRICK MEDD,  
Crown Court, St Aldates, Oxford.

## Tribunals at work

From Mrs Pamela A. Benady Davies

Sir, Mrs Hollis states (letter, August 3) that industrial tribunal delays are not the fault of the system. My experience, over the past year, indicates otherwise.

For example, in one case an originating application received by the Central Office of Tribunals on April 2, 1992, was not sent to the other party until July 13; in another the originating application was sent to the central office on August 28 last year but is not to be heard until November this year.

In both instances it has been confirmed to me that this is because there is a huge backlog of cases.

Yours faithfully,  
PAMELA DAVIES,  
Monier-Williams (Solicitors),  
71 Lincoln's Inn Fields, WC2.  
August 3.

## The right to sulk

From the Director of the Scottish Consumer Council

Sir, Libby Purves ("Working Offical", August 10) suggests an official sulking period for employees returning to work from their holidays, but until the E.C. social contract provides for an obligatory harmonised sulking period, may I offer an alternative?

Last Friday I telephoned a colleague who told me that this was his first day back at work after a superb summer holiday. When I remarked that Friday seemed an odd day to return, he replied that he could only face one day — sulking or not — in his first week back at work.

Yours faithfully,  
ANN FOSTER, Director,  
Scottish Consumer Council,  
314 St Vincent Street, Glasgow.  
August 10.

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OBITUARIES

ALAN REIACH

Alan Reiach, OBE, Scottish architect, died on July 23 aged 82. He was born on March 2, 1910.

ALAN Reiach was the counterpart of Sir Hugh Casson on the Scottish architectural scene, short in stature, incisive, quick-witted and a brilliant watercolourist and draughtsman. A key figure in Scottish Modernism, he leaves behind one of Scotland's most respected architectural practices.

Reiach was the son of Berrie Reiach, the naval architect and founding editor of *Yachting Monthly*. After studying at the Edinburgh Academy and Edinburgh College of Art he became, in 1928, an arted pupil of Sir Robert Lorimer, providing one of the last direct links with the Scottish Lutyens. In Lorimer's office he contributed to work on the University of Edinburgh's new science campus at King's Buildings and to St Peter's Church in Morningside.

After a further year of post-graduate study in what was then the new discipline of town planning, he was awarded a major Andrew Grant travelling scholarship in 1935, which enabled him to visit the USSR and the USA, where he spent some time at Frank Lloyd Wright's famous architectural school at Taliesin.

A still stronger and more lasting influence were his travels to Sweden, Finland and Czechoslovakia. These were followed by a major research

of Pugin's *Contrasts of good and bad in architecture*. Good for Reiach were the white-washed Georgian buildings of Caithness and clean white Scandinavian sanatoria and schools. Bad were the ornate jostling 19th-century frontages of Princes Street, which he said, in a memorably anti-Victorian phrase, "bickered from end to end in an unseemly commercial brawl".

Like many architects of his generation, Reiach became involved in social housing and his practice grew on a diet of delicately-crafted Presbyterian churches, schools, veterinary research buildings, hospitals and work for Edinburgh University and Heriot-Watt University.

He also designed one of the Edinburgh University towers that overshadows George Square, a Modernist gesture he later showed sensitivity in regretting. Among his churches, St John, Ormiston (1956), is notable for its long, deconstructed nave facing a hall across a paved square.

The abiding character of his buildings could be described as serious cultural intent; their particular Scottish features being an insistent plainness, heavy modelling, geometric massing and a clever use of northern light.

His best building is widely considered to be the New Club in Princes Street, Edinburgh (1966), which replaced an imposing palazzo-style club by William Burn, extended by Bryce. While the loss of the old club must still be much regretted, Reiach produced a convincing contemporary replacement re-using the parading of the Laurier, dining room and cleverly integrating the club's works of art and furniture. An imposing top-lit central hall, surrounded by galleries, is a modern counterpart of Pall Mall clubs like The Reform.

Reiach practised almost exclusively in Scotland. He was a devotee of the Scottish Arts Club. For a creative person, he was an assiduous member of official bodies, serving on the Royal Fine Art Commission for Scotland, 1966-80, and he also played a catalytic role in stimulating discussion on a series of important sites in Edinburgh, including the National Gallery and the Museum of Modern Art, mounting his own exhibitions with his own models and drawings.

He was appointed OBE in 1964 and elected an associate of the Royal Scottish Academy in 1969, and an academician in 1986. He will also be remembered among numerous pupils as an inspiring and knowledgeable teacher.

He leaves his widow, Pat, and their son and daughter.



fellowship for the College of Art on vernacular buildings in the countryside and smaller towns. In addition to his formal report, his practice, Reiach and Hall, retains much of his field work in the form of sketches and photographs. This was the basis for his contribution to the much acclaimed Clyde Valley plan of 1940-46, and provided the background for his seminal work *Building Scotland*, produced with fellow architect Robert Hurd.

This was a modern version

HERB KENNY

Herbert Cornelius Kenny, a member of the original Ink Spots quartet, died at his home in Columbia, Maryland, aged 78. He was born in Philadelphia.

HERB Kenny sang the low notes, the bass-baritone counterpart to his twin brother Bill, whose high falsetto was the trade mark of the Ink Spots from 1939 until the group broke up in 1952.

The Ink Spots, one of the first all-black singing groups to achieve wide popularity, were all working as porters at New York's Paramount Theatre when the group was founded in the early 1930s. At that time neither of the Kenny brothers was a member, and the group was performing the conventional jazz and five numbers of the era.

It was after Bill Kenny replaced Jerry Daniels as lead

singer in 1939 that the Ink Spots switched to stylised slow-tempo numbers, contrasting his high tenor with the deep bass of Orville Jones, and achieved instant success. Their recordings of "Whispering Grass", "If I Didn't Care", "Do I Worry", and "Maybe" sold throughout the world. With the death of Orville Jones in 1943, Herb Kenny joined his brother, Ivory Watson, and Charlie Frazier to form a group that remained intact for the next eight years.

Among the hit songs he recorded with the original quartet were "Gypsy" and "To Each His Own", both number ones in 1946. The group had several hits with Ella Fitzgerald in 1944-45.

The group split up in 1952 but Herb continued his singing career, making his final appearance last April. He is survived by his wife, son and daughter.

AIR VICE-MARSHAL BRIAN YOUNG

Air Vice-Marshal Brian Young, CB, CBE, former commandant-general of the RAF Regiment, died on July 24 aged 74. He was born on May 5, 1918.

THE second world war was only a few months old when Brian Young, born in his blazing Hurricane over Belgium, after being hit by a burst of fire from a Messerschmitt 109. The good news was that he landed in British lines, the bad news was that the British army shot at him.

One soldier wounded him three times with a machine gun while another threw a grenade, which was to leave him with a permanent scar on his forehead. Only when they drew near did one of them cry out: "My God, he's British." Young, barely conscious, managed to reply: "No, actually I'm South African." But the worst day of his young life was not yet over. The ambulance rushing him to catch a hospital ship to England was caught in an air raid on entering the port. Young was thrown from the top bunk while other injured servicemen fell on top of him. When the raid was over and rescue teams arrived, he was found to be the only one still alive.

Severely burnt, he spent the next two years in hospital at Basingstoke where he met his future wife, a trainee nurse. That he did not lose the use of his hands was due to the pioneering treatment of his surgeon, Sir Harold Gillies, who forced his patients to keep exercising their muscles. Though desperately painful it led to his almost complete recovery.

His peripheral vision was slightly impaired, however — not enough to ground him but enough to end his days with Fighter Command. Instead, he was posted to 422 Squadron, a Canadian Coastal Command unit in Northern Ireland, operating Sunderland flying-boats against U-boats in the Atlantic.

Once more Young narrowly escaped with his life. Directed



to a target at the limit of the aircraft's range, then ordered to wait while a bomber arrived, he only just managed to get back, his fuel tanks virtually empty. He spent 1944 operating over Aden and the Gulf, based on the island of Masirah, then saw out the war at the staff college in Halifax.

Brian Young had always dreamed of being a pilot. A lawyer's son from Natal who could speak Zulu almost before he could manage English, he went to Michael House School, then won one of two scholarships for South Africans at the RAF College, Cranwell. He was not even among the official candidates, but when one of these dropped out he turned up for the examination in his place and persuaded the authorities

to accept him. He had already proved himself a leader and sportsman at school and held the South African schoolboys' record for the quarter-mile. During 1936-38 at Cranwell, however, he not only won the Sword of Honour but displayed an unexpected talent for writing poetry. His three-stanza poem called "Flight", written in 1937, has become a familiar part of RAF literature and has been frequently published and broadcast.

He moved to Bomber Command in 1951, later commanding a V-bomber force of Valiants at Gaydon. During 1958-60 he was group captain (operations) at Bomber Command headquarters near High Wycombe where he continued to be closely associ-

ated with the nuclear threat and Britain's strategic deterrent.

A similar theme ran through his next posting at Nato's military headquarters (Shape) near Paris, where he found himself working on the allied response to a nuclear strike. In an attempt to get across his message at one lecture he let off a thunderflash inside the hall, following this with pictures of a nuclear burst. The effect was so graphic and nerve-wracking that a visiting French general stormed out and ruled that it should never be tried again.

His career, until then that of a high flier, seemed to stall at that point, however. Already an air commodore, Young was to move up only one more rank — a source of disappointment to him. He became assistant chief of staff (intelligence) in London before being given command of the unglamorous Central Reconnaissance Establishment. Then, in 1968, he was made finally commandant-general of the RAF Regiment, staying in the job for five years before retiring.

On leaving the RAF he accepted a post as a Department of the Environment planning inspector, which he filled for ten years. He also acted as technical assessor during the inquiry into London's new City Airport.

Brian Young's schoolboy athletics remained with him throughout his life. He ran the quarter mile and 1000 yards for the RAF and played rugby for the RAF and Wasps. He was on the wing for Wasps when they won the Middlesex Sevens in 1948 and was captain in 1950-51.

At the age of 54 he took part in the services' annual Nijmegen marches, covering 25 miles a day for four days in weather so hot and humid that several men died. He overtook those half his age to get back in time to take the salute at the final march-past.

Brian Young is survived by his wife, Pat, and by their three sons and two daughters.



Brigadier Peter Moore

I FIRST heard of Peter Moore (obituary, July 29) in 1976 from a colleague of his in the Ministry of Agriculture who spoke highly of his work as a principal, particularly at OECD meetings, but I did not really get to know Peter until he retired from the Ministry and joined the College of Estate Management (not Reading University as in your obituary).

A man of great integrity, he became not only a friend but a trustworthy and wise counsellor and many decisions were taken only after discussion with him over a snack lunch.

A remarkable diplomat and a man of unfailing courtesy and kindness, he was an excellent ambassador for the college, highly thought of in the surveying profession and no less so by all those with whom he worked.

He rarely spoke of his military career and much of your obituary will have been news to his colleagues. It was typical of Peter that I had difficulty in persuading him that the college's prospectus and annual report should show his military honours after his name, but he did concede that his Cambridge University degree was relevant to his work and should perhaps be included.

His reticence inevitably gave rise to unconfirmed anecdotes such as one story about his unexpected disappearance from the regiment he com-

manded in Korea and his laconic reply when he returned: "Someone had to find out if there are mines out there."

It was a privilege to know Peter during the latter part of his working life and to benefit from his unfailing ability to come quickly to the crux of any problem.

Peter N. Brook

EVERYONE who had even the brief privilege of knowing Brigadier Moore will want to add a footnote to your account of his incredible courage in turning the course of the war at Alamein in 1942.

It is that he was the most sincere, kind, charming human being, and an unparalleled husband and father, a combination rarer perhaps than that degree of bravery.

Mrs Vivian M. Mash

Lord Devlin

NO LAWYER who had the privilege of knowing Lord Devlin (obituary, August 11) and the late Lord Carmont, the distinguished Scottish judge, could fail to be struck by the similarities of character, charm and judicial ability.

Like Devlin, Carmont had practically no experience of criminal work at the Bar but he soon became a first class trial judge. He was also "a formidable champion of justice". No judge was more assiduous in ensuring that an accused's defence was fully and fairly presented, but conviction of serious crime was followed by severe punishment. Thus did Carmont suppress razor-slashing in Glasgow.

The most notable contrast



between Devlin and Carmont was that Devlin retired at the age of 58 but Carmont was persuaded to remain on the Bench into advanced old age.

Lord Brand

AUGUSTE LECOEUR

Auguste Lecoœur, once the number three in the French communist party but later one of its most virulent critics, died on July 26 aged 80. Only a fortnight earlier he had been decorated by President Mitterrand with the rank of Chevalier in the French Legion of Honour. He was born on September 4, 1911.

BORN into a family of coalminers in the northern town of Lille, Lecoœur was himself to go down the mines at the age of 13 — a short-lived experience which filled him with horror. Escaping 18 months later to Paris in search of work as an unskilled labourer, he got caught up in a violent clash between the police and communist workers demonstrating against the execution of two anarchists. The battle over, he immediately went to join the communist party. He was just 16.

However, he did not become really active in the party until ten years later. Having returned to his native Pas de Calais to work as a trade unionist in the steel industry, he was stopped one night in February 1937 by two communist party officials who asked him if he would go to serve in the International Brigade in the Spanish civil war. He instantly agreed, serving with distinction as a battalion commander.

On his recall to France nine months later, he was sent for six months' training in a party cadre before being appointed secretary of the Pas de Calais communist federation. At the outbreak of war he stoutly defended the Soviet pact with the Nazis, was arrested and sentenced to six months' imprisonment.

In 1940 he was nevertheless mobilised and found himself trying to defend the infamously ineffectual Maginot Line.



Taken prisoner by the Germans during the ensuing debacle, he soon managed to escape. Back in the Pas de Calais, he immediately joined the clandestine communist resistance movement, helping to organise the great 1941 strike of 100,000 miners — the first action of its kind against the Nazi occupation — before being co-opted the following year to serve as organisational secretary of the movement.

minister for industrial production with responsibility for coal in 1946. Appointed to the party's politburo and then to the inner sanctum of the party secretariat with responsibility again for organisation, he rose in 1952 to become the party's number three and was widely regarded as the most likely successor of the secretary general, Maurice Thorez.

However, after Stalin's death in 1953 he fell out with the pro-Stalinist party leadership, accusing Thorez and his number two, Jacques Duclos, of dictatorial tendencies. This led to his suspension and finally expulsion from the party in 1955. The French communists were then at the height of their influence, regularly polling between 25 and 28 per cent of the national vote.

In 1958 Lecoœur joined the socialist SFIO party, but left in 1970 when the party began its rapprochement with the communists, which was to lead two years later to the famous "common programme". Founder of the tiny Social Democracy party, he joined the equally tiny Social Democratic party in 1976, but called for the support of François Mitterrand in the 1981 presidential election.

For more than 20 years Lecoœur became the scourge of the French communist party, attacking its headline leadership — particularly the current leader, Georges Marchais — in a ceaseless flow of newspaper articles, interviews and books. It was Lecoœur, for example, who first accused Marchais of going voluntarily to work in Germany during the Occupation — an intensely damaging accusation that the communist leader has always sought (without much success) to deny. The communist party newspaper, *L'Humanité*, devoted just two paragraphs to the news of Lecoœur's death.

Coin find throws new light on Civil War

By JOHN SHAW

A HOARD of 82 solid silver coins which has increased knowledge about the effects of the English Civil War on life in rural Norfolk will go on show at the Castle Museum, Norwich, in the near future.

The coins were found at Wortwell, near Harleston, in the south-east of the county and are believed to have been buried by a local farmer at the height of the war in 1643.

Dr John Davies, assistant keeper of archaeology, said that 90 per cent of the coins' value was historical. They were a very rare piece of local history which increased knowledge of the period.

"Norfolk was always taken to be a fairly peaceful area during the Civil War," Dr Davies said. "There was some unrest in the west of the county with the siege of

King's Lynn in 1643 and the only other similar hoard of coins was found nearby at Dersingham.

"Now this find suggests there was a ripple of unrest across the whole county with the effects of the King's Lynn siege being felt in the east. That was not appreciated in the past."

Dr Davies said that the worries of the time probably persuaded the owner to bury the coins for safe keeping but for some reason they lay undisturbed until found by a local man between 1989 and last year. They date from 1510-1643.

They were bought for the museum with money raised by the Friends of Norwich Museum and with funds from the museum's grant committee and the Victoria and Albert Museum, purchase grant fund.

Airport HQ gets runway view

By MARCUS BINNEY, ARCHITECTURE CORRESPONDENT

WORK has begun on a new British Airways operation centre at Heathrow airport which is due to be completed in late 1994.

The centre, designed by Nicholas Grimshaw, architect of Britain's spectacular pavilion at the Seattle Expo, could be mistaken at a glance for yet another of the anonymous glass boxes the public has come to hate.

Gordon Edington, property director of the British Airways Authority, which is constructing the £22.5 million building, said: "We are determined to reduce building costs. Budgets are governed wholly by the income generated by lettings."

Mr Grimshaw said that good design was possible at any cost level. "Even the most basic warehouse can be well detailed. I'd much rather a client who gives me absolute budget limits at the outset

than one who comes along afterwards and asks to cut back on crucial elements."

The three storey building's most distinctive feature are the tilting glass facades, leaning out like the sides of a ship. "This is to avoid any possibility of radar reflection confusing aircraft," Mr Grimshaw said. For this reason most metal cladding is taboo on buildings so close to the runway.

Mr Grimshaw's initial thought was to shield the building from the sight as well as the roar of aircraft but he quickly found that BA staff enjoyed the sight of aircraft taking off. "Everyone has model planes on their desks," he said.

To reduce noise from aircraft, double glazing is supplemented by a glass laminate enclosing a layer of acoustic gel to reduce low frequency sounds. Shade is

provided by horizontal louvers carried on air-rigger arms.

Much of the building's character will come from the blue of the spandrel panels beneath the windows. "A sea wash blue inspired by a piece of glass and picked up on a beach," Mr Grimshaw explained. A deeper blue is used for the ends, corrugated to reduce radar reflections.

The BA centre is intended for 24 hour use and will glow by night as well as by day. It will be lit externally by up-lighters carefully concealed from aircraft coming into land.

Extensive landscaping is planned to soften the hundreds of car parking spaces around the building. Should the trees be native hardwood suitable for a national airline? "I'd like the planting all to be in grey," said Mr Grimshaw, only half in jest.

Ironworks heritage comes alive

AN IRONWORKS heritage centre was launched at the Dunaskin Victorian ironworks building in Patna, Ayrshire, yesterday as part of the Doon Valley heritage project.

The living history museum project tells the story of Scotland's history as a leading pig-iron and brick producer. The £140,000 centre is funded by Scottish Natural Heritage, Enterprise Ayrshire, Dumfries and Doon Valley District Council and Strathclyde Regional Council, with EC funding.

The centre brings the local history of pig iron to life with a "talking showerheads" demonstration of ironworkers' conversations. The Doon Valley heritage project may also expand to restore nearby workmen's cottages, run a working steam railway and develop Loch Doon for outdoor activity holidays.

August 13 ON THIS DAY 1928

Thousands of men, mainly from areas of high unemployment, came from all over Britain to take up the Canadian government's offer of work in the prairie harvest. Later that year it was reported from Winnipeg that some had been physically unfit for field labour and some had been suffering from first world war disabilities.

HARVESTERS FOR CANADA DEPARTURE SCENES

(From Our Special Correspondent)

SOUTHAMPTON, AUG. 12

OVER 2,000 of the harvesters for the wheatfields of Canada sailed from Southampton yesterday in four liners. They went off in high spirits, singing songs. "Farwell, farewell, my own sweet home" being the favourite, and amid hearty shouts of "Good luck" from the spectators. There are now about 5,000 harvesters on their way to Canada — 3,000 having sailed from Liverpool — and it is expected at the Ministry of Labour that by the end of next week another 5,000 will have been sent off.

Nothing is being left undone by the Ministry of Labour and the shipping companies to get the men to Canada with the least possible delay. No ship bound for Canada is allowed to leave with an empty berth. The matter has certainly been handled expeditiously by the British and Canadian government authorities.

UNEMPLOYED MINERS

The men who sailed from Southampton yesterday were practically all from the distressed areas where unemployment is most rife. They had the first preference. On Bank Holi-

day, the first day of the emigration, only the local employment exchanges in the depressed areas were opened. That gave those districts a start. Most of the first contingents to leave for Canada were consequently unemployed miners. About 600 of them came from the Welsh coalfields, and the Ministry of Labour arranged that they should travel from Cardiff by special train so as to catch the liners. There were also many hundreds of mechanics who hoped, when the harvest was saved, to find employment at their trades and settle in Canada.

Altogether the harvesters looked a fine body of men. Their ages were mainly between 20 and 30. The examination they were put to in regard to health and moral character by the Canadian selection agents was of the strictest kind. I was told that one out of every three was rejected as unfit.

SCENES AT LIVERPOOL

(From Our Correspondent)

There were again remarkable scenes at the Liverpool landing stage yesterday, when another army of unemployed men set sail for Canada. The first party, which left the Mersey on Friday, numbered 900, but this second batch totalled 2,200.

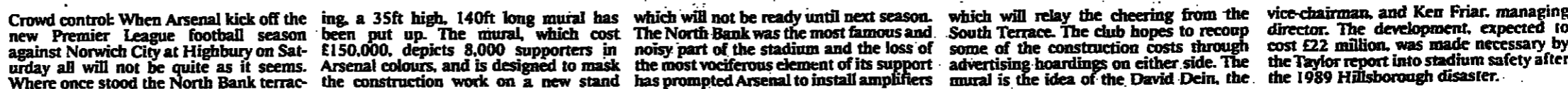
There were touching farewells to many of the men from relatives and friends who had accompanied them to Liverpool, but the majority had no one to see them off personally, the essential circumstances of their case putting such an expense out of the question. Still, they all shared in the encouraging "send off" which an exceptionally large crowd gave to all the harvesters.

SCOTTISH CONTINGENT

Scotland's first contingent of harvesters for Canada left the Clyde on Saturday in three Atlantic liners. Nearly a thousand men — who were mostly young and of fine physique — set out for the West in a spirit of hope and high adventure.

**BY TIM JONES**

A man aged 24 was recovering in hospital yesterday after being shot in the leg in west Belfast in what appeared to be an IRA punishment shooting.



Mr Blair said yesterday: "The government knows just as well as the UN that there are no direct flights to Britain from war-torn areas and so refugees coming here will inevitably need to pass through another country. Britain is doing very little to assist refugees. This action will now cause alarm among other people who are on visitors' passes and fear to return."

	0.19	4.8	12.5	6.2	Penzance	8.45	3.6	7.02
Dover	0.19	4.8	12.5	6.2	Penzance	8.45	3.6	7.02
Edinburgh	1.43	4.6	2.05	5.1	Portland	8.01	1.8	8.25
Glasgow	12.42	3.6	12.53	3.6	Portsmouth			12.23
Harwich	11.26	5.1	11.35	5.4	Shoreham			12.21
Holyhead	7.11	7.5	7.45	6.8	Southampton			12.05
Hull	6.50	8.4	7.11	8.8	Swansea	7.21	8.9	7.38
Immingham	7.18	6.3	7.56	6.1	Tees	4.92	5.1	4.99
King's Lynn					Wilton-on-Tyne	12.37	4.0	12.46
Leith	2.30	5.2	3.52	5.2				

Tide in metres: 1m=3.2808ft.

Information supplied by Met Office

## TODAY IN BUSINESS

### GOLD RUSH



The 1992 World Goldpanning Championships are being held in Scotland. Colin Campbell on the rush for British gold  
Page 19

### GLOOM VIEW

The CBI's regional trends survey highlights the continuing depression in most of Britain  
Page 17

### HEART BEAT



Boots shares took heart from yesterday's early licensing of the group's heart condition product, Manoplax  
Page 17

### UNDER REVIEW

A Hong Kong government inspector has been appointed to investigate Lee Ming Tee's Allied Group  
Page 17

### ACCOUNTANCY



Robert Bruce looks at the responses so far to the Cadbury report, and says some desk drumming is needed  
Page 22

**US dollar**  
1.9272 (+0.0062)  
**German mark**  
2.8228 (-0.0068)  
**Exchange index**  
92.0 (-0.1)  
Bank of England official close (4pm)

**FT 30 share**  
1715.3 (-8.2)  
**FT-SE 100**  
2303.1 (-6.5)  
**New York Dow Jones**  
3325.16 (-5.94)  
**Tokyo Nikkei Ave**  
14773.79 (-48.77)

**INTEREST RATES**  
London: Bank Base: 10%  
3-month interbank: 10 1/2%  
3-month eligible bills: 10 1/2%  
US: Prime: 8 1/2%  
Federal Funds: 3 1/4%  
3-month Treasury Bills: 3.12-3.11%  
30-year bonds: 10 7/8-10 7/8

**CURRENCY**  
London: New York  
£ \$1.9270  
£ DM 2.2020  
£ Sfr 1.5482  
£ FF 16.5705  
£ Yen 246.84  
£ Index: 92.0  
ECU: 0.720727  
ECU: 0.720727  
London Forex market close

**GOLD**  
London: New York  
AU \$348.50 PM \$348.80  
Close: \$348.10-348.20  
\$176.50-180.00  
New York: \$348.25-348.75

**CRUDE OIL**  
Brent (Aug) \$19.70/bbl (\$19.50)

**RPI: 139.3 June 1987=100**  
\* Excludes midday trading price

## Royal Bank tradition up in smoke

THE Royal Bank of Scotland does not have money to burn any more. After 264 years of sending its used notes to the furnace, the bank is going green and feeding them to the plants, writes Neil Bennett.

At a ceremony at Royal Bank's headquarters in Edinburgh yesterday, Lord Younger of Prestwick, the chairman, consigned a final batch of banknotes to a fiery fate. In 20 minutes, £1 million in old bills was fed into the furnace. The Royal Bank, the last British bank to issue £1 notes, is moving with the times and no longer wants its three greenbacks to contribute to global warming. From today they will be fed into a huge mulching machine in the bank's new office in South Gyle, Edinburgh.

The old notes will be granulated, and then sold as plant fertiliser or animal bedding. "The granulating machine will never acquire the drama of the flames," said Jim Spears, the bank's cashier who has taken quiet delight in sending more than £2 billion up in smoke in the last seven years.



Cash to ash: Lord Younger of Prestwick consigns the last £1 million to the furnace at Royal Bank's headquarters yesterday

## Societies braced for £500m drain on funds

By LINDSAY COOK, MONEY EDITOR

BUILDING societies are expected on August 26 to announce an outflow of up to £500 million. The July figure could be the worst monthly outflow of funds for almost six years.

This follows June's outflow of £314 million, a mean that societies have a negative inflow for the first seven months of the year when they will have made mortgage promises of about £20 billion. Savers are only part of the picture but are essential to mortgage funding.

If the savings rates cuts, needed to restore margins, go too far, then savers will still look to National Savings and banks. Every time savers withdraw money en masse from societies, these have to turn to the wholesale markets or risk the return of mortgage queues or directing mortgage applicants towards banks.

The much-needed cut in National Savings rates last week is allowing some to cut their rates for savers. Alliance & Leicester yesterday joined Bradford & Bingley and Nationwide in cutting rates. Britannia said it would also be cutting rates to savers. Skipton

Building Society, which has seen money flood out, put its mortgage rate up from yesterday to 11.25 per cent.

The Alliance & Leicester, which yesterday said it was cutting savings rates across the board for its 3.2 million savers by 0.3 percentage points from Saturday, has relied most heavily on wholesale funding in the past.

According to figures published in the Building Societies Yearbook this week, the Alliance & Leicester had 28.93 per cent of its funding from the wholesale markets at the end of 1991. Since then the proportion could have risen as the whole building society movement has suffered serious outflows. This has a double effect as the proportion of retail money falls and societies look to wholesale markets to fund mortgage commitments.

Societies are limited by law to 40 per cent wholesale funding. They have been campaigning for almost two years for a review to increase the limit to 50 per cent. If larger societies feel it is too constraining to keep within the limit they may have to consider conversion. Banks are not

limited as to where they get their funds.

Other societies with high reliance of wholesale funds are Bristol & West at 26.6 per cent, Northern Rock at 26.5 per cent, National & Provincial at 26 per cent, Cheltenham & Gloucester, Heart of England and Bath at 25 per cent. The Halifax, the largest society, is at 13.9 per cent.

Societies have some help in August from the government as several National Savings products were not available from August 6 to August 24. However, August is traditionally a bad month when savers withdraw money for new cars. September is set to be poor also, as the third and last instalment of the electricity company shares is due. When these were floated in November 1990, societies suffered a £308 million outflow. The tax-free National Savings certificate to be launched at the end of August is likely to hit building society savings for a few weeks. The 37th issue took in £107 million in the first eight days it was on offer.

Societies also report that savers are withdrawing money to pay for holidays and dipping

into savings to pay off credit cards and other short-term loans. Some are also paying off lump sums on mortgages.

Adrian Coles, chief economist at the Council of Mortgage Lenders, said: "The markets are jittery. It is difficult to predict how things will go. It looks like we have escaped a general mortgage rate increase for the next week or so. The government has given us a National Savings holiday during August which will help but we have the final instalment for the regional electricity companies in September."

Building societies have until August 27 to comment on new guidance on how they provision for mortgage arrears. These have been drawn up by Coopers & Lybrand for the Building Societies Commission in an attempt to make sure that societies log their arrears in the same way and make adequate provisions for them. The tightening up is intended to apply to their 1992 accounts and is likely to mean some societies having to increase their provisioning.

Comment, page 19

## Commercial Union back in the black

By JONATHAN PRYNN, INSURANCE CORRESPONDENT

COMMERCIAL Union announced a second-quarter profit. It was the second UK composite insurance group to do so, following General Accident's results on Tuesday.

Both companies returned to the black by means of severe cost-cutting and rate increases on most lines of business. The recovery raises the possibility that a two-tier insurance sector will emerge. Sun Alliance and Royal Insurance are still dogged by large losses from mortgage indemnity claims, while the other three quoted composite insurers are benefiting from the upturn in premium rates.

Royal, the weakest of the large composite insurers, is today expected to report a first-half loss of between £60 million and £100 million.

CU made a pre-tax loss of £18.1 million for the six months to June 30, down from £26.3 million last time. The breakthrough to the black came in the final three months of the half-year, when a £2.3 million profit was recorded (£2.6 million loss). The loss

was struck after £15 million of provisions to cover damage caused by April's IRA bomb in the City. The interim dividend has been held at 9.25p.

The first-half underwriting loss in the UK was reduced from £104.3 million to £95.9 million. Weather-related claims were lower but the recession continued to produce a high incidence of theft and arson claims.

A quarter of all commercial fire losses were caused by arson and Peter Ward, chief executive of UK operations, said car theft claims had risen by two thirds in the past two years.

General insurance premiums in the UK rose by 19 per cent, to £709.9 million. Life premiums rose by 22 per cent to £823.2 million but life profits fell slightly to £50.7 million.

The solvency margin fell from 44 per cent at the end of 1991 to 42.5 per cent at the end of June. CU's shares rose 8p to 443p.

Tempus, page 16

## UBS P&D suspends head of research

By MARTIN WALLER, DEPUTY CITY EDITOR

TERRY Smith, head of research at UBS-Phillips & Drew and one of the most highly respected analysts in the City, has been suspended after a dispute over a reported conflict of interest between his duties and the interests of his employer's clients.

The Swiss-owned UBS-P&D would not comment further on the suspension last night, and the matter is in the hands of lawyers. But Mr Smith, who was shortly to publish a book on accounting standards that highlighted practices used by leading companies to flatter their reported profits, is not expected to continue with UBS-P&D's.

Clearly identified as one of the most reliable on such techniques is Grand Metropolitan, a banking client of UBS, the broker's parent. A study by Mr Smith, *Accounting for Growth*, which forms the basis of the forthcoming book, was voted best piece of stockbroking research in a survey of institutional investors.

UBS-P&D indicated that the suspension came because Mr Smith did not follow the correct internal procedures in preparing the book for publication. Sources denied suggestions that the book had been suppressed because of pressure from banking clients.

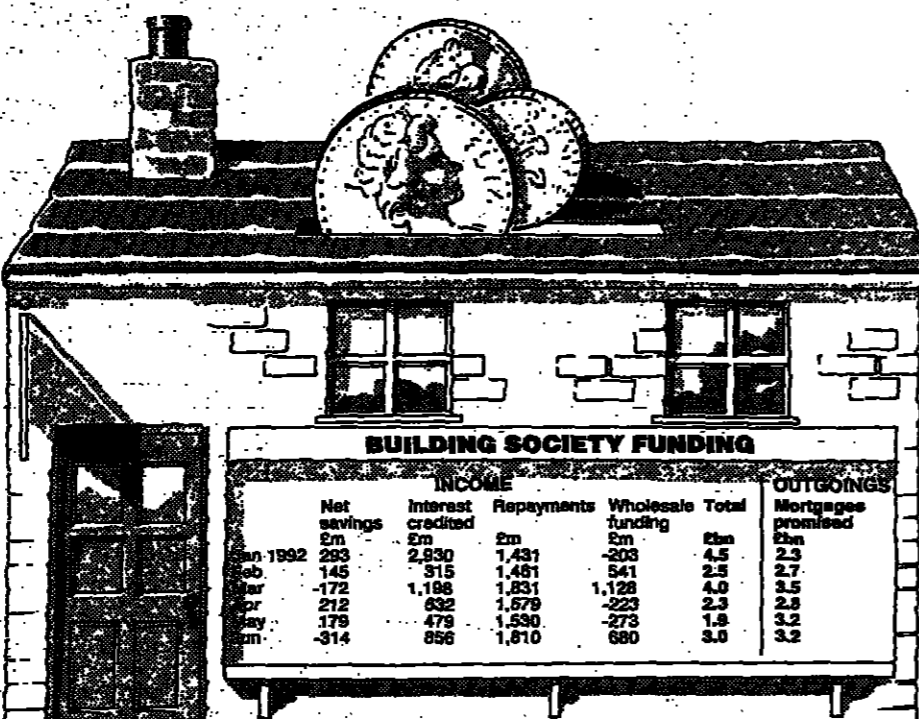
A GrandMet spokeswoman confirmed that the company had approached the broker because it was unhappy with publicity about the book.

None of the techniques identified by Mr Smith is unlawful, but the inclusion of a significant number in any set of accounts would raise question marks in the minds of most analysts over the quality of earnings reported.

Mr Smith, who was unavailable for comment, is known as a forthright head of research with little patience for sloppy work from colleagues. He has experience in coping with conflicts of interest. In 1987, while at Barclays de Zoete Wedd, he published a note of that broker's parent, Barclays Bank, advising a switch into two of its rivals.

A spokeswoman for Century Business, the publisher, said written consent had been obtained from Mr Smith's employer for the book to appear and it would be published as arranged on September 15.

Comment, page 19



## Campaign sheet owes debt to the pink'un

By NEIL BENNETT, BANKING CORRESPONDENT

IF YOU can't beat the business world, copy it. The theme is one familiar to the environmental movement, which has published *Financial Crimes*, a news sheet to celebrate the tenth anniversary of the Third World debt crisis that bears an uncanny resemblance to the City's pink'un. In fact, apart from the masthead, a casual observer would be hard-pressed to spot the difference between the *Financial Times* and the one-off publication from the New Economics Foundation.

The foundation and the project is sponsored by a number of illustrious figures including Sir Peter Parker, the former chairman of British Rail, the

Bishop of Durham, Dr David Jenkins, Lord Ennals and Jonathan Porritt, the former head of Friends of the Earth.

The *Financial Crimes* only consists of one sheet (and there will be 12,000 copies), but it is printed on the FT's famous pink paper and contains all the same typefaces and headlines. However, the price is \$1.28 trillion, a rather heavier burden than the FT's 60p. The *Crimes* boasts of being "the world's best newspaper", not Europe's business paper, while stockmarket indices are replaced by the grim statistics of Third World debt.

The FT takes a dim view of anyone it thinks is infringing its brand name. Richard Lambert, the FT's editor, said the newspaper's legal department would look at the rival publication to see if its "brand is being used by other people". Mr Lambert need not lose too much

sleep though, since anyone who reads the *Crimes* will have no doubt that this is not the real thing. The news sheet blames the Third World debt crisis for modern-day plagues as diverse as deforestation and global warming, high unemployment in Europe and America, the drugs trade and rising crime rates. Citizens of the 69 heavily indebted countries, it argues, are being forced to cut down their forests and grow cocaine to live. "Crisis of debt hits poor in first world as well as third," runs the leading headline.

Ed Mayo, a director of the foundation, said it was worried about producing an FT lookalike, but added: "The solicitors said the only reason for action was if people believed they were buying the *Financial Times*, and we don't think they will. We have no reason to attack the *Financial Times* itself," he said.

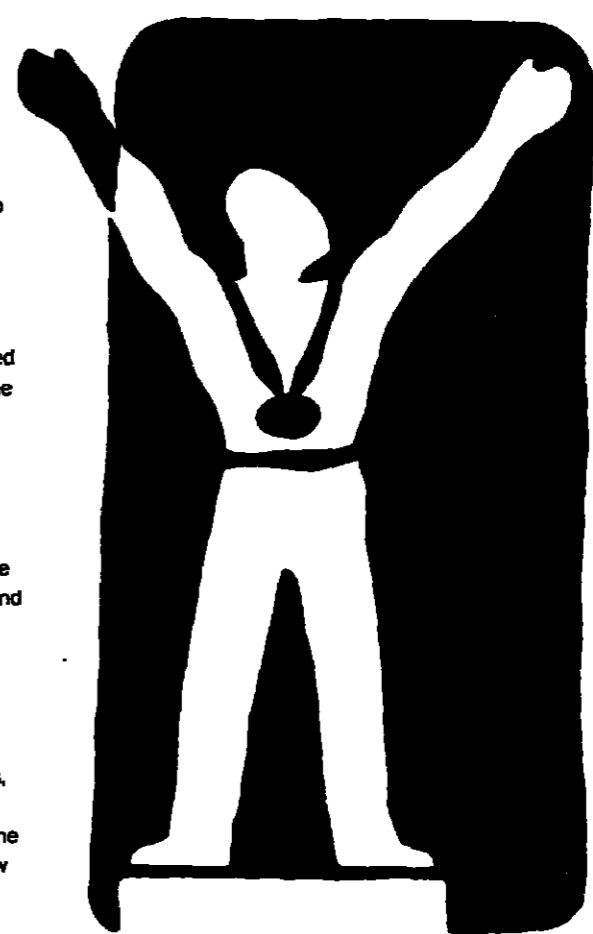
## THE WINNING EDGE

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TEMPIUS

# CU sees signs of better things to come

YESTERDAY'S press conference for the Commercial Union interim figures in temporary accommodation in the City came as a salutary reminder that the company has had more than only financial losses to contend with this year. CU took a £15 million hit on the cost of the IRA bombs in the second quarter, but still produced a small profit for the period.

So far, CU appears to have read the insurance cycle well, having reduced its market share when rates were falling in the late 1980s. It judges that the upturn is under way in the UK and is picking up new general insurance business hand over fist from the competition. CU claims it has not relaxed its underwriting terms in doing this and it is targeting high quality risks, particularly in motors, where it has not been a big player in the past. If CU has timed it right, this new business will translate into handsome profits by the mid-1990s.

CU's other traditional strength, its life operations, performed well and continues to return profits of about £100 million a year. This is just as well, since much of the rest of the group is still suffering. Apart from the Netherlands, where CU has a big presence through Delta Lloyd, the continental European operations had a poor first half, with operating losses doubling to £22.5 million. London market marine insurance plunged deeper into the red as the results from these operations are accounted for on a three-year system and mirror the figures from Lloyd's.

Accepting the usual caveat about pre-year-end storms, plague and pestilence, CU should inch into profit this year and start producing meaningful returns next year. Thanks to its avoidance of domestic mortgage indemnity



Holding the half-time dividend: Ralph Hinchliffe, chairman of Heywood Williams, where profits fell £3m

business, its relatively strong balance sheet means that its dividend is secure until it is again fully covered by earnings, probably in 1994. The final dividend may even be edged upwards this year, so the 7.2 per cent yield looks safer than any in the sector.

CU's management has a good track record and despite undoubted risks inherent in the sector should be given the benefit of the doubt.

## Heywood

IN HOLDING its interim dividend in the absence of full earnings cover, Heywood Williams is surely only delaying the inevitable. Even the company, chaired by Ralph

Hinchliffe, is gloomy about prospects for the rest of this year and the beginning of next, and given that the loss-making commercial building cladding business can expect little reprieve until economic recovery is in full swing, it is hard to imagine that the next six months will throw up anything to justify an unchanged final payment.

At £5.1 million, £3 million down on a year ago, interim profits emerged in line with the revised forecasts that followed the company's June warning on trading. But they provide earnings of only 3.4p a share compared with the 4.5p now being distributed.

The figures demonstrate the wisdom of overseas ex-

pansion policy. Non-UK interests, representing 20 per cent of turnover, kicked in almost 40 per cent of profits, with the American activities reviving strongly in the wake of the Gulf War, to make £1.24 million at the operating level against £421,000. Aided by acquisitions, the continental operations made £1.07 million, against £672,000.

Acquisitions also spared blushes at home, where Thurgar Bardex and Door Panels contributed £1.1 million, to compensate for a near £1 million loss on commercial building. Glass profits halved.

With a further £1.5 million of costs likely to come out above the line in the second half, and only a vague hope

that the home improvement may pick up a little in the seasonally productive autumn, Heywood will do well to make £1.25 million in the full year. Robin Hardy at Panmure Gordon believes this will justify no more than a 7p total dividend, against 12.5p. On a multiple still approaching 20, the shares, at 178p, may have further to fall.

## Queens Moat Houses

JOHN Baird, the chairman of Queens Moat Houses, says he is happy with a balance sheet that is 60 per cent geared. The stock market, which yesterday marked

down his shares over 10 per cent, is less convinced.

At £790 million, QMH's interim net debt is certainly considerable. More worryingly, it is £70 million higher than it was at the year end, reflecting investment in the German hotel chain and the acquisition of the Chester International hotel. At a time when the hotel industry — at least in Britain — is in severe recession, the increase is a balance sheet step in the wrong direction.

A traditionally stronger second half and a boardroom commitment to keep capex under strict control should result in a more or less unchanged figure come December. But that does not really answer how the debt mountain will be more permanently reduced, especially now that the historically paper-happy Mr Baird has ruled out a rights issue.

Elsewhere, QMH has done much to run its business on more conservative lines. The depreciation of fixtures and fittings taken through the profit and loss account was increased by £2.5 million to £10.5 million, while the amount of capitalised interest dropped from £8.4 million to £3.9 million.

But the £33.2 million of interest that was taken through the profit and loss account (up from £28.7 million last year) was quite enough to knock a frustratingly big hole in impressive operating profits of £71.3 million, almost 10 per cent up on last year, to give a pretax figure of £38.1 million. That said, interest was covered more than twice.

Assuming full-year profits of £94 million, yesterday's slide to 57p puts the shares on a price-earnings multiple of just over 8. Given the recent past, such caution is understandable, but remember recovery will favour the geared.

## Ward Holdings losses increase to £1.8m

MORE bad news has come from the housebuilding sector with Ward Holdings, based in Kent and operating in the battered southeast market, reporting pre-tax losses that deepened from £397,000 to £1.8 million in the six months to end-April.

The company is axing the interim dividend but will review circumstances at the year end. Last time a payment of 0.5p was made, but Ward Holdings dropped the final dividend after losses before tax of £1.4 million for the year. Denis Ward, the chairman, said house repossessions in the areas of the southeast in which the company operates had created a high level of new and second-hand stock overhanging the market. Ward Holdings sold more houses in the first half than last time, but margins were lower, and total house sales had declined 8 per cent to £9.18 million. The shares lost 2p to 23p.

## BAA serves 75m

THE past 12 months have been the busiest on record for the UK's leading airports. The former British Airports Authority handled more than 75 million passengers at its terminals from August 1991 to July 1992. The passenger growth rate compared with the pre-Gulf war period is still slow. BAA said the 8 million passengers its airports handled in July 1992 was 3 per cent up on July 1991, although it represented an 11 per cent rise on July 1991. Heathrow passenger numbers last month were 11 per cent up on July 1991, while Gatwick went up 7 per cent and Stansted 28 per cent.

## Moorfield stays in red

MOORFIELD Estates, a north of England property developer, reported pre-tax losses of £805,000 for the six months to April 30, compared with a restated £719,000 loss last time. For the second year running, there is no interim dividend. Resatement of the 1990-1 figures follows a decision to cease capitalising the excess of interest and property outgoings over rental income. Moorfield originally reported a £55,000 loss for the period. Two months ago, Moorfield was effectively reversed into by Grosvenor Terrace Developments, a private property company.

## Soft drinks boost

RISEING sales of Vimto, the fruit drink, helped JN Nichols (Vimto), the soft drinks manufacturer, to pre-tax profits of £3.5 million (£3.1 million) in the six months to end-June. Turnover rose to £23.6 million (£22.7 million). Earnings per share were 14.8p (13.2p). There is an interim dividend of 5.1p (4.6p). The rise in turnover was mainly due to an increase in sales of Vimto products in the UK and increased turnover at Nichols Foods and Cabana. These gains have been offset by a fall in export sales and a reduction in turnover of £2.6 million at Solent Canners.

## Rail coup for KPMG

THE transport department has appointed KPMG Peat Marwick, the accountant, as accounting and tax advisers in connection with the privatisation of British Rail. The work will involve advising on the restructuring of BR, initially separating the responsibility for the track from the operations, and also covering the disposal of its freight and parcels businesses and franchising passenger operations. James Conway, a senior partner, said: "This is undoubtedly one of the largest contracts we have gained in terms of complexity." BR has yet to appoint an adviser on the privatisation.

## Brandon passes final

BRANDON Hire, the hire group based in Bristol, has passed its final dividend after plunging into the red. There was a pre-tax loss of £291,000 (profit: £54,000) in the year to end-April on a turnover of £3.97 million (£4.8 million). The total dividend is cut to 0.1p (3.33p). There is a loss per share of 1.72p (earnings: 0.87p). Much of the fall in turnover was attributable to the tool hire division. A small hire shop in Bristol has been closed and cost reductions of about £500,000 were achieved during the year.

## Steel group stronger

RICHARDSON'S Westgarth, the steel stockholding and processing group, lifted pre-tax profits by 18 per cent to £1.03 million (£878,000) in the six months to end-June. Turnover rose to £26.4 million (£21.5 million). Earnings per share were 2.84p (2.47p). There is an interim dividend of 1.25p (1.2p). In May, the company paid £2 million for Tipton Steel Stock Holders, a company specialising in heavy structural steel systems. The bulk of the deal was funded by the issue of 2.6 million shares by way of a vendor placing to institutions.

## Novo Nordisk rises

NOVO Nordisk, the Danish biotechnology group, reported a rise in pre-tax profits from Kr693 million to Kr941 million (£86 million) for the first half of this year. The company does not expect the high earnings level achieved in the first half to be sustained in the rest of the year. Novo said the main reason is the uneven distribution of sales combined with uncertainty concerning future developments in eastern Europe, unstable currency exchange rates, and the costs of continued expansion.

## More cash sought for debt centres

By Sara McConnell

LENDERS should make a greater contribution to the funding of money advice centres, particularly the Money Advice Trust, the charity set up to channel private sector funds into debt advice projects. Sir Bryan Carsberg, director general of fair trading, said:

Welcoming the National Consumer Council's report on the funding of money advice for people in debt, Sir Bryan agreed with the NCC that a statutory levy on the credit industry would be "inappropriate". He added however: "I believe there is a strong case for responsible lenders to make a greater contribution to the funding of money advice services. My office has constantly urged lenders to support the Money Advice Trust."

He said: "I believe that lack of awareness in financial matters is a root cause of many of consumers' credit problems." The NCC's report, *Money Advice Services*, published on Tuesday, concluded that central government should take a more active role in soliciting private sector funds. It said that no consensus had emerged on how to increase contributions from the private sector and suggested central government should "investigate the options for a statutory levy".

## Switch in buying habits takes the savour out of Bensons

By Jon Ashworth

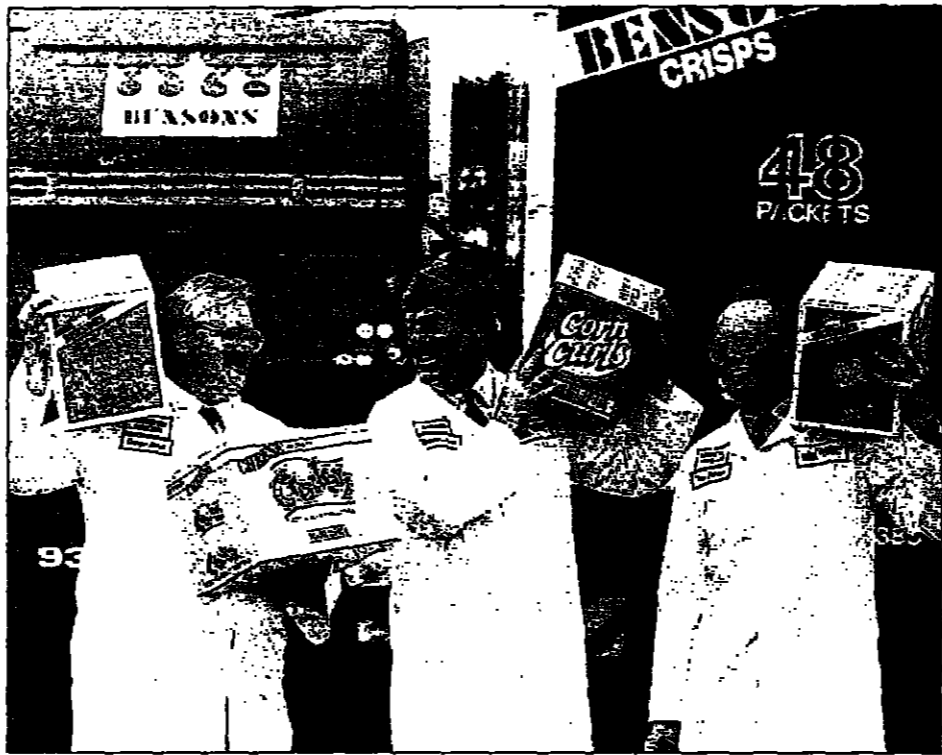
PENNY-pinching housewives have been blamed for a slump in fortunes at Bensons Crisps, which crunched to a loss of £191,000 in the half-year to May 31, compared with a £12,000 profit last time.

Not even the popularity of the Hedgehog range of organic crisps was able to compensate for a sharp change in consumer patterns that has left Bensons struggling to keep up with its rivals.

Matters were not helped by problems at a new division responsible for distribution. Malcolm Jones, chairman, who is backed by George Beech, production director and Tony Fiddian, financial director, said conditions were the worst he had encountered in 14 years.

Shoppers, and housewives in particular, are getting their crisps in bulk from supermarkets and discount stores. Schoolchildren and husbands buy fewer individual packets from corner shops, pubs and tuckshops, Bensons' traditional outlets.

"The independents have not had a very good trading season," said Mr Jones, who is looking to sales of multi-packs of crisps in supermarkets and other large outlets to help make up the difference. He expects the business to per-



The crunch: Malcolm Jones, centre, with George Beech and Tony Fiddian

form better in the second half. Attempts to restructure the retail division, which includes van sales, caused "a lot of grief" in the first half, but Mr Jones said cost benefits were beginning to flow through. Steps taken to computerise van sales have been hampered

by inefficient equipment. Housewives are not the first problem Mr Jones has faced. Potato shortages last summer cost the company something in the region of £300,000 and took the shine off its profits.

Bensons shares fell 11p to 81p on the latest results.

Turnover increased to £15.5 million, compared with £11.7 million last time, but lower margins bit into profits.

There was a loss per share of 1.7p (against earnings of 2.8p last time) and a maintained interim dividend of 0.7p a share.

## Debt cuts Fokker profits

FROM REUTERS IN AMSTERDAM

FOKKER, the Dutch aerospace group, built up more than 660 million guilders (£207 million) of debt in the past six months, ahead of an expected takeover by Deutsche Aerospace.

Interest costs crushed 38 per cent of net profits for the half year, squeezing them to £126.5 million from £422.2 million a year earlier. These are probably the last results before the Daimler-Benz subsidiary takes a 51 per cent stake. For the full year, Fokker said profits were unlikely to be more than £140 million from £187.4 million last year.

But Fokker was unrepentant about the figures, which were well below analysts' lowest expectations. Eric Jan Nederkoorn, chairman, said: "The future of Fokker is secure. What you see now are short-term results from a cyclical industry." He said the deal with Deutsche Aerospace, tied in principle in July, would strengthen its market position, and increase profitability.

While trying to fund a family of new aircraft, Fokker has suffered a downturn in orders for existing ones. Cash was further squeezed by production delays and the shelving of an issue of new shares planned for the spring.

## Friendly 1991 RESULTS HOTELS PLC

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PROFIT BEFORE TAX	3,893
EARNINGS PER SHARE	16.3p
DIVIDENDS	5.5p

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- Improved trading has been experienced in recent weeks and the Group is strategically placed to take immediate advantage of any economic upturn.

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CAPITAL MARKETS

## Eurobonds ready for record

THE global backdrop of low or generally falling interest rates is continuing to provide companies and other borrowers with tempting financing opportunities. Only some big financial shock can prevent the Eurobond market notching up another record number and value of new issues in 1992. By the end of July, \$174.2 billion had been raised, 17 per cent up on the same period last year.

During the first seven months of this year, there were 859 Eurobond issues with an average issue size of \$202.5 million, in each case well up on 1991. The surge in the primary Eurobond market is being driven by low American interest rates and by Japanese borrowers refinancing a swathe of maturing equity-related issues. Dollar and yen top the table of currencies, accounting for 32.4 per cent and 11.7 per cent respectively of the primary Eurobond market.

The main loser this year has been the Ecu, last year's star

currency in the Euro markets. Increasing political tensions within the Community, particularly in relation to the Maastricht treaty, have undermined investor confidence. According to Mark Basch of IFR Securities Data, which compiled the figures, the last two months have seen the Ecu market almost completely dry up. In July, there was just one

### The main loser has been the Ecu, last year's star currency in the Euro markets

issue for Ecu250 million compared with 78 issues worth Ecu15.6 billion in the first half of the year. "The market is very much in tune to whatever is the latest news on Maastricht," said Mr Basch.

The other currency to suffer from political instability, though domestic rather than international in nature, is the

lira. The Italian currency has seen just two issues in July, well below what would be expected for what was last year the Eurobond market's eighth most popular currency.

Sterling, which enjoyed a good Spring courtesy of the Conservative election victory, has now sunk back as the promised economic recovery has failed to materialise. The pound seems likely to lose further favour with investors during the year with increasing political pressures on the government to realign within the ERM.

Among bond houses, Deutsche Bank continues its remarkable performance as the leading issuer, manager with 55 issues and almost 9 per cent of the market. Japanese houses have continued to lose ground with the drying up of the equity warrant market, which, until the start of the collapse of the Tokyo stock market, had allowed them to dominate the league tables.

JONATHAN PRYNN

## Job vacancies decline

By a Correspondent

VACANCIES for full-time jobs began to dry up last month for the first time this year. A survey by the Alfred Marks Bureau, an employment agency, shows that there were 8 per cent fewer openings for permanent work in July than a year earlier. The June figure was 7 per cent down.

"It appears that the recent gloomy economic news is beginning to affect recruitment," said Tony Martin, chairman of Alfred Marks. "The hopeful signs of the last six months have faded slightly." However,

demand for temporary labour continued to grow in July. Hours of temporary work were 16 per cent up on a year earlier, compared with a 14 per cent increase in June.

The vacancies picture varied from region to region, according to Alfred Marks. Vacancies for permanent jobs showed an improvement only in Wales, the North West and the East Midlands.

Hours of temporary work last month increased above 1991 levels in all areas except the East Midlands, the North West and Yorkshire.

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## Approval for heart drug production lifts Boots shares

By Rodney Hobson

SHARES in Boots, the pharmaceuticals and retailing group, rose 14p to 436p after the Department of Health granted a licence for production of Manoplax, a heart drug. They later eased to 429p.

Manoplax is designed to reduce blood pressure in patients suffering from hypertension and allow patients suffering from congestive heart failure to take exercise.

Fay Dodds, an analyst at Kleinwort Benson, said:

"Boots has applied for approval in a number of major markets and although the UK market is comparatively small, the prospects of approval elsewhere are increased because the trials are very similar in other countries."

The UK market for this type of heart drug is possibly no more than £3.5 million a year but the American market alone could be worth £200 million a year.

Paul Morris at Goldman Sachs estimates that Boots

could gain 20 to 25 per cent of the market, adding 5 per cent to Boots group profits by the mid-1990s.

However, he gave warning that there would be no change in the current year's profits and the impact on next year would be marginal.

Boots says it expects to launch the product in the UK in the autumn. Mr Morris said that time frame is realistic. "It should, certainly be through in three to six months. With pharmaceutical companies, there is generally not much delay in getting a product on to the market."

Approval by the UK regulators has come about three months earlier than expected. Sir James Blyth, Boots chief executive, said: "This is indeed very welcome news. We confidently look forward to receiving further registration approvals in most major markets in the coming months."

Boots expects full American approval for Manoplax in the current financial year ending on March 31.

Mr Morris described the progress of the American application as "very bullish" and added that the American market was so great that Boots will need to find a marketing partner as it does not have a sufficient sales force to handle such potentially large sales.

Two years ago, Manoplax looked like proving a chronic disappointment. Having already spent £50 million on research, Boots described its latest clinical trials as disastrous, a comment that knocked the shares down 27p to 289p.

Manoplax had performed well for two years on trials where the physicians knew what they were prescribing but the 1989 tests were "blinded" with some patients receiving Manoplax and other a placebo.

However, in an apparent change of mind, Boots decided that the results of the trials were sufficiently encouraging for it to proceed with more tests.

## TUC urges plan to boost job market

By Our Industrial Correspondent

THE Trades Union Congress has called for a package of government measures costing £600 million a year to combat the effects of rising unemployment.

The call coincided with a plea from Bill Jordan, president of the ABEU, Britain's biggest manufacturing union, that the TUC and the Confederation of British Industry should seek a joint meeting with the prime minister.

Mr Jordan said employers and unions should unite to "drive home the consequences of doing nothing while Britain's economy drifts dangerously into deeper recession."

A CBI spokesman responded: "We do not believe that the government is unaware of the depth or extent of the recession."

The employers had already called for concerted action across Europe on interest rates and stressed the need for public spending and a package of measures to provide the right climate for industry, he said.

Mr Jordan's suggestion coincided with the release of details from the CBI's quarterly industrial trends survey which showed a continued

though less rapid, economic decline in every region of mainland Britain during the past 12 months.

The TUC issued its call on the eve of official unemployment figures for July, which are expected to show the 28th consecutive monthly rise in the number out of work.

The unions said the government should "restore" the budgets of training and enterprise councils and "develop large-scale, special measures, including temporary employment programmes", to address an "unemployment crisis".

An analysis by the Organisation for Economic Co-operation and Development (OECD) showed that Britain was lagging behind leading industrial nations in such labour market measures, the TUC said.

Norman Willis, general secretary of the TUC, said: "We are in a worse position on unemployment than most European countries; and yet we are doing less about it."

Fear of unemployment was holding back high street spending, making the recession even longer and deeper, he said.

## CBI survey shows order books shrinking in all UK regions

By Ross Tieman, Industrial Correspondent

DEMAND for goods from Britain's factories weakened in every region during the past four months, confounding earlier hopes of an upturn.

The pace at which order books are contracting accelerated again in the North West, Yorkshire and Humberside, and the South East, which accounts for a third of UK output. Only in Northern Ireland did orders rise.

The findings, contained in a regional analysis of the industrial trends survey of the Confederation of British Industry, reinforce fears that the weakness of the economy in the South East is preventing a national recovery.

The CBI described the conclusion as "disappointing". Charles Burton, a director of Business Strategies (BSL), which carried out the study in partnership with the CBI, said only in Wales had expectations of increased exports, recorded in the CBI's April survey, been fulfilled.

A demand upturn anticipated by companies that produce intermediate goods, such as metals and plastics used by other manufacturers, had also failed to materialise. "In fact, they report the biggest fall during the past four months," Mr Burton said.

The study suggests the old North-South divide has been turned on its head. Capacity utilisation is now highest in the north of England and Scotland, and lowest in the

South East, South West and West Midlands. But even in Scotland, 60 per cent of companies were working below capacity. In the South East, the proportion was 74 per cent, peaking at 84 per cent in the South West.

Further evidence of the unevenness of the recession is contained in the breakdown of optimism. In the North, 17 per cent more firms expect a rise in output than expect further falls. Companies in Wales, Northern Ireland, the West Midlands and the North West also expect, on balance, to lift output in the coming 12 months. But in all regions south of a line from the Wash to Bristol, further falls were expected.

Mr Burton said it was unclear why businesses in Northern Ireland were more positive than elsewhere in the UK. The economy of the province was atypical because it was particularly small and dependent on relatively few companies and higher than normal levels of government spending, he said. Companies in all regions expected to continue shedding jobs.

The analysis is based on the CBI's quarterly industrial trends survey, conducted among 1,288 companies in June and July. It is noticeably less optimistic than the second-quarter British Chambers of Commerce (BCC) survey, published last month, which showed growing order books in half of Britain's regions.

Although the BCC survey covers many more firms, it was conducted earlier. Andrew Sentance, the CBI's economics director, said the economy appeared to have weakened between the two surveys.

However, the findings of the CBI/BSL analysis confirm BCC's evidence that the economy of the South East is still contracting, while some northern regions have been close to staging a recovery.

Such regional surveys continue to contain contradictory pointers, making interpretation hazardous. CBI/BSL found that although exports had fallen in the past four months, companies are now more optimistic about exports than they were in April.

monetarism is losing the broad-based appeal, which was necessary for such a policy to succeed.

Herr Steinkühler's comments have unleashed a strong debate inside the country on the pros and cons of central bank independence. Theo Waigel, the finance minister, rejected his criticism as unhelpful, especially in view of the German government's relentless efforts to guarantee independence for the future central European bank. Frankfurter Allgemeine Zeitung, Germany's most influential daily newspaper, was so outraged at the idea of a "democratised central bank" that it proclaimed in an editorial: "What Steinkühler wants is worse than Maastricht."

After 40 years of self-congratulatory miracle talk, Germany is beginning the grand debate on economics, with the usual time delay, but not without zeal.

tion terrorists of the 1970s, while rejecting capitalism as such, never had a "policy" in respect of the Bundesbank.

Herr Steinkühler, a technocrat who likes to wear sharp suits, used strong words when he accused the Bundesbank. He said it acted like "a power without control" and like "an iceberg of indifference" towards the country as a whole, taking no account of overall economic development, especially in the east. Such disrespect is probably, to some extent, a sign of intense frustration over the Bundesbank's decision to raise the discount rate to a post-war high of 8.75 per cent.

While this underlines the Bundesbank's determination to fight inflation at whatever cost to the economy, it is becoming apparent that the country is losing its consensus on economic policy, as the Bundesbank's old-fashioned



Comfortably placed in Europe: John Balfour, chairman of Queens Moat Houses, has seen an ambition for the Continent realised

## Pension fund to write off CMW debt

By Rodney Hobson

MEMBERS of the pension fund at CMW Group, the architectural, planning and interior design concern, have offered to write off debt, take shares in the company in place of other debts and accept a lower rent in order to keep the business afloat. The directors, who have taken pay cuts already, agreed this week to reduce their pay further.

CMW's shares have plunged from a high of 91p this year. They almost halved from 23p to 12p on Friday and were unchanged at 8p yesterday after a rally to 10p on Thursday.

The long-standing directors have their own pension scheme, which owns the lease on CMW's Mayfair headquarters and sublets to CMW. Peter Denner, chairman and chief executive, confirms that rent is owed to the pension fund. He says the directors have agreed in principle to write off a small part of the debt and take CMW shares for all or part of the rest.

He declines to give specific figures because the proposals will need the approval of shareholders and the Inland Revenue. He also says that the amount of debt converted will depend on the CMW share price.

The pension fund is run by independent fund managers. Other staff are in a separate pension fund, which is not involved in the proposals.

CMW describes the agreed rent reduction as "substantial". Mr Denner says: "The rent was reviewed at the peak of the London property market and we have now agreed terms on a rent that is realistic. We feel the time has come to see that everyone's interests are served in one way or another."

He says there have been salary cuts varying from 10 to 15 per cent with the most senior directors making the greatest sacrifice. Mr Denner says: "I have taken the largest cut and it is right that I should do so."

CMW says the architectural practice has an order book representing fees of £25 million or more over the next four to five years. About 30 per cent is for projects on the Continent.

Shareholders are also warned that the company is likely to raise fresh capital whether it expands or not.

## Dealings in ten Hong Kong firms to be investigated

FROM LULU YU IN HONG KONG

THE Hong Kong government is to appoint an inspector to investigate companies controlled by Lee Ming Tee, a Malaysian businessman. Dealings in the shares of ten companies listed in Hong Kong will be scrutinised.

Trading in the companies, nine of which are controlled by Mr Lee, has been suspended. The tenth, Wai Yick, a property development company, had important share and property dealings with Mr Lee's companies.

Hamish Macdonald, financial secretary, said he had been requested by the Securities and Futures Commission (SFC) to investigate Allied Group, Allied Properties (HK), Crusader Holdings, Paragon Holdings and Wai Yick. The inspector, who has yet to be named, would also

look into certain dealings in another five companies.

The colony's share market fell sharply on the news. The Hang Seng index plunged 60 points in the last 30 minutes of trading, to close eight points down at 5,879.

The board of Allied Group said in a statement that it had not been contacted by the SFC or the stock exchange. "The directors of Allied Group and Allied Properties," it said, "will extend full co-operation to the inspector as and when they are called upon to do so, and are hopeful of an early resolution of this matter."

Mr Lee, 51, is a Malaysian-born Chinese businessman with an engineering background and an Australian passport. He started his ship Allied Group in 1986 as an investment holding com-

pary in Hong Kong. Later, he built a corporate network that included nine publicly listed companies in Hong Kong, Malaysia, Australia and the UK. His businesses cover property, industry, trading, aquaculture and investment.

Last year, he acquired Asia Securities, an investment firm, from Bill Wyllie, an Australian businessman, for HK\$504 million (£35 million), and planned a substantial corporate restructuring.

He dropped his plan after the SFC raised questions. Mr Lee's companies are often seen as speculative stocks, since they appear to derive much of their profits from active asset trading.

Mr Lee was censured by the securities authorities for breaching the takeovers code in 1987.

## Queens Moat hits target

BUOYANT trading by its German hotels has enabled Queens Moat Houses to realise a five-year ambition to earn 50 per cent of operating profits from continental Europe (Matthew Bond writes).

Operating profits before rent in Germany rose almost 37 per cent to £23.1 million in the six months to end-June, although John Balfour, the chairman, said a figure of about 25 per cent was more representative of the month-on-month improvement once the effects of the Gulf war drop out of the reckoning.

Higher German interest rates and increased borrowings limited pre-tax profits to a 5.1 per cent rise to £38.1 million. The interim dividend rises 4 per cent to 1.395p. British hotels lifted operating profits to £38.7 million.

Tempus, page 16

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## Putting integrity before profit

The abrupt ejection of Terry Smith through the silvered portals of UBS-Phillips & Drew's Broadgate offices is an unedifying tale that does little credit to any of the parties involved, save clearly Mr Smith himself, who has apparently put his professional integrity ahead of one of the highest salaries in the City. Conflicts of interest involving stockbroking clients of the big integrated securities houses and their research departments are common and simple enough to resolve. The research is published, the fact that the company is a client is clearly stated, and the outside world gives that research whatever weight is felt appropriate.

Conflicts between analysts employed by broking arms and the clients of their banking subsidiaries are supposedly prevented by the famed Chinese Wall, whereby both businesses are taken as operating independently. UBS-P&D insists that Mr Smith's departure is in no way connected with any of its banking clients.

Mr Smith's impending *magnum opus*, an update of the hard-hitting *Accounting for Growth* published in January 1991, has triggered the row. None of the tricks to push up reported profits listed there are contrary to current accounting practice, and few would fool an experienced broking analyst. But Mr Smith is performing a public service in bringing them to the attention of other professionals such as bankers who must rely on published accounts and of the less sophisticated investor. UBS-P&D is insisting the suspension comes because Mr Smith was obstructive and refused to follow the necessary procedure, including giving companies mentioned therein first sight of the book.

Mr Smith is maintaining a dignified silence. It is clear that at least one banking client of UBS mentioned in the book has raised the subject with his employers, and not in complimentary terms. Outsiders, including P&D's investment clients, will now be tempted to draw their own conclusions.

## Lenders in tiers

One up and three down in the building society interest rate stakes is a good balance for the Chancellor so far, if not the nation's retired. More important, in the longer run, are the splits developing in the phalanx that the societies used to present to the market. The continuing squeeze on the flow of deposits into the societies will widen those splits, as will the unprecedented and by no means uniform incidence of bad debts. Like the clearing banks, societies need to widen their interest margins to repair the damage, which may have to be assessed more rigorously in future. They will also want to review their funding in harsher times and, like their high street rivals, come to grips with conflicts between prudent lending, overhead costs, growth and market share.

The excesses of the last boom in house prices ought, in theory, to bring a return to older habits. If it would be first-time buyers had to save substantial deposits before their society lent them money to buy, loans would be safer, margins could be thinner and societies' funding that bit more secure. That tradition died when savings could not keep pace with house price inflation and young people were desperate to put a foot on the ladder. In the reality of competitive markets, where banks will view mortgages as a prime avenue for lending when demand recovers, the return of such virtues is a pipedream.

Instead, societies will gradually polarise between those that are more like banks or finance houses and those that can sustain a strong and stable retail base. As this two-tier structure develops, many more of the weaker brethren will become the junior partners in a new and more defensive series of mergers.

## World goldpanning championships in Scotland will echo a productive, though distant, mining age, says Colin Campbell

In the league of world gold producers, Britain comes nowhere. South Africa produced 600 tonnes last year. According to the British Geological Survey (BGS), the UK has managed only a few kilograms so far this century. The last commercial mine, in North Wales, closed in 1989.

Exploring for gold in Britain, however, is not a summer joke: it is a serious business to which hundreds of intelligent and dedicated British explorers and geo-scientists devote their time.

Some do it for a living, and Britain is host nation to the week-long 1992 World Goldpanning Championships that start at the villages of Leadhills and Wanlockhead, 40 miles south of Glasgow, on August 31. More than 600 competitors, from all over the world are expected.

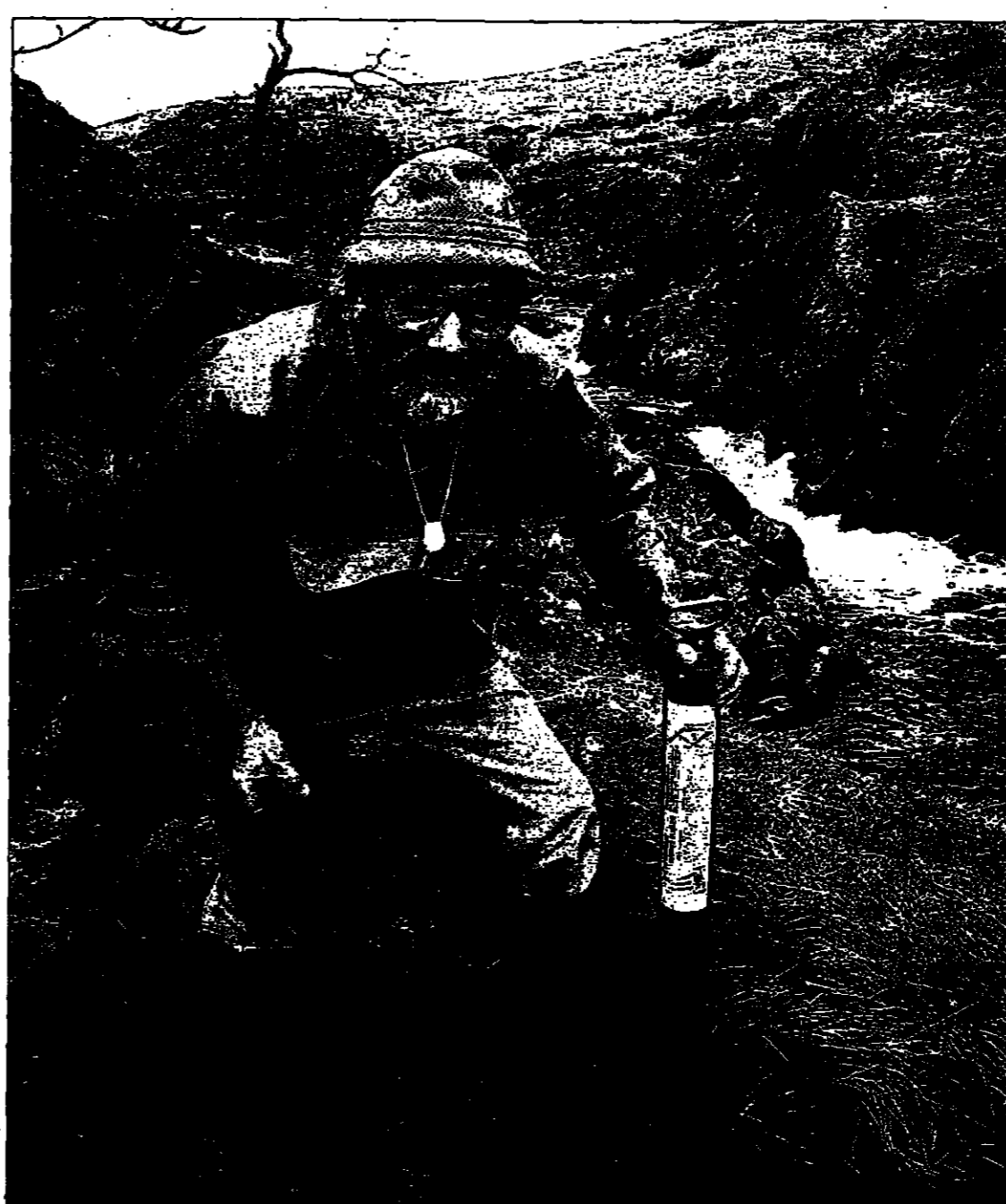
Streams, rivers, and hills in various parts of Britain are historically known to have contained occurrences of alluvial gold, and there are data suggesting that between 2000 BC and 1200 BC, gold production in Britain totalled 30 tonnes.

More recently, gold discoveries have been made at Wadebridge, Cornwall, and fillgree platinum and palladium gold have been scientifically identified at Hope's Nose and in the South Hams district of Devonshire. There is a known epithermal hot spring location at Rhynie, Scotland, but British production is no more than a few kilograms.

Dr Peter Cook, director of the BGS, says no arc of gold similar to that which constitutes the Witwatersrand, and on which Johannesburg's fortunes were established, is ever likely to be found. There are, nonetheless, still enough flakes around the British Isles to inspire exploration activity.

Two of the world's great mining groups - RTZ and the now disbanded Consolidated Gold Fields group - were sufficiently interested in the possibility of finding gold in Britain to send exploration teams to scour Scotland in the eighties. Though neither found anything to merit continued interest or expense, others are continuing the hunt.

The Crown Mineral Agent, Eric Hassall (chairman of Wardell Armstrong, the consulting mining engineers) says exploration activity has declined in recent years. There were only six Mines Royal leases and 32 exploration licences in issue at the end of 1991 - two covering England, six for Wales, 13 relating to Scotland, and 11 covering Northern Ireland. Nine principal companies hold Mines Royal licences: the authority issued by the Crown Mineral Agent can be a basic geological reconnaissance permit, an exploration licence, and/or a full mining



Gold trudge: Alfred Henderson, of Cumbria, has invented a gravel sucker used like a vacuum cleaner

lease. An army of individual prospectors can, nonetheless, be found wading in rivers and streams panning for gold all weekend.

Gold was first found in Scotland in 1245. In June 1992, scientists from the BGS announced, in cautious language, that gold had been found in the Shetland Islands; they advised that the area was "worthy of further examination".

Deposits of gold were first found in Wales in 1843, and though Welsh operations have now largely closed because of exhausted reserves and an uneconomic world gold price, Welsh gold is still traditionally used to make wedding rings for the royal family.

Three mines in the Dolgellau gold belt of North Wales - Virga, Clogau-St David's and Gwynfynydd - accounted for the bulk of Britain's gold production between 1870 and 1910. In 1984, Clogau Gold Mines was floated on the Stock Exchange specifically to exploit the Clogau St David's lode system. In 1989,

Clogau changed its name to Ferromet; the Welsh mine is, today, effectively mothballed.

Ennec, a Dublin-based exploration group, identified gold mineralisation in the Sperrin mountains in Northern Ireland, but prohibition on the regular use of explosives - which any serious mining operation needs - means that the area is "not likely to be broken" - does not make this find an immediate prospect.

Ennec is, however, still enthusiastic about a project at Cononish, Scotland, where it has carried out exploration work through an adit (a horizontal tunnel driven into a hill). Findings suggest that given favourable economic conditions, there could be a mining operation with a four- to five-year life.

David Fitzgerald, an Ennec director, says, however, that Cononish needs to establish additional reserves and be assured of a gold price of at least \$400 an ounce before mining

operations could be considered commercially viable.

Recognition that Britain plays some part in gold mineralogy has, however, arrived with the world championships. Mike Gossage, of Richmond, North Yorkshire, is president of the British Association of Goldpanners, which claims a membership of 3,000. There is growing hope, he says, that a Briton might out the Austrian champion in the men's class and the Czechoslovakian champion in the women's.

Competitors at the championships work from a bucket containing 45 lb of sand and gravel that has been seeded with particles of gold. They have 20 minutes to recover the greatest volume of gold flakes. There is a five-minute time penalty for each "lost" particle. The world record stands at 2 minutes, 45 seconds. But having gold put in your bucket is an advantage not enjoyed by the true prospector. Gold can be found in lumps in many of the world's

established mining provinces. The untrained eye has to blink at British gold through a high-powered microscope, though in a BGS mass-spectrometry laboratory last week, and with the aid of a high-power laser microprobe, the incidence of British platinum, palladium and silver was proved to your correspondent.

There can be visual sightings of gold in certain river beds in Britain, but the most faithful piece of equipment remains the pan - which these days can be round, square, oval or pear-shaped, and made of plastic, steel, wood, or rubber.

Gold is among the heaviest materials known to man, so a significantly higher water speed is needed to shift a grain of gold than a grain of sand.

This skill factor has spawned a small but dedicated hobby industry, complete with various suppliers of manuals and specialised equipment. There are publications, with titles such as *Gold Prospector*, *At the End of the Rainbow*, *Gold Rocks in GB & Ireland* and *The Searcher*, dedicated to gold panning activities.

Pans coloured green are said to show up gold and black sand more readily, though some prefer the traditional Malaysian *alang* - more properly used for tin dredging. One tract states that "it might even be possible to use a frying pan, but the performance might not be as good".

From Beaconsfield, Buckinghamshire, Goldspear (UK), a mail order company, supplies the panning fraternity with goods ranging from a magnifying glass, at £2.90, to a specialised Goldspear prospector that analyses alluvial soil and indicates any gold particle. That costs up to £690 and includes a 4 ft metal probe, battery and headphones.

Alfred Henderson, of Windermere, Cumbria, whose business cards are suitably gold coloured, has invented the Henderson gravel sucker, which is plunged into river bedrocks and used like a vacuum cleaner. "For underwater observation, I use a 'Shuffscope', made from a large, eight-inch diameter baked beans can, with the bottom replaced with a disc of clear acrylic," he says. "This is a must for those wanting to get the best out of bedrock".

For the determined prospector, there can be no finer place to start than the BGS, which is the country's recognised repository for geo-scientific data. At its Nottingham base, BGS holds 250,000 maps, half a million books, 50,000 photographs and an extensive core bank of samples of any hole dug in Britain over a certain depth.

Even dedicated geologists concede that whatever the sophistication of scientific equipment and satellite surveys, there is no substitute for the geologist standing in a stream in his wellies. The lure of gold will, as it has for centuries, ensure that British streams continue to be filled with weekend panners.

The mining industry likes to think that 90 per cent of the world's gold is still to be found. So panners gathering in Scotland at the end of the month will be shaking, rattling and rolling their pans for Britain, and not entirely in forlorn hope.

## THE TIMES CITY DIARY

### Slim Chapman looks around

THE closure of Lehman Brothers corporate finance activities in the UK passed all but unnoticed at the end of March, thanks to the discreet efforts of the last man to run the division, Andrew "Slim" Chapman. Chapman, 31, who prompted the firm's decision to withdraw from UK corporate finance when he tendered his resignation in January - citing frustration caused by a lack of internal support - now admits that he agreed to remain at the helm for those final two months specifically to protect the firm from any adverse press comment. Chapman still has no qualms about resigning without a job to go to. "I did very well at Lehman. I had been there for five years and they paid me very well. I saved all my money and all my bonuses. The mortgage has gone and I've got a six-figure sum in the bank." Initial expectations that he would resume employment in the City before the end of August are, however, likely to go unfulfilled. "I want to get back into mainstream corporate broking," he says. "I had offers but I'm being very picky. I want to go to a good house but it must also be fun."

### School days

RUPERT Hambro, the banker, has given a rare personal view of Eton, his old school, and friends in a book, *Old School Ties*, by Tim Devlin and Hywel Williams, published by Sinclair-Stevenson. In it, Hambro says that he has



sit next to women at dinner. I usually feel far more comfortable in women's company."

THE boss of a large New York firm, just back from his annual summer vacation, issued a memorandum to staff that read: "I'm back! I did everyone enjoy my vacation?"

### Come to Croatia

ONE of the more unlikely presences at the World Travel Market at Earls Court, in November, will be the stand taken by the Croatian Board of Tourism. The exhibition, now in its thirteenth year, is one of the world's largest tourism fairs and has always been attended by Yugoslavia in the past, according to Tom Nutley, the organiser. This time not surprisingly, Nutley did not write to his former Yugoslav contacts. "Yugoslavia was not an obvious target for us to approach," he says. "They [the Croatians] put themselves forward and I was amazed when they contacted us. Obviously, they include some of the people we deal with from that part of the world before." Luckily for the organisers, one has so far come forward from neighbouring Serbia, Bosnia or Slovenia, but Nutley says he would have allowed representatives from those regions, too.

### Thin PR line

THE boundaries between the traditional domains of public relations and investor relations are becoming steadily more blurred, especially at Boswell Partnership, a Fleet Street public relations firm

run by Glenda Boswell. Lynsey Evans, 29, who has been recruited from Credit Lyonnais Laing, where she worked for four years as a saleswoman specialising in smaller companies, has now assumed a quasi-investor relations role there. "Glenda wants me to add a new dimension to the firm," Evans says. "I will be making sure that potential investors know that our clients exist. It is something stockbrokers may do, but all too often they are governed by whether or not they have a line of stock to off-load." Evans, a graduate of Bristol University, and, pre-Laing a political lobbyist concentrating on urban renewal and regeneration, is also, however, having to re-adjust to working life. She has spent the past three months on holiday in South Africa. "I'm motor racing mad and I went there to watch the South African Grand Prix," she says.

### Territorial rights

THE French have an annoying tendency to claim some unwritten right to appropriate the headquarters of every international organisation. But the claim could not quite stretch to the International Organisation of Securities Commissions and Other Organisations (Iosco), which is holding its conference in London this autumn. Iosco was a Western hemisphere idea when the Americans formed it in 1974 and the Europeans did not join until the eighties. Francophone rights still won - Iosco's secretariat is in Quebec.

CAROL LEONARD

## City crumbs of comfort with the Barclays interim results do not placate the smaller customer

From Mr Ian Bryant

Sir, I note from your report (August 7) on Barclays Bank's half-year figures that the City took comfort from the bank's 16 per cent growth in operating profits. ... much of which came from increased commission fees.

I don't share their comfort, being one of the many thousands of Barclays' customers to be told recently that as a result of ... reviewing the

interest margins charged on all of our non-personal accounts. ... I would henceforth be paying an extra 1½ per cent over base.

Quite apart from resenting this arbitrary increase in costs at such a difficult time, I'm disappointed that rates of interest for businesses are going up in the face of a universal cry for them to come down. (At least we now know the real reason for banks wanting base

rates down: so that they can soak up the reduction.)

If you've got the number of the Chancellor's holiday cottage, please ask him if he thinks Barclays' action is a boost for either the national economic recovery or the survival of small businesses. Yours faithfully, IAN BRYANT, Hipping Hall, Kirkby Lonsdale, Cumbria.

## Marks and Spencer shareholders did not vote against joining Taurus

From Miss Gill Ackers

Sir, There is a fundamental misunderstanding in Dr Paxton's letter of August 6, possibly as a result of media influence. The fact is that Marks and Spencer plc did not vote against joining Taurus at their recent annual general meeting. The company's chairman did, however, advise shareholders to postpone the vote until next year.

At an AGM, shareholders are voting on a resolution enabling the company to transfer its stock into Taurus at

some point in the future. This means that their stocks will transfer to Taurus at a time to be agreed by the company, its registrar and the Stock Exchange. I should add that a range of companies have already voted to join Taurus, including BT, Blue Circle, Argyl Group and Yorkshire Water.

I can assure Dr Paxton that private investors have been of paramount importance throughout the development of the project. They will experience a faster, less risk prone

and altogether more efficient procedure for settlement when they buy and sell stock under Taurus.

All shareholders will be receiving full details of Taurus well before their company's AGM and as such, will doubtless come to appreciate the benefits of the service before making a rational decision on which way to vote. Yours faithfully, GILL ACKERS, Chief Press Officer, London Stock Exchange, EC2.

## Greed links mortgage problems and distressed Lloyd's names

From Mr L. Ketley

Sir, That a very large number of people are at present in financial difficulties with their mortgages is due to the fact that lulled by the seemingly endless upward spiral of house prices in the Eighties - they quite simply purchased properties beyond their needs.

The property was not bought merely as a home but as a vehicle for making money.

The reasoning was as follows - if a house purchased for £40,000 is valued at

£45,000 in 12 months time then the buyer has "made" £5,000.

However if he or she had purchased an £80,000 house the "profit" would have been £10,000 and on a £160,000 house around £20,000 and so on.

This sort of absurd mathematics that assumes the sun will shine in their lives for evermore is the same faulty reasoning used by some of the Lloyd's now distressed names.

Why these people should expect any form of subsidy -

tax relief or hand-out - escapes me.

For the majority of them their plight is a result of one very basic failing.

It's called greed. Yours respectfully, L. KETLEY, 9 Horton Road, Slapton, Nr Leighton Buzzard, Bedfordshire.

Letters to The Times Business and Finance section can be sent by fax on 071-782 5112.

## Let the buyer beware

From Mr S.A. Ettinger

Sir, May I utter a cautionary note to any small businessman as naïve as myself.

Some years ago, my small firm took a lease on premises in Tunbridge Wells. I was required to personally guarantee the rent of £2,000 per annum, which was within the compass of my attainments. Little did I think that it would rise by stages (beyond my firm's control) to £28,500 per annum, and my lawyer tells me that I am personally responsible for this amount for the next five years.

The last increase was assessed during the boom year of 1989, but still has to be paid during the recession. *Caveat Emptor*. Yours faithfully, S.A. ETTINGER, Stewart Gallery, 25 Grove Road, Eastbourne.

## IM Group is not IM Consultants

From Mr Keith Kent

Sir, IM Group Limited - the parent company of car franchises Subaru, Hyundai, and Isuzu, and BHI Group plc - would like to make it clear that it has no connection whatsoever with a business describing itself as IM Consultants, whose activities were reported on page 19 of Weekend Money of August 8, under the heading "Get Rich Quick Merchants Are Back in Town". Yours faithfully, KEITH H. KENT (Group Director, Public Affairs), IM Group Limited, Ryder Street, West Bromwich, West Midlands.

THE TIMES THURSDAY AUGUST 13 1992

## MONEY MARKETS

Bahrain dinar	0.720-0.729	Public	10.31-10.34
Brazil cruzeiro	8637.95-8642.65	Belgium (Com.)	30.23-30.27
Cyprus pound	0.807-0.819	Canada	1.1920-1.1925

Published: \$87.00 (E45.20)

## Portfolio

## PLATINUM

From your Portfolio Platinum card check your eight share price movements on this page only. Add them up to give you your overall total and check this against the fully dividend figure. If it matches you have won outright, or a share of the daily prize money. If you win, follow the claim procedure on the back of your card. Always have your card available when claiming. Claim rules appear on the back of your card.

No.	Company	Group	Share or Unit	Price	Net Yld	P/E
1	Tilbury Douglas	Building/Rd	1	1.15	5.5	12.5
2	Davies Newmans	Transport	1	1.15	5.5	12.5
3	Parsons	Industrial	1	1.15	5.5	12.5
4	Park Foods	Food	1	1.15	5.5	12.5
5	Bulmer (HP)	Breweries	1	1.15	5.5	12.5
6	Centrafund Trust	Trust	1	1.15	5.5	12.5
7	Wickes	Drumery/Stn	1	1.15	5.5	12.5
8	Landpac	Industrial	1	1.15	5.5	12.5
9	Long China Cl	Industrial	1	1.15	5.5	12.5
10	Carson Comm	Industrial	1	1.15	5.5	12.5
11	Rum	Drumery/Stn	1	1.15	5.5	12.5
12	Remploy	Drumery/Stn	1	1.15	5.5	12.5
13	TI	Industrial	1	1.15	5.5	12.5
14	Thybrook	Transport	1	1.15	5.5	12.5
15	BAA	Transport	1	1.15	5.5	12.5
16	Commaide	Chem/Plas	1	1.15	5.5	12.5
17	Northumbrian	Water	1	1.15	5.5	12.5
18	Slebe	Industrial	1	1.15	5.5	12.5
19	Marley	Building/Rd	1	1.15	5.5	12.5
20	Arves	Building/Rd	1	1.15	5.5	12.5
21	Crown Eye	Drumery/Stn	1	1.15	5.5	12.5
22	Silver Water	Water	1	1.15	5.5	12.5
23	Boots	Industrial	1	1.15	5.5	12.5
24	Dolphin Pack	Paper/Print	1	1.15	5.5	12.5
25	Wassell	Industrial	1	1.15	5.5	12.5
26	Yorkshire W	Water	1	1.15	5.5	12.5
27	Endicott	Industrial	1	1.15	5.5	12.5
28	Blue Circle	Building/Rd	1	1.15	5.5	12.5
29	Barrowland	Building/Rd	1	1.15	5.5	12.5
30	Emphy Group	Building/Rd	1	1.15	5.5	12.5
31	HSBC	Bank/Fin	1	1.15	5.5	12.5
32	Widnes (C)	Building/Rd	1	1.15	5.5	12.5
33	Castle Comm	Industrial	1	1.15	5.5	12.5
34	Weston Water	Water	1	1.15	5.5	12.5
35	Tim & Lyle	Food	1	1.15	5.5	12.5
36	Richardson West	Industrial	1	1.15	5.5	12.5
37	South West	Water	1	1.15	5.5	12.5
38	Severn Trent	Water	1	1.15	5.5	12.5
39	RMC GP	Building/Rd	1	1.15	5.5	12.5
40	Perini	Industrial	1	1.15	5.5	12.5
41	Thames Water	Water	1	1.15	5.5	12.5
42	Redland	Building/Rd	1	1.15	5.5	12.5
43	Beckers	Industrial	1	1.15	5.5	12.5

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Please take into account any minor signs

## Weekly Dividend

Please make a note of your daily totals for the weekly dividend of £4,000 on Saturday's newspaper.

MON TUE WED THU FRI SAT SUN

There were no valid claims for the Portfolio Platinum prize yesterday. The £2,000 will be added to today's competition.

## BANKS, DISCOUNT, HP

1992	High Low Company	Price	Net Yld	P/E
317	Barclays	251	5.5	12.5
185	1st Alliance	150	5.5	12.5
186	1st Alliance	150	5.5	12.5
187	1st Alliance	150	5.5	12.5
188	1st Alliance	150	5.5	12.5
189	1st Alliance	150	5.5	12.5
190	1st Alliance	150	5.5	12.5
191	1st Alliance	150	5.5	12.5
192	1st Alliance	150	5.5	12.5
193	1st Alliance	150	5.5	12.5
194	1st Alliance	150	5.5	12.5
195	1st Alliance	150	5.5	12.5
196	1st Alliance	150	5.5	12.5
197	1st Alliance	150	5.5	12.5
198	1st Alliance	150	5.5	12.5
199	1st Alliance	150	5.5	12.5
200	1st Alliance	150	5.5	12.5

## BREWERIES

1992	High Low Company	Price	Net Yld	P/E
112	Asahi	112	5.5	12.5
113	Asahi	112	5.5	12.5
114	Asahi	112	5.5	12.5
115	Asahi	112	5.5	12.5
116	Asahi	112	5.5	12.5
117	Asahi	112	5.5	12.5
118	Asahi	112	5.5	12.5
119	Asahi	112	5.5	12.5
120	Asahi	112	5.5	12.5
121	Asahi	112	5.5	12.5
122	Asahi	112	5.5	12.5
123	Asahi	112	5.5	12.5
124	Asahi	112	5.5	12.5
125	Asahi	112	5.5	12.5
126	Asahi	112	5.5	12.5
127	Asahi	112	5.5	12.5
128	Asahi	112	5.5	12.5
129	Asahi	112	5.5	12.5
130	Asahi	112	5.5	12.5

## BUILDING, ROADS

1992	High Low Company	Price	Net Yld	P/E
131	Asahi	112	5.5	12.5
132	Asahi	112	5.5	12.5
133	Asahi	112	5.5	12.5
134	Asahi	112	5.5	12.5
135	Asahi	112	5.5	12.5
136	Asahi	112	5.5	12.5
137	Asahi	112	5.5	12.5
138	Asahi	112	5.5	12.5
139	Asahi	112	5.5	12.5
140	Asahi	112	5.5	12.5
141	Asahi	112	5.5	12.5
142	Asahi	112	5.5	12.5
143	Asahi	112	5.5	12.5
144	Asahi	112	5.5	12.5
145	Asahi	112	5.5	12.5
146	Asahi	112	5.5	12.5
147	Asahi	112	5.5	12.5
148	Asahi	112	5.5	12.5
149	Asahi	112	5.5	12.5
150	Asahi	112	5.5	12.5

## Rally peters out

ACCOUNT DAYS: Dealings began August 10. Dealings end August 21. Settlement day August 24. Settlement day September 1. Forward margins are permitted on two previous business days. Prices recorded are at market close. Changes are calculated on the previous day's close, but adjustments are made when a stock is ex-dividend. Changes, yields and price/earnings ratios are based on middle price.

1992 High Low Company Price Net Yld P/E

1992 High Low Company Price Net Yld P/E

1992 High Low Company Price Net Yld P/E

1992 High Low Company Price Net Yld P/E

1992 High Low Company Price Net Yld P/E

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# ACCOUNTANCY TIMES

Firms adopt 'spying' techniques in battle for information

## Uncovering secrets of the big six

Edward Fennell  
finds that even the  
smallest piece of  
intelligence may be  
of use to a rival

So who's been looking in your in-tray recently? "Know your enemy" is the first tenet in any competitive management strategy and conflict analysis will happily highlight the importance of dealing with "threats".

But put those excellent principles into the context of rivalry between the largest accountancy firms and you are left with something that ranges from the naughty to the desperate.

For example, over the past month or so, an "agent" from one of the big six firms, complete with concealed tape-recorder, has been infiltrated into the series of audit seminars run by Coopers & Lybrand. A digest of the Coopers presentation was then fed back to the client for pooling in the vast data base of information that is maintained on all the other firms.

To call it industrial espionage would be an overstate-



ment — nobody is breaking the law. But, nonetheless, top partners will go to serious lengths to find out what their rivals are up to.

A consultant, regularly hired to check out the opposition, said: "It's a matter of course to encourage younger staff who are flat sharing with

accountants from other firms to keep their ears open, to pick up gossip and, even more important, to get hold of any internal briefing information they can lay their hands on."

Debriefings of recruits from other firms is another favourite technique. "When someone joins from one of the other big

firms we're allowed to spend an afternoon getting as much information out of them as possible," the consultant said. "It is interesting the reaction we get. Some people are quite happy to tell everything they know and are eager to co-operate. Others refuse point blank as a matter of principle."

The frustrating thing for the professional information-gatherer is that most middle-ranking accountants seem to be astonishingly ill-informed even about their own firm.

The consultant said: "In most cases they just seem to get their heads down and get on with the job and be completely oblivious to what is going on around them in a strategic sense. We find that it is only about one recruit in ten who has anything really worthwhile to reveal."

In the best traditions of undercover intelligence, however, the merest scraps of detail can be deeply revealing. For example, firms like to keep tabs on the latest trends in the opposition's training policy. Often it can give away clues about the way the top management is thinking. If they can get any financial information, it is even better. Having a working knowledge of your rival firms' relationships with their European counterparts is also a priority.

While the acquisition of such information may not be a great asset, it would probably be a serious disadvantage not to know what the other firms are up to.

## Cadbury code needs enforcement anchor

THE phoney war is over. There has been a lengthy period since the publication of the Cadbury report on "financial aspects of corporate governance" in which nobody has produced any substantial objections to its proposals. Partly, this is because it is unfashionable to object. In the aftermath of such examples of leading edge corporate governance as Robert Maxwell, Polly Peck and BCCI, nobody is going to suggest there can be much wrong with a report recommending a system of checks and balances that would make it harder for a dominant individual to steer a company on to the rocks or into his personal bank account.

As a result, public comments during the period in which the draft Cadbury report has been available have been muted. Finance directors have made remarks such as "we welcome a report which codifies much of what our company already does". There are points to be made by corporate holiness, none by criticism, constructive or otherwise. The only time the boat was rocked remotely was when Sir Owen Green of BTR came out with what appeared at first glance to be an attack on the report's principles but on reflection was only the traditional view that if one has no intention of parking on a double yellow line then there is little point in society employing traffic wardens.

Now the deadline for comments has passed and it is possible to see themes appearing in the responses that Cadbury has received. The committee had said that "fine tuning" was what it expected to be doing before producing a definitive report and "code of conduct" in the autumn.

Judging by the comments, it will have to do more than that. First, it has to do a bit of shouting and thumping of fists on desks at the stock exchange. Second, it has to decide whether some of the new issues raised are red herrings or should be dealt with. Third, it has to address some of the auditing nitty gritty. The main point is one of enforcement. The accounting profession has passed this way before. Its whole programme of accounting standards through the 1970s and 1980s was fatally flawed because transgressors knew there was no ultimate power of enforcement. The same is currently true of Cadbury.

The CBI, bless its little cotton socks, is even against compliance with the code being made a listing requirement. It says this "could lead to excessive bureaucracy". On the other hand, if it looked at what the stock exchange

proposes, it should have no qualms. The exchange says that when the Cadbury committee has finalised what "new continuing obligation of listing" is required, it will put the idea to its board, but notes, feebly, that it "does not intend to require compliance". If it does not intend to require compliance with the rules, one might wonder what it is there for at all.

If Cadbury wants its code to have an effect in forcing good behaviour through a change in corporate culture, it is going to have to do more on the practical side of ensuring compliance. It also has to decide whether to look specifically at the question of two-tier boards. The idea was not dealt with in the draft report but directors are fearful the Cadbury ideas will promote a drift towards what is seen as the dreadful two-tier board system used by continental Europeans. The fact that these companies don't seem to be unprofitable as a result is ignored.

The English and the Scots ICAs want the issue aired and Arthur Andersen argues that "given the myriad ways in which boards operate", the idea of there being only one solution is "misguided". It wants firms to feel free to experiment and urges that the report recommend to government that the law be changed to permit the use of some form of two-tier structure. Bob Willott, of Willott Kingston Smith, says the report "does little more than exhort companies to structure their boards in a more balanced manner. It does not consider, let alone recommend, any radical step to remove from the dominant director the power to dominate the accountability process as well as the executive functions." It looks as though Cadbury will not be able to sidestep the issue as it might have hoped.

As for detailed accounting issues, the toughest Cadbury is going to face is who decides whether a company has followed the code. The Auditing Practices Board has understandable doubts about the common sense, to say nothing of the practicability, of an auditor having to certify the degree of independence of mind that the non-executive directors are deemed to have exhibited.

If the code were anchored to solid enforcement, corporate culture would have to change and much of the extra detail would fall into place. Without that anchor, much of the good intentions of Cadbury will just drift. Robert Bruce is the associate editor of Accountancy Age.



ROBERT  
BRUCE

## Persuading accountants to be 'right first time'



Taylor: Charatc director

THE cost of making errors in providing a professional service is potentially enormous. On top of the direct costs of doing the work again, and possible professional indemnity claims, there are also intangible factors. The adverse impact upon a firm's reputation can be significant. Professional competence, once questioned, may be lost forever in the eyes of clients. Reputation is hard won but easily lost and the damage can also affect a firm's relationship with other professional advisers, its staff and partners.

The increased pressure on chartered accountants has made assured quality of service and quality control more important than ever. Recognising this, the Institute of Chartered Accountants in England and Wales commissioned a guide to the application in accountancy

firms of the techniques known as total quality management (TQM), which are systems aimed at eliminating error and satisfying clients' expectations.

This guide, which considers the application of TQM and the British Standard on quality systems (BS5750), has been published as *Profit from Quality*. Pursuit of either TQM or BS5750 will be voluntary but its rationale is persuasive.

Many firms who encounter problems with clients can usually relate those problems directly to a failure to communicate effectively and fulfil the service promise given at the time of appointment. Building in a quality system demands active participation by both staff and partners in seeking to ensure that the principle of "right first time" is achieved. The objective of TQM is

perfection. As such, it cannot ever, in purely practical terms, be achieved. TQM is a continuous and self-sustaining process during which a firm's performance is progressively improved. BS5750 is, in many respects, fully compatible with TQM, but there are distinctions. While TQM seeks to ensure the right person carries out the correct procedures properly, BS5750 ensures that established procedures are correctly carried out by the right person.

Successful introduction of both TQM and, to a lesser extent, BS5750, requires attitude changes. The underlying philosophies must be wholeheartedly embraced by all. Lip service will not suffice or effort will be wasted.

Alan Taylor is the Director of Charatc Advisory Service at the ICAEW.

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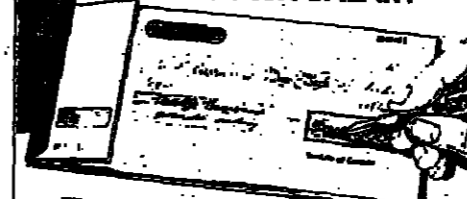
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## CAR SAFETY &amp; SECURITY

Motorists always think it will never happen to them, but misfortune strikes thousands daily, Kevin Eason writes

## Defusing models that go like a bomb

Today, 850 people who set out in their cars will end up in the casualty wards of hospitals. Twelve people will not get that far. They will go straight to the morgue from their road accident.

Another 1,376 motorists will park their cars outside their homes, offices or a local restaurant only to find them gone on their return. They will be the latest victims of professional thieves or joyriders looking for a quick thrill.

The statistics for car safety and security are stark and unsettling, yet translating the masses of data into a comprehensible warning for drivers seems to have proved close to impossible.

Nearly 20 million motorists get out of bed every morning with no thought of what could befall them. They pass an accident on the motorway and

every year. The question of safety and security of cars has become one of the most expensive issues facing government ministers. The 4,500-plus road fatalities each year cost the country almost £3 billion — an average of £665,000 per death — in ambulance call-outs, police-directed traffic and road closures, and dealing with the aftermath. And that does not include the average of 51,600 serious injuries and another 255,000 minor injuries.

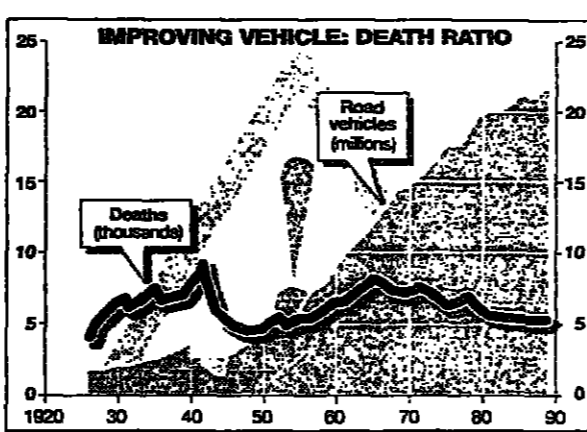
At the same time, the insurance industry is paying out £500 million for cars broken into or stolen, at the rate of almost two a minute in England and Wales. A quarter of police time is devoted to solving a million car crimes every year.

Yet when we go to the showrooms, we ask how fast a

car goes, how much fuel it uses, what colour it will be. Few of us worry about the consequences of driving away almost one ton of metal with the destructive power of a small bomb. Nor do we worry that our biggest investment after our house could disappear in the space of a few seconds, perhaps never to be seen again.

When asked to list the most important considerations in buying a car, researchers for the 1991 *Lex Report on Motoring* compiled a page of items from low-cost servicing to knowing the local dealer. Only 9 per cent of car buyers wanted to know more about the special safety features of a car. None suggested any fears about security.

The disregard of the nation for safety and security in cars seems to know no bounds.



Peter Bottomley, a former transport minister, was quick to point out that if 84 people a week died in rail or air crashes, the outcry would force enquiries by the dozen. Too many drivers leave

their vehicles parked without locking the doors. While alarms and security devices are rapidly growing in popularity, they remain as an afterthought in a market shaped for years by the desire

to go faster and travel in more luxury. The picture is not entirely bleak, however.

If Britain tops the league for car crime, at least it is bottom for road accidents in a league that contains its main industrial competitor nations.

The inevitability of driving is that if 20 million vehicles are filling the roads, there must be crashes. Driver error accounts for about 70 per cent of all accidents as motorists lose concentration or take one risk too many.

As recently as 20 years ago, cars were built around fragile frames that shattered on impact. Cars that suffered a front-end collision would collapse, catapulting the engine into the passenger compartment, leaving toughened windscreens shattered and the driver's body impaled on heavy metal steering columns,

and throwing unbelted passengers around the car. Improvements in design and manufacture have made vehicles safer. Cars now have "crumple zones" that absorb the worst impact, laminated windscreens that do not shatter, and better brakes and suspension systems.

Legislation tackled some of the most obvious areas and benefited driver and passenger. Seat belts, for example, were introduced.

The package of improvements has helped to bring down Britain's total of road deaths to their lowest levels since 1948. This is remarkable in a country where road traffic has increased sixfold in the same period.

If only the improvements in vehicle security had been as rapid. Manufacturers failed to react to the huge increases

in car crime as customers were content to claim compensation from their insurance companies. Now that the insurers have started hiking up premiums by huge amounts, the manufacturers have been forced to react. Alarms, deadlocks, engine immobilisers and etched windows are becoming part of the standard equipment to be found in a car.

The improvements are likely to continue, under constant pressure from a government that is eager to see the car crime statistics severely dented.

The Home Office and the transport department publish separate lists of the safest and the most secure cars on the road. These leaflets are now widely available for car buyers to check before they decide which model they want to purchase. They are the kind of statistics that have been available for years to buyers in countries such as Sweden and United States.

Now British consumers have the chance to choose the safest and most secure cars on the market.

## Big is secure as well as beautiful

When it comes to safety, big is beautiful. Any serious *Who's Who* of the safest cars leans heavily towards the larger vehicle. Secondary safety — the ability of a car to protect its occupants in an accident — is fast overtaking performance as the prime element used by manufacturers to sell their cars.

This summer, the Consumers' Association *Which?* Guide to New and Used Cars consistently gives its highest safety ratings to the larger vehicles. *Which?* says simply: "Saab, Audi and BMW all score highly for safety, partly because they make comparatively heavy upmarket cars."

Such cars are still more likely to be the province of the company car motorist but manufacturers including VW and Vauxhall are making ground, improving safety in smaller cars more likely to be bought by private motorists. *Which?* concludes: "Vauxhall and VW deserve special mention since they have managed to design cars of all sizes which consistently come out near the top of their class for safety."

**Vaughan Freeman discovers why the occupants of larger cars come off best in crashes**

Even so, *Which?* calls for far tougher legislation on car safety.

Simon Hinde, the editor of the *Which?* guide, says legislation to allow more rigorous crash-testing, to produce cars that protect occupants in side-on crashes more effectively, is being held up.

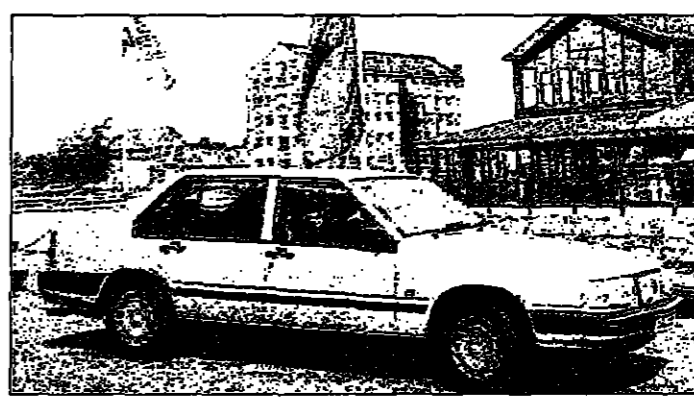
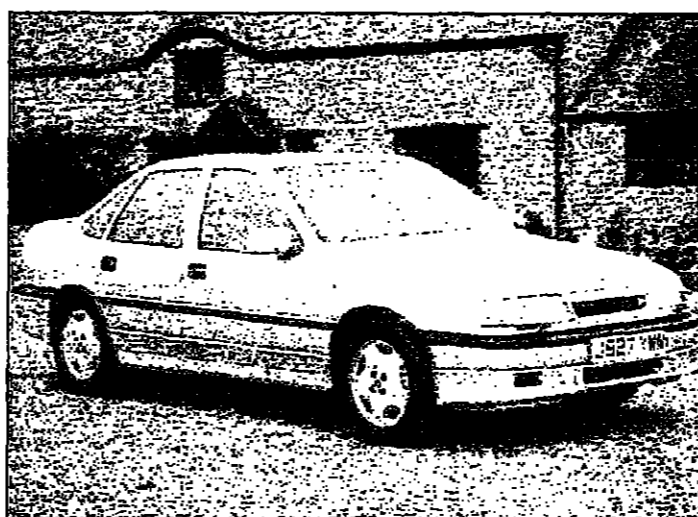
"It is up to politicians to make sure the test becomes law soon, and so help to minimise the potentially fatal results of an accident," he says. "But manufacturers should not wait for legislation before they make safety improvements. Many car advertisements now concede on safety features, but there is still plenty more the manufacturers could do. Side impact is just one

example of the improvements needed in safety. We would like to see several others, including better designed steering wheels and head restraints on all cars."

Despite such reservations, some manufacturers are taking the initiative, and *Which?* was able to give guarded approval to cars it felt were safer than others. The safest among the minis and superminis is the Vauxhall Nova 1.3L five-door. Vauxhall also picked up the accolades for its new Astra 1.4i as the safest small family car and for its four-wheel-drive Cavalier as the safest large family car.

The Astra is praised for the innovation of side-bars built into the doors. A side-on smash is one of the most common, and until recently occupants were virtually unprotected. Side-bars such as those in the Astra tie the closed door into the surrounding bodywork, borrowing strength from the rest of the car rather than allowing the door, often no more than two thin sheets of steel, to cave in.

Such side-bars are to be found in the new Golf Series Three, also



Recommended: the Vauxhall Cavalier, left, and the Volvo 940

praised by *Which?* Those scoring highly among the small and larger cars are the Audis. The Audi features one of the most innovative contributions to driver safety, the Procon Ten system.

In a crash, the Audi's steering wheel and column are instantly pulled away from the driver, while the seatbelts for both driver and passenger tighten in a fraction of a second, keeping occupants in their place and away from the dashboard and windscreen.

BMW's new Three series is praised for its front seatbelt pretensioners, which, like the Audi's, remove slack in a crash. The BMW seat buckles cannot be accidentally released and the German car also

features steel beams built into the doors for added protection against a side-on crash.

Volvo, Saab, Audi and Vauxhall appear among the superleague limousines. The sheer size of such cars is probably the greatest thing in their favour. However, in the safest car, the Volvo 940 GL, there are also seatbelt tensioners, door side-beams, an integrated child seat in the rear, and extra safety features making the steering wheel less of a hazard.

Having bought as safe a car as you can, will you be able to hang on to it despite rising car thefts? This year the British Vehicle Rental and Leasing Association's top anti-theft award went to the Rover 800.

This car, or any vehicle that shares its built-in security measures, is the one to buy if you are determined to keep the thief at bay.

Presenting the award in June, Freddie Aldous, the president of the association, said: "Rover has clearly made great progress with the 800, which incorporates a very advanced and impressive package of anti-theft measures on all models as part of the completely standard specification."

The 800 features a sophisticated security alarm system that not only sounds off, but also immobilises the engine. All doors and the boot are tamper-proof. Deadlocks and anti-pick lock tumblers stop thieves from getting in. There is also infrared remote control central locking, which also shuts windows and the sun-roof.

The stereo system is coded, and

## WHICH? SAFE BUYS

**MINIS and SUPERMINIS:** Vauxhall Nova 1.3L.  
**SMALL FAMILY CARS:** Astra 1.4i (new shape), Volvo 360 GLE 4-door, Rover 218 SD (new shape).  
**LARGE FAMILY CARS:** Vauxhall Cavalier 2.0i 4x4.  
**BIG LEAGUE:** Volvo 940 GL, Audi 100 2.0E.

## Vehicle fires on the increase

The nightmare of fire is a growing danger for modern motorists. Despite cars giving ever greater chances of surviving what just five years ago would have proved a fatal smash, safety experts are perplexed by the rising incidence of car fires. The statistics make grim reading. Deaths in fires doubled to 133 from 1980 to 1990, with about two-thirds of vehicle fires starting after crashes.

The increasing use of plastics, high-tech foam materials and electronic gadgetry are all being looked at as reasons behind the increase, and there is debate about whether unleaded fuel is more flammable than leaded.

Figures for the Society of Motor Manufacturers and Traders reveal that in the ten years to 1988 the number of recorded vehicle fires almost doubled from 27,000 to near-

**How can motorists guard against the growing danger of car blazes?**

50,000. Of these, some 46 per cent were caused by a fault in the vehicle itself.

The consumer magazine *Which?* in a recent report pointed the finger at car design, saying too much emphasis was being put on electronics and fuel injection systems, effectively putting comfort before safety.

A survey by the Fire Brigades' Chief and Assistant Chief Officers' Association found electrical equipment was to blame in 61 per cent of accidental vehicle fires. The fire officers want the Home Office to introduce more detailed systems of accident analysis in order to improve understanding of how such fires start.

*Which?* reported that while older cars were more vulnerable as electrical wiring perished, new vehicles often have inflammable materials near heat sources and the use of fuel injection may be partly responsible for vehicle fires. In cars made before 1985, three-quarters of fires started in the engine bay and nine per cent in the dashboard. For more modern cars, 69 per cent of fires originated under the bonnet and 14 per cent in the dashboard.

Examples of vehicle fires illustrated by *Which?* included a new Citroën XM that burned out two weeks after it was bought; a Peugeot 205 Diesel that caught fire on the way back from the garage

where it had just been repaired after a blaze; and a Ford Fiesta that burst into flames at the traffic lights.

The Royal Society for the Prevention of Accidents (RoSPA) is to discuss the problem with motor manufacturers, fire chiefs and motoring organisations next month. RoSPA's technical manager for road safety, Neil Greig, says: "This is an issue that is concerning us greatly."

Manufacturers are being asked by RoSPA to introduce, as standard equipment, four safety innovations:

- Automatic fuel cut-off devices to stop fuel-injection engines spraying petrol over crashed vehicles.
- Electrical cut-outs to prevent sparks in an accident.
- Under-bonnet automatic extinguishers.
- Fire-proofed and retardant foams in upholstery, and proofing to avoid toxic fumes in a blaze.

*Which?* supports such proposals and the Department of Transport adds: "We are convinced that more could be done to reduce the risk of fire to vehicles."

Manufacturers are constantly improving fire safety features. Ford installs flame-resistant interior materials and the fuel pump cuts out in a crash. Volvos have a fuel pump cut-out and zero fuel tank leakage, plus flame-retardant seat covers that exceed safety standards by 20 per cent.

There may be some consolation in the fact that only one vehicle in 400 catches fire in an accident. A simple step to avoid the risk of fire is to ensure that any electrical gadgets are fitted expertly to eliminate the risk of a short-circuit.

What might seem the most obvious measure, carrying a fire extinguisher, is not unreservedly recommended. Mr Greig urges anyone involved in a vehicle fire simply to get everyone out of the car and as far away as possible and then to call the emergency services. Never open the bonnet on an engine fire, for that will provide the oxygen to expand the fire, and if you have an extinguisher only use it if you have the appropriate training.

V.F.

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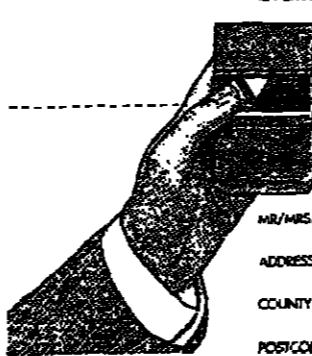
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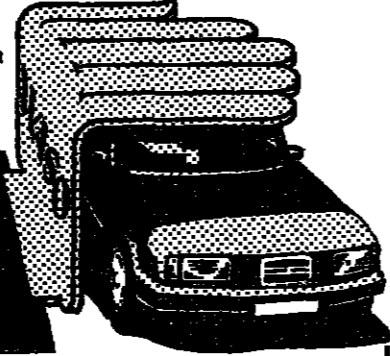


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One in ten drivers often leave their cars unlocked. Eric Dymock on the steps taken to improve crime prevention

## The high price of apathy

Five months into Car Crime Prevention Year the Home Office regards its campaign as a success although most motorists look on car theft, the loss of a radio, or routine vandalism as a natural driving hazard such as a puncture or running out of petrol.

The £5 million advertising part of the campaign ended last month and surveys will begin soon to quantify the results. They may be hard to find. The aim was to change attitudes by means of press and television propaganda and a year-long round of promotional activities.

Analysis will show whether apathetic car owners now lock their cars or simply wait their turn to be robbed, safe in the knowledge that the insurance company will pay up. Yet even that is no longer certain. The AA recently issued a warning to drivers who leave their ignition keys in the car while paying for petrol.

Insurers specify that drivers

must take reasonable care to guard against theft or damage," according to the AA's head of Claims Recovery Mike Warburton. "They may argue that by leaving keys in the ignition, drivers have not taken due care."

Yet on the whole Britain's insurance industry does pay up. Last year its bill was £500 million. The taxpayer pays up too—£700 million in criminal justice costs making the visible bill for car crime more than £1 billion without the estimated 60 per cent of theft that may be unreported. Last year reported car crime reached 913,000 incidents. The real total may be more than two million.

"Car crime is now the single largest area of criminal activity, accounting for nearly one in three of all crimes," said the then Home Office minister, John Patten, last February. "Next to Spain this country has the worst car crime problem in western Europe."

Three courses of action were put in hand. Propaganda

urged motorists to look after themselves, for example by keeping their car keys in hand at filling stations. Home Office researchers discovered that 4 per cent of cars in a London car park were not locked, one driver in three admitted leaving a car unlocked at some time, one in ten did so often.

The government, in meetings with the industry, urged manufacturers to adopt British Standard AU209 covering locks, central locking, deadlocks, window etching, and improving the security of tempting accessories such as radios. It called for more engine immobilisers and a system of Visible Vehicle Identification Numbers (VINs).

The third part of the campaign was aimed at public awareness of car crime. Car manufacturers and owners could not be expected to bear the entire burden without the help of car park owners, the motor trade, schools, and the insurance industry.

Kenneth Clarke, the home



Break in: there is possibly two million car crimes committed in this country each year

secretary, claims the campaign is having an effect, and the representations to the car industry are taking effect, although his predecessor Kenneth Baker's hope that "by the end of 1992 we would like to see effective vehicle immobilisers, high-grade deadlocks, and visible Vehicle Identification Numbers fitted as standard, on all new cars" seems unlikely to be realised.

At the presentation of the 1992 British Vehicle Rental and Leasing Association (BVRLA) Anti Theft Award to Rover, for the comprehensive security package on the new 800, Mr Clarke felt able to

congratulate the industry on the progress it has achieved.

"There has been considerable progress towards improving factory-fitted security deadlocks, immobilisers and alarms," he said. "Rover was one of 13 car manufacturers whose efforts were considered for the award."

Mr Clarke also praised the initiatives taken by the insurance industry after the publicity generated by Car Crime Prevention Year. Among these is Norwich Union's refusal of cover on a selected group of small fast saloons which have proved tempting to car thieves. The company demanded

Vecta VIP engine immobilisers on 45 high-risk models.

Ford's response was to equip Escort RS Cosworths with Vecta systems at no extra cost. Its electronics are well protected, and integrated with the ignition and fuel injection, so that nothing short of rewiring will get the car going again.

Among the manufacturers which have begun fitting additional security systems, Proton attaches identification numbers on the windows for the National Vehicle Security Register. This has 150,000 vehicles on its round-the-clock telephone hotline for reporting and logging stolen vehicles.

## Driving at a premium

Many factors influence insurers, from the paint used to how easy it is to steal

A comprehensive overhaul of insurance premiums has left many motorists aghast at bills that have soared 50 per cent overnight. The same shake-up has left thousands more motorists smiling at premiums that have fallen just as drastically. These changes have come about not only because of advancements in the speed, performance and value of cars on our roads but also because of the rate at which they are being broken into, stolen and smashed.

As a result, from last month the Association of British Insurers (ABI) doubled the number of insurance bands from nine to 18, and introduced two new categories, bands 19 and 20, to cater for the phenomenally expensive breed of fast supercars.

The change has seen typical premiums for cars such as the Volvo 440GL or SE drop 50 per cent. Insurance costs for a Nissan Bluebird 1.8 have fallen 40 per cent and the driver of a Ford Escort 1.3 Ghia saves 30 per cent. At the same time, some premiums for drivers of GTI and other high-performance cars have doubled.

The old nine categories were based on a "basket" of parts prices as well as performance, putting slow, mass-produced cars using cheap-to-replace parts in band one (a Mini or Citroen 2CV), with high-performance and expensive cars (Porsche and Ferrari) in band nine.

Two factors rendered the old system unworkable. First was the advent of the so-called "hit hatches", such as Ford's XR3i and the VW Golf GTI, which shared most body parts with their much slower cousins.

Second, car theft has soared, making vehicle security a greater priority. Claims covering thefts of and from cars have doubled in the last five years, from 6 per cent to 12 per cent of pay-outs. Car-crash repairs account for nearly 70 per cent of claims, with fire and personal injury accounting for almost 20 per cent.

So how do insurance companies assess your car and arrive at your insurance quote? Vehicles are painstakingly assessed at the Motor Insurance Repair Centre in Thatcham, Berkshire. Here cars are taken

apart to see how difficult they might be to repair, and tested to see how much damage they suffer in simulated crashes.

Hand-crafted panels of the sort needed for an Aston Martin, for example, will count against the owner. The car's efficiency of design is also a factor, since labour costs for repairs are included in the assessment; and the type of paint used on the bodywork makes a difference since some are more expensive than others.

The purchase price of the car is considered, and then its performance. The higher the top speed and the faster the car goes from 0 to 60mph, the more you will pay. The final factor, and the newest to be considered, is security.

Factory-fitted security items, like electronic engine immobilisers (as in the Rover 800), high-security deadlocks

**Claims covering thefts of and from cars have doubled in the last five years**

(VW and Vauxhall), coded audio equipment (Ford), and window etching all help to cut the insurance bill.

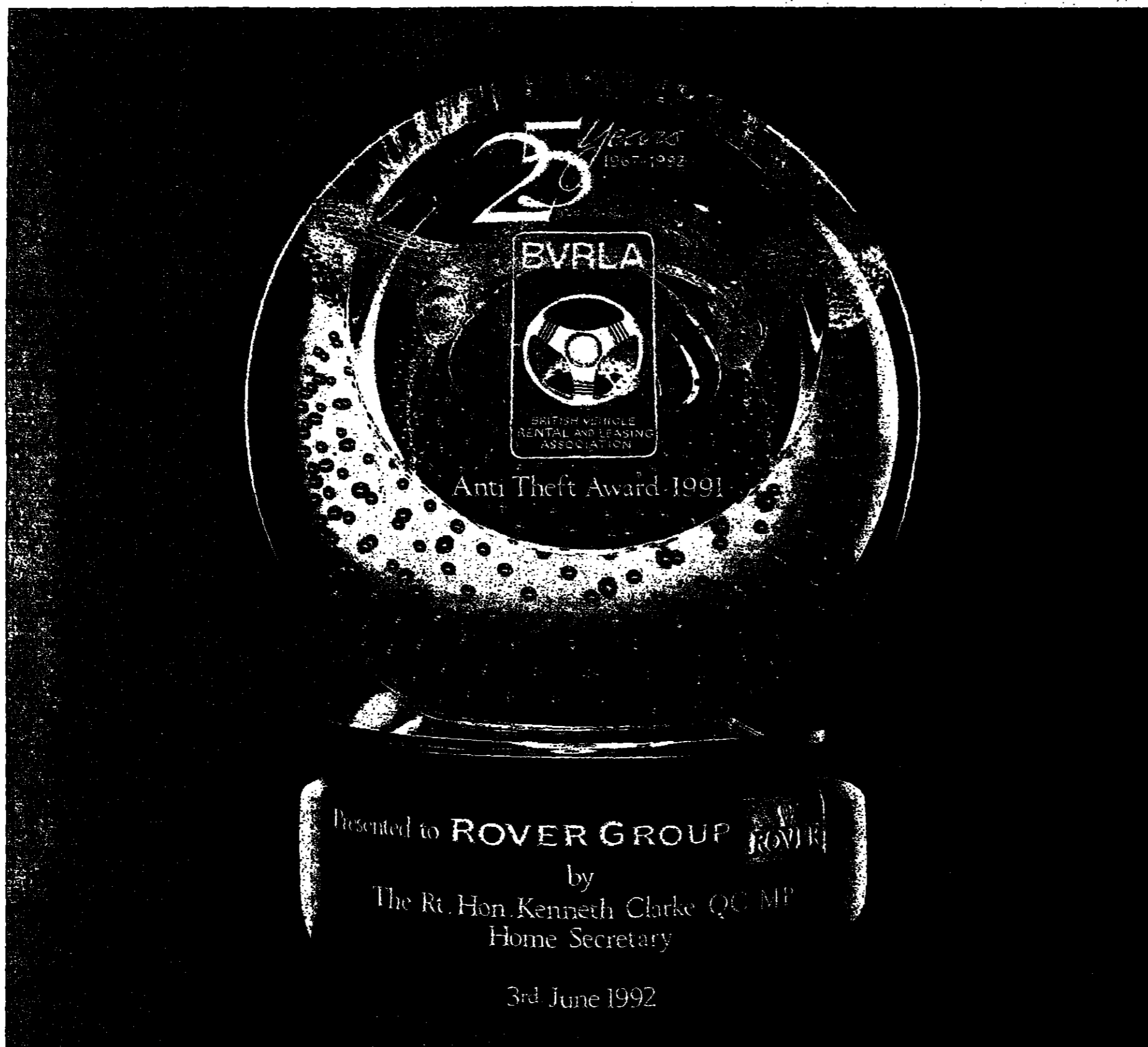
Your own driving record will also be taken into account, together with whether the car can be garaged overnight — and the postal code in your address. A rural

code will attract a lower rating than an inner-city code where police figures show car theft and traffic-jam damage are more common.

Motorists can also cut their insurance by taking advanced motoring instruction. This has long been a favourite for company car fleets, which are able to have insurance bills not only by buying policies in bulk but by putting their employees through courses run by organisations such as the Institute of Advanced Motoring (IAM).

Cornhill and Turrent are two such insurance companies, offering discounts of 15-20 per cent to motorists who take the IAM courses. Ted Clements, of the IAM, says: "Research shows that drivers who have taken courses like ours are 50-70 per cent less likely to have an accident. Insurance firms should do more, by way of offering discounts, to encourage motorists to improve their driving skills."

VAUGHAN FREEMAN



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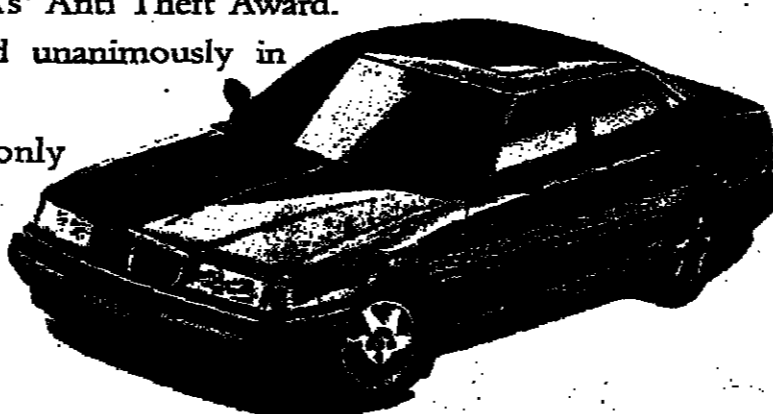
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ROVER

\*BRITISH VEHICLE RENTAL AND LEASING ASSOCIATION. FOR MORE INFORMATION ABOUT THE NEW ROVER 800 SERIES, PHONE 0753 696100.

Sensible advice for every woman

## Control on the road

You are sitting in your car at a red traffic light. Suddenly the whole car is rocking and someone is pounding on the roof with a heavy object. As you drive off, shaken and frightened, you catch a glimpse of laughing youths who have enjoyed harassing the lone female driver.

According to the Suzy Lamplugh Trust, one of the few bodies to draw attention to the problems faced by women on the road, such hooliganism happens with increasing frequency.

Women are chased on motorways, the victims of intimidating and extremely dangerous driving. They may find the car behind them driving nose to bumper or abuse being hurled at them through open windows.

Diana Lamplugh, consultant to and founder of the Suzy Lamplugh Trust, says that there is little women can do to prevent this kind of harassment. Having a carphone is a good idea. Mrs Lamplugh thinks that employers should provide phones for all women who travel regularly and recommends the AA's emergency carphone scheme, special low-cost phones are provided which will only ring out to the police or to the AA.

She says: "Women should feel absolutely no compunction about hooting their horn as loudly as possible or really revving up at the traffic lights if they are being harassed. I always lock my door and close my windows in town centres and if a car pulls up in front and causes you to stop, you should never, ever turn off the engine."

Mrs Lamplugh has worked with the Association of Chief

Police Officers' traffic committee to produce advice for women whose cars breakdown. Incidents of rape and assault have followed the widely publicised murder of Marie Wilks who was abducted by the side of the motorway as she went in search of help in 1988. Roger Curtis, of the ACPO traffic committee, says that the number of attacks on women drivers is hidden in general assault statistics, but the police stress that these incidents are



Diana Lamplugh: carphone plan

rare. There are sensible precautions which single women drivers should take, the most basic of which is to prevent breakdown in the first place.

The police and the Suzy Lamplugh Trust say that women should think practically — keep a map in the car so that there is no need to stop and ask for directions, carry extra petrol, buy an automatic latex aerosol to get you to the nearest garage quickly after a puncture. Mr Curtis said that women should be wary but not frightened when their car breaks down.

Advice is not meant to be patronising or belittling, the police say. Adults make their own arrangements for their safety and prevention of an incident need not compromise women's independence.

ALISON ROBERTS

# Two ways to avoid danger

The makers' attempts at primary safety include four-wheel drive and anti-lock braking, Vaughan Freeman writes

Driving a car that protects you in a crash is all very well but what should you look for in a vehicle to avoid the crash in the first place? Primary safety, the ability of a car to avoid dangerous situations, is a key consideration. Two options increasingly on offer, and standard on some ranges, are anti-lock braking systems (ABS) and four-wheel drive (4WD). Both add stability to a car's handling, making its behaviour more predictable and minimising loss of control, the cause of most accidents.

Anti-lock braking systems have improved in the past five years, and 20 per cent of cars sold in Britain this year are expected to have ABS, as standard or as an option.

ABS uses electronic sensors to detect when the wheels are about to lock up while braking. At that moment ABS releases the brake, then applies it again, dozens of times a second. This allows a motorist to jam his foot down on the brake pedal knowing he will not skid but will come to a halt as quickly as possible. ABS also allows a car, even under the heaviest braking, still to be steered round an obstacle or danger.

The systems are not cheap. As a

factory-fitted extra on a Ford Sierra Sapphire, for example, the system costs £956, but as you can pay more than that for a decent car stereo, priorities may need to be adjusted. An element linked to ABS is traction control. This still relatively rare system ensures that even if you thump down the accelerator, the drive wheels will not spin. Instead, electronic sensors allow the maximum power through to the road, which is of particular value when you are trying to accelerate out of trouble on a wet road.

Four-wheel drive is becoming an important selling point. Every Subaru car, for instance, is fitted with 4WD as standard. Mitsubishi, too, has many 4WD variants, and its Galant is the world's first production car to feature both 4WD and four-wheel steering. Audi, with its patented quattro system, boasts 4WD, and most manufacturers include a 4WD variant in their model line-ups.

The idea is not that the family

saloon should be able to veer off the M25 and plough through the nearest muddy field to beat the jams. The low ground clearance of saloon cars fitted with 4WD prohibits much off-road use. Such cars, however, do grip the road well, even in the dry, making cornering especially far more relaxed and sure-footed. In the wet and on ice, 4WD offers security.

Mitsubishi says the roadholding of its Galant 2.0 saloon, which at £18,566 has 4WD and four-wheel steering, has been proved by its success in rallying and motor sport and is an attraction for customers. All Subaru models, from the £7,000 Justy to its £28,000 SVX 3.3-litre coupé, have 4WD, and Subaru says full-time four-wheel drive provides a reassuring stability and responsive handling.

Marin Christopher, at Audi, says: "Although the British market

thinks of 4WD as a high-performance derivative, the real benefit is safety."

Sales of 4WD vehicles now account for 3 per cent of new cars bought, compared with 1.5 per cent in 1987, but do such innovations make cars safer, or are these advances an expensive form of marketing? Doug Houston, the chief AA engineer, is a little sceptical. He says: "In exceptional weather or geographical locations 4WD is reasonable, and its advantages outweigh the disadvantages of poorer fuel consumption and reduced performance."

He agrees that four-wheel steering may improve safety but has no doubt about the advantages of ABS, particularly when combined with traction control. He says: "ABS has been a long time coming down the model ranges, but it is a definite advantage and you do not have to be a high-speed driver to benefit. Traction control, too, is useful. If you suddenly want to press the loud pedal you will often get wheel spin. With traction control you get the maximum power the road surface will allow."

Mr Houston says that ironically one drawback of such advances is that motorists push the car to its



The skid test: anti-lock braking systems are put through their paces in the worst conditions.

limits. Drivers in cars with ABS may need further motoring tuition if they are to take full advantage of it. The instant when braking hard is to grip the steering wheel as tightly as possible, whereas, with ABS, drivers need to realise they can still steer when braking hard.

Similarly, the widespread use of halogen lights has increased night safety. These, however, need careful adjustment if they are not to blind oncoming drivers.

Car tyres, probably the most overlooked but most crucial part of motoring, have been improved greatly. Compacting blow-outs are a rarity, and modern tyres have an infinitely better grip.

Increasingly higher speeds have demanded higher performance from tyre manufacturers. Their advances in producing tyres that can travel at 130mph all day on a Mercedes-Benz has meant improved tyre safety for all.

In the end the needs of economy and ecology may do most to make our roads safer.

Increasing insurance costs may mean reduced premiums only for drivers prepared to take advanced tuition courses to learn how to drive more safely. Efforts to limit car pollution and conserve fossil fuels could mean greater speed restrictions, and research shows that accident rates fall when speed limits are lowered.

## How new laws could help

Governments have been slow to bring in legislation to cut accidents

A whole section of the recent white paper, "The Health of the Nation", is devoted to accident prevention. Its objective is "to reduce ill-health, disability and death caused by accidents" and it makes road accidents a target for "significant reduction".

The promotion of safer vehicles, European Community agreement on improved construction standards and the enforcement of traffic law are all means to this end.

The all-party Parliamentary Advisory Council for Transport Safety (Pacts), chaired by David Marshall, a Glasgow Labour MP, and Stephen Day, Conservative MP for Cheshire, made the wearing of seatbelts compulsory, among other things.

Front seatbelt legislation prevents an estimated 200 deaths and 7,000 serious injuries annually. Since 1991 it has been illegal not to wear a rear seatbelt, if provided in a car. This has prevented 100 deaths and 1,000 serious injuries, Pacts says.

Pacts says advances in understanding engineering and driver behaviour have not been matched by practice and attitude. Little more than 50 per cent of adults belt up in the back, for instance, and research spending is less than 0.3 per cent of the annual cost of road accidents.

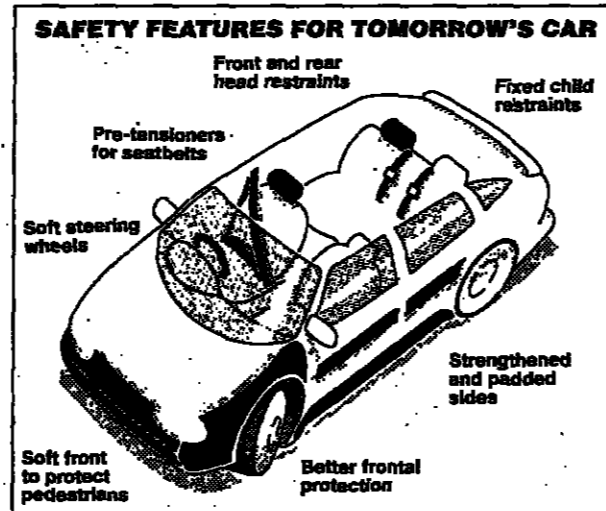
Mr Day says "The gap

between what we know is effective and what is practised is much larger than it should be. We aim to see it reduced. For example, 'soft' steering wheels or airbags could save more than 1,000 severe driver injuries annually. Many vehicle safety measures have been developed over the years, but few have been adopted."

Pacts' new projects include measures to reduce the speeding that causes some of the worst motorway accidents. In particular, spy cameras, being introduced in the autumn, are expected to catch up to two million speeders annually, four times the present number. The cameras cost £30,000 each, so police will install nine empty cases for every real one in the hope that the fake machines will frighten drivers into slowing down.

The cameras are the main plank in the speed reducing initiative, which is aimed at cutting deaths by 1,000 in the next four years.

Mr Day says improvements in the design of car fronts could save more than 3,500 severe pedestrian injuries a year. The EC has proposed a test for "soft" car fronts that protect the pedestrian without endangering the driver. Pacts thinks the test is good, but the directive has yet to be adopted, and only a tiny minority of cars are fitted with some of the "soft" front



features, which include deep, energy-absorbing bumpers and rounded bonnet edges with the bonnet totally overlapping the wings.

Pacts also considers the money that accident prevention would save. Scrapping on safety measures can be a false economy. Mr Day says: "Implementing more local safety engineering schemes is an area that can deliver substantial savings and deserves priority attention."

The Transport and Health Study Group, a network of health professionals and academics, suggests "home zones" as a local way of making walking and driving safer. The scheme would give child pedestrians priority in small, clearly defined residential areas.

This radical plan forms part of the group's safer roads campaign. Steve Watkins, the chairman, says: "Traveling at only 20mph on side roads would add no more than a minute or two to most journeys and yet would reduce pedestrian casualties by more than half."

Safety in residential areas is of prime concern to Pacts. A move to introduce random breath-testing at roadside checkpoints could cut the number of neighbourhood accidents, removing the temptation to drive a short distance from the pub if the driver thinks nobody will catch him. The government predicts a doubling of traffic by 2025 and if accidents are not to double with it some of the legislation proposed by Pacts and others should be considered seriously.

ALISON ROBERTS

## Exam that passes the test

The official driving test has probably kept down Britain's road toll

This week's consultative questionnaire, with displays of signs and questions on traffic, could cause one of the biggest shake-ups in the driving test since it was enshrined in the 1934 Road Traffic Act. This follows a European Community directive aimed at harmonising the British test with those in other member countries, in which candidates have written examinations as well as practical driving tests.

David Norris, the agency's chief examiner, will discuss two proposals to bring about harmony by 1996. One is to turn the examination on road signs and the Highway Code into a carefully structured interview of 15 to 20 questions. The interview would include questions about motorway driving, not covered in the practical test, night and fog driving, and how to react to emergencies and vulnerable groups of road users.

The second proposal is for a separate theory test out of the car, perhaps at a further education college. This would be either a continental-style

written paper, or a box-ticking questionnaire, with displays of signs and questions on traffic.

Britain has some of the most crowded yet least dangerous roads in Europe, with 9.7 deaths per 100,000 of the population, against 31.5 in Portugal, 24.1 in Spain and 20.5 in France. At least some of the credit belongs to the driving test. However, two years ago the transport department reported: "Common sense suggests that driver training and testing must be in the interests of road safety, but no one has yet been able to prove it."

The agency has no plans to introduce motorway driving to the test. Mr Norris says: "The aim must be a uniform test throughout the country, and many candidates live many miles from motorways, which makes it impractical." The test has scarcely changed since the first aspirants took it voluntarily on March 13, 1935, officially from April 1, 1935, and compulsorily from June 1, 1935. There were 2.6 million vehicles on the roads then,

compared with 22 million now, and drivers averaged 5,000 miles a year.

One of the few changes to the test was a reverse parking manoeuvre, introduced last year, which increased the failure rate by 2 per cent. "It seems all right now," Mr Norris says. "Instructors have learnt how to teach it."

Test distances have come down. In 1935 a candidate covered eight to nine miles. Today candidates drive for at least half an hour and cover between five and eight miles.

Nearly 1.9 million tests for car drivers, 90,000 for motorcyclists, and 80,000 tests for bus and lorry drivers were conducted last year at Britain's 510 driving test centres. Since the agency was set up three years ago, waiting for tests "is no longer a cause for dissatisfaction", says Chris Woodman, the chief executive. Tests can now be booked by telephone and can be carried out on Saturday mornings. This year the service is extended to

Saturday afternoons and weekday summer evenings at some centres. Yet an enquiry by the Transport and Road Research Laboratory revealed scope for improvement. Drivers who have passed the driving test of the Institute of Advanced Motorists on average have 25 per cent fewer accidents.

Relatively few people feel the need to bother with an advanced test — 10,000 a year, against the one million who pass the official test. The combined membership of the Institute and the smaller Royal Society for the Prevention of Accidents (RoSPA) accounts for only one driver in 250.

Fewer than 300,000 candidates have taken the advanced test in the institute's 30 years, achieving a 75 per cent success rate, compared with the official test's 50 per cent. However, as long as any advanced test is voluntary, it is likely to be limited to people who take their driving seriously enough to be safer than average.

ERIC DYMCK

Car theft is costly. With security devices available, it is also unnecessary

Auto-crime — theft of cars and from cars — accounts for a quarter of all recorded crime in Britain, Vaughan Freeman writes.

More than 1.5 million cars are broken into or stolen every year, producing insurance claims running to £500 million. Motorists run a one in ten risk of becoming victims. The clamour for improved vehicle security has seen car accessory shops and motor manufacturers offering a baffling array of anti-theft devices. The difficulty is in separating genuine items that work from eye-catching gadgets that border on the useless.

Before choosing accessories, it is worth remembering that between 70 per cent and 90 per cent of car criminals are opportunists tempted by a part-open window, a leather jacket on the back seat or an engine left running while the owner buys a newspaper. Since the chances are that you will fall victim to such an opportunist criminal, any measure that makes the next unprotected car in the street an easier option has to be worth consideration.

An analysis by AA engineers of security features now on offer shows that you do not have to spend a fortune for peace of mind. Window etching — having your car registration number and vehicle identification number etched on the windscreen and windows — is cheap and effective. If you are buying new, it is likely that your dealer will etch the windows for you. By itself, this can reduce the risk of your car being stolen by 15 per cent.

The AA says that "at between £5 and £10 for the average vehicle, this represents good value as a deterrent to those who want to steal your car for re-sale, since they would have to go to the trouble and expense of replacing the glass and would be more likely to pick a car without etching". This, however, is a supplement-

## Join the big lock-up to shut out the crooks

tary precaution and does not physically stop thieves driving off with your car.

Ignition cut-out systems are simple and effective. One example, the Interceptor from Enterprise (Europe) costs £38 and is simple to install. The device automatically disconnects the ignition when the engine is switched off. The car can be started again only when the driver briefly touches two contact points.

Such electronic ignition cut-outs come in more sophisticated forms, such as the Vecta VIP System. At about £350, the Vecta system is buried in the engine's electronic systems and renders any vehicle right on impossible to start without the whole machine being rewired. Vecta has no impressed Ford that it is being fitted at no extra cost to the new Escort RS Cosworth, and the Norwich Union insurance company is offering a £40 discount on premiums to existing policyholders who fit one.

### HOW YOU CAN BEAT THE THIEVES

A FEW commonsense precautions can reduce your chances of becoming an auto-crime victim:

- DO: Lock and check all doors, windows and the boot.
- DO: Ensure that the steering lock is on.
- DO: Lock up when leaving the car in a garage, and take out keys.
- DO: Use your security devices however short a time you are away from your car.
- DO NOT: Leave car documents in the car.
- DO NOT: Leave valuables on view. At least lock in the boot.
- DO NOT: Park in dingy, poorly-lit, out-of-the-way spots.

For about £25, straightforward mechanical steering wheel locks — the Krook-Lok is probably the best known — or locks that link the gear-lever and "hand-brake" are good value. They can be a nuisance if you are only stopping for a cup of tea, but their main value is as a conspicuous deterrent that any thief knows needs tackling in full view of passers-by.

But engine cut-out devices and steering wheel locks do not protect the car's contents, nor the car itself from the more dedicated and knowledgeable thief.

Research by General Motors in America shows that cars fitted with alarm systems were 20 per cent less likely to be stolen than equivalent models which did not have them.

Costing from £30 to £300, they range from simple alarms that detect a drop in current (as when a door is opened and the interior light comes on) to full-blown alarms. More advanced alarms include recorded-voice systems that warn

anyone approaching to stay away and can tell an owner from a distance whether the car has been interfered with.

Simple locks, such as security nuts on sports or alloy wheels, are worth considering, too. When each wheel is worth £200 or more, to leave them unlocked is like leaving your prized cassette player on the pavement and expecting it to be there in the morning. Security nuts are easy to fit and release with coded keys.

The onus still seems to be on owners to fit security devices after purchase, but pressure is growing on manufacturers to take the initiative. Doug Houston, the AA's chief engineer, says: "The principles of the deadlock have been known for years, but only now are they being applied to cars."

It is also encouraging to see car makers offering vehicle alarms as standard, but why is this limited to luxury models?" The Home Office argues that if an integrated security package approach was adopted for mass-produced cars, an increase in protection could be achieved at little cost, certainly within a few tens of pounds. It adds: "Even the application of more sophisticated options need add less than 1 per cent to the cost of a car."

Surprisingly, although auto-crime is booming, the motorist is often the thief's best, albeit unwitting, helpmate. A recent check by the AA, which scrutinised 700 vehicles in a car park, found that one in 13 had valuables on display, rather than locked away out of sight, and one in 18 had not bothered to lock the boot.

Clive Longhurst of the Association of British Insurers attributes much car theft to thoughtlessness. "Car thieves are opportunists, ready to take advantage of the driver who thinks 'it won't happen to me', and leaves the car unlocked or the key in the ignition," he says. "I am afraid the major cause of car theft is carelessness."

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## The Times guide to the 1992-3 Football League season

## Solid Derby start as first division's likely front-runners

BY LOUISE TAYLOR

FOUR questions dominate discussions about the first division this season. Can anyone catch Derby County? Will Kevin Keegan prove to be a good manager? Will Cambridge United crumble? And, can Leicester City keep Brian Little?

The answer to the first question is "unlikely". Arthur Cox, the Derby manager, has not only had Lionel Pickering's fortune at his disposal but seems to be investing it smartly.

Few defenders will relish coping with forwards as menacing as Marco Gabbiadini, Tommy Johnson and Paul Kison. Few midfielders boast individuals of the calibre of Mark Pembroke and few rearguards are built around the ability of Darren Wassall.

Who goes up with them? At Newcastle United, Keegan has sensibly said that he wants to build a promotion-winning team from the back. In John Beresford and Barry

Venson, he has bought two good full backs, Gavin Peacock — the scorer of 24 goals from midfield last season — and, with Sir John Hall having secured control of the club, money is apparently available, as are several talented local youngsters.

Things may look good but an attack on Keegan's methods by Mick Quinn, Newcastle's centre forward, earlier this summer raised question marks. So did watching a desperate United, under the novice manager, struggle to avert relegation in the wake of Osvaldo Ardiles's dismissal last spring. For the moment, the jury is still out on Keegan the manager.

Should Keegan — or several other managers of leading clubs — either jump ship or be pushed overboard, their former chairmen are sure to consider Little as a replacement. Not for nothing has he been described as "an identikit

of the ideal manager". The Leicester side that narrowly lost to Blackburn Rovers in the promotion play-off final far outstripped the sum of its parts and, little must take much credit for that.

Football's purists must be longing for John Beck to walk the managerial gangplank but, having accrued £1 million from Dion Dublin's transfer to Manchester United, the Cambridge board still regard him as the blue-eyed boy.

Beck's rigid long-ball doctrine has evolved from sheaves of computerised statistics but scoring goals remains largely down to instinct and with Dublin, Steve Claridge and John Taylor all sold, Cambridge have lost three forwards capable of winning matches.

Beck's problems are compounded by unrest among some of the remaining players, who were fed up with having to play what critics regard as football by numbers. Yet their crosses and throw-ins are an object lesson to many and if Beck can supplement his renowned organisational powers with some creativity, Cambridge could paint pictures capable of startling those critics who love to hate them.

One of the surprises last season was Sunderland's appearance in the FA Cup final, in which they lost to Liverpool. Such an achievement should suggest imminent promotion but the club's failure to bolster a shaky defence — despite the introduction of Terry Butcher — could cost them dear. It may also forfeit Malcolm Crosby, grudgingly given a one-year managerial contract, his job.

Denis Smith, Crosby's predecessor, should fare better in his new role at Bristol City, who might prove the dark horses for promotion. In Andrew Cole, previously of Arsenal, Smith possesses one of the outstanding individuals in the division.

Others include John Byrne and Kieron Brady (Sunderland), Peacock (Newcastle), Gabbiadini and Johnson (Derby), John Taylor (Bristol Rovers), Mark Draper (Notts County), Paul Walsh (Preston), Claridge (Luton) and Stuart Slater and Ian Bishop (West Ham United).

With Harry Redknapp as assistant to Billy Bonds, West Ham are capable of booking a Premier League place but, along with Leicester, Portsmouth, Swindon Town and possibly Watford, they are likely to find themselves chasing Derby's tail.



Goal-getter: Newcastle will again look to Peacock's scoring prowess from midfield

## Favourites likely to succeed in second division

BY KEITH BLACKMORE

THE creation of the Premier League may have moved each of the lower divisions up a rung of the Football League but the new second division is just as far from the top flight as the third used to be from the first. This is a source of particular anxiety to the bigger clubs like Stoke City and West Bromwich Albion.

Both are among the favourites for promotion this season, just as they were last, but it will be surprising if they fail again. Stoke missed automatic promotion in May only because of a late loss of form. Victory in the Autoglass Trophy was scant consolation for failure in the play-offs but the Wembley receipts allowed Lou Macari, their manager, to spend £150,000 on new players.

In February, with Graham Roberts in his pomp, West Bromwich looked the strongest team in the division but, even as their team led the table, supporters demonstrated against the direct style of play introduced by Bobby Gould.

His successor, Osvaldo Ardiles, is likely to be welcomed by the most critical supporter. If his managerial exploits at Swindon Town and, to a lesser extent, Newcastle United are anything to go by, Ardiles will seek to send West Bromwich up with style.

As Brentford and Birmingham City demonstrated last season, and Tranmere Rovers the season before, it is possible to play attractively at this level and win.

In theory, Huddersfield Town, who finished fourth last year, should challenge them. Ian Ross has done an exemplary job as manager since taking over from Eoin Hand last March but anyone who saw the despair of his players after losing in a goal four minutes from time may wonder if they have the stomach for another arduous campaign.

Stockport County, who reached the play-off final only

to lose to Peterborough United, may be in better heart, having been promoted from the fourth division only the previous year.

Of the relegated teams, Plymouth Argyle seem the most intent on returning from whence they came. Peter Shilton has spent more than £600,000 to extend his acquaintance with the lower divisions beyond one season.

Paying £250,000 to Hartlepool United for Dalton was a Premier League-style extravagance but the purchase of Castle, whose robust style was Leyton Orient's strength, suggests a certain pragmatism.

Brighton have been brought low by debt and the policy of selling their best players but Barry Lloyd, their managing director, might still have enough experienced men to arrest the slide.

Of those coming up, Burnley will rely on the squad that won the final fourth division championship, although their huge home attendances will presumably allow them to spend if the need arises, while Rotherham United will hope to extend the late surge of good form that took them up.

Of the remainder, Bolton Wanderers, who never quite managed to turn promise into achievement under Phil Neal's guidance, may fare better under Bruce Rioch.



Ardiles: style

## Clubs prepared for struggle to survive

BY KEITH BLACKMORE

NOWHERE will the effects of the league changes be felt as keenly as in the new third division. Rule changes, championships, promotion and play-offs may preoccupy the thoughts of bigger clubs but those at the bottom will concentrate on avoiding extinction.

For the first time in two years, there will be relegation from the lowest division of the Football League — the bottom club changing places with the champions of the GM Vauxhall Conference. But with debts rising and revenues falling, some teams will be lucky to get that far.

The first casualty may even occur before a ball is kicked in anger. The League will decide today whether John Waugh, the new owner of Maidstone United, can move the club more than 300 miles to share St James' Park in Newcastle.

If the answer is no, the club will almost certainly follow Aldershot into oblivion, leaving Northampton Town, Carlisle United and Doncaster Rovers among those most under threat.

A rather happier fate seems likely to await Cardiff City, the joint favourites for promotion and the League's only representative in the senior European

competitions. As winners of the Welsh Cup, they will represent Wales in the Cup Winners' Cup.

Rick Wright, the club chairman, introduced a number of incentives for players and spectators last season, doubling the total attendance, but the team just fell short of the play-offs. This season, Wright will expect cup success to be matched in the League.

Lincoln City are co-favourites, a status that owes much to a tremendous late run last season. Steve Thompson, their manager, will rely on the same tactics this time.

Dario Gradi has produced a succession of attractive teams, and some outstanding players, in his nine seasons at Crewe Alexandra but has little to show for it. The arrival of Jim Harvey, from Tranmere Rovers, confirms that Crewe will again be good to watch, without suggesting they will quite punch their weight.

Gillingham might be a better bet for promotion, despite the sale of Beadle to Tottenham Hotspur. Damian Richardson, their manager, has snapped up some of the defectors from Maidstone and no team containing Crown and Lovell is likely to go short of goals.

## Football League worried by television overdose

BY PETER BALL

ITV's coverage of the Football League begins on Sunday with live games in the Midlands and Yorkshire. How extensive it will be subsequently is still a matter for negotiation.

Central and, from September, London Weekend are planning a regular live game on Sundays. Tyne Tees, Yorkshire, Anglia and TVS will be showing some live football — "dipping in and out", Trevor

East, ITV Sport's head of football, said.

In the other regions, coverage is, at best, sporadic. HTV and TSW may do the occasional match. Granada, with only one first division club, have no plans to show live games but if Bolton Wanderers and Burnley are competing for promotion in April, their plans could change.

They will still show a package of goals from their region at the end of the Saturday sports magazine programme.

In addition, there will be edited highlights programmes of the early rounds of the Coca-Cola Cup — formerly Rumbelows Cup — and the two semi-finals and final will be live on the ITV network.

However, things could change. With 60 Premier League games on BSkyB and a programme of Italian matches on Channel 4, the danger of overexposure is troubling the League.

Particularly worrying are the implications in the north-

east, where a small station, Tyne Tees, has two leading clubs. The fears of overexposure, and of losing money and support from supporters by being on television virtually every week, led Newcastle United and Sunderland to lead the revolt against the contract at the Football League meeting in Walsall last week.

"We are very concerned, above all about supporters," Lee Walker, the League's head of television, said. "Sea-

son-ticket holders and box holders have paid expecting regular Saturday football and that is what the majority of fans expect. At the end of the day, how far do we go to accommodate television?"

ITV insist that the problems are not insuperable. "The point about overexposure for certain clubs was not envisaged when the contract was signed," East said. "There is a genuine effort on both sides to make a great opportunity work."

## CLUB-BY-CLUB AND TRANSFERS GUIDE

## FIRST DIVISION

**Barnsley**  
Manager: Mel Machin  
Transfers: In: None. Out: Ian Banks (Rotherham, free).  
Betting: 30-1.  
**Birmingham City**  
Manager: Terry Cooper  
Transfers: In: Paul Holmes (Torquay, £40,000), Darren Rogers (West Bromwich, free), Andy Gormy (Preston, £35,000), Out: Sean Francis (Telford, nominal fee).  
Betting: 22-1.  
**Brentford**  
Manager: Phil Holder  
Transfers: In: Murray Jones (Grimsby, £75,000), Dora Krzyzanski (Wimbledon, free), Andy Cole (Wimbledon, free). Out: Dean Holdsworth (Wimbledon, £720,000).  
Betting: 28-1.  
**Bristol City**  
Manager: Denis Smith  
Transfers: In: David Thompson (Millwall, exchange deal), Sean Rowe (Preston, free), Andrew Cole (Aston, £50,000), Out: Andy May (Millwall, exchange deal).  
Betting: 15-1.  
**Bristol Rovers**  
Manager: Denis Rife  
Transfers: In: Paul Hardyman (Sunderland, £160,000), Out: None.  
Betting: 30-1.  
**Cardiff City**  
Manager: Steve Gitt and Alan Curtis  
Transfers: In: None. Out: Steve Cardie (Luton, fee to be decided), Don Dublin (Manchester United, £1,000,000), Colin Balke (Walsall, £20,000).  
Betting: 20-1.  
**Charlton Athletic**  
Manager: Steve Gitt and Alan Curtis  
Transfers: In: None. Out: None.  
Betting: 22-1.  
**Derby County**  
Manager: Arthur Cox  
Transfers: In: Mark Pembroke (Luton, £1,250,000), Darren Wassall (Nottingham Forest, £550,000), Out: Jon Davidson (Preston, undisclosed), Neil Williams (Preston, £50,000).  
Betting: 3-1.  
**Grimsby Town**  
Manager: Alan Buckley  
Transfers: In: Rhys Wilmot (Plymouth, fee to be decided), Paul Groves (Blackpool, £150,000), Out: Shaun Cunningham (Sunderland, £550,000), Murray Jones (Brentford, £75,000).  
Betting: 100-1.  
**Leicester City**  
Manager: Brian Little  
Transfers: In: David Lowe (Ipswich, £250,000), Bobby Davison (Leeds United, £50,000), Colin Hall (Sheffield United, £200,000), Out: Kevin Russell (Stoke, £95,000), Ally Mauchien (Heart of Midlothian, free), Tommy Wright (Middlesbrough, £550,000), Paul Reid (Bradford, £25,000).  
Betting: 14-1.

**Luton Town**  
Manager: David Peat  
Transfers: In: Steve Clardie (Cambridge, fee to be decided), Mark Pembroke (Derby, £1,250,000), Tim Edgar (Woking, free).  
Betting: 18-1.  
**Millwall**  
Manager: Mick McCarthy  
Transfers: In: Tony McCarthy (Sheffo, £50,000), Andy May (Bristol City, exchange deal), Paul Reid (Leeds, £150,000), Out: David Thompson (Bristol City, exchange deal), Paul Kerr (Port Vale, £200,000), John Colquhoun (Sunderland, £220,000).  
Betting: 33-1.  
**Newcastle United**  
Manager: Kevin Keegan  
Transfers: In: Paul Bracewell (Sunderland, £250,000), John Bowers (Preston, £550,000), Barry Verson (Liverpool, £250,000), Out: Lee McElwain (Blackburn, fee to be decided), David Robinson (Blackpool, free).  
Betting: 10-1.  
**Notts County**  
Manager: Neil Warnock  
Transfers: In: Rob Matthews (Loughborough, free), David Smith (Plymouth, £150,000), Bob Catlin (Aston, undisclosed), Mehmet Djazra (Wideman, 11, the Netherlands), Out: Lee Barrow (Scarborough, free).  
Betting: 18-1.  
**Oxford United**  
Manager: Brian Horton  
Transfers: In: Jon Harbett (Hemel Hempstead, £25,000), David Collins (Liverpool, free), Nick Oswald (Darlington, £50,000), Out: None.  
Betting: 66-1.  
**Peterborough United**  
Manager: Chris Turner  
Transfers: In: None. Out: None.  
Betting: 40-1.  
**Portsmouth**  
Manager: Jim Smith  
Transfers: In: Paul Walsh (Tottenham, £400,000), Out: Darren Anderson (Tottenham, £1,750,000), Alan Gough (Fulham, free), Gary Goss (Gillingham, £35,000), John Beresford (Newcastle, £550,000), Andy McFarlane (Swansea, £200,000).  
Betting: 20-1.  
**Southern United**  
Manager: Colin Murphy (replaces David Webb)  
Transfers: In: None. Out: Dean Austin (Tottenham, £375,000), Peter Butler (West Ham, fee to be decided).  
Betting: 16-1.  
**Sunderland**  
Manager: Malcolm Crosby  
Transfers: In: John Colquhoun (Millwall, £220,000), Shaun Cunningham (Grimsby, £550,000), Terry Butcher (free), Out: Paul Bracewell (Newcastle, £250,000), Paul Hardyman (Bristol Rovers, fee to be decided).  
Betting: 14-1.

**Swindon Town**  
Manager: Glenn Hoddle  
Transfers: In: Craig Mackie (Reading, exchange deal), Out: Tom Jones (Reading, exchange deal), Paul Trollope (Torquay, free).  
Betting: 16-1.  
**Tranmere Rovers**  
Manager: John King  
Transfers: In: None. Out: Jim Harvey (Crewe, free).  
Betting: 25-1.  
**Watford**  
Manager: Steve Perryman  
Transfers: In: Perry Manning (Crystal Palace, free), Paul Furlong (Coventry, £250,000), Out: David James (Liverpool, £1,300,000).  
Betting: 22-1.  
**West Ham United**  
Manager: Billy Bonds  
Transfers: In: Peter Butler (Southend, fee to be decided), Out: Simon Lavelle (Leyton Orient, free).  
Betting: 15-1.  
**Wolverhampton Wanderers**  
Manager: Graham Turner  
Transfers: In: None. Out: None.  
Betting: 15-1.  
**Second Division**  
**Blackpool**  
Manager: Billy Ayres  
Transfers: In: David Robinson (Newcastle, £250,000), Out: Paul Groves (Grimsby, £150,000).  
Betting: 16-1.  
**Bolton Wanderers**  
Manager: Bruce Rioch (replaces Phil Neal)  
Transfers: In: Kevin Braganza (Millwall, free), Out: Vito Jeffery (Doncaster, £20,000).  
Betting: 16-1.  
**Bournemouth**  
Manager: Tony Puls (replaces Harry Redknapp)  
Transfers: In: Steve Fletcher (Hartlepool, £50,000), Out: Jimmy Curry (Reading, £55,000), Trevor Barry (A Villa, £50,000), Kevin Bond (Exeter, free).  
Betting: 14-1.  
**Bradford City**  
Manager: Frank Stapleton  
Transfers: In: Paul West (Port Vale, free), Noel Blake (Stoke, free), Paul Reid (Leeds, £25,000), Chris Pearce (Barnley, free), Out: Phil Babb (Coventry, £250,000), Brian Mitchell (Bristol City, free).  
Betting: 18-1.  
**Brighton and Hove Albion**  
Manager: Barry Lloyd  
Transfers: In: Matthew Edwards (Tottenham, free), Andy Polson (Tottenham, free), Out: Wayne Stamp (Woking, free), Les Bailey (Scough, free), Peter Reid (Chesterfield, free).  
Betting: 16-1.  
**Burnley**  
Manager: Jimmy Mullen  
Transfers: In: Les Thompson (Macclesfield, free), Out: None.  
Betting: 9-1.  
**Chesham City**  
Manager: Harry McNally  
Transfers: In: None. Out: None.  
Betting: 15-1.  
**Exeter City**  
Manager: Alan Ball  
Transfers: In: Ronnie Jepson (Preston, £50,000), Kevin Bond (Bournemouth, free), Out: Ian Thompson (Halifax, free).  
Betting: 66-1.  
**Fulham**  
Manager: Don Mackay  
Transfers: In: Alan Gough (Portsmouth, free), Out: None.  
Betting: 16-1.  
**Hartlepool United**  
Manager: Ron Murray  
Transfers: In: Ryan Cross (Plymouth, exchange deal), Dean Emerson (Coventry, £50,000), Paul Rutherford (Falkirk, £200,000), Out: Paul Dalton (Plymouth, £250,000), Martin Gil (Scarborough, free), Steve Fletcher (Bournemouth, £30,000).  
Betting: 33-1.  
**Huddersfield Town**  
Manager: Peter Shilton  
Transfers: In: Tony Elliott (Harrow, free), Out: None.  
Betting: 12-1.  
**Leyton Orient**  
Manager: Terry Dolan  
Transfers: In: None. Out: None.  
Betting: 40-1.  
**Lincoln City**  
Manager: Steve Thompson  
Transfers: In: Simon Lavelle (West Ham, free), Out: Steve Castle (Plymouth, £50,000).  
Betting: 20-1.  
**Mansfield Town**  
Manager: George Foster  
Transfers: In: Simon Lavelle (West Ham, free), Out: None.  
Betting: 25-1.  
**Plymouth Argyle**  
Manager: Peter Shilton  
Transfers: In: Warren Joyce (Preston, £150,000), Paul Dalton (Hartlepool, £250,000), Steve Castle (Hartlepool, £150,000), Gary Poole (Barnet, free), Out: Ryan Cross (Hartlepool, exchange deal), Alan Clement (Woking, free), Owen Richard (Harrow, free), David Smith (Notts County, £150,000), Rhys Wilmot (Halifax, free).  
Betting: 12-1.  
**Port Vale**  
Manager: John Rudge  
Transfers: In: Ian Taylor (Moor Green, undisclosed), Bradley Sandeman (Macclesfield, free), Paul Reid (Millwall, £200,000), Paul Musselwhite (Scarborough, £200,000), Richard Clark (Cheltenham, nominal fee), Out: Paul West (Bradford, free), Ryan Kidd (Preston, free), Mark Grew (Cardiff, free).  
Betting: 22-1.  
**Preston North End**  
Manager: Les Chapman  
Transfers: In: Ian Hamilton (Southend, £170,000), Steve Llewellyn (Kidderminster, £40,000), Out: Simon Garner (Blackburn, £250,000), Darren Rogers (Birmingham, free), Stewart Bowen (Coventry, free), Jonathan Gould (Coventry, nominal fee), Graham Halsey (Stoke, £80,000), Steve Parkin (Mansfield, free).  
Betting: 7-1.  
**Reading**  
Manager: Mark McGhee  
Transfers: In: Tom Jones (Swindon, exchange deal), Phil Parkinson (Bury, £37,500), Jimmy Quinn (Bournemouth, £55,000), Out: Gary Ferguson (Southampton, small fee), Trevor Senior (Woking, free), Craig Mackie (Swindon, exchange deal).  
Betting: 25-1.  
**Rotherham United**  
Manager: Phil Harrison  
Transfers: In: Ian Banks (Barnsley, free), Lennie Curtis (Leeds, free), Out: None.  
Betting: 18-1.  
**Stockport County**  
Manager: Barry Bannan  
Transfers: In: None. Out: None.  
Betting: 14-1.  
**Stoke City**  
Manager: Lou Macari  
Transfers: In: Kevin Russell (Lancaster, £95,000), Graham Harvey (WBA, £80,000), Out: Paul Barnes (York, £50,000), Noel Blake (Bradford, free), Lee Fowler (Preston, fee to be decided).  
Betting: 7-1.

**Swansea City**  
Manager: Frank Burrows  
Transfers: In: Des Lytle (Worcester, £25,000), Andy McFarlane (Preston, £35,000), Out: John Williams (Coventry, £250,000).  
Betting: 33-1.  
**West Bromwich Albion**  
Manager: Osvaldo Ardiles (replaces Bobby Gould)  
Transfers: In: Ian Hamilton (Southend, £170,000), Steve Llewellyn (Kidderminster, £40,000), Out: Simon Garner (Blackburn, £250,000), Darren Rogers (Birmingham, free), Stewart Bowen (Coventry, free), Jonathan Gould (Coventry, nominal fee), Graham Halsey (Stoke, £80,000), Steve Parkin (Mansfield, free).  
Betting: 7-1.  
**Wigan Athletic**  
Manager: Dave Phillips  
Transfers: In: None. Out: Darren Patterson (Crystal Palace, £200,000).  
Betting: 40-1.

**Third Division**  
**Barnet**  
Manager: Barry Fry  
Transfers: In: Tony Alexander (Wimbledon, free), Out: Gary Poole (Plymouth, free), Richard Knight (Woking, undisclosed), David Tomlinson (Preston, exchange).  
Betting: 11-1.  
**Bury**  
Manager: Mike Walsh  
Transfers: In: None. Out: Phil Parkinson (Reading, £37,500).  
Betting: 12-1.  
**Cardiff City**  
Manager: Eddie May  
Transfers: In: Mark Grew (Port Vale, free), Out: None.  
Betting: 9-1.  
**Carlisle United**  
Manager: Alan McCall  
Transfers: In: None. Out: None.  
Betting: 16-1.  
**Chesham City**  
Manager: Chris McLennan  
Transfers: In: None. Out: None.  
Betting: 18-1.  
**Colchester United**  
Manager: Roy McDonough  
Transfers: In: None. Out: None.  
Betting: 11-1.  
**Crewe Alexandra**  
Manager: Dick Goad  
Transfers: In: Richard Arman (Queens Park Rangers, free), Out: Chris Curran (Scarborough, free).  
Betting: 12-1.  
**Darlington**  
Manager: Billy McKean  
Transfers: In: None. Out: Nick Cusack (Oxford, £95,000).  
Betting: 15-1.  
**Doncaster Rovers**  
Manager: Steve Sheehy  
Transfers: In: Mark Firth (Southampton, exchange deal), Mike Jeffrey (Bolton, exchange deal), Out: Andy Thackery (Rochdale, £15,000).  
Betting: 25-1.  
**Gillingham**  
Manager: Damien Richardson  
Transfers: In: Libby Hardy (Maidstone, £50,000), Out: Paul Barnes (Stoke, £50,000).  
Betting: 28-1.

**Fourth Division**  
**Barnet**  
Manager: Barry Fry  
Transfers: In: Tony Alexander (Wimbledon, free), Out: Gary Poole (Plymouth, free), Richard Knight (Woking, undisclosed), David Tomlinson (Preston, exchange).  
Betting: 11-1.  
**Bury**  
Manager: Mike Walsh  
Transfers: In: None. Out: Phil Parkinson (Reading, £37,500).  
Betting: 12-1.  
**Cardiff City**  
Manager: Eddie May  
Transfers: In: Mark Grew (Port Vale, free), Out: None.  
Betting: 9-1.  
**Carlisle United**  
Manager: Alan McCall  
Transfers: In: None. Out: None.  
Betting: 16-1.  
**Chesham City**  
Manager: Chris McLennan  
Transfers: In: None. Out: None.  
Betting: 18-1.  
**Colchester United**  
Manager: Roy McDonough  
Transfers: In: None. Out: None.  
Betting: 11-1.  
**Crewe Alexandra**  
Manager: Dick Goad  
Transfers: In: Richard Arman (Queens Park Rangers, free), Out: Chris Curran (Scarborough, free).  
Betting: 12-1.  
**Darlington**  
Manager: Billy McKean  
Transfers: In: None. Out: Nick Cusack (Oxford, £95,000).  
Betting: 15-1.  
**Doncaster Rovers**  
Manager: Steve Sheehy  
Transfers: In: Mark Firth (Southampton, exchange deal), Mike Jeffrey (Bolton, exchange deal), Out: Andy Thackery (Rochdale, £15,000).  
Betting: 25-1.  
**Gillingham**  
Manager: Damien Richardson  
Transfers: In: Libby Hardy (Maidstone, £50,000), Out: Paul Barnes (Stoke, £50,000).  
Betting: 28-1.

## FINAL 1991-2 LEAGUE TABLES

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Rivals see Open champion as man to beat in US PGA

# Faldo finds fairways and form to fire confidence

FROM MITCHELL PLATT  
GOLF CORRESPONDENT  
IN ST LOUIS, MISSOURI

NICK Faldo is positively brimming with confidence. What chance, then, has anybody else? The Open champion believes he will win the US PGA championship, which begins at the Belle River Country Club here today, and demonstrated his ease of feeling by reducing his final practice session to nine holes, regarding rest as more important than surveying the course.

"The course is so easy, to the point of being boring," he said. "It's a course where you play from A to B, which is the middle of the fairway, and from B to C, which is the right place on the green. I know exactly what club to hit every time. It is a straightforward, honest, tough golf course."

"I'm very relaxed. The Open is the ultimate in terms of pressure: if it got any worse than it was at Muirfield, then it really would be serious. Some people really don't understand how the pressure heightens when you can see the finishing line. But I feel I've got a free run at this championship."

Hole	Yds	Par	Hole	Yds	Par
1	434	4	10	463	4
2	437	4	11	373	4
3	165	3	12	404	4
4	369	4	13	179	3
5	458	4	14	411	4
6	165	3	15	426	4
7	381	4	16	222	3
8	581	5	17	536	5
9	428	4	18	454	4
Out 3,828 36			In 3,820 35		
Total yardage: 7,148			Par: 71		

"I have never played better than I am right now but, like any tournament, you've got to start all over again. There are a dozen guys out there who can beat me. They can all have their day."

Faldo is confident of it being his week. If he wins, then the debate will begin on whether he can challenge what Gene Sarazen has called the safest record in sport, Jack Nicklaus's total of 18 major championships. Faldo has won five — three Open championships and two Masters — and he is, without question, the dominant player of his era. David Leadbetter, his coach, believes Faldo can win at least one major each year until the end of the century.

A more realistic target for

Faldo, of course, is to complete the grand slam of all four majors. Ben Hogan, Gary Player, Sam Snead and Nicklaus are the only golfers to have accomplished the feat, although Tom Watson could steal Faldo's thunder by winning this week.

Watson won eight major championships between 1975 and 1983, when he was the dominant player in the game. He has long since lost grip of the baton, with which Faldo is now running so smoothly, but has not lost hope of achieving the grand slam.

There are similarities between Faldo and Watson. Watson, like Faldo, was initially a perfectionist. He had the requisite ego of a true champion, a rapacious glint in his eyes. Watson learned, as Faldo has done, that perfection in golf is not quite what it seems. Hogan told him once that every shot is a missed shot unless it goes in a hole and Watson learned from that.

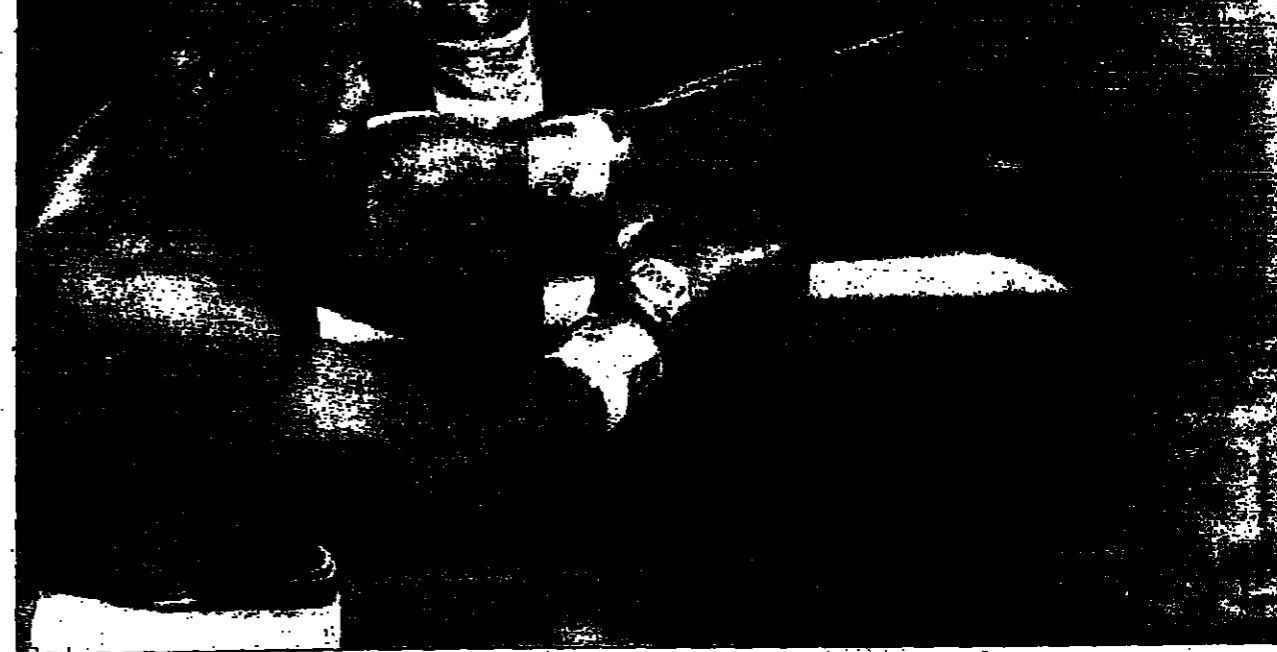
Faldo has a lighter attitude nowadays, helped, it appears, by appreciating that he cannot rip every shot at the flag. Watson, however, agrees that Faldo is the man to beat. "He's a great player," he said.

"People had been quick to criticise him for not winning but he proved at the Open he can win any time, anywhere."

The consensus is that Faldo will win. John Daly, the defending champion, believes Faldo will win and discounts his own prospects. Ian Woosnam is rusty, not having competed since the Open, and of the contingent of 11 Europeans, José María Olazábal looks the most likely contender, Faldo apart.

Paul Azinger, Fred Couples, Tom Kite and Payne Stewart should be among the leading Americans and Ben Crenshaw and Larry Wadkins are others not to be overlooked. Yet the Faldo era is upon us and he will take some beating.

SELECTED TEE-OFF TIMES (US unless stated): 1901 (today), 1913 (tomorrow): C. Montgomerie (GB), J. D. Bradley (GB), S. R. Brown, 1919, 1922: M. Faldo (GB), F. Couples, T. Kite, 1927, 1942: J. Cook, J. Skerratt, J. Woosnam (GB), 1919, 2023: D. Love II, R. Floyd, P. Azinger, 1922, 2024: M. Brooks, E. Rothery (AUS), M. Calzaghe (GB), 1940, 2025: S. C. Paine, J. Daly, 1927, 2010: K. Knox, M. Harwood (AUS), A. Lyle (GB), 1925, 1942: M. James (GB), J. Huston, S. Brown, 1904, 1943: S. McInnes, J. Feherty (GB), G. Morgan, 1913, 1925: B. Crenshaw, D. Nelson, J. Baker-Frost (AUS), R. Tye, 1940, 1922: G. Norman (AUS), J. M. G. Smith (GB), W. G. Gray (AUS), 1924, 1943: B. Lattin, J. Wadkins, S. Langer (GB), 2015, 1922: A. Forsyth (GB), R. Medley, D. Edwards, 2025, 1904: P. Slaney, H. Tye, 1922, 2043, 1922: K. Green, S. Richardson (GB), N. Price (ZIM).



Taking it on the chin: Lewis lands a left during his heavyweight bout against Dixon at Harrah's Casino.

## Lewis exhibits world champion class

FROM SRIKUMAR SEN, BOXING CORRESPONDENT, IN ATLANTIC CITY

LENNOX Lewis left coast-to-coast American television viewers in no doubt on Tuesday that they were watching a British heavyweight capable of lifting the world title for the first time this century.

Lewis destroyed Mike Dixon, of Tennessee, who had not been stopped in 15 contests, in four one-sided rounds.

Lewis needed no more effort than a man strolling across a park. Just as he was about to finish him off, Randy Battle, the referee, stepped in.

It was Lewis's most accomplished performance, far better than the one that stopped Gary Mason in seven rounds. At 233lb, Lewis was sharp, accurate and alert. He moved easily around the ring and struck home with stinging jabs and quick combinations.

Dixon could land only one blow. He was too busy trying to ward off Lewis's punches.

By the fourth round, Dixon was little more than a human punching bag. There being no need for the jab, Lewis had only to measure him with the left and club him into submission with the right. "I was so relaxed and felt good," Lewis said. "I gave him a little taste and then he got a little feisty and I took him out."

At long last, after 20 not-over-impressive contests, Lewis started to show the kind of class one expects from an Olympic champion. If the hyper-critical did not think a boxer against a blown-up cruiserweight like Dixon said anything, they had forgotten that Evander Holyfield, the world champion, too, was no more than a cruiserweight trying to be a heavyweight.

Lewis left me with a distinct impression that what we saw was only a fraction of what he can produce. Having benefited

from his training in the United States under Pepe Correa, he could find his full potential just when he is facing Donovan "Razor" Ruddock, of Canada, in the final eliminator in London on October 31. If Lewis can devise a strategy to "take away" Ruddock's big left hook, he could beat the Canadian.

Lewis was not concerned that Ruddock was at ringside. "He can learn something," Lewis said. "I am not going to be an easy fight. My style can change at any given moment."

Ruddock laughed. "The reason why I came is because I never seen him since the amateur days," he said in that engaging Jamaican voice he still has. "I never seen him sneak up on me so quick. But man, what can I say? Does Razor Ruddock, who fought

Mike Tyson twice, fear any one? I am like a gunfighter. I know one of us is going to die. I've just got to know which one."

Lewis's other main rival, Riddick Rowe, said: "Lewis can't handle pressure and Razor understands that. If he catches him with that big smash, goodnight." It is not surprising that Lewis calls him Riddickous Bowe.

Ruddock's trainer, the perceptive Floyd Patterson, was more cautious. "What impressed me most was that he was calm, cool and moved well," he said. "I could see he takes his time, doesn't rush in. To me, that is experience. But you have to remember one thing, a puncher [Ruddock] has always got a chance. It takes only one punch." He added ominously: "I saw a few things I have to talk about behind closed doors."

## Navarro leaves rest gasping

BY PATRICIA DAVIES

MONSERRAT and Mercury did wonders for Barcelona but even their baroque talents might not have made much of the sunny Spanish ditty that flatters insists "Y Viva España".

It was, however, the refrain that kept coming to mind at the British girls' championship at Northamptonshire County yesterday.

Spaniards occupied the leading three places in the qualifying and walked away with the team award. Laura Navarro, as she did last year, led the qualifiers, four shots ahead of Sara Beaulieu, who was two ahead of Vanessa

Vignali. Fiona Brown, the English girls' champion, from Heston, was next with two rounds of 76, one over par.

Navarro left her opponents gasping with a round of 71 for a total of 145, five under par. It was a new course record and was compiled in ideal conditions of wind and rain.

She was used to wind at home, Navarro explained, and the rain was not quite so bad after the first ten holes. She played those holes in level par and made her move with four birdies in the last five holes. She holed from six metres for a three at the 14th

and finished with three birdie fours.

She reached the 16th with a drive and two-iron, the 17th with a drive and three-iron, and chipped to two feet at the 18th. Olé.

Mhairi McKay, whose course record of 72 lasted a day, lost three balls in her 83 yesterday.

LEADING QUALIFYING SCORES (48: L. Navarro (GB), 74, 145; V. Vignali (GB), 75, 146; F. Brown (Heston), 76, 147; S. Beaulieu (GB), 76, 148; M. Paine (GB), 76, 149; S. Beaulieu (GB), 76, 150; M. McKay (Tunbridge), 76, 151; C. Smith (GB), 77, 152; C. Davies (GB), 78, 153; G. Spradling (GB), 78, 154; S. Swales (Kings Norton), 77, 81; M. Morgan (GB), 78, 81; M. Cosgrove (GB), 78, 82; M. Thomas (Swan), 80, 80.

## Second tour triumph for Tillman

ADAM Tillman, of Sevenoaks, won the 36-hole third Futures Tour tournament at Mill Ride, Ascot, with a one-under-par total of 143.

Tillman, 26, beat Andy Sandysell, of Manchester, by a stroke to record his second tour win and a £2,000 prize. Nigel Graves, of Southampton, and Lucien Tinkler, of Australia, shared third place on 146.

LEADING FINAL SCORES (GB and Ireland excepted): 143: A. Tillman, 69, 74, 144; A. Sandysell, 72, 72, 146; L. Tinkler (AUS), 73, 73, 146; N. Graves, 75, 71, 146; D. Smith, 75, 72.

## SPORTS LETTERS

### How television can help Olympic prospects

From Mr. W. O'Reilly and Mr. R.C. Copeman

Sir, To those of us for whom the Olympics represents a four-year cycle, rather than three months of media interest and 16 days of superb television, the Olympic Games in Barcelona have clearly shown that Great Britain has the potential talent to win in almost every sport. What too many of our competitors are being denied is access to the same resources as their leading overseas opponents.

Of the 391 competitors who travelled to represent Great Britain in Barcelona, we estimate that only 33 men (14 per cent of all males) and ten women (seven per cent) could probably say that their training over the previous four years had not been compromised by either a lack of funds or access to available technology and/or expertise on a worldwide basis.

Of those fortunate 43, perhaps four won individual medals with a further five sharing in one or more. Perhaps seven individual medals were won by those who had to compromise with a further 30 competitors sharing in one or more medal. Statistically, there was no significant difference between the two groups, even when more value was given to a gold medal than to a silver or bronze.

This would suggest that, for the Olympics only, sponsors might be better off supporting potential or at least contributing to a more equitable share-out. Both Nike and Reebok in the United States had major television advertising campaigns based on Olympians who failed or did not compete.

When the worldwide costs of broadcasting the Olympics are divided by the number of

gold medals awarded, each might equate to up to £4 million (£7 million). On this basis, the BBC got excellent value from our five golds for their reported £9 million costs. However, when divided by the BBC's own 141 hours of original coverage shown in the United Kingdom, the Olympics represents cheap television and, when a further 100 or so hours of repeats are included, the average cost of £36,000 per hour is less than most afternoon game shows, but to much larger audiences.

We believe that the BBC has, in its power, the ability to greatly improve our Olympic performances in Lillehammer in 1994 and Atlanta in 1996. First, it has to be prepared to cover major events in which potential medal-winners from Britain are competing prior to these Games, as otherwise, we have the prospect of these individuals and teams being unable to afford to compete.

Secondly, it has to be willing to create some programming and feedback which is of value to the athlete and coach. What was the point of having isolation cameras in Barcelona with almost no shutter so that any slow motion was totally blurred? How about those performers who did not have any of their performances screened or made available to them although they were recorded?

Isolation cameras should also be of value when there are incidents requiring a subsequent appeal. In many summer and winter Olympic sports, television evidence is not accepted and the BBC should join others in getting this situation changed. It has to examine its rules preventing the exposure of sponsors' names, which too often seem

to be waived for better-known Olympians.

We welcome the proposal to introduce blood-testing in Lillehammer in 1994. We have been using regular blood chemistry monitoring since 1985 to determine whether training programmes are doing what was intended and to predict competition times. Too many athletic and other performances in Barcelona appeared to us to be "supra-human" and we do not believe that the "out of season" urine sample testing is a sufficient deterrent. There were 133 tests in 1991-2 and 53 in the UK in the three months to July 1. When there were 100 athletes competing in Barcelona from the UK and when some performance-enhancing drugs can clear some people in as little as three days, it would seem insufficient but still expensive and very demeaning to the athletes involved.

Regular blood tests can, in our opinion, provide valuable feedback to the athlete and coach, so surely a full-proof system can be created which would allow a gold medal-winner who has produced a "supra-human" performance to demonstrate that, throughout the preceding four-year period, the probabilities were that he or she had not illegally enhanced their performance capabilities at any time. Surely such a "fair play" documentation would be preferable to the present situation where you would not be prepared to bet that so many telegraphic performances were also based on a totally "clean" preparation?

Yours faithfully,  
WILF O'REILLY  
ROBERT C. COPEMAN (coach),  
112 Cheswood Drive,  
Walmley, Sutton Coldfield.

### Question of motivation

From Dr. R.L. Cox

Sir, Your swimming correspondent accused me (August 1) of "offering uninformed and vacuous comment" during the press conference at the end of the Olympic swimming competition.

I stated that I believed many of our swimmers foresaw a greater possibility of rewards from competing in our Olympic trials at home than they did from the prospect of competing in the Olympic Games. Despite the obvious fact that Olympic medals were at stake here and have to be the ultimate incentive for any swimmer, they are only so for the few who have a realistic chance of winning them.

When you are one of the favourites to win your event and the reward for doing so is selection for the greatest sporting festival on earth, as was the case for our swimmers in the Olympic trials, then you are likely to be highly motivated to succeed.

By contrast, when you study the seeding for the heats of your event and discover that not only are you seeded outside the top 16, but also you are in an outside lane because you are one of the slowest, as was the case for too many of our swimmers here, your motivation to succeed is inevitably of a different order.

You can only set meaningful goals around personal best times, but being able to swim faster than you've ever done before under such circumstances is extremely difficult because you are obliged to adopt the mentality of a time trial rather than that of a race.

Swimming is a sport in which the outcome is measured precisely and, as such, swimmers are astute in judging their chances of success. No amount of "pep-talk" or other such technique assumed by the layman to be used by psychologists is going to lift a swimmer from, say, twentieth place to the top eight, never mind to the medal positions. Going into these Olympics, we had one swimmer ranked in a medal-winning position, albeit in two events, and he came out with one.

Yours faithfully,  
DR RICHARD L COX,  
Psychologist to the Great Britain swimming team,  
Barcelona, Spain.

### Unequal solution to the problem of drugs

From the Hon. Louis Taylor

Sir, Guy du Parc Braham (Sports Letters, August 8) says that the fairest way to equalise athletic competition is to ensure that performance-enhancing drugs are available to all those who want to use them. He argues the necessity of giving all athletes the freedom to choose whether or not to use such drugs. His solution will not result in freedom of choice for athletes.

Ben Johnson's performances at Seoul (with drugs) and Barcelona (without) are indicative of the capacity of drugs to create athletic performance in excess of an athlete's natural ability. Athletes who took drugs under Mr du Parc Braham's open regime would advantage themselves to such an extent that non-drug taking athletes would have no chance of victory. To obtain such a chance, these latter athletes would be compelled to take drugs. They would have

no freedom of choice. Mr du Parc Braham's arguments merely shift the burden of complying with a "standard" from those who would take drugs to those who would not. Given the desirability of preserving human sporting endeavours as just that, surely the burden of compliance is correctly placed finally upon would-be drug takers not to do so. It can only benefit the spectacle of pure sporting achievement (rather than one of chemical engineering) that current rules to enforce ever more rigorously.

Yours faithfully,  
LOUIS TAYLOR,  
55 Winchester Street,  
London, SW1.

From Mr S.D. Smith  
Sir, Mr Guy du Parc Braham neglects the possibility that the paying public and the paying sponsor may only have an interest in supporting non-drug-assisted athletics con-

tests. If this is the case, then while collectively all athletes would possess an interest in preserving "clean" sport, individual athletes may be tempted to cheat and take drugs in order to enhance their chances of success. That some choose to do so reflects a belief that they will be able to avoid bearing personally the full consequences of their actions; namely the withdrawal of public and sponsorship interest in competitive sport.

Drug takers act selfishly, because they assume that their rivals will refrain from taking steroids or other stimulants. For this reason, it is not possible, as Mr Braham suggests, to leave the decision over whether to take drugs to individual athletes in place of the relevant governing bodies of sport.

Yours faithfully,  
SIMON SMITH,  
Sidney Sussex College,  
Cambridge.

### Relief should be available

From Mr. Edward Grayson

Sir, Chris Dighton's account (August 6) of "how the collapse of cricket in state schools has stifled the responsibility for keeping youngsters interested in the game to the county clubs" directs attention to two equally important issues.

One is that no less important and valuable contributions for this cause have existed for many years with voluntary local non-county clubs. The other is that all who shoulder these burdens in place of the schools qualify for recognition within the physical education criteria of charitable status. They are therefore eligible for discretionary or mandatory rate relief. Yet, in last year's House of Commons debate on sport, Tom Pendry explained how his enquiries from other departments than that served by the then minister of sport "showed that 1,136 voluntary clubs applied for rate relief in 1991 under the present system but were turned down". His subsequent questions for information were never answered. Is the time now for our genuinely sports-loving prime minister to bring his own personal influence for the good of the game he feels so deeply into an area where his future depends now as never before for so much on voluntary services because of the inevitable limitations in time, space and facilities for adequate coaching in state schools?

Yours faithfully,  
EDWARD GRAYSON,  
4 Paper Buildings,  
Temple,  
London, EC4.

### Lotus blossoms

From Mrs. N.J.F.B. Samengo-Turner

Sir, It is worth mentioning that 30 years ago this summer, Lotus took another part of the sporting world by storm with another monocoque construction "first".

I wonder how the late Jim Clark, the driver of the Lotus 25 Climax of 1962, would have reacted to a works-Lotus bicycle!

Yours faithfully,  
MRS N J SAMENGO-TURNER,  
Cottfoot Cottage,  
Wickhambrook,  
Newmarket,  
Suffolk.

Sports Letters may be sent by fax to 071-782 5046.



# Chelsea complete busy week with £2.1m Fleck deal

## Fleck: on the move

midfield player in the country and we want him to be playing for Chelsea. We do not need to sell him."

**Lucky strike:** Roger Twose of Warwickshire loses his middle stump, but from a no-ball by David Capel

BY ALAN LEE, CRICKET CORRESPONDENT

Twose is not the first man extracted from Devon's Minor Counties team to make an impression at this level and he

Northamptonshire purveyed. They included Snape, an England Under-19 off-spinner, but they never looked likely to need him.

Ostler was possibly unlucky to be given out as he swayed away from Ambrose's short

Ambrose's second ball accounted for Reeve, and Penney fell to Capel, both men working across the line in a way which betrayed frustration. The nucleus of the batting had now been shot away and when, in the second over

Angus Fraser, who is struggling to regain full fitness, has been advised to miss the championship game with Yorkshire at Uxbridge on Friday, but he will play in the Sunday League match there when Middlesex hope to

**BY PETER BALL**

As soon as the covers were removed, after the incessant rain ceased, it was clear that it was a good toss to win. The pitch looked green and grassy, as if it could have been made for Agnew, although the nervous commentator would have none of it. "It's flat, honest," he said, superstitiously.

His first ball might have gone for four. If so, a different story might have emerged, but Benjamin flung himself at cover to prevent even a single and, thus encouraged, Agnew gained in confidence, wobbling the ball a little.

One at least did rather more, Lewis following it for

**ESSEX**  
 \*G A Gooch c Benson b Benjamin  
 J P Stephenson c Benson b Mulvey ..... 2  
 J B Lewis c Nixon b Agnew ..... 2  
 J P Pichard b Potter ..... 8  
 D R Pringle c Potter b Parsons ..... 4  
 N V Knight not out ..... 4  
 M A Garnham not out ..... 2  
 Total 50 overs, 10 wickets ..... 18  
**FALL OF WICKETS:** 1-1, 2-17, 3-50, 4-165  
 5-174, 6-184.

**LEICESTERSHIRE:** T J Boin, N E Bitter  
 J Whitaker, P E Robinson, J D Benson,  
 J P Pichard, D R Pringle, J Benjamin, G  
 Parsons, J P Agnew, A D Mew ..... 4  
 Umpires: D O'Leary and N T Blythe.

HK J Piper & Curran	12
G C Small & Capital & Taylor	23
A Donald not out	14
T A Munton run out	0
Extras (b 1, b 3, w 10, nb 3)	17
<b>Total (38.2 overs)</b>	148
<b>FALLS OF WICKETS:</b> 1-20, 2-35, 3-45, 4-58	
5-82, 6-87, 7-89, 8-121	
<b>BOWLING:</b> Ambrose 11-2,3-31, 21-45	
12-23, 34-2, 42-12, 31-34, 2; Penabazite 12-	
4-28, 1; Curran 12-1-28, 2	
<b>NORTHAMPTONSHIRE</b>	
A Fotherham & Piper & Donald	5
A Pugh not out	6
R Bailey & Piper & Munton	7
*J Lamb not out	2
Extras (w 1, nb 1)	2
<b>Total (2 wickets, 23 overs)</b>	47
D Capital, K M Curran, A L Penabazite, 10-	
Ripley, C E L Ambrose, J P Taylor and J N	
Smiley	
<b>FALLS OF WICKETS:</b> 1-7, 2-27	
11-30, R L Utsey, not L E Palmer	

Middlesex are hoping to play all nine of their home championship matches at Lord's next year. As part of a compromise deal with MCC, though, the fixture with the touring Australians will be *only a limited-overs game*.

□ Yorkshire beat Durham by eight wickets in the floodlit tournament at Don Valley, Sheffield, on Tuesday and will meet either Lancashire or India in the final today.

SCORES: Durham 144 (36.4 overs, P. Seaintin); 53; Yorkshire 145-2 (38.3

The vital role that we play in distributing relief has been publicly acknowledged by the United Nations operation in Somalia.

Help us now and we can go on saving lives.

Argentina's former captain said that if Corrado Ferlaino, the Italian club's president, kept showing "the same arrogance as he has displayed up to now, I think the answer will be no".

**By DAVID POWELL, ATHLETICS CORRESPONDENT**

What should spectators expect? "A good show," Young said. He is not ready yet to start resting on the laurels.

Young was the only competitor in Barcelona, other than relay runners, to reach as high as an athlete can go: a world record in an Olympic final. Until this year it hardly seemed possible. In his two earlier global championships he had finished outside the



**Young in stride**

Young was surprised to run 46.78sec, breaking Moses' record by 0.24sec. "I did not know I was going to run that fast," he said. "I had kept a time of 46.89 in mind at all times. I wanted to go under 47sec and take the world record down a couple of notches, enough to establish myself as the sub-47sec hurdler."

The tournament will be played under the innovative Timeframe system. Each match will last 30 minutes with both players given an equal amount of table time. As well as placing emphasis on speed, the new rules will present novel strategic dilemmas. For instance, when a player, having exceeded his time, finds himself in a break-building position, he must decide whether to continue or stop. He will lose four points for every ten extra seconds he spends at the table.

The top 14 ranked players have been invited to compete along with Allison Fisher, the women's world champion, and Ronnie O'Sullivan, the

Following a meeting with Lewis in the boxer's hotel room here, Levitt made a formal statement saying that he would not be handling Lewis's commercial affairs anymore. Levitt said: "Due to family illness and present commitments I have to step down and take a back seat in Lennox Lewis's commercial affairs. My family and I wish him every luck." The severance takes effect from today.

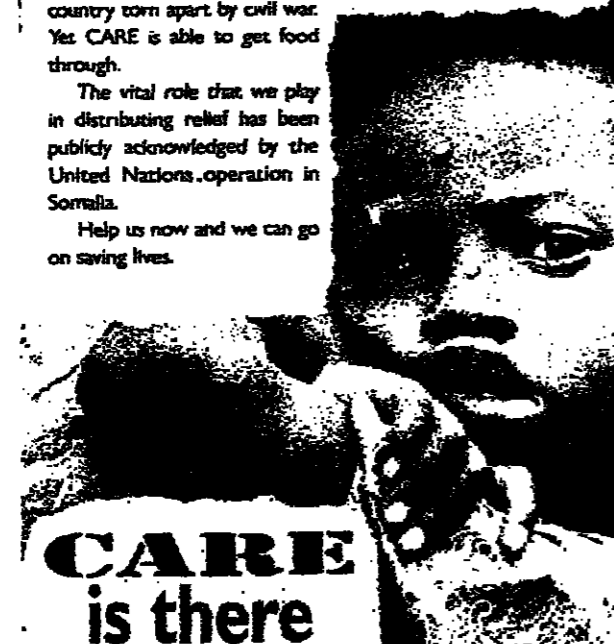
Lewis said: "I've spoken to Roger. He knows how I feel. He's been there and helped me." Neither Levitt nor Lewis were prepared to discuss the matter further.

Levit goes back to 1989 when, with support from funds from the Levit group, a finance company, the Olympic champion decided to box out of Britain. Levit's company saved Levit a house in Croydon for £500,000, a week in expenses and a Mercedes.

After the failure of Levit's company following charges of alleged fraud involving £20 million, Levit became Lewis's commercial manager. Recently, he outlined plans to bring Lewis £20 million a year through commercial endorsements but it is believed returns have not come up to expectations.

Levit, who is on bail, has been sent for trial at Southwark crown court but the date has not yet been fixed.

**Lewis's class, page 30**



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## Young in stride

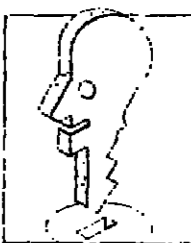


FRANCE p4  
Naked truth:  
Alice Thomson  
sheds her  
inhibitions

# LIFE & TIMES

THURSDAY AUGUST 13 1992

APPOINTMENTS  
The best of  
managerial  
jobs over  
7 pages



## Pour on the festive spirit

As Edinburgh braces itself for its annual cultural jamboree, Richard Morrison celebrates British arts festivals, the eccentrics who run them, and the bold punters who attend

The evening is balmy, the sky cloudless. You stroll past tinkling fountains and perfumed gardens into an ancient palace courtyard where a baroque opera is prettily staged. Outside, pavement cafes serve exotic cocktails until 3am. The scent of elegant women fills the air. The fever of everyday life seems a universe away.

That is one way of looking at summer arts festivals. But it is not the British way. In Aix-en-Provence or Seville they may use festivals for relaxation. For us, the festival is prized as a mental and physical challenge. Imposing maximum hardship upon those who dare pick up the gauntlet.

If the British attend an open-air opera performance and it doesn't rain, we feel spiritually deprived. If we trek out to Fringe Venue No 458 (14 miles north of the city: look for the blue caravan) to catch *Doctor Faustus* performed in Latvian, and then find the whole thing totally comprehensible, that is grounds for demanding a refund. And if we pay good money to watch the fireworks by the castle and then discover that, by purest bad luck, we have seats that allow us an uninterrupted view of the whizzbangs, it is time to pack up the blankets and head for home.

Happily, we have more summer arts festivals than anybody else, hundreds of them, so the choice of hardship is *sans pareil*. Wherever there is a ramshackle old tractor shed that can be tarped up as "The Granary Stables", the British will start a festival. Wherever there is a derelict dockland that a local council can pass off as an "industrial heritage theme park", someone will declare how jolly it would be to have an annual jamboree of improvised mime among the rusty cranes.

We have the oldest annual festival in Europe (the Three Choirs, the biggest (Edinburgh), the chilliest (St Magnus, Orkney), and surely also the most pretentious (a few contenders here, but why boost their vanity by naming them?). But we don't have the most expensive. No Salzburgs here. Even Glyndebourne's apparent opulence is illusory: it pays some of the smallest fees in the operatic world.

What British festivals lack in cash, however, they make up in resourcefulness. Which is a polite word for madness. Look around this summer's offerings. What strange tic in the otherwise sturdy Gloucestershire psyche made the Cheltenham Festival go bananas over Swiss music? What quest for immortality impelled a festival in the little Welsh town of Presteigne (population 1,800) to commission new music from composers in all 12 EC countries?

I don't know; but three cheers for British eccentricity. "Our theme

this year is saints and sinners," a Brighton Festival luminary told me. "That means you go and see *Joan of Arc*, then book in for a dirty weekend at the Metropole."

Now comes the climax of the British festival season. Edinburgh starts on Sunday. Forget the artificial division between festival proper and fringe. Just consider the three-week blitz as one vast entity — and be amazed that the unenthusiastic, philistine British have allowed this gargantuan cultural bonanza to grow and grow for 45 years.

Between now and September 5, around 11,000 performances will happen in Edinburgh. The Spanish may boast that Expo '92 in Seville is presenting five times that

Some 250 plays will receive first performances. If 240 of them also receive their last performances, so what? As Jane Fonda says: 'No pain no gain'

number of events. But Expo runs for six months and only happens once in a city's lifetime. Edinburgh goes through its 21-day anarchy every year.

In what other festival could you find a Buddhist interpretation of Ibsen's *Peer Gynt*, a rapping rabbit, the St Petersburg Philharmonic, three *Winters Tales*, six *Macbeths* and a lady who announces herself as "Australia's Madonna of the classical flute"? Not at Salzburg, that's for sure. Where else can you spend 12 hours continuously watching arty movies, and then go to a military tattoo for a bit of manly rough and tumble?

High art — and it does not come much higher than from Harley Granville Barker, this year's featured playwright — will tout for trade next to such sophisticated shows as *Whoops Vicar Is That Your Dick*. Some 250 new plays will receive first performances. If 240 of them also receive their last performances, so what? As Jane Fonda says: "No pain no gain".

Less than £5 million will be spent at the box office. But according to the Scottish Tourist Office, Edinburgh's shops, restaurants, bars, hotels, taxi-drivers and canny wee landladies rake in £50 million at festival time. For that, the natives

tolerate the chaotic plastering of thousands of posters over everything that doesn't move in the Royal Mile, and the wail of bagpipers busters (surely the most lethal of all busters) night and day.

The natives will even manage a wan smile when assaulted by student street-theatre groups trying so very hard to be irreverent. They will gaze almost benignly upon the "Temple for a Tree": a "shrine for the environment" made out of recycled paper that is to be erected in Princes Street Gardens.

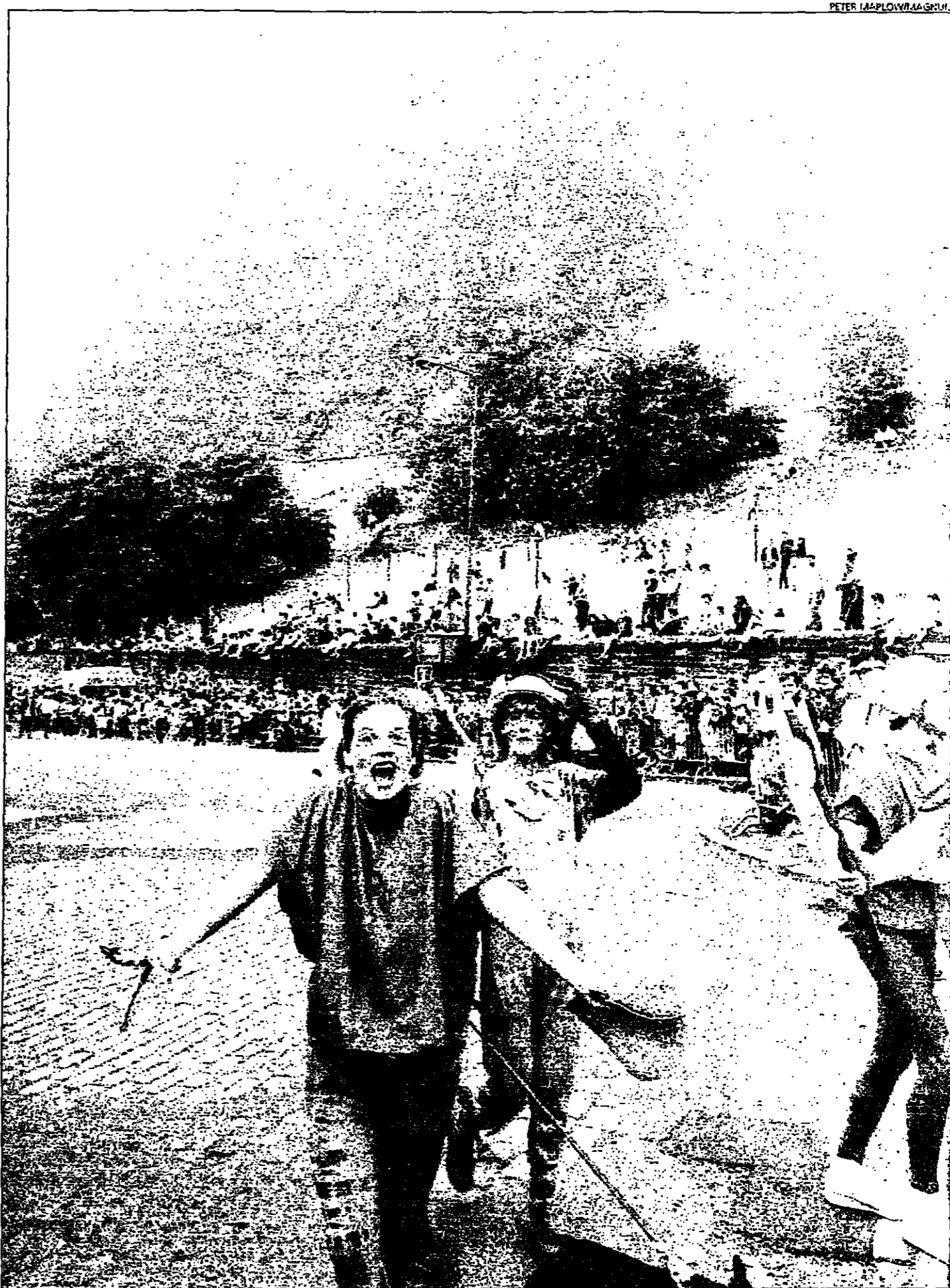
What great Edinburgh rituals should be observed by an Edinburgh newcomer? First, arrive at 5.30am on the night train. You will be stiff and nauseous; the temperature will be hovering on zero; thick mists will swirl around Waverley station. But remember, this is a British arts festival, not a holiday. Search out a dawn performance of *The Crucible* or *The Cherry Orchard*: there is certain to be an American university theatre company doing one somewhere. Cram in six or seven shows a day, but resist blandishments to see the same show twice, even if you are the only person in the audience.

Then, memorise two essential phrases. The first is "where are they building the new opera house this year?" Since time immemorial, Edinburgh has been either building a new opera house, or rejecting the notion as barny. At the moment we are in "build" mode. The old Empire Theatre, which was a very useful bingo hall, is supposedly to be converted into an opera house in time for the 1994 festival. But your question will trigger many merry reminiscences, and attention will be drawn to numerous large holes in the ground scattered throughout eastern Scotland. All, at one time or another, were designated "Edinburgh's new opera house".

The second useful phrase is "Edinburgh's not what it was, is it?" On the fringe, the faithful bemoan the increasing careerism of the stand-up comics, who employ high-powered publicists and use the event simply as a showcase from which to catch the eye of passing television producers.

As for those who regularly attend the main festival, they think Edinburgh has been in terminal decline since Rudolf Bing gave up control in 1949. Every director since — Harewood, Ponsonby, Diamond, Drummond, Dunlop — has been trapped in a pincer movement of incompatible expectations.

On the left are the Edinburgh residents who begrudge subsidising what they see as an elitist binge: foreign stars for foreign tourists. On the right are those who look back nostalgically to the days when



All the world's a stage: street theatre in the shadow of Edinburgh Castle, just one aspect of the city's gargantuan cultural bonanza

Domingo, Abbado, Barenboim and the rest of the musical jet-set descended annually on Edinburgh. For the latter, Frank Dunlop — who left last year after eight festivals — was too much a theatre man, and an incorrigible populist to boot. The high-brows resented the fact that he poured so much of his own energy into staging big, brash blockbusters such as *Treasure Island*, and then filled up the

festival cheaply with desperate companies from eastern Europe. What of the new director, Brian McMaster? During his long stewardship of Welsh National Opera he set new standards for provocative opera production. He recruited fine mid-European directors who had rarely or never worked here — Peter Stein, Joachim Herz, Andrei Serban — and brought the first Ring cycle in English to Covent

Garden for 50 years. Some critics have noted the massive dose of Tchaikovsky that he has programmed for his first year at Edinburgh, and asked whether his radical touch has deserted him. True, few spines will be tingling at the prospect of Tchaikovsky's "Festival Overture on the Danish National Anthem" played by the Danish National Radio Symphony Orchestra.

Yet McMaster has assembled the best dance programme in years, led by two darlings of the avant-garde, Pina Bausch and Mark Morris. He has also crafted the Scots by devoting no fewer than five concerts to a 1,200-year survey of Scottish music. Clearly the man has the potential to be a British eccentric of the first order. Edinburgh is not in safe hands — and thank heaven for that.

## Hang-ups about the great washing lines

PRIVATE LIFE: John Diamond sets out to destroy a myth

This week's soggy male myth, which I had intended demolishing with nothing more than — ta-da! — my bare word processor and these two callused fingers, was to have been the laundrette-chat-up theory. This postulates that there are, dotted around the country, little pockets wherein cluster lone and predatory women and that any man, be he ever so ill-kempt, bad-breathed and anorak-garbed, finding himself near such a pocket will not spend the night alone.

The theory's title comes from the apocryphal 24 hour laundromat in some inner-city bedsitterland where single women, hypnotised by the gyrations of their underwear in the washing machine, are rendered vulnerable to the most basic and coarsely woven seductions offered them by men whose ice-breaking tactics invariably extend no further than holding out a grubby running singlet and saying "Would you reckon that beige

counts as whites or coloureds?"

It started with my computer. My computer — and technophobes bear with me on this for a moment, if you will — is connected via the phone line to a bulletin board system. A bulletin board system? Imagine a vast room on the walls of which are 1,000 infinitely large noticeboards.

Each board has a heading: "Bird Watching" one might say or "Giving Up Smoking" or "Philology". And imagine that you can walk up to each board, read the notices on it ("There was a small golden eagle in my garden yesterday, I think. Or it may have been a pigeon — it was dark", "Anyone here tried giving up with acupuncture?") and leave notices of your own in reply, or starting up new conversations.

Each time I dial up the system it shows me, on my screen, all the

messages that have been posted on the noticeboards I'm interested in since I last dialled up, and invites me to leave comments. If TV promoted what we called the global village then bulletin board systems are the global run-down housing estate.

Last week I dialled up the system and found one noticeboard was full of people talking about what they called "the best girl hunting areas". (Did I mention that 95 per cent of bulletin board users were men? Did I really need to? One contributor reckoned that The Blue Boar in Cambridge was the place to go, another that Brighton was infested with language students on the prowl, a third added, simply: "If you want to score then try

the Chelsea School of Art".

It is true that, when I was 14 or so, gangs of teenage boys would get the bus down to Southend where we would roam in search of fabled gangs of lusty teenage girls who were meant to hang out at the Kursaal fairground. And it's true, too, that when we found them (or what we thought to be them) we could think of no better way of breaking the ice than smashing into their dodgems as hard as possible with our own in the hope that their screams were the thin end of a conversational wedge which would lead eventually to "You wanna Coke then, or what?" But even then I wasn't much convinced with this idea that there are special areas reserved for

the single predatory female.

What, after all, is the logic behind such a theory? That promiscuous women are connected by some gossipy grapevine which directs them, slaving, to the Blue Boar in Cambridge? I can't believe that this is so — not least I suppose because for all my 1960s upbringing I still believe that women believe it's the man's job to do the chasing and that the idea of congregating in some specific pub would abnegate any such ideal. Could it be that there are certain colleges which put an extra question on its UCCA form in between "A levels passed" and "Hobbies and pastimes" which reads "Do you consider yourself a sporting sort of girl?" So that was the myth, and that

my demolition. And then my girlfriend looked over my shoulder and said yes but what about Cullens in the Fulham Road in London? What about Cullens in the Fulham Road, I asked. Apparently this late-opening grocer is the ultimate proof of the Laundrette Chat-Up Theory. It is said that if you are a merchant banker or an estate agent who works a 12 hour day, you don't get a lot of time to meet potential partners. Fulham is full of merchant bankers and estate agents and lacking the time to get to evening classes or the Arthur Murray School or any of those other places where agony aunts insist you can get partnered, they all meet at Cullens where, under the guise of checking the sell-by dates on the strawberry yoghurts they strike up light conversation. So I went there.

At 9pm there were half a dozen people milling about: young, sleek, power suited. Estate agents, perhaps, or merchant bankers. They were milling silently. My demolition, as it were, stood. And then as I was about to leave a male banker walked over to a female estate agent who was toying with the squidgy end of a melon. "I'd try the yellow ones if I were you," he said. "Much sweeter."

This was outrageous! This was a chat-up line from a bad sitcom! Worse: she actually responded: "Yes, I know, but these last longer in the fridge." I hung around, inspecting a lettuce, listening. Within two minutes they were swapping notes on potato varieties and as I left they were already pencilling winebar dates into their diaries. I'd imagine that by the time you read this the banns have been read and they're working on names for the first born. "Laundrette" might be an appropriate, if unorthodox, name.

Only one of London's big four auction houses increased sales in the 1991/92 season.

Phillips -3%

Christie's -8%

Sotheby's -14%

Bonhams +2.3%

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**THE CUTTING EDGE:** Born Helmut Herzfeld, John Herzfeld anglophobic his name as a protest against German xenophobia during the first world war. His satirical photo-montages chronicled the rise of Nazism, and eventually forced him into exile eventually they have lost none of their cutting edge.

**Barbican Art Gallery, 55 St. Street, Barbican Centre, London EC2A 4PU.** Mon, Wed-Sat, 10am-6.45pm, Tues, 10am-5.45pm, Sun, midday-6.45pm, open today to October 18.

**THE PAINTED NUDE:** Up until the time of Ery in the early 19th century the nude in Britain generally required an excuse, however transparent, in the shape of a subject from classical myth or a Biblical story like Susannah and the Elders. But from then on the nude in painting gradually became accepted in its own right — today it can be the major preoccupation of a painter like Lucian Freud without raised eyebrows. The new display at the Tate, the second in the Crosscurrents series, charts the history of this change from the gallery's own collection.

**Tate Gallery, Millbank, London SW1 0QT.** Mon-Sat, 10am-6.30pm, Sun, 2-5.30pm, Aug 10-Dec 27.

**TAMBURLAINE THE GREAT:** Terry Hands returns to the Royal Shakespeare Company to direct Anthony Sher in the

## TODAY'S EVENTS

A daily guide to arts and entertainment compiled by Kari Knight

**THE STREET OF CROCODILES:** The award-winning company Theatre de Complicité creates a dramatic equivalent for the phantasmagoric stories of Bruno Schulz, Galician writer shot in 1942. The cast includes Annabel Arden, Lisa Bar and Stefan Metz. National (Croydon), South Bank, SE1 (071-828 2253), 7pm.

**THE GUID SISTERS:** Tron Theatre Company's exhilarating Scots version of Michael Troughton's French-Canadian play about 15 women and a million green stamps. The play will be on tour, stopping off at the Edinburgh Fringe Festival from Monday (Assembly Rooms, Tron, 63 Tronrigg, Glasgow) 041-552 4267, 7.30pm.

## THEATRE GUIDE

Jeremy Kingston's assessment of theatre showing in London

■ House full, returns only

■ Some seats available

■ Seats at all prices

9871 Mon-Sat, 8pm, mat, Thurs, 2.30pm, Sat, 5.30pm, 12.00pm

■ **NO REMISSIO:** Molière's comedy about a man who is thrown together during a prison riot. Gripping, psychologically acute and full of witty dialogue. Lyric Studio Hamam, King Street, WC2 (071-836 5122), Mon-Sat, 8pm, mat, Thurs, 2.30pm, Sat, 4pm, 12.00pm.

■ **PHILADELPHIA, HERE I COME!** Brian Friel's affectionate comedy of an Irish emigrant and his carping alter ego. A revival to be cherished. Wyndham's, Charing Cross Road, WC2 (071-867 1161), Mon-Fri, 8pm, Sat, 8.15pm, Sun, 2.30pm, 12.00pm.

■ **FROM A JACK TO A KING:** Witty and stylish version of Madeline's climb to the top, set in the world of rock bands and packed with songs from the 1960s. Wyndham's, Charing Cross Road, WC2 (071-867 1161), Mon-Fri, 8pm, Sat, 8.15pm, Sun, 2.30pm, 12.00pm.

■ **THE MADNESS OF GEORGE III:** Nigel Hawthorne's very fine as the sickening king in Alan Bennett's intriguing, slightly puzzling play. National (Lyttelton), South Bank, SE1 (071-828 2253), Tonight, 7.30pm, 17.00pm.

■ **THE MASTER AND MARGARITA:** Cross performance and stars: we have earned this. Four Corners production of Bulgakov's satirical novel a transfer from Hamam to the Lyric. National (Lyttelton), South Bank, SE1 (071-828 2253), Mon-Sat, 8pm, mat, Thurs, 2.30pm, Sat, 4pm, 12.00pm.

■ **MOTHER TONGUE:** Uneven but amusing play for Pina Bausch as a manipulative mother in Alan Bennett's new play, directed by Richard Caring. Greenwich, Croydon, SE1 (081-881 8877), Mon-Sat, 7.45pm, mat, Sat, 2.30pm, 12.00pm.

■ **MURDER BY MISADVENTURE:** Gerald Harper and William Gunt play crime writers who fall out and pit their wits against each other in a run-of-the-mill thriller. Vaudeville, Strand, WC2 (071-836 5122).

■ **THE DISCREET CHARM OF THE BOURGEOISIE (15):** So well-timed. Friends in search of an untroubled life. Barbra Streisand's comedy, directed by Richard Caring. Greenwich, Croydon, SE1 (081-881 8877), Mon-Sat, 7.45pm, mat, Sat, 2.30pm, 12.00pm.

■ **THE BUTCHER'S WIFE (12):** Arch whangy about a New York butcher's daughter who falls for a man who is a man in a man's world. Greenwich, Croydon, SE1 (081-881 8877), Mon-Sat, 7.45pm, mat, Sat, 2.30pm, 12.00pm.

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**BBC PHONOS 82:** Sir Peter Maxwell Davies conducts the BBC Philharmonic in Black Pegasus, written by him in 1982 as a response to the threat of uranium mining in the Orkneys. The soloists are mezzo-soprano Julia Jones and harpist David Wilson-Johnson. The programme begins with Mozart's Mass in C major, K. 417, conducted by Sir Peter Maxwell Davies. Royal Albert Hall, Kensington Gore, London SW7 0ET (071-823 9236), 7.30pm.

**GLASGOW INTERNATIONAL EARLY MUSIC FESTIVAL:** The highlight of the week is the Scottish Early Music. Concerts of the early music of the 16th and 17th centuries. The programme begins with Mozart's Mass in C major, K. 417, conducted by Sir Peter Maxwell Davies. Royal Albert Hall, Kensington Gore, London SW7 0ET (071-823 9236), 7.30pm.

**WILFRED OWEN - DARK STAR:** Nigel Hawton plays the first world war poet and soldier in the first of Chester's solo shows. On August 28 and 29, Nicholas Jones performs the ballet dancer's story. Minerva Studio Theatre, Oldlands Park, Chichester (0243 781312), tonight, tomorrow, 7.45pm.

## THEATRE GUIDE

Jeremy Kingston's assessment of theatre showing in London

■ House full, returns only

■ Some seats available

■ Seats at all prices

9871 Mon-Sat, 8pm, mat, Thurs, 2.30pm, Sat, 5.30pm, 12.00pm

■ **NO REMISSIO:** Molière's comedy about a man who is thrown together during a prison riot. Gripping, psychologically acute and full of witty dialogue. Lyric Studio Hamam, King Street, WC2 (071-836 5122), Mon-Sat, 8pm, mat, Thurs, 2.30pm, Sat, 4pm, 12.00pm.

■ **PHILADELPHIA, HERE I COME!** Brian Friel's affectionate comedy of an Irish emigrant and his carping alter ego. A revival to be cherished. Wyndham's, Charing Cross Road, WC2 (071-867 1161), Mon-Fri, 8pm, Sat, 8.15pm, Sun, 2.30pm, 12.00pm.

■ **FROM A JACK TO A KING:** Witty and stylish version of Madeline's climb to the top, set in the world of rock bands and packed with songs from the 1960s. Wyndham's, Charing Cross Road, WC2 (071-867 1161), Mon-Fri, 8pm, Sat, 8.15pm, Sun, 2.30pm, 12.00pm.

■ **THE MADNESS OF GEORGE III:** Nigel Hawthorne's very fine as the sickening king in Alan Bennett's intriguing, slightly puzzling play. National (Lyttelton), South Bank, SE1 (071-828 2253), Tonight, 7.30pm, 17.00pm.

■ **THE MASTER AND MARGARITA:** Cross performance and stars: we have earned this. Four Corners production of Bulgakov's satirical novel a transfer from Hamam to the Lyric. National (Lyttelton), South Bank, SE1 (071-828 2253), Mon-Sat, 8pm, mat, Thurs, 2.30pm, Sat, 4pm, 12.00pm.

■ **MOTHER TONGUE:** Uneven but amusing play for Pina Bausch as a manipulative mother in Alan Bennett's new play, directed by Richard Caring. Greenwich, Croydon, SE1 (081-881 8877), Mon-Sat, 7.45pm, mat, Sat, 2.30pm, 12.00pm.

■ **MURDER BY MISADVENTURE:** Gerald Harper and William Gunt play crime writers who fall out and pit their wits against each other in a run-of-the-mill thriller. Vaudeville, Strand, WC2 (071-836 5122).

■ **THE DISCREET CHARM OF THE BOURGEOISIE (15):** So well-timed. Friends in search of an untroubled life. Barbra Streisand's comedy, directed by Richard Caring. Greenwich, Croydon, SE1 (081-881 8877), Mon-Sat, 7.45pm, mat, Sat, 2.30pm, 12.00pm.

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## THEATRE

## Rise and fall of a depraved clown

Richard III  
The Other Place, Stratford

CROCKBACKS have been coming in strange guises of late: Antony Sher's baleful praying mantis at one end of the zoological spectrum and, at the other, Ian McKellen's frosty field marshal with his fascist armband and Edward VIII accent. But neither Shakespeare nor the Tudor propaganda industry, in whose service he toiled, could have dared hope for a bogyman as outrageous as Simon Russell Beale. A stick is heard tapping across the stage, the lights go up, and there he is with his scrubbed skull, pink jowls and vast hump: a depraved blend of Mr Punch and A.A. Milne's Piglet, gloating over the havoc he will wreak.

"Dogs bark at me as I halt by them," this Richard tells us, not without satisfaction; and in Sam Mendes's production they do so almost every time he enters. Who can blame them when he can look like something from the Addams family yet sound like the Trollope's Mr Slope? His mouth gapes and grins, his eyes goggle and spin, and when he settles into one of his many roles: dotting brother,

# Saturday night special, fully loaded

**Cinema New Releases: Geoff Brown reviews *Lethal Weapon 3* plus *Freddie as F.R.O.7.*, *The News Boys*, *Waiting* and *Without You I'm Nothing***

**B**efore the first five minutes of *Lethal Weapon 3* (MGM Shattlesbury Ave. 15) are over, an eight-story building has noisily collapsed. A few minutes later, two armoured trucks careen down the freeway, duelling to the death. Time does not stand still in movies produced by Joel Silver. Nor does the dialogue: top a hand to your ear, and you can just about catch a few well-chosen words flying above the debris. Two expressions prove particularly popular: "Son of a bitch" and "Aaaagh!"

The *Lethal Weapon* films have always stood out from the pack by stressing characteristics as much as barnstorming action. For all its excessive moments, number three (directed like the others by Richard Donner) maintains the tradition.

Mel Gibson and Danny Glover display the easy familiarity that only comes when you know your role backwards. Gibson's Riggs is still the loose canon among the LA cops, with his shoulder-length hair and glib jokes ("More plastic than Cher," he muses, poking at a bomb's innards). Glover's Murtaugh remains the conventional family man, now seven days away from early retirement, and fearful of ageing.

Joe Pesci, from the second adventure, also returns as the arch comic meddler Leo Getz, forever squawking "OK? OK?". It is good to see him, though chief scriptwriter Jeffrey Boam had obvious difficulty keeping his character occupied: in the middle stretch, Getz, now working in real estate, lies hospitalised, out of sight and mind. Boam found no such problems with Rene Russo's detective from Internal Affairs. She is Riggs's kind of woman: her tongue is quick, her manner brisk, and she slays all comers with demon kicks.

For baddies, the film boasts a vicious ex-cop and assorted henchmen, trading in "cop-killer" guns

that can punch through metal. But, unlike Riggs and Murtaugh, they are never given space to breathe: these are not so much characters as shooting targets. Magnifiers for clenched fists and flying threats such as "I'm gonna suck his eyes out through his nose!"

Donner and the special effects boys handle the action with customary zeal; anyone needing that Saturday-night-out brand of excitement will not go home disappointed. Ultimately, this new sequel fails to cap *Lethal Weapon 2*: the plot crumbles into too many fragments, and Murtaugh's bouts of angst slow the pace with little benefit. But if you must see heads bashed and cars crashed, at least they do it in style.

If asked to design a viable new cartoon character, the last creature on most people's minds would be a French prince who becomes transformed into a man-sized frog and currently works as a secret agent. Such is the hero of *Freddie as F.R.O.7.* (MGM Trocadero, Odeon Mezzanine, U).

**'If you must see heads bashed and cars crashed, at least they do it in style'**

A splashy venture by Norman Priggen (once Joseph the hero of *Freddie as F.R.O.7.*), *Odeon Mezzanine, U*, a splashy venture by Norman Priggen (once Joseph the hero of *Freddie as F.R.O.7.*),

*Freddie as F.R.O.7.* (MGM Trocadero, Odeon Mezzanine, U), a splashy venture by Norman Priggen (once Joseph the hero of *Freddie as F.R.O.7.*),

From the technical standpoint, *Freddie* is entirely proficient. Animation experts from both sides of the Atlantic worked hard giving life to this grinning, long-legged hero, who always speaks with a Frainch accent, and comes dressed in blue trousers, jacket and a pink bow-tie. Yet the film's awkward mixture of fairy tale and James Bondage never begins to gel; we are left clutching uncoordinated lumps of action, music and feeble humour.

For this current adventure (two more are in preparation) Freddie's field of activity is Britain. One of those world-conquering organisations so popular in the Sixties are spiriting away our national monu-



A role he knows backwards: Mel Gibson as Riggs, the "loose canon among Los Angeles cops", in *Lethal Weapon 3*

ments. Freddie leaps to the rescue, with some timely help from Nessie — a Scottish monster from you know where, coloured pink and purple, thrown in for tot appeal.

"The powers of the mind will always overcome violence," Freddie tells our Secret Service. Indeed he always foregoes firepower and disarms opponents with a few clean kicks. For that, at least, much thanks. We should also salute the sterling British voice cast, headed by Ben Kingsley's Freddie. Yet as with *FernGully*, parents who tag along can only bemoan the muddled and shop-soiled imagination on display. Children deserve better.

**W**alt Disney's *The News Boys* (Odeon West End, PG) at least tries to be different. Just when the original film musical seemed dead in the ground, up pops a cast of fresh-faced youngsters singing, leaping and punching the air through cobblestoned streets. The plot, too, is no boy-meets-girl

fluff. *The News Boys* — *Newsies* in America — is inspired by a 1899 newspaper boys' strike in New York, when ragamuffins stood up for their rights against mighty proprietors such as Joseph Pulitzer.

Alas for bright endeavours, *The News Boys* would not raise anyone's circulation. Having chosen an esoteric but interesting subject, Disney's workers remove its sting through sanitised characters and settings: where is the grime, the ordure, the printer's ink?

We take little joy in the music, either. Alan Menken and Jack Feldman's songs enter one ear and fall out the other without leaving a trace while the regimented vigour of choreographer-director Kenny Ortega becomes less fetching as the film wears on.

Unwarranted length is another problem: *The News Boys* lasts 122 minutes. One solution might be to snip out Ann-Margret, in for a few scenes as a burlesque singer, though at least her purple feathers provide a respite from the ochre-drenched

urchins and studio sets. Christian Bale (the lad from *Empire of the Sun*) plays the feisty strike leader Jack. Robert Duvall contributes a cartoon sketch as a villainous Publisher.

Relief is at hand with Jackie McKimmie's *Waiting* (15, at the National Film Theatre and Electric Cinema for one week only). This modest Australian film spreads delights right from its surprise opening shot of a hugely pregnant woman bathing naked in a river. Noni Hazelhurst is the egg-shaped damsel: a surrogate mother awaiting the birth in a far-flung farmhouse surrounded by talkative friends and spouses.

McKimmie's script swings gaily from comedy of feminist manners to emotional dramas. Along the way, *Waiting* gives a decent airing to the kinds of topics that Hollywood equivalents would sweep aside in the pursuit of easy laughs: motherhood versus a career, infertility, natural birth, the inadequacy of male doctors. Most actresses in Hazelhurst's

condition would run for cover behind capacious clothes; she betrays no embarrassment, and the rest of the cast pitch in with abandon. So many films now are formula-driven: in *Waiting*, people still count.

Only one person counts in *Without You I'm Nothing* (ICA Cinema, 18), and that is Sandra Bernhard, comedienne, loudmouth and cabaret performer. "I have one of those hard-to-believe faces," she announces in this cockeyed, quicksilver film, spun from her one-woman show in 1990 by her regular collaborator John Boskovich. Seeing giddily between self-denigration and egomania, Bernhard serves up autobiographical tit-bits and musical parodies, dressed in costumes ranging from Diana Ross to the Stars and Stripes. Her dinner club audience, by directorial design, never once laughs or claps. Weirdly impassioned, this is quite the most intriguing "performance art" film since Laurie Anderson's *Home of the Brave*.

## ARTS BRIEF

### Thacker packs

AFTER eight years in the job, David Thacker has resigned as director of the Young Vic. Upon leaving, his first commitment will be to direct two new productions for the Royal Shakespeare Company in 1993 and two more in 1994 as director in residence. Thacker will, however, continue his relationship with the Young Vic in January he will direct the premiere there of Arthur Miller's new play, *The Last Yankee*, continuing the American playwright's long-standing association with the theatre. Thacker's date of departure will be decided when a successor has been appointed.

### Not cordiale

WHAT is it about Swedish opera companies that so unsettles the French? Two years ago the Drottningholm Court Theatre company thought it was on its way to the Opéra Comique, but the French cancelled the guest season at the last moment. Now lightning has struck the same company has just been told by the newly formed Versailles Baroque Festival that its scheduled performances of a Haydn opera in Versailles next month are unceremoniously cancelled. Moderate people though they are, the Swedes are furious; they thought they had a legally binding contract. As a reprisal, they have cancelled a visit to Drottningholm by a French group, *Les Musiciens du Louvre*. Swedish lawyers with a knowledge of French contract law anticipate brisk business.

### Last chance...

THE new dispensation at the Tate has broken up the great conglomeration of works by Blake which used to have a series of darkened galleries all to itself. Instead, Blake is now to be the subject of a series of small temporary displays concentrating on different periods or aspects of his work. The first of these displays, "The Apprentice Years", looks at Blake's beginnings as a commercial engraver and at the other artists whose work he interpreted in engraved form. The exhibition continues at the Tate until Sunday (071-821 1313).

## PROMS PREVIEW

### Memorial for the massacred



Composer and poet in collaboration: Dmitri Shostakovich (left) and Yevgeny Yevushenko in the 1960s



**I**n September 1941 the authorities in Nazi-occupied Kiev rounded up the Jews of the city and told them they were being resettled. Columns of men, women and children were taken to a ravine outside Kiev called Babi Yar. They were ordered to strip and stand at the edge of a precipice. Opposite them was a machine-gun unit. By the end of the day, the Nazis had murdered 33,771 Jews. Previous massacres had been mainly of Jewish men. The large number of women and children killed at Babi Yar marked a decisive change in the policy of the Final Solution. The dead formed a vast, indiscriminate pile in the ravine, while some, having survived the hail of bullets at the precipice, had to be finished off by bayonets. Evidence was buried under sand and earth.

"No monument stands over Babi Yar," runs the first line of Yevgeny Yevushenko's commemorative poem on the massacre: and in 1961, when Yevushenko was first shown the site, this was true. Today, however, there is a monument: the Ukraine's president, Leonid Kravchuk, dedicated it last year to the Jewish dead. It took the Ukraine 50 years to recognise that the slaughter had occurred.

When Shostakovich came to compose his Symphony No 13, a year after Yevushenko wrote his poem, his intention was to have only one move-

**James Woodall discusses how the Soviet Union's most famous poet and composer exposed one of its most horrifying secrets**

ment, setting the text of "Babi Yar". Eventually, this became a five-movement symphony for male choir and solo bass, with all the words taken from Yevushenko. According to Solomon Volkov's *Testimony*, Shostakovich was astounded by the poem: "It astounded thousands of people," Shostakovich is quoted as saying. "After that poem it became clear that Babi Yar would never be forgotten. That is the power of art."

The symphony, itself now subtitled *Babi Yar*, is monumental and too rarely performed, perhaps because of its austere, the darkness of its themes and imagery, encompassing not just the persecution of Jews but of anyone living under state oppression — including, of course, Shostakovich himself — does not easily endear itself. However, the work will be performed at the Albert Hall on Tuesday — its first ever Proms appearance — when the conductor will be Mark Wigglesworth.

"I do not know another composer who can express such depth through such simple means," he says, pointing out the Babi Yar score is not complicated. "The use of Yevushenko's words, none of which Shostakovich changed,

allowed him to open up musically and intellectually. There is an unusually perfect balance of text and music, which makes the whole work especially powerful."

**A**t the time of its composition things were not, in fact, as open as this might suggest. In 1962, Khrushchev's active encouragement of anti-Stalinism was state policy, but anti-Semitism was not — and the anti-Semitism portrayed in Yevushenko's poem seemed too close to the Soviet Union's own treatment of Jews for comfort. After it had been published, Yevushenko and Shostakovich were pressured by the authorities into changing lines to accommodate praise for the "Soviet victory" over fascism.

This compromise, which in the event did little to dilute the poem, made no difference. "A disgusting poison campaign began," Shostakovich recalled, according to *Testimony*. "They tried to scare off everyone from Yevushenko and me. One after another, the soloists dropped out of the running. They were all worried about their position, their reputation. They behaved shamefully, shamefully. They almost destroyed the premiere,

which took place by sheer accident."

Only an 11th-hour intervention from Yevushenko prevented the entire choir from deserting before the first performance on December 18 1962; after the second, *Babi Yar* was banned for a decade. Today, it is still the least performed of Shostakovich's symphonies in the former Soviet Union, though Yevushenko's original words have been restored.

Wigglesworth finds himself championing a work whose message, he believes, transcends its era. "If the *Babi Yar* were just about the Holocaust, or Stalinism, we would not need to play it. We're composing today in Iraq, Shostakovich would write the same thing. He tells us that oppression exists everywhere, and that totalitarianism always fails."

There is one final, macabre detail about *Babi Yar*. In 1961, the year that Yevushenko wrote his poem, a wall separating the filled-in hole of Babi Yar from a brickyard collapsed. Mud, bricks and the bones of those massacred 20 years before cascaded from the pit, killing 24. Reputedly, a passing taxi driver said to his passenger: "Jewish blood is talking revenge."

● *Babi Yar* is in the BBC Symphony Orchestra's Prom next Tuesday at 7.30pm, Albert Hall, Kensington Gore, London SW7 (071-823 9993); also live on Radio 3

## DANCE PREVIEW

### Poppa's in town

Nicholas Beriozoff, one of ballet's grand old men, talks to John Percival

**A**t 86, Nicholas Beriozoff leads a more active life than most men 20 years younger. He celebrated his birthday in May by playing the evil Kostel in his own new production of Fokine's *Firebird* for American Ballet Theatre at the Met in New York. "I can't do this, I'm an old man," he thought before the performance, but with the familiar choreography around him and the effect of Stravinsky's music, he says, "when I got back to the dressing room I was flying" — and he illustrates the mood by rippling his arms with the ballet gesture for a bird's wings.

After that, today's engagements seem more modest: rehearsing English National Ballet's *Le Spectre de la Rose* at the Festival Hall, but with an audience in the house, and taking tea with the audience afterwards to answer their questions. This is one of the 152 events in Ballroom Blitz, an annual jamboree of talks, demonstrations, workshops and performances put on by the South Bank Centre, covering almost every kind of dance.

Beriozoff began his own

career as a dancer in Prague, but had to return to Kaunas, in Lithuania, where he was born, for military service. Luckily, recruits were needed for the military band, and Beriozoff found himself able simultaneously to join the opera house, playing in the orchestra. His instrument was the flute, and he insists on the importance to ballet of understanding music, something he feels is neglected nowadays. All the great choreographers of his time were excellent musicians, too.

One of them was Mikhail Fokine, Beriozoff's idol. They first worked together in 1935, in the Ballets Russes. Fokine gave Beriozoff his first role (a groom in *Petrushka*) and was pushing him as a soloist when Beriozoff injured both knees by having to demonstrate a dance without having time to

warm up his muscles properly. Luckily, Fokine also discovered Beriozoff's other ability: a visual memory which enabled him to remember dances. When other dancers were unsure of something, Fokine would point to Beriozoff and say "ask him". So Beriozoff soon became what he calls "Fokine's left-hand man — not right-hand, because it was never official". This enabled him to start a second career as a ballet master, a ballet director and, especially, as an itinerant producer of ballets, mainly Fokine's.

His connection with British ballet began in 1948, when he joined the staff of a small company called Metropolitan Ballet and his daughter Svetlana Beriozova began dancing ballerina roles at 15. Because of his pride in his daughter, Beriozoff has long

been known affectionately as "poppa". He and she were in New York, where Balanchine asked her to join New York City Ballet, when Ninette de Valois saw her in class and said: "That girl belongs in Britain." So Beriozova came back to become one of the Royal Ballet's brightest stars, and Beriozoff was available to help Alicia Markova, Anton Dolin and Julian Braun-schweig start Festival Ballet, the company that is now English National Ballet.

He is especially happy now to be able to work with the company with which he has past associations. And he admits to two secrets as a producer. One is, like Fokine, to begin by talking to the dancers about their roles. The other is that sometimes things have to be adjusted. For instance, nowadays "all the dancers are so tall and some of the quick steps are not possible for them. The important thing is to keep Fokine's ideas, and make the effect: not to repeat exactly if that will be ineffective."

● Nicholas Beriozoff is in the Festival Hall Ballroom, South Bank, London SE1 (071-428 8800), today at 2.30pm

## TELEVISION REVIEW

### Mini-series with an even smaller appeal

**I**n *An Inconvenient Woman* (BBC 2, Tuesday and last night), Jules Mendelson (Jason Robards) is a Los Angeles-based billionaire described as "the left ventricle of the economic heart of America". He is married to Pauline (Jill Eikenberry), a bitchy society hostess, whose bed he no longer shares.

The couple are, naturally, on first-name terms with the President and First Lady: "And give mine to Barbara," Jules breezily concludes a telephone conversation with the White House. But he appears to have almost no personal staff, beyond a secretary who can't make coffee, which is why he leaves his office to frequent a coffee-shop in which the low-life beauty Flo March (Rebecca De Mornay) toils as a waitress while awaiting her date with destiny. Before you can say cliché, Flo is Jules's mistress, and you know it will end in tears and/or court.

According to *Radio Times*, this two-part, three-hour farago led directly to De Mornay being offered the lead in *The Hand That Rocks the Cradle*.

one of this year's most successful films. The director apparently saw her as likely to strike audiences as "both sympathetic and repugnant"; he was half right.

Wrapped around the tale of Jules and Flo's rather implausible affair is a would-be murder mystery. Gay socialite and gossip Hector Paradiso is shot dead and writer Philip Quennell (Peter Gallagher) refuses to believe that it was suicide. Quennell is a now-dry alcoholic from New York, who has come to LA to write film scripts. He meets Flo at an AA meeting.

Jules, who has just been appointed a US ambassador to the EC, is the first on the scene of Hector's death and is desperate to conceal the fact that his friend Hector was killed by a male hustler. Cue visits by wide-eyed Quennell to "Miss Garbo's", a gay bar, and the hustler's home, where he encounters the campy Cyril Rathbone (Roddy McDowall).

Rathbone is a gossip columnist friend of Hector, and happens to be in Paris when Jules unwisely takes Flo along on an official visit. Cue indis-



Rebecca De Mornay as Flo in *An Inconvenient Woman*

cree photograph, published "all over the journals" (sic) as Rathbone puts it, before sending Pauline a clipping.

**N**ow cue the final act, in which the two plots are brought together and a sort of moral justice is dispensed. Along the way, Elaine Strich pops up and slides down again several times as a maudlin drunk, who knew Jack Kennedy and can talk about nothing else. Collectors of dotty dialogue

will cherish Jules's "Don't forget to conference me with the President of the Common Market and the Eurobond dealers at two," and Flo's "I have 20 Chanel suits and \$30,000 worth of curtains — and let me tell you that's not a very fulfilling life." Beyond those gems, Nolan Miller's costumes and a glimpse of the *Dynasty* mansion, there is precious little for even the most diligent dress-watcher.

TONY PATRICK

## Acres of character

FRANCE

WHAT YOU GET FOR  
£47,000-£50,000

Situated in Camembert country, in the heart of the beautiful Pays d'Auge, an hour from the ferry port of Caen, this delightful 17th century Normandy "colombage" (half-timbered) house, with a group of farm buildings to restore, is for sale at £47,000 (including agency fees) through Barbers, 427 North End Road, Fulham, London SW6 (071-381 0112).

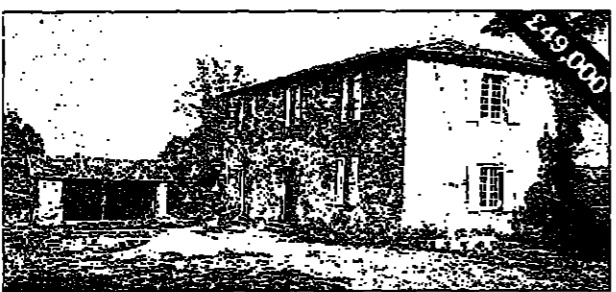
The property has its own water source, electricity, telephone and masses of character. About £30,000 spent on repairs would produce a comfortable home, with good potential for glens.

The main house has two huge reception rooms, three bedrooms, a basic kitchen and shower-room with wc, loft and wine cellars. Traditional features include original tiled floors, beamed ceilings and open stone fireplaces. It comes with nine acres of pastureland and four half-timbered outbuildings, including an old "pressoir" (cider house), stables and barn.



With £49,000 to spend in the Gers — a rich agricultural area close to the foothills of the Pyrenees, famous for its fiery armagnac brandy — you can buy this 15th century farmhouse. The nearest airport is Toulouse, a 90 minute drive away.

Approached by 800 metres of private road, the property has been partially restored, with a new roof and most of the structural work completed, but needs interior modernisation, including a new kitchen and bath. It has two large rooms, with beamed ceilings, exposed stone walls and an old fashioned kitchen on the ground floor; a vast room upstairs would easily convert to three bedrooms and a bathroom. The price includes three acres of pasture and woodland. The UK agent is Rutherford, 7 Chelsea Manor Street, London SW3 (071-351 4454).



Ski-buffs will love this chalet, near the alpine village of Samoens in the Haute-Savoie, 45 minutes from Geneva airport, for sale at £50,000 through Alpine Apartments Agency, Earlsland, Leominster, Hereford & Worcester (05447 2334).

Built on three floors with skiing to the backdoor, the chalet has been fully renovated with gas central heating, and is set in a small garden with superb mountain views. It comprises a kitchen, bathroom and living room, with terrace on the ground floor; a large double bedroom with balcony upstairs.

CHERYL TAYLOR



PASSPORT TO FRANCE: weekend prize

### A luxury break

Regarded by many as the world's finest chain of hotels and restaurants, Relais & Châteaux is offering our day three competition winners a Friday, Saturday and Sunday night for two including table d'hôte dinner, accommodation and breakfast with service and tax included, from a choice of 122 hotels throughout France between September 15 and December 31, 1992.

Relais & Châteaux originated in France and was created by seven like-minded hoteliers in 1954. As well as the châteaux, the group has grown to include mills, abbeys, manor houses and important residences of prestige; houses that have all been converted into very comfortable hotels or elegant restaurants.

Most Relais & Châteaux hotels are to be found in unspoilt countryside locations and are renowned for their exceptionally high culinary standards.

Winners will also receive a complimentary copy of the Relais & Châteaux International Guide 1992 and the corresponding European road map, valued at £7.50.

Return flights to Paris or Lyons will be provided by TAT European Airlines, the French independent airline. Winners will travel in TAT's new business class cabin, providing enhanced levels of comfort

and high quality in-flight service.

In addition, Hertz France is pleased to offer the winners the use of a Peugeot 605 for the weekend.

To enter, call 0839 121104 before midnight tonight, give the answer to the question below, and your name and address. Calls cost 36p a minute (plus 48p a minute at all other times). The first correct answer drawn on Friday, August 14, will win the weekend break. Normal Times competition rules apply.



### Fruits of the forest

South of Bordeaux stretches the great pine forest of Les Landes. In the clearings are small farms, with tobacco and sweetcorn growing in the backyard, and geese rushing out at the visitor. At Villeneuve-de-Marsan, in a park of pines and lime trees, is the luxurious family hotel of Francis Darroze.

His Hotel Restaurant Darroze, a member of the Relais & Châteaux group, specialises in good food and drink. His cuisine is redolent of the scents and tastes of the forest, and he has an unrivalled cellar of armagnac, in addition to the great vineyards of Bordeaux. There is a swimming pool in the middle of the lawn, and riding, fishing and

People don't wear clothes at Cap d'Agde. Alice Thomson peeled off her inhibitions and joined them

## Nowhere for a nametag

Early in the morning at Cap d'Agde a young woman is tottering along the street in high heels clutching a marching bandbag. Her husband walks beside her, a baguette under his arm and his large stomach bobbing up and down. A friend goes by on a bike, his dog yapping at the pedals. A couple of children are playing tennis. The air is fresh and there is a slight wind. A typical morning in the South of France, only in this quarter of Cap d'Agde on the Languedoc coast no one is wearing any clothes, not a stitch. Even the dog has been shaved.

Cap d'Agde is a naturist town. In Iran the punishment for mixed bathing even in swimming costumes is flogging. But in Nude City it is obligatory to go naked on the beach and around the swimming pools. To wear clothes is to risk being arrested. Even in the banks, restaurants and supermarkets few people bother to dress up. A thin gold belt maybe, a watch, or some sandals or a studded bum bag but for the most part this is a clothes-free zone.

Thirty years ago a local farmer rented his field out to a small band of German nudists. Not content with a naturist beach, the early settlers had a vision of an entire town where nude people could frolic in the sun and sea together in a garden of Eden.

'On the second day I plucked up courage to eat my lunch with nothing on. As I dropped bolognese on to my leg, the waiter whisked it up with a napkin'

Now 38,000 Belgians, Danish, French, Scandinavians, Japanese and even prudish Anglo-Saxons find their way to the resort at any one time during the summer. There are 150 shops and 2,500 apartments. Forty-two other sites have sprung up in France, though none as large or as cosmopolitan, and now that Yugoslavia, the naturists' capital, has been stripped of its assets, Cap d'Agde's popularity is at its height.

Deciding to go to a nudist town is no light matter. My recurring nightmare is walking down a busy street and realising I am stark naked. So in case I had it wrong and they were all wearing clothes I crammed my bag full of swimsuits and T-shirts and caught the sleeper down to Béziers.

When I arrived there was a threatening barrier at the entrance to the resort and an imposing fully clothed policeman, who asked me what my objectives were and whether I was a member of a naturist association. By the time I reached the Hotel Eve I had begun to sweat.

The receptionists were wearing clothes. The managers took me aside. "Most of the staff on the resort wear clothes. It marks us out and gives us something to pin our nametags to," she explained. Whisking my bags away with a cheerful, "you won't be needing these," she gave me a towel and a map. She said

that if I wanted to keep warm, local etiquette suggested that I wore something on my top rather than my bottom half and that I should sit on my towel in restaurants for hygiene purposes and use lots of high protection sun-cream.

By the time I had negotiated the main street, still fully dressed, I was blushing so furiously it would have been hard to tell if I was sunburned. First I met a group of vast Dutch women, rolls of burnt flesh cascading down their ribs. Some Germans were straining on the exercise machines. Their skin sinking into the metal.

In the supermarket a man was resting his beer belly against the frozen foods shelf and at the checkout counter a scrawny girl was pierced with rings in the most excruciating places. Down at the yacht marina naked sailors were balanced precariously painting the underbellies of their boats.

And then at the beach I did it. I took my clothes off and quickly sat down. It was as simple as that. No swimsuit to struggle into, no sand getting into awkward places and no sun-tan straps to worry about. From a distance the bodies parading up and down the beach looked like baboons wearing sporrans with their pink breasts and bottoms. Closer up it didn't seem polite to linger.

After two days I had realised that

swimwear is not designed as much to keep prying eyes out as wobbly bits in. The sensation of wearing no clothes is exhilarating, especially in the sea. But playing volleyball is a different matter. The sensation of wearing no clothes is exhilarating, especially in the sea. But playing volleyball is a different matter. The sensation of wearing no clothes is exhilarating, especially in the sea. But playing volleyball is a different matter.

Most human beings are not attractive in their natural state. Appendix and caesarean scars are in full view, then there are faded tattoos, varicose veins and various other operations, tucks and pulls. You learn to identify people by their measurements (large, pointed, grotesque, sensuous...) and when you see them in the evenings it is hard to recognise them in their clothes.

Most people who come to Cap d'Agde come in couples or families, and naturism crosses all class barriers. Some live here permanently, others pop in for a weekend now and then. There is a large single room supplement to discourage lonely hearts. Most single men I saw were smirking and being forcibly escorted off the beach by policemen.

Peng Travel Limited is one of the two British tour operators in Cap

d'Agde. They organise dinners, dances and body-painting for the more risqué. Kate, who has been coming to a naturist resort since she was eight and is now a Peng representative and a stunning 17-year-old, was sitting in the office in a skimpy T-shirt. "Once a naturist always a naturist. Many children go off it when they reach puberty and get embarrassed, but they come back later. When people get to middle age they want to abandon their hang-ups. The first day it feels odd having the wind between your legs but most people love it. My boyfriend took to it like a duck to water," she says.

Doug and Julie who run the office are also converts. "We don't force people to go naked. It is meant to be a freedom of choice but some loony factions exist and try to frighten people into taking off their clothes," Julie says. "Most people who go on naturist holidays just want a good sun-tan and no hassles." Doug agrees: "There is nothing Freudian about naturism. It is simply the easiest way to take a holiday," he says. It annoys him that textiles (the name given to clothed people) are so squeamish.

But at times naturism does seem like a secret sect. Couples would get up early in the morning to take pictures with their clothes on for the relatives back home. Police have permission to confiscate all film and

cameras if someone takes a photograph in the resort without permission and there was a tacit agreement among the British only to call each other by their Christian names.

Nudists obviously enjoy their bodies. Many are tanned to a frazzle but skin cancer is a taboo subject. They often caress their stomachs absently while standing in queues and at the Hotel Eve there were three mirrors in the downstairs bathroom.

But there is little voyeurism and there were no porn magazines in the resort and no sex shops, although some outlets sold leather goods. Once you got used to being naked, the leather-enhanced nudists were the only oddities. There was the man who was leading his wife round on a lead and there were several people who were shaved head to foot or who had died their pubic hair green. Some posters advertised sexy lingerie shows and there were several rumours about wife-swapping and indecent behaviour in a couple of the nightclubs. But any bizarre activities went on behind closed doors and at all clubs you had to go in as part of a couple.

As naturists say, worse probably goes on in textile resorts further down the coast. Would I go back? I'm not sure. But the next time I go to a beach I will find it difficult to keep my swimsuit on.



Skin and sand: "The sensation of wearing no clothes is exhilarating, especially in the sea. But playing volleyball is a different matter"

## Quasimodo seeks 13 kinds of passion

FRANCE

ESSENTIAL FRENCH: LONELY HEARTS

### Marriages

Many are seeking l'amour, the kindred spirit, or the partenaire de coeur, the life-long partner. This is the longing for what Fourier called the pivotale, the Platonic soul mate. Abbreviations: jims - jollie jeune mais seule - pretty, young but alone JH - jeune homme JF - jeune femme Useful expressions: a deux tout est mieux - it takes two

There will be a sexual AA call-out team, the Corporation philanthropique, consisting of the handsomest and most altruistic men and women, ready to respond to all emergencies and breakdowns. Meanwhile, even among Latin lovers, the path of true love does not always run smooth. Romance still needs to advertise in lonely hearts columns, les annonces de coeur.

In the Paris weekly, J'Annonce, lodged between emploi, immobilier and automobiles, there are many pages of personal ads. NB: don't look under Affaires - this refers to business opportunities - but



two hours at a stretch. Fourier said systematic polygamy would be a great stimulant to social cohesion. There is evidence of butterfly passions, the desire for amour materiel as opposed to amour sentimental, in the pages of J'Annonce under the following rubrics: Lui Cherche Elle and Elle Cherche Lui and Autres: Common euphemisms for extra-marital affairs: tendre complicité: liaison intime, discrétion assurée: relations épisodiques mais fréquentes: libre means unmarried; disponible suggests married but available. et plus si affinités - and more

fine mais bien proportionnée - small but well proportioned cilline - caddy. Fourrier distingués - between 810 different psychological types. Here are just a handful from the rencontres column: Fairy tale: Cendrillon cherche son prince - Cinderella seeks her Prince Charming "Yuppy" bon job, bcbg au boulot, cool dans la vie, ne se prenant pas au sérieux, détestant la frime - good job, smart at work, laid-back in life, don't take myself too seriously, hate phoney (bcbg - bon chic bon genre - roughly equivalent to sloane or preppy) Honest: Naturelle, douce et humaine, mais psychisme fragile, ni belle ni douée, cherche harmonie cerebrale avec homme - relaxed, natural, gentle and humane, but fragile psychologically, neither beautiful nor talented, seeks a meeting of minds

Tragic: Isolé dans ce desert d'indifférence - marooned in this desert of indifference

### Poetic

Me brûler les ailes au soleil de tes yeux, me nourrir au suc de tes lèvres, me pâmer d'amour au creux de tes bras, enfin prêt pour aimer - to burn my wings in the sun of your eyes, to feed on the nectar of your lips, to swoon with love in your embrace, in short: I'm ready for love

Confident: L'été sera chaud. Je te ferai craquer. Je sais que tu n'auras pas à le regretter - the summer will be hot. I will make you fall for me. I know you won't regret it

Arrogant: Voluptueux Parisien, gourmand et gourmet, yeux bleus, mince, élégant, haut niveau socio-culturel, large d'épaule et d'esprit, délicieusement attentionné - sensual Parisian, lover of good food, blue eyes, slim, elegant, highly educated and well connected, broad-shouldered and -minded, delightfully attentive

Ironie: Jeune Quasimodo très laid, même repoussant, bourré de défauts et fou, cherche jeune déesse sublime pour rejouer la Belle et la Bête - young Quasimodo, very ugly not to mention repulsive, a bundle of defects and mad to boot, seeks goddess to re-enact the Beauty and the Beast

Orthodontic: Je propose à jollie JF soins ou prothèses dentaires contre calins si affinités - for pretty young woman, dental care or false teeth in exchange for caresses if suited

Irresistible: Chef Patissier, 40 ans, divorcé

ANDY MARTIN

Hertz

1500

# Passionate pilgrim of the mind

Learned, heretical and zealous, Foucault remains a demagogue for Roger Scruton

Foucault, the first celebrated French intellectual to succumb to Aids, died in 1984, aged 58, at the height of his controversial fame. Like Sartre, he was a philosopher and an activist, but with one notable difference. Whereas Sartre, during most of his life, had no truck with officialdom and lived as a freelance marginal, Foucault doggedly pursued an academic career until, in 1970, he reached the top of the tree, with a chair in "systems of thought" at the Collège de France.

Before that, only his writings had been challenging, and on a non-practical level. From now on, he took over from Sartre as the most vigorous, individualistic, non-party promoter of "progressive" causes, issuing manifestos, forming committees of protest and organising demonstrations, in which he was prominently visible because of his bald head. On one occasion at least, the eminent professor, going even further than Sartre, was observed hurling stones at the police. Was this heroic activity from within the citadel of power, or a sign of a split personality?

Didier Eribon's book, which comes to us in a slightly erratic American translation, provides some enlightenment. In dealing with it, I must declare an interest. I am prejudiced against Foucault, because when I had to analyse his books with students, I found them very unsatisfactory beneath their surface glitter, and when I heard him lecture he struck me as bumptious and demagogic. But Eribon, who was a friend, paints a relatively sympathetic portrait, while not underplaying Foucault's difficult nature.

His adolescence followed a familiar bourgeois pattern of alienation versus integration. As usual, he had a loving mother and was at loggerheads with his father, a surgeon and professor of anatomy. His discovery of his homosexuality

coincided with that intense intellectual fever which affects most young Frenchmen who go through the terrible mill of *les grandes écoles*. He attempted suicide more than once, and had a spell in a psychiatric ward; this goes some way to explain his life-long interest in mental derangement.

However, he eventually cleared all the academic hurdles and, after holding various minor posts abroad, moved up through the university system, impressing people at every stage by his eloquence and his exceptional intellectual drive, and irritating some by his abundant self-assurance. Eribon reveals the interesting fact that his appointment to the Collège de France was a close shave, carried through only by a ministerial decision overruling the selection committees; the French democratic system admits of these autocratic anomalies.

Michel Foucault  
By Didier Eribon  
Translated by Betsy Wing  
Faber, £25

About Foucault's sentimental life, Eribon is either discreet or knows very little. He briefly cites two love-affairs: the second, a long-standing one, was with a former student, whom Foucault, acting very unprofessionally, appointed as his university assistant over the head of a more qualified woman candidate. "we want no old maids here", was his comment. Disappointingly, he never directly discussed his own homosexuality in writing, but one incidental remark suggests that he was given to sadomasochism. He is said to have revelled, in later years, in the homosexual drug-culture of San Francisco, hence presumably his sad fate, which he did not make public but accepted privately without fuss.

Foucault's intellectual positions, of which Eribon gives a clear, but deliberately non-committal account, can be described as systematically anti-conventional. He made his name with *La Folie d'âge classique*, which argued, in the manner of R. D. Laing, that



madness is a socially created ghetto. His most famous book, *Les Mots et les Choses*, attempts to subvert the generally accepted history of the Enlightenment by replacing the overt development of rationalism with a system of epistemes, or unconscious attitudes to knowledge, supposedly underlying articulated thought. *Surveiller et punir* is a fierce critique of incarceration, while the unfinished *Histoire de la sexualité* begins by denying that — contrary to popular belief — there has been any marked sexual liberation in recent times.

Throughout his writing, he has a very broad notion of "power" as a

social force oppressing the mad, the criminal and the sexually deviant, whom he tends to see as the more genuine people with a tragic, poetic apprehension of life. His revered and oft-quoted references are the Marquis de Sade, Nietzsche, Raymond Roussel and Antonin Artaud, three of whom died in mental institutions while the fourth, the homosexual Roussel, committed suicide.

I can appreciate his humanitarian zeal: it is the soundness of his thought that I question. After long effort, I came to the alarming conclusion that his basic intellectual concepts — "the classical age",

"the episteme", "the archaeology of knowledge", "the Being of language", and so on — are just so many gratuitous assumptions that he imposes on the history of ideas, creating confusions which continue to proliferate.

To my great relief, I discovered later that this view was shared by one of Foucault's eminent colleagues at the Collège de France. Now, with hindsight, I look upon him as a sort of passionate heretic within the tradition of Enlightenment humanism trying, as it were, to use the numinosity of the irrational to plug the supposed gap left by the Absent God.

## Two memos to Mr Smith

John Biffen

OFFSHORE  
Britain and the European Idea  
By Giles Radice  
I.B. Tauris, £12.95 pbk  
DIFFUSING POWER  
The Key to Socialist Revival  
By Michael Meacher  
Pinto Press, £27.95/£10.95 pbk

containing some gems from *The Sun*. I suppose it is reassuring that after what Hugh Gaiskill would have called a thousand years of history, we are now beginning to watch our manners.

Radice makes a more convincing case when he is analysing European developments rather than asserting the desirable and the avoidable. In particular, he traces the growth of the European Social Ideal and the role played by Jacques Delors, a French socialist imbued with progressive Catholic philosophy. It is this development that has made the European Community attractive to the Labour party — which was initially hostile to the liberal economics of the Treaty of Rome.

Meanwhile, Radice deals only tentatively with future developments. He commends a "wider

Europe", but is clearly anxious about its impact upon the Council of Ministers, Commission and European Parliament. Significantly, he makes no mention of Russian membership of the community, and yet this seems to be a challenging concept (dare I say unavoidable) if the power of Germany is to be balanced. Radice's book is a reminder to Smith that there are a growing number of Labour Euro-integrationists, and, in turn, they will claim office.

*Diffusing Power: The Key to Socialist Revival* by Michael Meacher will not provide his leader with such an easy read. It is a book written in anger. On that account alone, it is an exhilarating volume. Meacher rails against the success of his enemy "Thatcherism", the word Conservative is rarely used, and he despairs of the Labour Left to effectively counter "authoritarian populism".

In 200 pages, he sets out a radical alternative to the current consensus that binds both John Major and John Smith. Meacher rejects the social values that develop from a market economy, and his plans for intervention go much wider than anything achieved under the Wilson and Callaghan governments.

The heart of the book is related to economic policy. It is proposed that the present capitalist arrangements

for market-related pay will be transformed. The objective will be to "mould the country's pay structure much more closely to the rationale of public opinion and agreed social values", and consequently government intervention will be designed "to shift economic activity towards explicit social objectives".

The Meacher argument proceeds from the belief that power must be diffused, and that its present concentration is ethically and economically unjustified. The argument is taken through all facets of government, from the law to education. It is a programme more radical and egalitarian than has been attempted in post-war Britain. The inevitable criticism will be that the book does not argue how the power of government will be used to smash the present ruling industrial/commercial elite, and how, thereafter, power can be effectively diffused without the state itself having permanently enhanced powers to secure that end.

This is not a debating point, as the whole ethos of the book champions decentralisation. Once again the argument is buttressed by the belief in inevitability, the social market economy being judged to contain the seeds of its own decline. When this collapse occurs, the daring radicalism of Meacher will have its day.

## Graces and flavours

John Marenbon

THE COLLEGE GRACES  
OF OXFORD AND CAMBRIDGE  
Edited by Reginald Adams  
Perpetua Press, £10.50

Oxford and Cambridge are very ordinary these days — or so the admissions tutors would have us believe. No longer should we think of gowned undergraduates dining in a medieval college hall, along with the fellows at High Table. Today's students, we are told, hurry back to the lab for a self-service snack before the college disco.

Reginald Adams' collection of the Latin mealtime graces of the Oxford and Cambridge colleges — all 56 of them, along with translations, notes and an appendix on "associated customs at dinner" — might seem to provide an antidote for those disenchanted by this aggressive modernity. Yet Adams has more in common with new populists than appears at first sight. Like them, he sees tradition as something dead. He does not understand how the life of an institution shapes its customs and is shaped by them.

Adams describes the dignified procession of dons to the High Table. He says nothing of the unseemly jostles, or clever calculations, which often precede it, as fellows attempt to avoid various seating hazards: the master, the guest preacher, the silent mathematician, the college bore.

The wording of the various graces does have its interest for the historian. Each college has its own grace, but there are common patterns and phrases, derived from medieval liturgical and monastic practice. Texts from the Psalms combine with requests to God to bless the food (a practical precaution, given the methods of some college kitchens) and to guard those who eat it, and in longer graces with the commemoration of benefactors and prayers for the royal family. But there is more to a grace than its final form.

How has it changed over the centuries? What does it owe to medieval forms, what to Renaissance latinity? Does it bear any traces of the religious controversies of the 16th and 17th centuries? Adams does not raise such questions (nor even date most of the graces). For him the past is like the college silver — to be locked away after dinner.

With his first book, *High Cotton*, Darryl Pinckney has blazed a new trail in American literature. Like all experiments worthy of the name, this one's novelty consists in the reiteration of a deeply rooted tradition. Its pages are haunted by the historic gestures, minatory tone and euphonious cadences of the Negro church oratory of the southern states.

*High Cotton* is openly autobiographical, rhapsodic, plotless. But above the dissonant counterpoint of picaresque incident and emerging self-awareness, the austere figure of Grandfather Eustace sounds a last glorious coda to his own sacerdotal caste. The hereditary pride which drove the young rebel to seek mode anywhere but among his own kind finally rears its head in the adult, nauseated by the inferiority of the ideals of his own generation to those of his ancestors.

This recognition comes too late for the patriarch and the rest of the "old timers", but soon enough to provide the impetus for an excessively bright and cultivated young intellectual to become a writer. In

Daniel Johnson

HIGH COTTON  
A Novel  
By Darryl Pinckney  
Faber, £14.99



Pinckney: blazing a new trail

the long years of eking out a living on grants and bursaries while writing his novel of self-discovery, Pinckney has turned what may originally have been conceived as the epic of his own odyssey from the provincial horizons of his youth into a thinly-disguised evocation of the good old days.

Relieved by the fact of his

educated, pioneering forebears of any burden of resentment against whites, though acutely conscious that colour is only skin-deep in utopia, Pinckney unravels a map of middle class, Middle American life since the Sixties. The action takes place in a mixed-race milieu, but the view of the world from the "black table" in the canteen at school, college and company is treated with the same irony as all the others.

Though there are moments when Pinckney shows that he will not put up with blatant prejudice — as when he walks out on the housebound woman writer (a friend of "Mr Eliot") for whom he has been devilling after a patronising remark — *High Cotton* is a wistful, not an angry, book. Its message for black Americans is: forget slavery and self-pity; remember those who made freedom real, and how they did it. Don't waste your tears on the things you never had, or lost too long ago; weep rather for the tradition of self-cultivation that thrived within living memory.

Life begins for Darryl Pinckney

in shabby-genteel downtown Indianapolis. This was not where the family hailed from: there is a richly-scented chapter on the boy's stay with his great aunt Clara in the "Old Country", at Opelika, Alabama. The Pinckneys later move to a suburb: smarter, mainly white, with no "bad corners" and more visits from Grandfather, who apart from being a good old boy is also a snob. There Darryl goes to Westfield, a good school but one in which he is made conscious of his colour and abandons his previous aloofness from racial politics. Having hitherto considered England more romantic than Africa, he falls briefly under the influence of "Sister Egbe", the leader of a black power sect, wickedly but probably not unjustly depicted here.

Pinckney relies on his family, friends, neighbours and employers to people his story. To that extent he is a lazy novelist. But he provides the narrator — those who have met Pinckney will recognise the voice — and both the static microcosm of the Indianapolis homeboy and the inhospitable macrocosm of the Hadem bohemian are filtered

## Legacy of the poet-legislator

Stephen Logan

WILD SPIRIT  
The Story of Percy Bysshe Shelley  
By Margaret Morley  
Hodder, £15.99  
MAB'S DAUGHTERS  
Shelley's Wives and Lovers  
By Judith Cherniak  
Pnn, £6.99  
SHELLEY AND HIS WORLD  
By Claire Tomalin  
Penguin, £5.99  
BYRON AND THE SHELLEYS  
The Story of a Friendship  
By Jane Blumberg  
Collins & Brown, £18

Ever since he was born, 200 years ago this month, Shelley's life has been a siren to biographers, luring them to shipwreck. Because the literary problems are exacting, a biographer might be tempted to concentrate instead on the non-literary events of Shelley's life, which were certainly flamboyant enough. But Shelley was a writer to the bone, producing poems, letters, plays, novels and pamphlets with a prodigious energy.

For this reason alone Margaret Morley's novel, *Wild Spirit*, cannot help but seem wildly inaccurate. Some of Shelley's poems are mentioned and enough is said about books to set Harriet, his first wife, up as a girl who does not understand them. Morley suggests that, shortly before her suicide, Harriet was drawn into an affair with a "Major Ryan" partly because "he had no desire to make her study".

Claire Tomalin, in her excellent short biography, judiciously spurns the stereotype which Morley lachrymously upholds, mentioning that the scholarly Thomas Love Peacock "never lost his feeling for Harriet", and that, in any case, "few brides would set themselves to learn Latin during their first pregnancy, as she did".

The good literary biographer should combine the talents of a novelist, a critic, a scholar and a High Court judge. The same goes for anyone attempting a fictionalised narrative about a writer's life. Morley's well-meaning novel is unsatisfactory chiefly because it is critically inadequate. Someone who can write "bade" for "asked", "bear" for "carry", and "ills" for "problems", and who is at her ease with sentimental clichés like "Shelley could not erase the vivid image of the dark-haired girl", has not subjected her own work to the scrutiny demanded by Shelley's.

Judith Cherniak has achieved distinction both as a Shelley critic and as an editor of his texts. She has written a biography in the form of intermingled dramatic monologues, supposedly consisting of extracts from the diaries and letters of the four chief women in Shelley's life. She thus avoids having to make explicit moral judgements and can also, for the most part, leave the poetry aside. The only snag is that Cherniak has to invent a good deal of what purports to be written by the women. While she does this deftly enough, a certain inauthentic evenness of tone settles onto the narrative. Real letters and diaries have a right to be dull: fictionalised ones must be dapper.

Jane Blumberg's is the sort of book to make you throw up your hands in puzzlement. When she refers to Mary Shelley's "fine, high forehead of exceptional intelligence", you anxiously reach for your own in order to find out how intelligent you are. Yet there is no more of a hint of irony in

Blumberg's forehead-worship than there is in the numerous passages where she sounds like Barbara Cartland, calling Byron "the noble poet", Shelley "the pilgrim" and Mary Shelley, "the attractive Englishwoman".

Her scholarship, too, is uncertain. After Shelley had eloped with Mary Godwin, he sent Harriet a letter explaining that his "attachment to Mary neither could nor ought to have been overcome: our spirits and our bodies are united". In the Public Record Office transcript, the words "and our bodies" were omitted. Blumberg, too, omits them.

Other small slips signal a lack of caution which sometimes affects her judgement. Tomalin is cautious to the point of wisdom, remarking that "attempts to explain Shelley's loss of love for Harriet, his own or anyone else's, tend to absurdity". Blumberg, un deterred, informs us that "their intellectual disparity, despite Harriet's undeniable intelligence and sympathy for his ideas, soon became apparent". This is much better than Morley's account, but in order to escape Tomalin's stricture Blumberg would have to explain why Shelley could not settle for less than perfect reciprocity and why Mary was ultimately found wanting too.

Blumberg's narrative is for the most part elegantly written. Yet she has a lust for anecdote which makes for rough transitions as she surges from one to the next. This, coupled with her habit of quoting without comment richly complex or controversial passages, gives her prose "something of a tabloid quality". And she, too, suffers from a lack of critical engagement with the literary texts. To describe Shelley's poems as "populated with a uniquely fantastical imagery" may satisfy a lazy reader. But how many lazy readers are interested in Shelley, except as an eccentric adjunct to a romanticised image of Byron?



J.M.W. Turner's *Passage of Mount St Gothard seen from Devil's Bridge*. Taken from David Hill's *Turner in the Alps: The journey through France and Switzerland in 1802* (George Philip, £19.99)

## Grandchild of a dream: from Indianapolis to Harlem

Daniel Johnson

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Pinckney: blazing a new trail

the long years of eking out a living on grants and bursaries while writing his novel of self-discovery, Pinckney has turned what may originally have been conceived as the epic of his own odyssey from the provincial horizons of his youth into a thinly-disguised evocation of the good old days.

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through a sensibility and an immaculate prose which fully justify the subtitle. After the delights of idleness pall and the cheques from home no longer suffice, Darryl gets a publishing job. His account of office politics is ingeniously done, but his life in New York loses the intensity which marks every encounter with his grandfather, and so does the writing.

The grand old minister never betrays his ideals of self-education and righteous conduct, but he is not always charitable. Pinckney mercilessly lampoons Eustace's meanness towards his amiable jazz musician brother, Uncle Cassar. His academic vanity and showmanship are shown to great effect in the scene — perhaps the most accomplished of *High Cotton's* seamless sequence of sharply focused episodes — in which Grandfather preaches for the last time in his congregationalist church at Louisville. Drawing a contrast between the religious ideals of the prophets Daniel and Elijah, he infuriates his flock (who have the power to sack him) by implying that their "widely exhibited worship"

has nothing to do with righteousness. Finally they interrupt his sermon: "There was no power on earth that could prevent a black church, however annoyed and tone-deaf, from hanging into 'Steal Away to Jesus'." Grandfather's people snatched up the theme — "Ain't got long to stay here" — and refused to let it go until his retirement dinner some months later.

Eustace's sentimental treatment of youth is punished when Darryl's school journalism club holds a meeting (vital to his status) at his house. Grandfather fusses around the teenagers and then, to Darryl's chagrin, serves shrimp to the kosher-eating "social arbiter of the ninth grade".

Formally, Darryl Pinckney's stream of reminiscence, framed in the first person, has less in common with Proust than with Sterne. There are echoes of (among others) Tennessee Williams and Gore Vidal. Yet *High Cotton* is not just the homage of an aesthete to his masters, but a literary reliquary in which this modern hermit has kept the precious words of his saints.

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Dynamic UK market leader requires commercially minded Personnel professional with particularly strong generalist and employee relations skills. An important position to strengthen human resource management.

**THE COMPANY**

- Autonomous trading division of a substantial market leading British plc.
- £150m+ turnover, 2000+ employees, multi-site.
- Considerable export activity; highly profitable.

**THE POSITION**

- Key member of management team working with directors of finance, production, marketing and R&D. Report to Managing Director.
- Generalist role with emphasis on recruitment, training, personnel development and industrial relations.

- Develop future policy, ensuring a high calibre workforce with modern and competitive employment terms.

**QUALIFICATIONS**

- Significant personnel management experience, particularly IR, gained with a large unionised manufacturing organisation.
- Strong manager with excellent communication skills; credible at all levels; "hands-on" approach.
- Tough, independently minded but a team player. Probably aged about 40.

Please write, enclosing full cv. Ref ML3108  
 Courthill House, Water Lane, Wilslow, SK9 5AP



NBS SELECTION LTD - a Norman Broadbent International associated company  
 MANCHESTER 0625 59993 • LONDON 071 493 6992 • BIRMINGHAM 021 233 4656  
 SLOUGH 0753 819227 • BOSTON 0272 291142 • GLASGOW 041 204 4334 • ABERDEEN 0224 638080

**Manufacturing Director****Heat Transfer****West Midlands,****c £50,000 Package****Hoggett Bowers**

BIRMINGHAM, BRISTOL, CAMBRIDGE, CHESTER, EDINBURGH, LEEDS, LONDON,  
 MANCHESTER, NEWCASTLE, WINDSOR and representation throughout EUROPE

Part of a major worldwide Group this well established company is a highly specialised design and manufacturing organisation. With many years experience and excellent technical knowledge in all aspects of heat transfer the company has been able to gain a well earned reputation in all market sectors. Reporting to the Managing Director they now seek to appoint a Manufacturing Director of the highest calibre to be responsible for all aspects of manufacturing. Key duties will be to manage and develop the manufacturing activities to achieve productivity and quality of the highest level. Additional responsibilities will be to introduce manufacturing control systems and to develop new manufacturing strategies and working practices. Aged 35-45 you must be qualified in production or mechanical engineering to degree level, although not essential an MBA would be an advantage. Your background must include several years manufacturing management experience in the control of a multi-disciplined team and you must also possess a strong working knowledge of BS5750 and Defence quality standards within a modern manufacturing environment. Personal qualities must include the ability to communicate and liaise well at levels in addition to being well organised and strong commercially. The successful candidate must be able to work as a team member and will be expected to contribute significantly to the forward direction of the business.

Male or female candidates should submit in confidence a comprehensive cv. to: G.J. Dawlin, Hoggett Bowers plc, 13 Frederick Road, Edgbaston, BIRMINGHAM, B15 1JD. 021-455 7575, Fax: 021-454 2338, quoting Ref: B18369/ST.

**MARCAM Application Consultants****Process Manufacturing****Birmingham,****c £ Excellent Package****Hoggett Bowers**

BIRMINGHAM, BRISTOL, CAMBRIDGE, CHESTER, EDINBURGH, LEEDS, LONDON,  
 MANCHESTER, NEWCASTLE, WINDSOR and representation throughout EUROPE

Marcam Corporation are a market leader in the new industry of applications software and services for process companies in the food, chemicals, consumer products, pharmaceutical, building materials, metals and textile markets. Substantial investment in research and development and the highest quality of service has enabled the company to expand rapidly. Marcam has the distinction of developing a worldwide network of direct operations and representative relations in every major market and as part of the ongoing development of the company a new office is being opened in Birmingham.

Key vacancies now exist for high calibre application consultants. Ideally aged 30-45 and educated to degree level you must be able to demonstrate a background in the process industry in areas such as production, operations, inventory and finance. Previous experience in implementing systems is essential. Important personal attributes must include good communication and presentation skills, pre-sales experience is pre-requisite. In addition to the highly attractive salary the other benefits are those normally associated with a progressive organisation.

Male or female candidates should submit in confidence a comprehensive cv. to: G.J. Dawlin, Hoggett Bowers plc, 13 Frederick Road, Edgbaston, BIRMINGHAM, B15 1JD. 021-455 7575, Fax: 021-454 2338, quoting Ref: B18369/ST.

**£25k-£35k + car + benefits Swindon****Location Planning Manager**

With more branches than any other building society in the UK, and as the second largest, we're certainly on the map. But are we perfectly placed to capitalise on our position in the market?

In this new role we'll expect you to answer this question with pin-point accuracy and in the process sharpen and sustain Nationwide's competitive edge.

Your challenging brief is to establish and lead a location planning function, taking responsibility for ascertaining the optimum configuration across all our distribution channels.

As our acknowledged expert on locational logistics, we'll look to you to build and use appropriate geodemographic software. By assessing all locations you'll make confident business recommendations about sites - always with an emphasis on increasing profitability and maintaining market share objectives.

Of graduate calibre, and ideally with a post-degree qualification, you'll be drawing on extensive location planning experience, gained in a multi-site, multi-channel business, most probably in the retail sector.

Your familiarity with GIS, models and tools should be balanced by highly developed management and communication skills. Just as importantly, you'll need the credibility and strength of character to win the approval of senior managers for your proposals.

This is your chance to set the precedents for this new function within Nationwide and have a key influence on our future development.

There'll be no question that your rewards will reflect the importance we place on this role. Apart from a competitive salary, we're offering a car, private medical cover, subsidised mortgage and assistance with relocation where appropriate.

The Society upholds a clean air policy for the comfort and safety of all staff. Accordingly smoking is prohibited on its premises.

Please write with full career and salary details to: Patrick Turner, Human Resources Consultant, Nationwide Building Society, King's Park Road, Moulton Park, Northampton NN3 1NL

Closing date for applications: 21st August 1992.

Working for equality of opportunity nationwide



The Nation's Building Society

**SERVICE DEVELOPMENT MANAGER****A key role in the delivery of first class customer systems****£38-40,000p.a. + car****Hertfordshire**

Mercury Personal Communications is poised to change the way we communicate. With personal pocket-sized phones that can be carried anywhere, we will make our calls directly from person to person not place to place.

Key to this significant breakthrough is the development of first class I.T. systems to support all Customer Service aspects of our business, and we now seek a Service Development Manager for this important task.

Reporting to the Head of Customer Services, your prime responsibility will be to ensure that all customer-facing systems are developed and implemented to meet the exact requirements of users. This will involve close liaison with I.T. specialists and line managers to agree the systems strategy, and produce specifications for a variety of new systems. You will also ensure that projects are delivered on time and to agreed quality standards. In addition you will control the user help desk function as well as system administration and data maintenance.

Our need is for a high-calibre professional from a service-orientated background with a wide knowledge of I.T. systems. You must have the proven ability to plan major projects, meet

deadlines and manage staff. Of equal importance will be your skill in bringing out the best in others and getting results. A knowledge of the telecommunications sector would be an advantage.

We offer a very attractive salary plus the full range of benefits to be expected from a major company. This is an important, highly visible role and prospects for further career development are excellent.

If you have the all round I.T. and customer service knowledge to contribute to a high-growth company, please send a full C.V. quoting reference 5518 and current salary to Mark Peters, Stafford Long & Partners Recruitment Ltd, 12-14 Whitfield Street, London W1P 5RD.



whiteheadselection

## International Sales and Support with an FMCG Leader - Essex

This lively £500m FMCG manufacturer is a household name and has the best brand range in its field. As well as continuing to consolidate its position within the UK, it is now looking to rapidly expand internationally by franchise, joint venture and distribution.

They now have opportunities for three key individuals who will spearhead this expansion.

## Director of Overseas Operations

c. £50,000, car, benefits

You will be responsible to a Board Director for the leadership and direction of the International Division, and for the development and implementation of its marketing and operating strategy. This is essentially a general management position.

A graduate aged 35-45, you will have had a formal 'blue-chip' FMCG marketing training, with a proven record of achievement at senior management level in business development and in direct and third party international sales. As well as already speaking another European language or having a strong affinity to learn one, your entrepreneurial flair, organisational ability and energy will be self-evident. Reference 5553

## International Sales Manager

To £40,000, car, benefits

Your role, which reports to the Director of Overseas Operations, will be to drive through the divisional sales strategy by the identification of worldwide sales opportunities; the setting up of franchise, distributor or other arrangements; providing co-ordination and support; agreeing targets and ensuring they are met.

Aged 28-45 and educated to degree standard, with a formal FMCG sales training, you will have solid experience in leading and controlling a network of distributors/agents over a wide range of markets, including Europe. Knowledge of languages, patience, drive and commitment will all be apparent. Reference 5554

## International Operations Controller

To £35,000, car, benefits

This position calls for an experienced and dynamic controller who as well as already having a sound understanding of all aspects of export documentation, shipping etc. wishes to develop a department which will provide a comprehensive supporting service to the Division. This includes internal sales, customer support, profitability analysis, budgeting, cost control, collation of management and marketing statistics, and training.

Reporting to the Director of Overseas Operations, you will have a proven record of success in running a busy export operation, and experience of setting up simple complex and effective procedures and controls. Strength of character, independence of mind, motivational ability and leadership skills are all pre-requisites. Reference 5555

The comprehensive remuneration packages will each include fully expensed car, pension, health insurance and relocation assistance to this attractive area, along with other usual large company benefits. Career prospects are excellent.

Please write enclosing CV and quoting the appropriate reference number to James Thorne, Whitehead Selection Limited, 43 Welbeck Street, London, W1M 7PG.

A Whitehead Mann Group company.

whiteheadselection

WEST MIDLANDS

£50,000 - £60,000  
+ BONUS

## Managing Director

This company is a well established supplier of business services to the UK marketplace and currently enjoys profitable turnover of some £20 million. A recent review of the business has led to a change in its market stance and the development of new products and services. The company enjoys a reputation for quality products and service, operating to BS5750 standards.

To lead future development, a forceful Managing Director is now needed to drive the business forward and maximise the potential of the services and products provided in such a way as to capitalise on its well known brand name.

You are likely to be around 40 years of age, a graduate, and have held senior management roles which show an above average record of achievement. Your general management background will have covered the areas of sales and marketing, production and finance, including IT, but most importantly will contain a strong and successful

business development flavour. Experience in high volume print services and business products would be a distinct advantage. You should possess excellent communication and leadership skills, and be imaginative and opportunistic in recognising the potential for new product ideas. You must have the ability to lead the business team in driving ideas through to bottom line results.

Please send full personal and career details, including current remuneration level and daytime telephone number, to John Elliott, Coopers & Lybrand Executive Resourcing Limited, 43 Temple Row, Birmingham B2 5JT quoting reference JE224.

Coopers &amp; Lybrand Executive Resourcing

## MARKETING DIRECTOR

Home Counties: To £50,000 + performance related bonus  
+ quality car + excellent benefits

In this key position with a leading branded consumer goods company, a division of one of the UK's fastest growing international Plcs, you will develop and manage the execution of imaginative strategic business plans to stimulate increased sales and profits.

A classically trained marketing professional, ideally with experience in FMCG, branded fashion or sports goods, you will be a motivated team leader with a 'hands on' management style.

Probably in your 30's, you have experience of computer based forecasting techniques and

spreadsheet analysis, and evidence of genuine achievement.

You will have the freedom to combine your creative flair with analysis, build a team, achieve new goals and develop international contacts, leading to a career in General Management.

If you are interested in this unique opportunity please send your CV for the attention of Peter Millard, quoting reference 6437 at Highfield International, 6 Sheepscar Court, Northside Business Park, Leeds

West Yorkshire, LS7 2BB  
Fax: (0532) 421989



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EXECUTIVE SEARCH & SELECTION

## GENERAL MANAGER

PLASTICS INDUSTRY

North-West  
Package c.£40,000 + car

This is an exciting opportunity for an experienced and ambitious general manager to assume total responsibility for developing the strategies and building a team to ensure the profitable development of a small company with modern plant and strong growth potential. Part of an international group, it is a market leader supplying the chemical, oil, water treatment, mining, electrical, telecomms and aerospace industries in the UK and Europe.

A team player with a degree or equivalent in engineering or science and experience of working in Europe, your general management and finance expertise must be allied to a track record in industrial sales and marketing, a participative leadership style, and excellent interpersonal skills. Experience in or a knowledge of the chemicals or plastics industry, plus a working knowledge of French or German, would be advantageous.

To apply, please send full cv, indicating current salary, to Bethan Keir, Ref: 5529/BK/ST, PA Consulting Group, Fountain Court, 68 Fountain Street, Manchester M2 2FE. Tel: 061-236 4531.

PA Consulting Group

Creating Business Advantage

Executive Recruitment - Human Resource Consultancy - Advertising and Communications

## UPS SALES ENGINEER

OTE £35K p.a. + CAR + BENEFITS

EPI Ltd, one of Europe's leading power protection specialists, has recently completed a fifth consecutive year of growth, in the face of difficult trading conditions.

To help it maintain this impressive record of success, EPI has an immediate vacancy for a proven UPS sales engineer, who will be given the responsibility for exploiting the significant potential for EPI's products and services.

You will need to be able to demonstrate an ability to communicate effectively and persuasively. Proven achievement in the above relevant field is also an essential prerequisite, extensive training in EPI's products and services will be provided and the successful candidates will be supported with full technical back-up.

In return, EPI is offering an attractive remuneration package, which will appeal to those seeking a challenge.

Applicants should write, enclosing a full C.V. to the Sales Manager, EPI Ltd., Ferry Mills, Osney Mead, Oxford, OX2 0ES.

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You don't need previous experience to sell pensions, savings and investment products for Barclays Life. With the comprehensive training we give you, success could be just around the corner.

We have vacancies in most areas, but particularly need sales people in London and the Home Counties. So if you can drive and have the use of a car call 0800 585 588 and quote reference number 553095.

At Barclays Life you will receive comprehensive training and support. We are an equal opportunity employer. Please send your CV to: Barclays Life, 100, The Quadrant, London W1 1AA.

## RETAIL APPOINTMENTS

BUYING AND MERCHANDISING DIRECTOR Executive Package  
On behalf of our client, a major fashion retailer, we are seeking a Buying and Merchandising Director.

The successful applicant will be accountable for the continued sales and profit growth of the business through strategic planning, market positioning, product innovation and direction and the management of a large centralised Buying and Merchandising team. An accomplished Buying and Merchandising Director from a fashion retail background, you will combine well developed strategic and analytical abilities with a strong empathy for product. Excellent interpersonal and communication skills are vital for this role as is the ability to operate as part of a team. Ref: SS/0908

BUSINESS DEVELOPMENT DIRECTOR NORTH c£50k

Our client is one of the fastest expanding fashion retail chains in the country and is currently undergoing an exciting programme of growth both in the UK and abroad. The responsibilities of this new position will encompass all areas of both their retail and wholesale business.

The ideal candidate will be an accomplished Senior Executive with excellent Buying and Merchandising experience and will have a thorough working knowledge of the wholesale market. The ability to develop ongoing strategy to enable the company to achieve their long term goals is essential. Ref: JMC/0908

DESIGN EXECUTIVES c£30 - £50k

Outstanding opportunities for highly innovative leaders of Ladies Fashion. Several years design experience either with Ladies day and eveningwear or with lingerie are required. The ability to direct a creative design team and oversee the technical and production aspects is absolutely essential. Your experience will preferably also have encompassed UK and off-shore production. Ref: VM/0908

SENIOR MERCHANDISER c£35k

Our client, a major high fashion retailer, is seeking an experienced Senior Merchandiser to strengthen their Head Office team. This role demands a thorough knowledge of range planning and forecasting and the ability to use merchandising and replenishment systems to effect a quick and flexible response to sales trends. The environment is challenging and highly pressured and requires a young dynamic retail merchandising professional. Ref: DH/0908

SENIOR BUYER c£35k

One of the most progressive multiple retailers in the UK, our client is seeking an experienced Knitwear Buyer. Reporting to a Buying Controller, you will be responsible for a multi-million pound turnover focusing on high quality volume fashion knitwear. With world-wide sourcing experience, you will be fully conversant with knitwear construction and will combine creative flair with shrewd market awareness.

The environment is challenging and fast moving and requires an ambitious individual from a multiple retail buying background. In return for making a major contribution to our clients success you will attract enhanced financial rewards together with career opportunities which will capitalise on your talents. Ref: DH/0908

FIELD MANAGEMENT NATIONWIDE c£30k

Your key responsibilities will be maximising sales and the efficient management and motivation of a large team. We are currently handling a diverse range of both fashion and non-fashion appointments. Our clients require proven Store Management success in large units with turnover responsibility in excess of £2 million or with extensive experience in a multi-site role. Ref: KT/0908

If you are interested in any of the above positions please send your Curriculum Vitae specifying the reference on the envelope to Talisman Retail, Dodson House, 14-16 Regent Street, London, SW1Y 4PH. Tel: 071 - 925 0848. Fax: 071 - 930 2192.

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SPECIALISTS IN RECRUITMENT

Retail

MILLS & ALLEN  
MARKETING DIRECTOR

Top marketing position within the largest outdoor advertising company in the UK and part of the prestigious group, Avenir Haras Media in Europe. This challenging role demands exceptional skills and experience of implementation of product launch strategies; PR; managing the full marketing mix; product definition; and interpretation and utilisation of sales statistics.

As a key member of the management team you should be able to actively input into business planning and the sales strategy. You will report to the Sales Director.

Ideally aged mid 30's graduate with a proven track record within the services industry, and a knowledge of French and the ability to be a strategist and entrepreneur within a dynamic environment.

Please reply, enclosing full CV and current salary details to Catherine Bellwell, Mills & Allen Ltd, 27 Seale Place, London, W2 1YE.

## EUROPEAN SALES AND MARKETING DIRECTOR

- IT MARKET RESEARCH  
Compensation OTE £80K

INPUT, a leading worldwide IT market research firm, seeks a dynamic manager to develop the market for its subscription and consulting services.

Candidates will have a successful track record of:

- Managing salespeople in a diverse geographic area
- Selling IT subscription research services
- Managing direct marketing and telemarketing operations

Candidates should have a high level of energy and enthusiasm, and fluency in a major European language besides English.

Send your resume to Peter Lines, Managing Director.

INPUT

Piccadilly House  
33/37 Regent Street  
London, SW1Y 4NF

Market Intelligence and Strategic Planning Services

## DIRECTORS SEEKING A NEW ROLE?



Demand more than well meaning Career Counselling or Outplacement advice. Insist on real direction to your job search based on current market intelligence from the largest outplacement and career management consultancy providing cost effective services to employers and to individuals seeking career progression.

Our subsidiary InterMec accesses over 6000 unadvertised vacancies annually - mostly between £40,000 and £200,000 p.a. - and makes recommendations from its approved candidate bank without charge.

Call Keith Mitchell on 071-930 5041 for an exploratory meeting without obligation. Landseer House, 19 Charing Cross Road, London WC2H 0ES. Fax 071-930 5048.

INTERNEC PLC - means much more

John Mitchell  
071-930 5041

An international opportunity to combine your training skills with proven IT and Financial market knowledge

## SALES TRAINING MANAGER - EUROPE

circa £50,000 + Car + Benefits

As an instantly recognisable worldwide leader in the computing arena, our client is exploiting their prominent position through sharpened focus on specific market sectors.

The introduction of the newly created role of senior Sales Training Manager, into the Financial/Banking sector group, is an integral part of the sales strategy to develop their already powerful presence in this major vertical market.

Having completed a thorough 'needs analysis' throughout all European divisions of the Financial/Banking Sector Group, your brief will be to create an effective sales training strategy, and - using both internal and external resources - to ensure it is successfully implemented.

In developing the industry-specific skills of our client's sales team, you will be expected to develop focused training programmes which intelligently reconcile banking business practices and likely requirements, with appropriate sales approaches which extend our client's present and future ability to provide the most advanced IT solutions. To do so, your background will need to include:

- at least 5 years' sales training experience
  - sound knowledge of the Financial vertical market
  - IT market awareness
  - International experience would be an advantage.
- Ideally, you will have well developed commercial acumen and the tact and tenacity to gain co-operation and commitment within a highly demanding user environment. Excellent planning and motivational skills together with the stamina "to make it happen" will be essential.

The successful individual who meets our client's demanding profile will be taking on one of the most exciting challenges in the IT industry.

The highly attractive salary and benefits package fully reflects the level of scope within this key role. The position is based in Middlesex with relocation assistance if necessary, however, requires regular international travel.

For a confidential briefing, in the first instance, please send your full CV to Shirley Pruden or Stephanie Kirby quoting reference 6444, at: Highfield International, 1 London Road, Newbury, Berks. RG13 2JL. Tel: (0635) 33923. Fax: (0635) 38837.



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EXECUTIVE SEARCH & SELECTION

N. Home Counties

Salary package to £45K + Car

## Divisional IT Manager

Develop and implement strategies for the 1990s

Our client is a division of one of the world's largest and most successful suppliers of information and communication systems.

Information Technology has always played a key role within the division. Following a recent reorganisation, it seeks an exceptional individual to develop and implement an integrated IT and communications strategy. Your brief will be to champion a clear vision for IT, develop the strategic plan, gain top management agreement to investment decisions and deliver the systems for the next decade. You will direct a growing IT resource which provides the full range of development and support activities to over 1,000 users in multiple locations throughout the UK.

Ideally a graduate, you will be in your mid to late 30's with a strong development

background and a track record of delivering innovative solutions on multi-vendor platforms to support the business. To succeed, you will combine a strong business perspective with technical awareness and the ability to initiate change in conjunction with the end user community. Ideally, you will have gained this through integrating separate systems. Your management and interpersonal skills should be outstanding.

The role offers you the opportunity to head up the IT department of a substantial organisation, to resolve complex IT issues and to contribute to the successful development of the business.

To apply, please send or fax a CV, quoting reference SM17 to Goodman Graham & Associates, advising consultants, at the address below.

**GOODMAN GRAHAM**  
AND ASSOCIATES

8 Beaumont Gate, Shenley Hill, Radlett, Herts WD7 7AR.  
Telephone: 0923 855515. Fax: 0923 854791

F.M. MARKET DOMINATION... OUR AIM... YOUR PATH

## ACCOUNT DIRECTORS - NEW AND EXISTING BUSINESS

I.T. FACILITIES MANAGEMENT

Basic c. £40,000, O.T.E. c. £70,000, no ceiling on earnings.  
Outer London

Exploiting their huge technical resources and limitless growth potential, this company, a £200 million European Computing Services Group whose parent company's annual worldwide turnover is in excess of £15 billion, has total corporate commitment to being a world market leader in Information Technology Facilities Management by the mid-1990's.

The company enjoys the privilege of owning one of the world's largest communications networks which enables it to deliver computing and telecommunications resources on a massive scale. Two vast European Data Centres are linked to a host of National Data Centres supporting tens of thousands of users on a global basis. The company's skills in connectivity have fused national and international communications networks into a single flexible entity which gives every user almost endless possibilities for shipping information electronically around the world.

Four key I.T. sales positions have now been created to spearhead the next phase of the company's growth. These are true career opportunities, functioning at Account Director level, encompassing either new business or existing account development.

The new business roles include developing and implementing strategic sales plans for the identification, targeting and successful penetration of major new client organisations. They are keen to maximise every type of opportunity, some of which may best be exploited by working to mutual profitability with other divisions within their organisation.

The account development roles will involve the successful extension of existing contacts and the creation and development of new and strong business

relationships with senior representatives, influencers and opinion formers not yet exposed to the company's products, services and global network capabilities.

With several years' senior sales experience in a corporate environment, the successful candidates will have extensive networks of senior contacts throughout industry and commerce in either the private or public sector. These should have been gained by personally winning a number of £million plus sales contracts involving software and services on behalf of I.T. Solutions Manufacturers, Systems Houses/Integrators or Consultancies.

These are heavyweight appointments for mature, hands-on and resolute professionals who have the energy, tenacity and commercial acumen for the complex, long term, conceptual selling processes that characterise the F.M. market. Current experience in F.M. would be a distinct plus, but is not essential.

For a totally confidential discussion, please call Jeff Walton, the advising consultant, during business hours, or today Sunday between 14.00 and 19.30 on 0925 754058 (24 hour answering service). Alternatively, please fax your curriculum vitae to 0925 757131 or write with full career details to the address below quoting ref. no. 92248. All interviews will be held in London.

### INTERFACE

INTERFACE EXECUTIVE RESOURCES LTD  
P.O. Box 38, Lymington,  
Hampshire SO41 0AF  
Tel: 0925 754058. Fax: 0925 757131

S.G. WARBURG GROUP plc

## DERIVATIVES SYSTEMS DEVELOPMENT MANAGER

Top level package geared to individual ability - City

A leader in the field of international investment banking, the S.G. Warburg Group is intent on implementing new front-office risk management systems for Interest Rate Derivatives on distributed UNIX client server architecture.

This strategy, to build integrated systems using state-of-the-art technology, demands a high quality professional combining the skills of a systems engineer with the management ability to control all aspects of the project and an understanding of front and back-office business needs.

This broad brief, which will include the management of existing development activities, will range from requirements analysis, project definition and resource planning to technical design, change control and staff development. It will call for technical knowledge of the SUN Workstation and UNIX/C environments matched by an in-depth understanding of front and back-office systems supporting at least one of the following

products: Swaps; FRA's; Swaptions; Futures and OTC Bond Options.

A close relationship with traders will be critical to success, as will the vision to build strategic rather than merely tactical solutions. SYBASE skills would be a distinct asset in a project which will take full advantage of the very latest technologies.

If your track record and your ambitions are equal to such a challenge, we can promise exceptional career prospects and first class rewards.

Please call our consultant Steve Clayton on 071-253 7172 during office hours or on 0860 666760 evenings and weekends. Alternatively, send your cv, quoting ref:557, to him at JM Management Services Limited, Chandos House, 12-14 Berry Street, London EC1V 0AQ. Fax 071-253 0420.

1982  
1992



## TELECOMMUNICATIONS TEST SYSTEMS ENGINEERS

Tekelec Inc. is a leading supplier of diagnostic systems that advance the evolution of the intelligent network and support corporate internetworking. The company's products monitor, analyze and simulate the principal components of a network assuring conformance to global standards, interoperability and efficient network performance.

Due to the continued growth of the European Intelligent Networks, the evolving GSM networks and FDDI, Tekelec is expanding its Support Centre Operations located in Egham, Surrey. Currently Tekelec is seeking qualified pre and post Sales Support Engineers with a minimum of five years' experience in test and measurement sales support. Your experience should include a university degree and a solid background in SUN UNIX O/S, C++ programming language and OSI protocols. Application programming for Tekelec's CE120, CE132, GSM and MGTIS Network Test Analysis Systems would be an advantage.

Reporting to the General Manager, European Operations you will be responsible for supporting Sales Engineers and clients throughout Europe. Your ability to make presentations to our clients' Senior Engineers and Network Administrators is essential. Your willingness to travel and possible relocation to a European based office in the future is a requirement.

If you feel you are qualified for a highly visible corporate position, and are willing to travel and relocate, we would like to talk to you. The total compensation package is excellent and includes company car, private medical, dental and pension schemes.

To be considered for this senior position send your CV with current salary details to Karen Adamson, European Administrator, Tekelec Inc., CNS Division, 47 Station Road, Egham, Surrey TW20 9LB. Please mark your application REF-TSE.

BBC BBC BBC

## Head of Multi-media Publishing

### BBC Education

The BBC is in the process of bringing together its radio, television and publishing departments in the educational field into a new Education Directorate.

This key post will be on the Senior Management team of BBC Education working directly to the Director.

As the postholder you will be charged with creating a new revenue generating multi-media department through the development and distribution of all non-broadcast resource material (audio/video/print/interactive video) for school and adult learners including the development of a new BBC Languages Unit. The BBC is already a substantial contributor to the language learning field. You will be responsible for enhancing this role through developing multi-media learning packages and developing further the whole range of educational publishing including management training videos and school publishing.

You will need a good knowledge of educational markets, their needs and potential and experience in motivating a strong management team which in this case, will have both a public service and a commercial brief. You will be responsible for working closely with programme department heads in Education agreeing with them on investment policy into programmes and setting up measurable targets for monitoring returns on a public service or commercial basis.

Good interpersonal and negotiating skills at a high managerial level are essential as is experience in working in commercial publishing at the highest level.

Presently based at White City, West London with possible relocation in 1995.

Salary negotiable c. £55,000 - £60,000 p.a. + Benefits.

For further details contact Lucia Jones on 081-793 4204. Please send a full cv (quote ref. 10830/T) to Sue Purnell, BBC, Room 3220, White City, 201 Wood Lane, London W12 7TS to arrive by September 1st.

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## MARK-ONE

### Area Manager Competitive Salary + Car

Mark-One, the UK's fastest expanding fashion retailer, now with over 70 stores and more planned, has an opportunity for an Area Manager.

This is an exciting role working in the fast moving world of discount fashion for the whole family. Reporting to the Retail Stores Director, the position has responsibility for the complete operation and profitability of eight successful stores in Kent and on the South Coast.

Career prospects in this young and ever expanding company are excellent. The rewards include a fully financed company car, private health care, pension and other company benefits.

Applicants, ideally aged between 28-35, with a minimum of 2 years' experience in a multiple retail fashion environment - and looking for a new challenge - should send full career history including details of current package to:

Ruth Halsall, Personnel Manager,  
Mark-One (Oxford Street) PLC,  
Units 16-18 Victoria Industrial Estate,  
Wales Farm Road, London W3 6TN.



## TECHNICAL SALES MANAGER

UK & EEC

c£27,000 + Car +

Our Client is a very successful, securely financed, reputable young company supplying Water Treatment Systems, providing complete turnkey solutions from initial design, to manufacture, commissioning and service.

Their success now demands the appointment of a dedicated, graduate calibre Sales Manager with demonstrable knowledge of Chemical/Mechanical Engineering, European Capital Sales & ideally linguistic skills. This will be coupled with enthusiasm, total hands-on involvement & the potential for greater responsibility.

The exceptionally competitive remuneration package is coupled with superb prospects. Initially Bucks. based, the Company is relocating to their Norfolk factory. To apply send your CV to me, Michael Allbrook, Personnel Consultant. If you wish to discuss this opportunity, phone me TODAY between 11.00 a.m. & 7.00 p.m.

**ARCHERS**  
Personnel Services Ltd

Tring House, High Street, Cranleigh, Surrey GU9 0NL. Tel: 0431 275606.

## CAN YOU MANAGE A BUSINESS ON THE MOVE?

### DIVISION MANAGER

PACKAGE £532,000 IN FIRST YEAR + CAR + BENEFITS

Running a Sales Division of the cosmetics multinational Avon, you'll be managing a business with a turnover in millions. So you'll need a special blend of personal qualities to achieve challenging targets through the success of your team. A team which comprises highly committed Area Sales Managers and the many hundreds of Representatives they in turn control.

It's a role that's more about the management of people than it is of business. You will be called upon to think on your feet as you provide vital leadership to a sales force that's quite literally, on the move.

Every day you'll be out there where it counts. Encouraging, inspiring, training, supporting, motivating - leading from the front to ensure that exacting performance goals are not only met, but exceeded. So you'll need to bring into play all your undoubted enterprise and acumen - your planning abilities, sound business judgement, decision-making and communication skills.

As well as a minimum of 2 years' proven team management experience, it is essential that you can demonstrate your ability to operate

successfully in a results-oriented environment. You will also need to be educated to 'A' level standard and have a full driving licence. Mobility and adaptability will also be important.

Whether or not you have previous sales experience, you will join our comprehensive sales and corporate orientation training programme. This will give you valuable exposure to the role of a Representative and an Area Manager, prior to taking control of your own Division.

Beyond that, the scope for career development is exceptional within the company.

If you feel you can demonstrate all the essential skills this position demands, please send your CV with a covering letter which details specific examples of how you have achieved success through the motivation of others, to:

Anne Gill, Human Resources Manager, Avon Cosmetics Limited, Nunn Mills Road, Northampton NN1 5PA.

Please apply immediately as applications will not be accepted after 21st August.

CAN YOU  
COMMUNICATE  
MOTIVATE  
INNOVATE



AVON

## HEAD OF PUBLIC RELATIONS

London Division to £35,000 + car and benefits

## YOU'LL DELIVER WHAT'S BEST FOR BUSINESS

When it comes to a first class service, the Royal Mail is Europe's number one. Building on success and to meet the challenges of the future, we've developed our national structure into nine geographic divisions, each run as a separate business unit.

As we've changed to meet emerging customer needs, our public profile has grown considerably, and now more than ever, we are building on public awareness of the new Royal Mail dedicated to delighting our customers and the communities we serve.

London is a key business centre with an annual turnover of around £600 million. As Head of PR you will conceive, develop and implement a PR plan in order to meet internal and external customer needs. This will involve responsibility for policy decisions and budgetary analysis at the highest levels.

In addition you will need to be able to identify and act upon market and media opportunities quickly and effectively.

You should be of graduate calibre with at least 10 years' commercial experience, including 5 years within PR, and ideally, an understanding of Total Quality Management. Sound communication skills are required to maintain close relationships with our sales and marketing functions, media connections and customers. Equally, you require energy, enthusiasm and creativity balanced by commercial acumen.

To take up the challenge, write with a full CV detailing current salary to our Consultant, Alex Wilson at Moxon Dolphin Kerby, 178-202 Great Portland Street, London W1N 6JJ, enclosing a recent photograph and quoting Ref. 6195.

Royal Mail is an equal opportunities employer.



## GROUP TELECOMMUNICATIONS MANAGER

Circa £36k + Car + Private Health Care

You will be responsible for managing the provision of resilient, integrated Telecommunications Network Services provided by a third party Facilities Manager. In addition you will spend time co-ordinating and communicating with Senior Management throughout the Company, as well as Staff, Contractors and Suppliers.

An awareness of Networking Requirements as they relate to Business Plans is essential, as is the need for Budgeting, Planning and Maintaining Quality Control Standards throughout the Group Telecommunications Network. The successful candidate will possess:

Hitchin, Hertfordshire

— A comprehensive knowledge of Telecommunications Techniques and Developments

— Twelve years experience combined with evidence of academic attainment

— Working knowledge of Computer Environments, Hardware and Systems Software

— Excellent Communication Negotiation skills

Reporting to the Group Systems Director, this position offers exciting challenges with the opportunity for growth and development.

If you match the specification and possess the requisite skills and qualities, post or fax your CV to our retained adviser:

Alistair Hutchinson  
Nucleus Consultants Ltd,  
Delfon House,  
11 Vernon Avenue,  
Beeston,  
Nottingham,  
NG9 2NS

Tel: 0602 677557  
Fax: 0602 677545

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A key  
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professional  
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## General Manager Finance

£75,000

Company Car  
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Generous  
Relocation  
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The Medical Defence Union (MDU) is the first and foremost organisation of its kind in the world. It offers medico-legal advice and support as well as discretionary indemnity to well over 100,000 worldwide practitioners within the medical, dental and allied fields. As a result of successful strategic initiatives and rapid response to parliamentary and consumer developments - in Britain, the EC and elsewhere - the MDU has expanded significantly in recent years.

Maintaining this pre-eminent position calls for highly effective management of all its financial operations. Active in strategic change, the MDU now seeks to recruit its general manager of finance, responsible for reporting on all financial matters, and taking an

active role in the strategy and management of the MDU. Reporting directly to the chief executive, this person will manage the finance and the business planning departments. Responsibilities will include budget monitoring and management accounting, as well as implementing initiatives arising from a far reaching review of the finance function, centred in Manchester, and establishing and continuously improving new financial systems and procedures. He or she will be based at the MDU's London HQ.

Candidates must be graduates, with a suitable accountancy qualification, and they will probably be aged 35-45. Experience as a hands-on, line manager of a service industry accountancy function is essential, preferably within the insurance field. Excellent project management skills and the ability to deal within the international finance arena are also crucial. In this environment of change, flexibility, creative problem-solving, communication skills and a flair for team leadership are central. Above all, candidates must recognise the need to deliver a quality-driven service to users.

This is a challenging and strategically important role. The achievements of successful candidates will be highly visible and career progress - to a position on the board of management - is a very real prospect.

Please send a detailed curriculum vitae, quoting reference number T1, to Angela Francis at: The Medical Defence Union, 3 Devonshire Place, London W1N 2EA, by Friday 4th September 1992.



THE MEDICAL DEFENCE UNION LTD

## Personnel/OE Adviser Petroleum Development Oman

Competitive tax free salary & Overseas benefits

Petroleum Development Oman (PDO) is the largest oil and gas producer in the Sultanate of Oman, employing some 4,500 staff. The Company has an impressive track record of growth and is a leading operator of the latest oil and gas technology. Within the corporate personnel group there is an important role which gives not only OE advice on projects company-wide, but also provides special support to the personnel function. To fill this role we are looking for a personnel specialist whose solid HR experience is complemented with skills in OE and Quality management techniques. This is a challenging position which will appeal to someone unafraid of a proactive role; one that offers great scope for initiative and effort. The ideal candidates, probably late twenties/early thirties, will be able to demonstrate not only detailed knowledge of personnel systems and procedures but also the interpersonal skills to handle sensitive personnel issues in a multi-cultural environment. A good first degree is essential, possibly in a behavioural science, and a postgraduate qualification such as an MBA is desirable. Previous experience in the oil industry and/or the Middle East would also be an advantage. In the first instance we are offering a renewable two year contract and the company will provide free family accommodation, excellent infrastructure service, valuable educational support and substantial home leave. Based near Muscat on the coast of Oman, the location is one of the most beautiful and varied in the Middle East.

Interested applicants should send a full CV to:

Dean Culshaw,  
RECRUITMENT INTERNATIONAL LIMITED  
2nd Floor, Copthall Tower House, Station Parade,  
Harrogate, North Yorkshire HG1 1TS.  
Tel: (0423) 630533, Fax: (0423) 630558



## DIRECTORS/MANAGERS

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You need a new position.

With hundreds of applicants applying for each advertised position, how can an individual compete in the marketplace?

Fletcher Hunt are not an agency, but a specialist team established to help individuals seeking fast career change to find the right position quickly and professionally, normally within the underadvertised market.

Consultancy is sometimes available to our unemployed clients.

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North West 0842-625082 Dublin 01-556 838 Perth 0738-441327

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Neither means being  
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We are a team of career professionals who care about your future, whether you are employed or not. Finding the right job is all about confidence, aptitude and contacts. Our expertise is comprehensive and individually tailored to meet your needs, goals and the right position - often within the underadvertised market.



Call Wilson McKenzie on 071 920 0480 to arrange an initial meeting for Manchester call 061 834 2189 and Midlands 0788 546107.

McKenzie  
Waterman

McKenzie Waterman & Co., St. Albans House, Fore Street, London EC2Y 5DA.

## Head of Administration

A new research centre is to be established within the UK. The Centre will be directed by Dr John Sulston and its prime function will be the sequencing of the human genome. The Centre will be seeking charitable status, and will have a grant income of several million pounds per annum. A prime source of that grant aid will be The Wellcome Trust.

The Centre requires a Head of Administration to be responsible to the Director for all financial, legal, personnel, property and non-scientific administrative matters. Candidates must have a relevant professional qualification, and a background in general management at a senior level, together with experience in financial, legal, personnel or property matters.

Candidates should apply in writing, enclosing full curriculum vitae, details of their current salary, and the names and addresses of two referees to Mrs L. Arter, PO Box 39, London NW1 4LJ. Applications must be received by 28th August 1992; please quote reference LA/MM on the envelope.

Interviews will take place in September, and it is hoped that the successful candidate will be able to take up an appointment shortly thereafter.

## Financial Controller

To £50k + executive car.

Morse Computers seek to recruit a graduate ACA with the personal qualities and ambition to take a top management role in this young, well financed and rapidly expanding company. Based in new West London offices, Morse are now the UK's largest reseller of Sun Microsystems UNIX workstations, with an exceptionally high quality blue-chip and public sector client base. We need to develop a strong system of controls throughout the company appropriate to our future growth, to run an error-free and efficient accounts department, to refine our reporting and analysis, and to put in place strategic and financial planning for the short and the long term.

Age range 23 to 35, with at least 3 years business experience in a line management position. Excellent career and promotion prospects. Please apply in writing to Sarah Lomas, Morse Computers Ltd, 17 Sheen Lane, London SW14.

MORSE

## Director... and needing a job

By working together we have total commitment in helping you to find the right job. Our methods lead to hundreds of opportunities at senior level across a wide range of services and industries. £40k + ... Continued professional support from start to finish. Special Government interest free loan to tide you over, if required. Call us on 071 488 1324 to learn how we can help you help yourself.

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## GENERAL APPOINTMENTS

## EUROCONTROL

The European Organisation for the Safety of Air Navigation requires for its Internal Audit Unit in Brussels (Belgium) (m/f)

## 3 INTERNAL AUDITORS

Tasks: working under a Head of Unit, and as part of a team responsible for examining and advising:   
 - the accuracy and integrity of the financial and accounting records;   
 - the adequacy of the accounts system ensuring adherence to standard accounting practices;   
 - the operation of the route charges system administered by Eurocontrol.

The team will also carry out special investigations as requested.

Requirements:   
 - university degree in financial management, accounting or auditing or the appropriate professional accountancy qualifications;   
 - experience in internal auditing preferably in both the private and public sectors;   
 - some knowledge of and experience with the audit of computerized systems;   
 - general knowledge of the organisation of civil aviation in Europe would be an advantage;   
 - a knowledge of the working practices in international organisations would also be of some advantage.

An attractive international salary, including social security and pensions provisions, is offered.

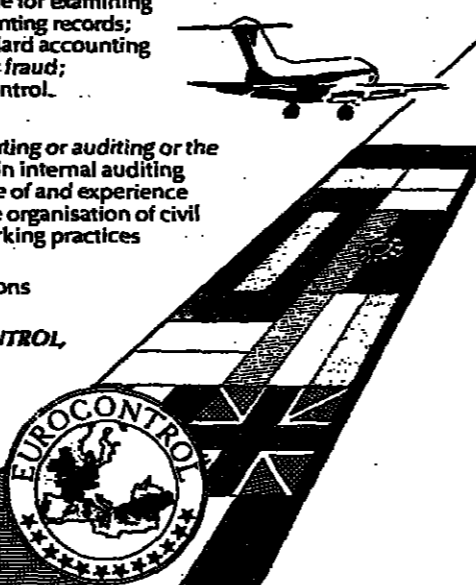
Application forms and further details may be obtained from EUROCONTROL, Personnel Division, rue de la Loi 72, B-1040 Brussels.

Fax n° 32.2/729.39.72, for enquiries only.

Enquiries must bear the appropriate reference n° quoted above.

Completed application forms, clearly indicating the reference n°, must reach the above address by 16 October 1992 at the latest.

Candidates are advised in their own interests to ensure that they meet the above deadline since closing dates are applied strictly.



## Ad Search

Identify the broadest range of advertised job opportunities. For more information telephone 0993 823860

RGK Network High Street Office 0131 400 0000 Fax (0993) 823860

## CIRCA £600 PER WEEK

Selling a 1st class product with a company which is probably the fastest growing company in sales in the UK today. Working from home from company generated qualified leads. No canvassing. No competition. If you are a car owner and interested telephone Mr. Conway on 071-538 1361 and 071-515 3808 or if you live in the North Mr. Pizzetti on 0254 383511 NOW.

## Career Training for Graduates

One term Office Skills & Information Technology course. Open to Marketing, Accounts & Business Languages. Professional career planning & job placement assistance. In the heart of business district. Prospects: (0865) 240963 St. Aldates College, Oxford OX1 1SB

## CAREER OPPORTUNITIES IN FINANCIAL SERVICES

## AN EXHIBITION

These companies are at the leading edge of a modern and sophisticated industry. They wish to meet people from a wide range of backgrounds, who are prepared to remain, and willing to embark upon a new and challenging career.

## Available packages comprise:

- \*Salary and company car or full commission - first year OTE £20,000.
- \*State of the art Financial Planning software
- \*Initial and ongoing training and sales support
- \*Future prospects for specialisation in Sales Management

If you would like to attend an exhibition and meet a selection of these companies, call 081 460 7163 for YOUR invitation.

LONDON & GUILDFORD ON 25.8.92 MILTON KEYNES ON 26.8.92 CHELMSFORD & CAMBRIDGE ON 27.8.92

## Dyfed Griffiths Architects Cambridge

## ARCHITECT

Project Architect required to take responsibility for detail design and coordination of health projects. Must have high degree of skill and minimum 4 years experience in the use of MiniCad and other Macintosh software. Experience in Primary Health Facility Planning, University and special care housing essential.

Please reply to The Maltings, Burwell Cambridge, CB5 0AB

## ART CONSULTANT / US LIAISON

An expanding International Corporate Art Company requires consultant with substantial knowledge of the US corporate art market. Education should be of at least undergraduate degree level or a relative discipline.

Based in Central London his/her responsibilities for all future developments in USA.

OTE £30,000 + company car. Relocation costs considered. Please reply in confidence with CV to Ms. T. Verco, Box No 9742

## SEARCH FOR A STAR

Faron Salaria is one of London's most successful Estate Agents. We only offer four year experience in London Property with a higher turnover than we had at the peak of the market. It is our belief that there is no substitute for hard work, persistence, ability and skill. This sales based organisation which places considerable emphasis on achievement and has little time for the 'spare time' agent's drive.

We are currently looking for two sales people, Age 24 to 35. Experience of estate agency is not required as full training will be given. You will however need to be personable, intelligent and goal orientated in your approach will have a track record which demonstrates achievement in your career to date. The prospects we offer to those who have what it takes are exceptional.

A graduated career structure over three years ensures an income ladder, and commission of around £18,000 p.a. in the first year, £25,000 p.a. in the second year and in excess of £30,000 thereafter. A company car and BUPA is provided. A detailed C.V. together with a hand written letter of application to: Ref: FS, Faron Salaria, 89 Notting Hill Gate, London W11 3JZ.

## GRADUATE OR MBA

To work as assistant on organisational review. Start late September for 4 months. Must be numerate, computer literate with keyboard skills, and able to demonstrate the capacity for analytical and creative thinking. Excellent pay. Please send CV with handwritten letter to Box No 9722. Closing date 21st August 1992

## AREA MANAGERS

Required male/female, to sell membership of a nationwide business association. OTE £20K with no limit to earnings. No age limit. Commission only. Contact: Neil Hubbard, Regional Manager 081-399 5942

## MAYFAIR ANTIQUES

Requires experienced sales person. The successful candidate must be smart, articulate, highly motivated and will have previous sales record, computer skills and working knowledge of Spanish, Italian, etc. Applications to Box No 9642

## Career Evaluation

Allied Dunbar Assurance plc have branches throughout the South East and are looking for intelligent and professionally minded people between 25 and 50 to market their range of financial services.

If you have ever wondered whether a career in sales or marketing would suit you, this is your opportunity to find out. We would like to invite you to attend a meeting to be held shortly which would discuss and explain the opportunities available within the Group and also - most importantly - offer a COMPREHENSIVE ALTERNATIVE CAREER EVALUATION exercise.

We have for many years added ourselves in our ability to select talent from outside the financial services industry and to develop very successful Financial Planning Consultants from those who have had no experience of sales in the past. Please write with a brief cv to: Emma Brown, Allied Dunbar, 1st Floor, Clockhouse Court, 5/7 London Road, St Albans, Herts AL1 1AA or call 0727 836511.

Opportunities exist in the following locations: Bournemouth, Central London, Crawley, Essex, East Midlands, Birmingham, Oxfordshire, Lancashire/Greater Manchester, St Albans, Watford, Woking, N.W. London and other locations nationwide.

## AN EXCEPTIONAL OPPORTUNITY FOR A COMMERCIALLY AWARE HR PROFESSIONAL

Green Field opportunity for a bilingual (German/English) experienced personnel generalist (MIPM) to recruit for and staff the UK headquarters of a new-venture services company in Central London. Knowledge of expatriate compensation and benefits an advantage.

A salary of £230,000 will be offered to the ideal candidate who will be pro-active, self-motivating and able to think strategically and to grow with this dynamic new company.

Apply in writing with a Curriculum Vitae to Box No 9738

## £30,000 O.T.E. (commission only)

Do you have a sales, professional or semi-professional background? Do you intend to turn to your personal advice? Do you seek a rewarding and satisfying career in a growth industry of the 1990's? We are a national organisation in the field of Personal Finance (offering life savings to the public, overseas and domestic) offering a network of small offices nationwide both part and full-time. Previous experience in a sales or customer service role, and a proven track record in sales are essential. We require 12 months full time training. Write to The Institute, St. William's, Cheltenham, Gloucester, GL51 1BU

Business Analysis at the Centre  
Chief Executive and Town Clerk Department  
Policy and Review Officer

Salary £18,231-£19,656

We seek someone with experience of business/policy analysis in a local authority or similar organisation to join a small team in the Chief Executive and Town Clerk's Department.

The work will be varied encompassing management and operations reviews of any part of the Council's service, and helping to prepare the Council's case for the Local Government Commission.

Apart from analytical skills, we shall need evidence of verbal and written communications ability, and it would be advantageous if you have practical experience of information technology.

Gillingham has a reputation for sound financial management and innovation in provision of services, and has in the last two years undergone considerable organisational change. Both Councillors and the Management Team share a commitment to improving services and performance review.

We have a good benefit package:

- \* Removal Expenses (as appropriate)
- \* Disturbance Allowance (up to £6,000)
- \* Leased Car Scheme
- \* BUPA
- \* Medical Screening
- \* Flexible Working Hours
- \* Smoke Free Offices (from 1 October 1992)
- \* Training According to Individual Needs

For an application and further details please contact Mrs June Smith, Personnel Section, Gillingham Borough Council, Municipal Buildings, Canterbury Street, Gillingham, Kent ME7 5LA Telephone (0634) 282029. (24 hour answerphone)

Closing date: 11 September 1992. Ref: 902092 Interviews are expected to take place late September.

**Gillingham**  
BOROUGH COUNCIL

## International Sales &amp; Marketing Director

Milton Keynes  
£40,000 + Bonus + Excellent Package

This highly respected distributor of professional photographic equipment with substantial manufacturing interests and sales exceeding £20m now plans to expand its worldwide markets significantly throughout North and South America, Far East, Middle East, Australasia, Pan Pacific Basin and U.K.

Reporting to the M.D. you will be required to play a crucial role in the continuing development of the Group's overall Sales and Marketing operation.

Ideally 35-45, of graduate calibre, you will possess a formal qualification in Sales & Marketing and have proven success in selling branded products in international markets working through distributors, agents and end users, with proven team management ability. Experience in the photographic, electronic, optical industries would be particularly relevant to this position.

Write with CV quoting Ref: 330492 to James Hyde B.F.H.R. Ltd, 96 Evesham Road, Weethley, Nr. Alcester, Warwickshire B49 5LW

**BRIAN FORBES**  
HUMAN RESOURCE GROUP

## 日本食品トレーダー募集

年取 25,000ポンド  
要 2年以上経験 日本語/英語たん能  
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OKURA & CO. UK LTD.  
4TH FLOOR, GREENLY HOUSE,  
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LONDON EC3A 7LP

## MANAGER

Required to take responsibility for day to day management and administration of restaurant owning company. The post will also involve overseeing the management of two successful Japanese restaurants and playing a full part in the future business development of the company. Essential requirements include general business knowledge and experience of restaurant management. Fluency in Japanese is extremely desirable. Please Reply to Box No 9734

## CORPORATE HOSPITALITY MANAGER

Substantial experience of executive-level entertaining, excellent secretarial skills, and a bright personality are required to co-ordinate the corporate hospitality management for Japanese visitors at various leisure sites within the UK. Fluent written and spoken Japanese is essential. Excellent remuneration offered to the successful candidate. Please Reply to Box No 9666

## THE COMMISSION OF THE EUROPEAN COMMUNITIES

is looking for a (m/f)

## HIGHLY QUALIFIED ADMINISTRATOR

(A/3 - on temporary contract - ref. 55T/92/XV)

to work as an Adviser in the Directorate-General for Financial Institutions.

Place of employment: Brussels

Duties: to monitor implementation of the internal market in the field of financial services in general and insurance and pension funds in particular

Qualifications. Candidates must:   
 - be nationals of one of the Member States of the Community;   
 - have a law degree;   
 - have at least fifteen years' graduate-level experience in the field of financial services since obtaining the above degree;   
 - have acquired, through working in public institutions or organisations, a thorough knowledge of the various aspects of the European financial services sector;   
 - freedom to provide financial services;   
 - programme for completing the internal market;   
 - Community directives in the field of financial services;   
 - implications of the implementation of Community directives in the field of insurance;   
 - have proven experience in preparing and analysing legislation;   
 - have a perfect command of one of the Community languages and a thorough knowledge of a second;   
 - have been born after 30 June 1941.

The Commission is an equal opportunities employer; applications from women are therefore particularly welcome.

Officials of the institutions of the European Communities are not eligible.

The contract will be awarded for a minimum of three years and a maximum of five.

The candidates considered best qualified for the post will be called for an interview.

If you are interested, please send a detailed curriculum vitae (typed and not more than four pages long) and photocopies of supporting documents (degree certificate, employers' references, etc.) to the following address:

COMMISSION OF THE EUROPEAN COMMUNITIES, DIRECTORATE - GENERAL PERSONNEL ADMINISTRATION, Recruitment Unit - SC41, rue de la Loi 200, B-1049 Brussels, to be postmarked not later than 11 September 1992. Please quote reference 55T/92/XV.

## S.U.C.C.E.S.S. AREA MANAGERS

The North, North East, North West South West and Outer London  
£25,000 upwards & Package

Our Client, a large high street fashion multiple is looking to strengthen its field management by introducing five top calibre Area Management professionals.

You should have experience in multi-site management with a proven track record in achieving sales targets should include staff motivation, training, development and recruitment.

Leading from the front, you should have an entrepreneurial approach, a high level of personal energy and ambition together with an enviable work ethic.

Call Margaret Crowe or Jay Dhanacha  
S.U.C.C.E.S.S. APPOINTMENTS  
12/14 Argyle Street, London, W1V 1AB  
Tel: 071 287 7722 Fax: 071 734 1692

## SLICK CITY JOB

Are you one of the unlucky few who have recently been made redundant or likely to be?

Or are you an ambitious Graduate? Do you wish to pursue a rewarding, secure career in sales and management with a London based firm?

If you have sales and/or management experience, telephone personnel on:

071 495 4477  
Quoting ref: ED  
Or send C.V. to: 2nd Floor, 50 New Bond Street, London, W1.  
BARTON LYLE LTD

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Computasoft is a young, expanding company specialising in software for financial institutions in the City.

We are looking for a smart self-motivated young person to provide PC support in-house and at consumer sites with special responsibility for Networking.

Full training will be given. Salary circa £10,000. Excellent prospects.

Please apply in writing to: Corinne McEwan, Computasoft Ltd, 150 Strand, London WC2R 1JP.

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Decided career to the UNADVISED into market. Government backed loans available. Unique Corporate Displacement Programme.

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you're at university, and in-service training to Degree standard leading to Chartered Engineer status.

Naturally, such a demanding job offers rewards to match - promotion, great travel opportunities and a full social life.

So if you have, or expect to have, 2 A levels including Maths and Physics, or a degree in electronic or mechanical engineering, discover a more fulfilling engineering career. Call our information line, or post the coupon.

We are equal opportunities employers under the Race Relations Act and welcome enquiries and applications from all ethnic groups. Normally you should have been a UK resident for the past five years.

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Send to: Naval Careers Service, Department (XXXXXXX), FREEPOST 4335, Bristol BS1 3YX. No stamp needed.

Please send me your free information pack on careers as a Royal Navy Officer. I understand I am under no obligation.

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## BBC1

- 6.00 Ceefax (46752) 6.30 Breakfast News (42276459)  
9.05 Bravestarr Animation (r) (6191042) 9.25 Artifax: The world of design, presented by Margot Wilson (r) (61318752)  
10.00 News, regional news and weather (6855435) 10.05 Playdays (r) (6620090) 10.25 Lullaby: The feisty canine rounds up an escaped Bengal tiger (r) (6375787) 10.45 T in T: Showbiz magazine presented by Andi Peters (r) (6213752)  
11.00 News, regional news and weather (1153348)  
11.05 Kids on Kilroy: Divorce.  
● CHOICE: One British child in four is likely to see the break-up of his parents' marriage before reaching the age of 16. Robert Kilroy-Silk's audience is composed of youngsters who have been through the experience and are uninhibited enough to come on television and talk about it. After from one lad, who says he was so upset he tried to hang himself, the children show a perhaps surprising resilience. Some even welcomed the split because they would not have to listen to their parents quarrelling any more. Others say they did not get on with their dad or the mum, and therefore did not miss them. Often the difficult part was not the split as such but becoming part of new families when parents remarried. It is a revealing discussion, conducted with honesty, feeling and even the odd touch of humour (8671266)  
11.50 The Travel Show Traveller: John Thirwell visits Estepona on the Costa del Sol (r) (6196503)  
12.00 News, regional news and weather (7156058) 12.05 Summer Scene: Entertainment magazine presented by Linda Mitchell and Carol Keating (5417329) 12.55 Regional News and weather (51715974)  
1.00 One O'Clock News: (Ceefax) Weather (92868)  
1.05 Neighbours: (Ceefax) (54329400) 1.50 Junior Kick Start: The third and final heat of the youngsters' motorcycle trials competition (6235416)  
2.15 Film: The Treasure Seekers (1977) starring Rod Taylor and Stuart Whitman. Adventure yarn about two old college friends who decide to hunt for the lost treasure of the pirate Henry Morgan, off the coast of Jamaica. Their efforts are hampered by the unwelcome attentions of an unscrupulous local bigwig. Directed by Henry Levin (5616023)  
3.40 The Flintstones (r) (9506313) 4.10 Babar (1927058) 4.35 The Night of the Red Hunter: The final part of the children's drama series from New Zealand. (Ceefax) (6428400)  
5.00 Newsround (5398110) 5.10 Record Breakers presented by Roy Cate and Cheryl Baker (r). (Ceefax) (9435042)  
5.35 Neighbours (r): (Ceefax) (955619). Northern Ireland Ulster 6.00 Six O'Clock News with John Humphrys and Andrew Harvey. (Ceefax) Weather (936)  
6.30 Regional News Magazines (416). Northern Ireland, Neighbours 7.00 Top of the Pops introduced by Tony Dornie (s) (1322)



Fuelling gossip: Elizabeth Power, Bill Treacher (7.30pm)

- 7.30 EastEnders: (Ceefax) (s) (400)  
8.00 Every Second Counts: Against-the-dock game show presented by Paul Daniels (s) (4007)  
8.30 The Russ Abbot Show: Comedy sketches (r). (Ceefax) (s) (6684)  
9.00 Nine O'Clock News with Maryn Lewis (Ceefax) Regional news and weather (6503)  
9.30 Porridge: A 1974 episode from Dick Clement and Ian La Frenais classic behind bars comedy series. In this Fletcher is upset by the arrival of a third cell-mate and has his nose further put out of joint by the warden being very deferential to the newcomer as well as giving him the cushy jobs. Starring Ronnie Barker, Richard Beckinsale and Maurice Denham (r). (Ceefax) (18787)  
10.00 Film: Firepower (1977) starring Sophia Loren, James Coburn and Lee J. Cobb. Thriller about a plot to kidnap a wealthy, wanted man from his heavily guarded hideaway on a Caribbean island. Directed by Michael Winner. (Ceefax) (900868). Northern Ireland: Greenlights 10.10-12.00 Film Class  
11.40 Weather (166868). Ends at 11.45  
2.15am BBC Sport: Executive Business Club (scrambled) (37801). Ends at 2.45

## SATellite

- SKY ONE**  
● Via the Astra and Maripolo satellites  
6.00am Show (5232) 6.30 Mr Popper (523834) 6.45 Playhouse (561313) 7.00 The 011at Show (587595) 9.30 The Pyramid Game (58510) 10.00 Let's Make a Deal (51400) 10.30 The Road to Nowhere (99752) 11.00 The Young and the Restless (28884) 12.00 Sitcom (75042) 1.00pm Street (32400) 1.30 Gracie: Bobby Seale (63110) 2.30 Another World (936597) 3.15 The Brady Bunch (62368) 3.45 The D1 at Show (312446) 5.00 Facts of Life (44251) 5.30 Different Strokes: The Boyfriend (2752) 6.00 Love at First Sight (9655) 6.30 E Street (6145) 7.00 All (1171) 7.30 Carded Camera (523834) 8.00 News (6049) 8.30 Murphy Brown (62368) 9.00 Hunter (12597) 10.00 Sports (27981) 10.30 Chance! The Last 18 (38435) 11.30 Robison TV (51454) 12.00 Pages from Skyer
- SKY NEWS**  
● Via the Astra and Maripolo satellites  
News on the hour  
6.00am Sunrise (5476348) 9.30 Nightline (59661) 10.00am Sunrise (31482) 10.30 Beyond 2000 (62453) 11.30 Japan Business Today (582868) 11.45 Business Report (7737958) 12.30pm Good Morning America (69423) 1.30 Good Morning America (61753) 2.30pm Nightline (49678) 3.30 The World (81415) 4.30pm Beyond 2000 (6042) 5.00pm Live at Five (37145) 6.30pm Nightline (51955) 8.30pm Financial Times Business Weekly (83519) 10.00pm Nightline (35077) 11.30pm ABC News (21049) 12.30pm Financial Times Business Weekly (49955) 1.30pm ABC News (11801) 2.00pm News (6145) 3.30pm ABC News (11801) 4.00pm News (6145) 5.00pm News (11801) 5.30pm News (11801) 6.00pm News (11801) 6.30pm News (11801) 7.00pm News (11801) 7.30pm News (11801) 8.00pm News (11801) 8.30pm News (11801) 9.00pm News (11801) 9.30pm News (11801) 10.00pm News (11801) 10.30pm News (11801) 11.00pm News (11801) 11.30pm News (11801) 12.00pm News (11801) 12.30pm News (11801) 1.00pm News (11801) 1.30pm News (11801) 2.00pm News (11801) 2.30pm News 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